Penn State Architectural Engineering Career Fair 2012

Industry Leaders

Skanska

Southland Industries
Design • Build • Maintain

Bryce Jordan Center
University Park, PA
10:00am – 3:00pm
Tuesday, September 25, 2012

Sponsored by:
Penn State University Architectural Engineering Department
The Consortium for the Advancement of Building Sciences (CABS)
2012 Architectural Engineering Career Fair
Bryce Jordan Center

Alphabetical List of Companies & Associated Booth Numbers

Employer Drive Up / Exhibit Drop Off Area Located in the Parking Area Behind the Fence on the South Side of Jordan Center (Side Away from Beaver Stadium)
<table>
<thead>
<tr>
<th>Table #</th>
<th>Company Name</th>
<th>City</th>
<th>State</th>
<th>Const.</th>
<th>Mech.</th>
<th>L/E.</th>
<th>Struc.</th>
</tr>
</thead>
<tbody>
<tr>
<td>F-18</td>
<td>AECOM</td>
<td>Arlington</td>
<td>VA</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>E-2</td>
<td>Affiliated Engineers, Inc.</td>
<td>Madison</td>
<td>WI</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>E-16</td>
<td>AKF Group</td>
<td>Philadelphia</td>
<td>PA</td>
<td></td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>W-34</td>
<td>Alexander Building Construction, LLC</td>
<td>Harrisburg</td>
<td>PA</td>
<td></td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>W-29</td>
<td>Architectural Engineering Institute</td>
<td>Reston</td>
<td>VA</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>D-13</td>
<td>ARCO Design/Build - Northeast</td>
<td>Conshohocken</td>
<td>PA</td>
<td></td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>D-1</td>
<td>Arup</td>
<td>Los Angeles</td>
<td>CA</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>E-15</td>
<td>Atlantic Engineering Services</td>
<td>Pittsburgh</td>
<td>PA</td>
<td></td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>W-36</td>
<td>Balfour Beatty Construction</td>
<td>Fairfax</td>
<td>VA</td>
<td></td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>B-8</td>
<td>Bard Rao + Athanas Consulting Engineers, LLC</td>
<td>Watertown</td>
<td>MA</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>W-50</td>
<td>Barry Isett &amp; Associates, Inc.</td>
<td>Allentown</td>
<td>PA</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>W-15</td>
<td>Barton Associates, Inc.</td>
<td>State College</td>
<td>PA</td>
<td></td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>W-43</td>
<td>Barton Malow Company</td>
<td>Baltimore</td>
<td>MD</td>
<td></td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>D-8</td>
<td>Benchmark Construction Company</td>
<td>Brownstown</td>
<td>PA</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>D-9</td>
<td>Bergmann Associates</td>
<td>Rochester</td>
<td>NY</td>
<td></td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>F-9</td>
<td>BPGS Construction</td>
<td>Wilmington</td>
<td>DE</td>
<td></td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>B-11</td>
<td>Brinjac Engineering, Inc.</td>
<td>Harrisburg</td>
<td>PA</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>W-21</td>
<td>Buch Construction</td>
<td>Laurel</td>
<td>MD</td>
<td></td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>C-9</td>
<td>Burdette Koehler Murphy &amp; Assoc., Inc.(BKM)</td>
<td>Baltimore</td>
<td>MD</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>W-12</td>
<td>Cannon Design</td>
<td>New York</td>
<td>NY</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>W-31</td>
<td>Cates Engineering</td>
<td>Gainesville</td>
<td>VA</td>
<td></td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>D-6</td>
<td>CIL Engineering</td>
<td>Moon Township</td>
<td>PA</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>W-33</td>
<td>Clark Builders Group</td>
<td>Ashburn</td>
<td>VA</td>
<td></td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>C-7</td>
<td>Clark Construction Group, LLC</td>
<td>Bethesda</td>
<td>MD</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>W-13</td>
<td>Clark Nexsen</td>
<td>Norfolk</td>
<td>VA</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>E-12</td>
<td>Cline Bettridge Bertstein Lighting Design</td>
<td>New York</td>
<td>NY</td>
<td></td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>E-6</td>
<td>CRB Consulting Engineers, Inc.</td>
<td>Plymouth Meeting</td>
<td>PA</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>F-6</td>
<td>Crestron Electronics, Inc.</td>
<td>Rockleigh</td>
<td>NJ</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>C-1</td>
<td>James G. Davis Construction Corp.</td>
<td>Rockville</td>
<td>MD</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>E-3</td>
<td>Dewberry</td>
<td>Fairfax</td>
<td>VA</td>
<td></td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>F-3</td>
<td>DiClemente Siegel Design Inc.</td>
<td>Southfield</td>
<td>MI</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>C-14</td>
<td>Donohoe Construction Company</td>
<td>Washington</td>
<td>DC</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>F-13</td>
<td>Dow Building Solutions</td>
<td>Midland</td>
<td>MI</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>W-47</td>
<td>DPR Construction, Inc.</td>
<td>Falls Church</td>
<td>VA</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>B-15</td>
<td>Eaton Corporation</td>
<td>Cleveland</td>
<td>OH</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>D-18</td>
<td>EDIS Company</td>
<td>Wilmington</td>
<td>DE</td>
<td></td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>W-8</td>
<td>EwingCole</td>
<td>Philadelphia</td>
<td>PA</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>E-1</td>
<td>F.B. Harding, Inc.</td>
<td>Rockville</td>
<td>MD</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>F-8</td>
<td>Facility Engineering Associates</td>
<td>Fairfax</td>
<td>VA</td>
<td></td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>W-49</td>
<td>Fisher Marantz Stone</td>
<td>New York</td>
<td>NY</td>
<td></td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>C-8</td>
<td>The Foreman Group</td>
<td>Zelienople</td>
<td>PA</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Table #</td>
<td>Company Name</td>
<td>City</td>
<td>State</td>
<td>Const.</td>
<td>Mech.</td>
<td>L/E.</td>
<td>Struc.</td>
</tr>
<tr>
<td>--------</td>
<td>--------------------------------------------</td>
<td>---------------</td>
<td>-------</td>
<td>--------</td>
<td>-------</td>
<td>------</td>
<td>--------</td>
</tr>
<tr>
<td>W-18</td>
<td>Forrester Construction Company</td>
<td>Rockville</td>
<td>MD</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>E-9</td>
<td>GHT Limited</td>
<td>Arlington</td>
<td>VA</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>W-9</td>
<td>Gilbane Building Company - DVRO</td>
<td>Philadelphia</td>
<td>PA</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>W-10</td>
<td>Gilbane Building Company - MARO</td>
<td>Laurel</td>
<td>MD</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>B-16</td>
<td>Girard Engineering, PC</td>
<td>Falls Church</td>
<td>VA</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>F-15</td>
<td>Global Engineering Solutions</td>
<td>Rockville</td>
<td>MD</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>E-11</td>
<td>Grunley Construction Co.</td>
<td>Rockville</td>
<td>MD</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>E-13</td>
<td>Harmon, Inc.</td>
<td>Bloomington</td>
<td>MN</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>F-12</td>
<td>Hensel Phelps Construction Co.</td>
<td>Bellefonte</td>
<td>PA</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>D-4</td>
<td>HGA Architects and Engineers</td>
<td>Minneapolis</td>
<td>MN</td>
<td>X</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>W-6</td>
<td>High Construction Company</td>
<td>Lancaster</td>
<td>PA</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>E-14</td>
<td>HITT Contracting, Inc.</td>
<td>Falls Church</td>
<td>VA</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>C-15</td>
<td>Hoffman Borowski and Associates</td>
<td>Shrewsbury</td>
<td>PA</td>
<td>X</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>W-41</td>
<td>Holbert Apple Assoc., Inc.</td>
<td>Olney</td>
<td>MD</td>
<td></td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>E-7</td>
<td>Holder Construction Company</td>
<td>Atlanta</td>
<td>GA</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>B-18</td>
<td>Hope Furrer Associates, Inc.</td>
<td>Towson</td>
<td>MD</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>D-7</td>
<td>HLB Lighting Design</td>
<td>New York</td>
<td>NY</td>
<td></td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>D-5</td>
<td>HSC Builders &amp; Construction Managers</td>
<td>Exton</td>
<td>PA</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>F-11</td>
<td>INTECH Construction, Inc.</td>
<td>Philadelphia</td>
<td>PA</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>F-14</td>
<td>Integral Group</td>
<td>San Jose</td>
<td>CA</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>W-39</td>
<td>ISEC, Inc.</td>
<td>Columbia</td>
<td>MD</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>D-17</td>
<td>Jacobs</td>
<td>Fort Worth</td>
<td>TX</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>C-2</td>
<td>James Posey Associates, Inc.</td>
<td>Baltimore</td>
<td>MD</td>
<td>X</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>W-46</td>
<td>JBA Consulting Engineers</td>
<td>Las Vegas</td>
<td>NV</td>
<td>X</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>F-16</td>
<td>Johnson, Mirmiran &amp; Thompson (JMT)</td>
<td>Sparks</td>
<td>MD</td>
<td>X</td>
<td></td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>D-3</td>
<td>JVP Engineers, PC</td>
<td>Washington</td>
<td>DC</td>
<td>X</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>C-10</td>
<td>KBR Building Group</td>
<td>Vienna</td>
<td>VA</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>W-37</td>
<td>Leach Wallace Associates, Inc</td>
<td>Elkridge</td>
<td>MD</td>
<td>X</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>W-16</td>
<td>H.F. Lenz Company</td>
<td>Johnstown</td>
<td>PA</td>
<td>X</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>F-17</td>
<td>The Lighting Quotient</td>
<td>West Haven</td>
<td>CT</td>
<td></td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>D-11</td>
<td>Lutron Electronics Co.</td>
<td>Coopersburg</td>
<td>PA</td>
<td>X</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>W-23</td>
<td>Massaro Corporation</td>
<td>Pittsburgh</td>
<td>PA</td>
<td></td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>C-13</td>
<td>MBP</td>
<td>Fairfax</td>
<td>VA</td>
<td>X</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>W-38</td>
<td>McClure Company</td>
<td>Harrisburg</td>
<td>PA</td>
<td>X</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>W-22</td>
<td>McHenry &amp; Associates</td>
<td>Warrendale Hts.</td>
<td>OH</td>
<td>X</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>B-12</td>
<td>McKamish, Inc.</td>
<td>Pittsburgh</td>
<td>PA</td>
<td>X</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>E-18</td>
<td>Walter P. Moore</td>
<td>Houston</td>
<td>TX</td>
<td></td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>B-9</td>
<td>Mortenson Construction</td>
<td>Denver</td>
<td>CO</td>
<td>X</td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>W-44</td>
<td>Mueller Associates, Inc.</td>
<td>Baltimore</td>
<td>MD</td>
<td></td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>C-17</td>
<td>Mulhern &amp; Kulp Structural Engineering, Inc.</td>
<td>Ambler</td>
<td>PA</td>
<td></td>
<td></td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>Table #</td>
<td>Company Name</td>
<td>City</td>
<td>State</td>
<td>Const.</td>
<td>Mech.</td>
<td>L./E.</td>
<td>Struc.</td>
</tr>
<tr>
<td>--------</td>
<td>----------------------------------------------------------</td>
<td>---------------</td>
<td>-------</td>
<td>--------</td>
<td>-------</td>
<td>-------</td>
<td>--------</td>
</tr>
<tr>
<td>D-2</td>
<td>Nutec Group</td>
<td>York</td>
<td>PA</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>C-3</td>
<td>Office for Visual Interaction, Inc.</td>
<td>New York</td>
<td>NY</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>B-6</td>
<td>Office of Physical Plant (OPP) - Penn State</td>
<td>University Park</td>
<td>PA</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>W-48</td>
<td>Pennsylvania Housing Research Center (PHRC) - Penn State</td>
<td>University Park</td>
<td>PA</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>D-16</td>
<td>Pennsylvania Maryland Trane</td>
<td>Hunt Valley</td>
<td>MD</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>C-16</td>
<td>Performance Contracting Group</td>
<td>Lenexa</td>
<td>KS</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>C-4</td>
<td>PositivEnergy Practice</td>
<td>Chicago</td>
<td>IL</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>D-14</td>
<td>Precis Engineering, Inc.</td>
<td>Ambler</td>
<td>PA</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>B-17</td>
<td>Primera Engineers, Ltd.</td>
<td>Chicago</td>
<td>IL</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>B-7</td>
<td>Providence Engineering Corp.</td>
<td>Lancaster</td>
<td>PA</td>
<td></td>
<td></td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>W-17</td>
<td>R.G. Vanderwell Engineers, LLP</td>
<td>Boston</td>
<td>MA</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>C-18</td>
<td>Reese Engineering, Inc.</td>
<td>State College</td>
<td>PA</td>
<td></td>
<td></td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>B-13</td>
<td>Reynolds Construction Management, Inc.</td>
<td>Harrisburg</td>
<td>PA</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>E-8</td>
<td>RTKL Associates</td>
<td>Baltimore</td>
<td>MD</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>W-11</td>
<td>Ruby + Associates, Inc.</td>
<td>Farmington Hills</td>
<td>MI</td>
<td></td>
<td></td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>F-2</td>
<td>Scheeser Buckley Mayfield LLC</td>
<td>Uniontown</td>
<td>OH</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>D-15</td>
<td>Schuler Shook, Inc.</td>
<td>Chicago</td>
<td>IL</td>
<td></td>
<td></td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>E-4</td>
<td>Severud Associates Consulting Engineers, P.C.</td>
<td>New York</td>
<td>NY</td>
<td></td>
<td></td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>F-1</td>
<td>Simpson Gumpertz &amp; Heger, Inc.</td>
<td>Waltham</td>
<td>MA</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>E-10</td>
<td>SK&amp;A Structural Engineers</td>
<td>Potomac</td>
<td>MD</td>
<td></td>
<td></td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>B3-B4</td>
<td>Skanska</td>
<td>Rockville</td>
<td>MD</td>
<td>X</td>
<td></td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>W-40</td>
<td>SmithGroupJJR</td>
<td>Washington</td>
<td>DC</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>B1-B2</td>
<td>Southland Industries</td>
<td>Dulles</td>
<td>VA</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>C-6</td>
<td>SSM Group, Inc.</td>
<td>Reading</td>
<td>PA</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>F-7</td>
<td>Stantec Consulting Services, Inc.</td>
<td>Columbus</td>
<td>OH</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>W-42</td>
<td>Structura, Inc.</td>
<td>Rockville</td>
<td>MD</td>
<td>X</td>
<td></td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>F-10</td>
<td>Structural Group</td>
<td>Hanover</td>
<td>MD</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>W-32</td>
<td>Suffolk Construction</td>
<td>Boston</td>
<td>MA</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>F-5</td>
<td>THORSON BAKER &amp; Associates, Inc.</td>
<td>Richfield</td>
<td>OH</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
</tr>
<tr>
<td>B-14</td>
<td>Tillotson Design Associates</td>
<td>New York</td>
<td>NY</td>
<td></td>
<td></td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>W-14</td>
<td>Truland Systems Corporation</td>
<td>Reston</td>
<td>VA</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>W-7</td>
<td>Turner Construction Co.</td>
<td>Philadelphia</td>
<td>PA</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>C-11</td>
<td>Urban Engineers, Inc.</td>
<td>Philadelphia</td>
<td>PA</td>
<td>X</td>
<td></td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>D-10</td>
<td>Walsh Group</td>
<td>Chicago</td>
<td>IL</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>C-5</td>
<td>Warfel Construction Company</td>
<td>East Petersburg</td>
<td>PA</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>C-12</td>
<td>WB Engineers - Consultants</td>
<td>Rockville</td>
<td>MD</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>E-17</td>
<td>Weigand Associates, Inc.</td>
<td>Germantown</td>
<td>MD</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>F-4</td>
<td>The Whiting-Turner Contracting Co.</td>
<td>Towson</td>
<td>MD</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>D-12</td>
<td>Whitman, Requardt and Associates, LLP</td>
<td>Baltimore</td>
<td>MD</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>W-45</td>
<td>Wiss, Janney, Elstner Associates, Inc.</td>
<td>Northbrook</td>
<td>IL</td>
<td></td>
<td></td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>W-20</td>
<td>Wohlsen Construction Company</td>
<td>Lancaster</td>
<td>PA</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
The Department of Architectural Engineering, in conjunction with the Consortium for the Advancement of Building Sciences (CABS), is pleased to welcome you to the nineteenth annual AE Career Fair. Students from all four AE options are present today, representing the structural, construction management, lighting/electrical, and mechanical disciplines.

The AE Career Fair is designed to put companies in touch with our graduating fifth-year seniors, as well as students who are available for co-ops, summer internships, and advanced degree (graduate) industry and research positions.

Despite the recent economic concerns in the industry support for the AE Career Fair remains strong. Approximately 123 companies are attending, a tribute to the many current and past students in the AE program.

On behalf of the students and faculty in the AE program, we thank you for your support today and throughout the year. Your involvement in our educational mission is greatly appreciated.

Please enjoy your visit and let us know if there is anything we can do to help you meet your recruiting goals.

M. Kevin Parmitt, P.E.
Associate Professor
### Monday, September 24, 2012

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>4:30 p.m.</td>
<td>Early Arrival</td>
<td>Meet your student host and treat him or her to a dinner where you can get all your questions answered about the Penn State AE program. Select your favorite State College restaurant or ask your student host for suggestions.</td>
</tr>
<tr>
<td>7:00 p.m. - 9:00 p.m.</td>
<td>Career Fair Social</td>
<td>Hintz Family Alumni Center. Meet the 5th-year seniors and AE student hosts in an informal setting and pick up registration packets.</td>
</tr>
</tbody>
</table>

### Tuesday, September 25, 2012

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:30 a.m.</td>
<td>Set up:</td>
<td>Bryce Jordan Center</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Morning arrivals can pick up their information packets and meet their student hosts at this time.</td>
</tr>
<tr>
<td>10:00 a.m. - 3:00 p.m.</td>
<td>Career Fair</td>
<td>(Continuous)</td>
</tr>
<tr>
<td>11:30 a.m. - 1:00 p.m.</td>
<td>Lunch</td>
<td>Box lunches will be provided.</td>
</tr>
<tr>
<td>3:30 p.m.</td>
<td>Departure</td>
<td></td>
</tr>
</tbody>
</table>
AE SCHOLARSHIP AND AWARDS PROGRAM

The 2012 Senior Awards and Recognition Banquet was held on April 27 at the Nittany Lion Inn. The Architectural Engineering Department was very pleased to present over $116,000 in scholarships and awards to deserving AE undergraduate students. We are extremely grateful for the phenomenal generosity of our alumni and friends who support the AE Scholarship and Awards Program each year. The 2012/13 Scholarships and Awards are listed below.

2012-2013 AE SCHOLARSHIPS / SPONSORS

• Gladys M. Baird Memorial Scholarship
• Laraine and Jack Beiter Excellence Endowment Scholarship in Architectural Engineering
• Borda & Fernsler Family Scholarship sponsored by Joseph & Marlene Borda
• BR + A Consulting Engineers
  Prof. Jack Everettts and Prof. Melvin Isenberg Memorial Scholarships sponsored by Eugene Bard
• Cagley & Associates Scholarships
• Clark Construction Group Scholarship
• AE Class of 1975 Scholarship
• EwingCole Scholarship
• Martin U. Dougherty Endowed Scholarship in AE
• Herbert Duffield LLC Scholarship
• Prof. John Flynn Memorial Scholarship
• Foreman Group Scholarship
• Louis and Judy Geschwindner Endowed Scholarship
• Illumination Engineering Society - Philadelphia Section Scholarship
• McKamish Family Trustee Scholarship
• Robert J. McNamara Scholarship
• Charles A. Merica Memorial Scholarship sponsored by Clark Construction Group
• Professor Vincent Pass Scholarship sponsored by Joseph & Marlene Borda
• Peerless Lighting Scholarship
• Melvin H. Peters Endowed Scholarship
• Pittsburgh Builders Exchange Scholarships
• James M. Pohlen Memorial Scholarship
• John R. Potter Memorial Scholarship
• Franklin Ruth Memorial Scholarship
• Ryan Biggs Assoc. Scholarship
• Simpson Gumpertz & Heger Scholarship
• SmithGroup Scholarship
• H.O. Smith Memorial Trustee Scholarship
• Professor C. Herbert Wheeler Scholarship sponsored by Joseph & Marlene Borda
• Sharron E. Williams Memorial Scholarship
• Michael J. and Virginia A. Youchak Scholarship
2012-2013 AWARDS

- John J. Brinjac Memorial Award - Outstanding 5 Year Performance and Record of Study in AE; sponsored by Brinjac Engineering Inc
- Cannon Design Outstanding Record of Study in Mechanical in the 5th year Class and Outstanding Performance in Mechanical in the 4th Year Class
- Lite Control Outstanding Performance in Lighting/Electrical in the 4th Year AE Class
- James G. Davis Construction - Outstanding Capstone Project Electronic Portfolio (CPEP)
- Forrester Construction Ethics Award
- Hettema Leadership Awards - Sponsored by Turner Construction
- Holbert Apple Associates - Outstanding Performance in Structures in the 4th Year AE Class
- Michael J. Horman Memorial Award sponsored by Hensel Phelps
- Howard and Callie Kingsbury Award for Excellence in Architectural Acoustics
- Gershon Meckler Memorial Award - Innovative Building Mechanical System Design; sponsored by Dr. and Mrs. Barry Weinstein
- Charles A. Merica Award - Clark Construction Group
- PACE Group - Outstanding Performance in CM - 4th year AE Class
- PACE Group - Outstanding Record of Study in CM - 5th year Class
- Peerless Lighting Award - Outstanding Record of Study in Illumination - 5th year
- Ralph Petrino / Gilbane Building Company Award in AE
- PSPE/PEPP - Professional Practice Award
- Thornton Tomasetti - Outstanding Record of Study in Structures - 5th year

2012- SENIOR THESIS AWARDS

- Acuity Brands Lighting - 1st Place Lighting/Electrical Thesis in Memory of Mickey Woods
- Balfour Beatty - 2nd Place CM Senior Thesis
- Barton Associates - 2nd Place Mechanical Thesis
- Barton Associates - 2nd Place Lighting/Electrical Thesis
- Barton Malow Company - 1st Place CM Senior Thesis
- Cagley & Associates - 1st Place Structural Thesis
- Hope Furrer and Associates - 2nd Place Structural Thesis
- PSPE/PEPP - Best Overall AE Senior Thesis
- Simpson Gumpertz & Heger - Outstanding Senior Thesis in the Area of Sustainable Design
- Southland Industries - Outstanding Senior Thesis in the Area of Specialty Construction
- Transystems Corporation - 1st Place Mechanical Thesis
- Thornton Tomasetti - BIM Thesis Awards

THANK YOU FOR YOUR SUPPORT OF AE
INDUSTRY LEADERS

2012 AE CAREER FAIR
2012 INDUSTRY LEADERS

SKANSKA

SOUTHLAND INDUSTRIES

THANK YOU FOR YOUR SUPPORT!
Skanska is looking for
Builders
Developers
Innovators
Nittany Lions!

People know Skanska from our projects. We know Skanska by our people, who build landmarks as we help them build careers. Every day, we build, develop and innovate for the benefit of our communities.

If you’re ready to be the best at making this happen, visit www.usa.skanska.com/careers to learn more about opportunities to join our U.S. team.

SKANSKA
usa.skanska.com
Southland offers internship opportunities for forward-thinking engineers and project managers who believe in innovation to shape the future. So use your noggin and submit your resume to humanresources@southlandind.com or call 1.800.613.6240.

Don’t waste your summer getting someone else’s coffee. Get hands-on, real-life, paid experience. It’s a no brainer.
CORPORATE PARTNERS

2012
AE CAREER FAIR
<table>
<thead>
<tr>
<th>2012 CORPORATE PARTNERS</th>
</tr>
</thead>
</table>
| Alexander Building Construction, LLC  
Harrisburg, PA  | Gilbane Building Company - DVRO  
Philadelphia, PA |
| Architectural Engineering Institute  
Reston, VA  | Gilbane Building Company - MARO  
Laurel, MD |
| Balfour Beatty Construction  
Fairfax, VA  | Haynes Whaley Associates, Inc.  
Reston, VA |
| Bard Rao + Athanas Consulting Engineers, LLC  
Watertown, MA  | Holbert Apple Assoc., Inc.  
Olney, MD |
| Barton Associates, Inc.  
State College, PA  | ISEC, Inc.  
Columbia, MD |
| Barton Malow Company  
Baltimore, MD  | JBA Consulting Engineers  
Las Vegas, NV |
| Buch Construction  
Laurel, MD  | Leach Wallace Associates, Inc.  
Elkridge, MD |
| Cannon Design  
New York, NY  | H.F. Lenz Company  
Johnstown, PA |
| Clark Builders Group  
Ashburn, VA  | McClure Company  
Harrisburg, PA |
| Clark Nexsen  
Norfolk, VA  | Mortenson Construction  
Denver, CO |
| DPR Construction, Inc.  
Falls Church, VA  | Mueller Associates, Inc.  
Baltimore, MD |
| EwingCole  
Philadelphia, PA  | Office of Physical Plant (OPP) - Penn State  
University Park, PA |
| Forrester Construction Company  
Rockville, MD  | Pennsylvania Housing Research Center (PHRC) - Penn State  
University Park, PA |
Pierce Associates, Inc.
Alexandria, VA

Providence Engineering Corp.
Lancaster, PA

R.G. Vanderweil Engineers, LLP
Boston, MA

Ruby + Associates, Inc.
Farmington Hills, MI

SmithGroupJJR
Washington, DC

Structura, Inc.
Rockville, MD

Suffolk Construction
Boston, MA

Truland Systems Corporation
Reston, VA

Wiss, Janney, Elstner Associates, Inc.
Northbrook, IL

Wohlsen Construction Company
Lancaster, PA
Start your Construction Management career with the Butz Family of Companies. Our reach covers Pennsylvania, Delaware, Maryland and New Jersey. Full-time positions and internships are available in four locations.
Architectural, Structural, Mechanical, and Electrical Engineers and the Architectural Communities

Working Together to Advance the Art & Science of Buildings and Promote Architectural Engineering

The Architectural Engineering Institute is the only organization that brings together architectural, structural, mechanical, and electrical engineers and the architectural community to find new ways to make buildings better.

Established in 1998, AEI provides a forum to examine issues, exchange views, and facilitate crucial communication among members of the building team, both on a technical basis and in the professional arena.

AEI is the premier organization for architectural engineering, providing its more than 8,000 members timely technical information, professional advocacy, continuing education, and opportunities to excel in their careers.

www.aeinstitute.org

For more information, contact:
Architectural Engineering Institute
1801 Alexander Bell Drive
Reston, VA 20191-4400
T: 800-548-2728
Known for taking on some of the most challenging and unique projects in the Washington Metro area and nationwide – always serving our clients with integrity, teamwork, respect and excellence.

National Geospatial-Intelligence Agency Campus East
Walter Reed National Military Medical Center
National Museum of the Marine Corps
Central Campus at TA-5, Phase I
Air Force Memorial

www.balfourbeattyus.com
BARD, RAO + ATHANAS CONSULTING ENGINEERS, LLC

Providing state-of-the-art and integrated mechanical, electrical, plumbing and fire protection engineering; technology systems design and building commissioning since 1975!

www.brplusa.com
Barton Associates takes great pride in providing a positive work environment for its employees. Just a few of the key reasons why you should consider joining the Barton team include:

- One third of our employees are Penn State alumni
- Full-time and Internship possibilities at all office locations
- Healthcare benefits start day one
- Company paid society memberships & registrations
- Office closes at 3:00 p.m. every Friday
- Quarterly bonus program
- 401k program with company match
Make a Difference. Build Your Career with Barton Malow.

For over 88 years, our people have made our projects.

Our projects have made our communities.

If you want to be part of a company built on the quality of its people, contact:

Bob Grottenthaler at 443.757.1000
bob.grottenthaler@bartonmalow.com

300 W. Pratt Street
Suite 310
Baltimore, Maryland 21201

Looking for construction management and mechanical options.

www.bartonmalow.com
Design Excellence Through Innovation and Creativity
As one of the top multifamily builders in the country, Clark Builders Group offers new college graduates the perfect starting point to learn and grow with a nationally recognized industry leader.

CBG strives to promote teamwork, keep it simple, push boundaries, face reality, and have fun. These principles have allowed CBG to create an enthusiastic, innovative team which continues to turn good ideas into great places to live.

www.clarkbuildersgroup.com

“it feels great to be welcomed as a part of the team from the start. From the project managers to the field staff, CBG employees make you comfortable and guide you to gain as much responsibility as you can handle.”

Dustin Kinney | Penn State ‘08

Interested applicants should email a resume and cover letter to Barbara Fowler, Recruiting and Training Coordinator, at barbara.fowler@clarkbuildersgroup.com

An Equal Opportunity Employer
One of the top Engineering / Architecture Firms in the nation
2012 Building Design + Construction Magazine (#18)

An award winning firm with international clients

Committed to LEED Accreditation
Over 180 LEED APs in the firm

A full-service architectural and engineering firm founded in 1920

Clark Nexsen
Architecture & Engineering

Best Places to Work
Hall of Fame Company
Inside Business, 2011

virginia :: north carolina :: washington dc

www.clarknexsen.com
DPR CONSTRUCTION is a unique technical builder that truly believes “who we build is as important as what we build.” Ranked in the top 50 general contractors in the country for the last 10 years. DPR is a national commercial contractor and construction manager specializing in technically challenging and sustainable projects.

**Culture - We Exist To Build Great Things**
DPR exists to build great things - great projects, great teams, a truly great place to work. We live and work by our four Core Values: Integrity, Enjoyment, Uniqueness, Ever Forward.

**Safety - The Drive to Zero**
DPR has a recordable incident rate of 0.93, making DPR one of the safest contractors in the nation.

**Training - “Bullet Smart” Builders**
DPR employees commit to an annual goal of 80 training hours, helping to move themselves, as well as DPR, Ever Forward.

**BIM - The Pioneer in Virtual Building**
DPR has 75 projects across the company currently using BIM.

**Benefits**
Praised by FORTUNE magazine for “unique perks,” DPR offers many unique and diverse benefits in addition to:
- Competitive Salaries
- Bonus Potential
- Unbeatable Health and Wellness Benefits
- 10 Paid Holidays
- Personal Time Off Accrual

**Select Client List**
- Apple
- Bank of America
- Charles Schwab & Co.
- Digital Realty Trust
- Facebook
- Kaiser Permanente
- Lucasfilm Ltd.
- Motorola
- Northrop Grumman
- Pixar Animation Studios
- Sutter Health
- University of Virginia
- United Therapeutics
- USGBC
Opportunities to COLLABORATE LEAD GROW

We are a team of dedicated professionals working together to create projects that connect function, context, quality and design. A culture of collaboration—across practices, offices, teams and disciplines—leads to imaginative and thoughtful solutions for our projects. Ultimately, we are proud of what we create—places where people work, play, teach, heal, learn and discover.

If you have this same level of passion and a commitment to grow, we’d love to hear from you.

Design that Inspires
Forrester Construction Company has been building award-winning projects for some of the biggest names in Washington.

- Advanced educational facilities
- State-of-the-art high-tech firms
- Interiors for the corporate class
- Significant base buildings
- Mission critical public-sector facilities
- Upscale country clubs
- The hottest restaurants
- Trend-setting healthcare organizations
- Breakthrough biotechnology labs

AN ENR TOP 100 GREEN CONTRACTOR
AN ENR TOP 250 CONTRACTOR

A name you can build on.

www.ForresterConstruction.com
Gilbane strives to attract, retain and develop superior people. The driving force behind our continued success is the expertise and skill of our employees. We embrace the principal that each employee is a resource who is to be continually developed. Enthusiasm, motivation and dedication are qualities we seek in our next generation of employees. Joining Gilbane means joining a family-owned company with more than 60 offices worldwide. Gilbane is committed to hiring and retaining the best people — project managers, engineers, superintendents, estimators, accountants, real estate and business developers, IS programmers, technicians, communicators — in the industry.


Gilbane Building Company was founded in 1873 and has remained family-owned for 139 years.

The company has grown into one of the nation’s largest full-service construction firms with annual revenues of more than $3 billion offering expertise in construction, real estate development and facilities consulting services.

Gilbane is a company with strong core values, dedicated to diversity, continuous learning, controlled growth and making significant investments in technology and training.

For additional information about Gilbane’s career opportunities, please contact:
Jean Murphy, Regional Director of Human Resources
212-312-1626 | JMurphy@Gilbaneco.com
www.gilbaneco.com
Mid-Atlantic Region

Based in Laurel, Maryland, Gilbane’s Mid-Atlantic Regional Office (MARO), was established in 1970 and has since managed in excess of $9 billion worth of work. Gilbane provides a broad spectrum of professional construction services, with Construction Management (CM) being the predominant service. Presently 95% of our workload is At Risk and, as such, we have an accurate understanding of current market conditions.

The Mid-Atlantic regional office is a full-service construction operation providing construction management, general contracting, program management, construction consulting, transition planning and management services. Our office is staffed with project executives, managers, engineers, architects, estimators, schedulers, construction quality control inspectors and other construction professionals to provide clients with the quality and depth of services they require.

The region employs over 200 construction professionals and has been awarded seven of Gilbane’s eight prestigious National Build America Awards from the Associated General Contractors. Our Build America Awards include:

- The National Air and Space Museum
- District of Columbia Courthouse
- Union Station
- Center for Innovative Technology
- The Baltimore Convention Center
- Wallens Ridge State Prison
- National World War II Memorial
- Virginia State Capitol Renovation and Expansion

Office Locations

- Laurel, MD
- Arlington, VA
- Richmond, VA
- Durham, NC
Providing engineering design services for building systems, infrastructure, and industry for more than 65 years.

H. F. LENZ COMPANY

Engineers  Planners  Surveyors  Energy Consultants

- Mechanical Engineering
- Electrical Engineering
- Plumbing Engineering
- Life Safety Engineering
- Fire Protection Engineering
- Telecommunications
- Energy Management
- Construction Phase Services
- Civil Engineering
- Structural Engineering
- LEED
- Energy Star

www.hflenz.com

1407 Scalp Avenue, Johnstown, PA 15904 Phone: 814.269.9300
1051 Brinton Road, Pittsburgh, PA 15221 Phone: 412.371.9073
322 State Street, Conneaut, OH 44030 Phone: 440.599.7800
Haynes Whaley’s focus is on the structural engineering design of buildings.

We have built a staff that is deep in talent with a single goal to be one of the best structural engineers in the nation. Our list of repeat clients around the country who regularly engage us on their projects testifies to our success. We recognize that our people are the reason for our success, and we offer them opportunities to:

- reach their potential, personally & professionally
- experience the rewards of solving difficult challenges
- expand their knowledge of structural systems & building types
- be part of a small collaborative team with the experience/capabilities of a large firm
- gain experience under the supervision of seasoned professionals
- increase preparedness for the P.E. licensure exam

Structural Engineering

HOUSTON
1881 Campus Commons Dr, Ste 103
Reston, VA 20191
703-391-0024
www.hayneswhaley.com

RESTON

AUSTIN

PRACTICING THE ART OF STRUCTURAL ENGINEERING
♦ STRUCTURAL DESIGN OF NEW FACILITIES
♦ LOAD-CAPACITY STUDIES, FIELD SURVEYS AND STRUCTURAL DESIGN FOR RENOVATIONS AND REPAIRS
♦ DUE-DILIGENCE SURVEYS AND REPORTS
♦ PEER REVIEWS
♦ EXPERT WITNESS SERVICES
♦ OWNED AND STAFFED WITH PSU AE’s
♦ UNDERSTAND THE AE EXPERIENCE AND TRANSITIONING TO PROFESSIONAL PRACTICE
♦ GREAT PREPARATION FOR PASSING THE STRUCTURAL PE EXAM
♦ UNLIMITED POTENTIAL CAREER GROWTH
♦ GROWING MID-SIZE FIRM IN SUBURBS
♦ NATIONAL AND INTERNATIONAL PRACTICE (PE’S LICENSED IN 30 STATES)

HOLBERT APPLE ASSOCIATES, INC.
Consulting Structural Engineers
3423 Olney-Laytonsville Road, Suite 6 ♦ Olney, Maryland 20832
(301) 570-1460 ♦ www.holbertapple.com

Andrews AFB Dormitory—Progressive Collapse Model

1150 K Street, N.W. Washington, D.C. Apartment Building

Francis Scott Key Middle School (LEED Gold), White Oak, Maryland

Hilton Hotel, BWI Airport, Maryland

Hampton Inn/Homewood Suites, Washington, D.C.

PeriPoint Renovation, Bethesda, MD
Making lasting impressions.

We strive to hire talented individuals that become a part of our professional team. Where pride in all we do extends outside of work hours in our community; building lifelong relationships and strong friendship bonds. Consider ISEC, you will be in good company.
now hiring

do you have what it takes?

SCAN TO FIND OUT

visit about/careers at jba.com for complete details.

resumes: jobs@jba.com

HO CHI MINH CITY | HONG KONG | LAS VEGAS | MACAU | NEW ORLEANS | ORANGE COUNTY | SHANGHAI
Leach Wallace Associates, Inc. is a regional consulting engineering firm providing the following professional engineering services:

- Mechanical Engineering
- Electrical Engineering and Lighting
- Plumbing
- Master Planning
- Fire Protection
- Energy Analysis and Conservation Design
- LEED and Sustainable Design
- Commissioning

For more information, visit our website:
www.leachwallace.com

Locations:
Elkridge, Maryland  410-579-8100
York, Pennsylvania  717-747-8200
Charlotte, North Carolina  704-335-0485

National Archives and Records Administration (NARA), Southeast Regional Archives, Georgia
Campus view (left)  Chiller Plant (above)

Baltimore Washington Medical Center, New Inpatient Tower
Washington Hospital Center, Emergency Power Plant
LEADERS IN ENERGY PERFORMANCE

Commercial
Design/Build
Energy Services
Industrial
Maintenance
Fabrication

Delivering Award Winning Energy Saving Projects

www.mcclureco.com
The Department of Architectural Engineering would like to thank

**Mortenson Construction**

for their participation as a Corporate Partner in the 2012 AE Career Fair.
... proud supporters of Penn State Architectural Engineering for over 25 years.
AE Career Fair 2012

Mechanical > Electrical > Lighting > Plumbing > Fire Protection
The Pennsylvania Housing Research Center serves the home building industry and the residents of Pennsylvania by improving the quality and affordability of housing. The PHRC conducts applied research, fosters the development and commercialization of innovative technologies, and transfers appropriate technologies to the housing community.

- Webinars
- Training workshops
- Annual Conference
- Research
- Publications/Builder Briefs
- Outreach
- NAHB Student Chapter

Land use and development activities of the PHRC include: subdivision design standards, annual Pennsylvania land development conference, land use planning, environmental regulations, storm water management and water quality, and other technical issues.

National Association of Home Builders Student Chapter

Residential Construction Competition Team – February 2012

- Meetings
- Site Visits
- Student Chapter Banquet
- International Builders Show
- Networking
- Scholarships
The Department of Architectural Engineering would like to thank

Office of Physical Plant (OPP) – Penn State University Park, PA

for their participation in the 2012 AE Career Fair.
Internship Program

The Pierce Internship Program is designed to afford undergraduate engineering, architectural engineering, building construction and construction management students an opportunity, over several months, to gain hands-on, practical experience, mostly at active project job sites, in the following departmental corporate areas. (under the supervision of departmental mentor):

- **Project Management** - located at Project Jobsite
- **Estimating** - located at Corporate Headquarters
- **Coordination, Engineering and Drafting** - located at Project Jobsite or Corporate Headquarters
- **Commissioning & Quality Control** - located at Project Jobsite or Corporate Headquarters

Intern Responsibilities

- Budget Development
- Cost Control Systems
- Schedule Development and Updating (Primavera p5)
- Resource Control Systems
- Document Control (Primavera Expedition)
- Review and Process Requests for Information
- Review and Process Coordinated Drawings, Submittals and Shop Drawings
- Inspecting installed mechanical and plumbing systems
- Pricing and Negotiating of Contract Modifications
- Participation in Compilation and Submission of bids
- Solicitation of pricing proposals from equipment and material vendors
- Participation in the Start-up and Commissioning of mechanical and plumbing systems
- Assist project team with other assigned tasks
- Attend various project and departmental meetings

Program Features

- Nine-Week minimum duration
- Housing provisions for out-of-town interns
- Eligibility for full-time hire upon graduation

Corporate Overview

- One of the largest and most highly-regarded mechanical and plumbing contractors in the Washington Metro Region.
- Founded in 1961
- Self-perform the plumbing, steam fitting and sheet metal disciplines on large commercial and institutional project
- Large, high-capacity and sophisticated prefabrication facilities for pipe and sheet metal

For additional information, please see the Pierce Associates website at [www.pai.us](http://www.pai.us)
or
Contact the Human Resource Manager at Email: hr@pai.us  Tel: 703-751-2400

Equal Opportunity Employer
We know that when you graduate you’ll be looking for a company that goes above and beyond to help you move forward. Exposure to interesting and diverse projects, guided independence, an equitable compensation package and a supportive atmosphere are all factors in your decision.

At PEC we offer supervised autonomy where all engineers are trained to deal directly with the client and manage their own jobs. We offer competitive pay, flexible hours and a team mentality where everyone is asked not only to learn, but also to teach.

Because we care for our employees we are able to meet the needs of our clients from all over the country. For 15 years these clients have given us their business, time and time again, resulting in a steady flow of work and a vast array of structural engineering challenges.

We know that who you are now is not who you were 5 years ago. You’ve grown, changed, learned. As you work towards your professional engineer’s license you’ll once again do the same. At PEC we’re committed to walking with you along your path of professional development.

We’re not just a company, we’re a company you can grow with.

To our clients PEC is:

Constructible. Affordable. Timely.
so that our clients, choose to remain our clients.

At PEC you won’t be limited to small tasks. You’ll be a valued member of a team that provides exceptional designs. Join us, so that together we’ll remain the Engineer of Choice.
About Us

Vanderweil Engineers is a 375-person mechanical, electrical, plumbing/fire protection, and technology services engineering firm dedicated to providing value-added engineering services to our clients. Our commitment to developing customized and innovative solutions and solid working partnerships has earned us a 90% repeat business ratio. Our commitment to sustainable design has resulted in over 80 LEED®-certified projects including the world’s largest LEED® Platinum project.

Founded in 1950, Vanderweil is a company which values its clients, its employees and the environment - and we have built our practice accordingly. To enable us to provide the personalized services that our clients deserve, our firm creates an experienced and responsive engineering team for each of our projects. Our diverse experience in numerous domestic and international market sectors including laboratories, museums, corporate offices, universities, and data centers provides our engineers with exciting new design challenges on each new project. We try to involve young engineers in each of our projects, working hand in glove with our senior engineers; the combination of which provides the team with energy, enthusiasm, and experience.

Services

- Building Services Engineering
- Building Performance Simulation
- Life Support Systems
- Technology Services
- Central Plants
- Power & Utilities
- Energy & Carbon Management
- Commissioning
- Transmission & Distribution
Ruby + Associates combines deep structural steel design expertise with an integrated focus on constructability to make challenging projects not only possible, but smarter. We are continually seeking talented engineers who share our love of a good challenge and our commitment to this approach. We offer the chance to work directly with clients, the opportunity to play a key role in some of the most prominent projects across the globe, and an open door to some of the best minds in the business. If you’re looking for a career you can grow with, come visit us at the career fair!

Contact Mary Beth Del Vero at mbdelvero@rubyusa.com or 248.865.8855 for more information.
From George Washington to George Jetson.

Thumb through the SmithGroupJJR portfolio and you’ll discover a varied and versatile body of work. Why, we’ve designed and engineered everything from airports to zoos, from historic renovations of national treasures for the Smithsonian Institution to compelling 21st century marvels like the Lawrence Berkeley National Laboratory Molecular Foundry. As you might guess, boredom is never an issue.

“…I have more of a real-world perspective. I better understand the way mechanical, electrical, and structural systems integrate with architectural systems.”

Matana — Summer Intern
Health Studio, Detroit
FULL-SERVICE CONSULTING STRUCTURAL ENGINEERING FIRM
PROVIDING A WIDE RANGE OF SERVICES

OUR CUSTOMERS: ARCHITECTS, HOMEOWNERS, CONDOMINIUM ASSOCIATIONS, DEVELOPERS, PROPERTY MANAGERS, CONTRACTORS, INSTITUTIONS AND LOCAL, STATE AND FEDERAL GOVERNMENT AGENCIES

REHABILITATION GROUP
- Engineering
- Investigation
- Consulting
- Repair Design
- Building Envelope
- Waterproofing
- Parking Structures
- Building Facades
- Plaza/Balconies
- Foundation/Settlement
- Construction Observation
- Project Administration

DESIGN GROUP
- Commercial
- Institutional
- Retail
- Residential

- We Offer Competitive Salary
- 401K Retirement Plan
- Profit Sharing
- Bonus/Incentive Plan
- Employer Paid Health Insurance
- Dental & Vision Plans Available
- Paid Vacation
- Flexible Schedule
- Tuition Assistance
- Transportation Compensation
- Employee Appreciation Events
  - Picnic
  - Golf Tournament
  - Holiday Party

401 North Washington Street / Suite 900 / Rockville, MD 20850
Web: www.STRUCTURA-INC.com
Resumes@Structura-inc.com
Tel: Rehabilitation Group (301) 300-8700 / Tel: Design Group (301) 987-9234
WE BEGIN WITH GROUNDBREAKING IDEAS BEFORE WE EVEN BREAK GROUND.

We’re all about a new brand of thinking. Fearless innovation and proactive problem solving. About using state-of-the-art and proprietary digital tools to plan, collaborate and deliver big wins for our clients. We’re Suffolk. We build smart.
The Truland Group of Companies offers rewarding careers involving the nation’s most prominent and sophisticated facilities. Established in 1913, we are the 10th largest electrical contractor in the United States and the largest in metro Washington D.C. In the Nation’s Capital, we have built the electrical systems for all of the major league sports venues, the airports, subways, and intercity passenger rail systems, headquarters and operational facilities for 13 of the 15 cabinet level federal agencies, and landmarks such as the Washington Monument and the Lincoln Memorial. But, we build much more than electrical systems, developing new hires into industry leading professionals with a combination of internships, mentoring, professional training, and continuing education.

Our Projects Include:
- Capital One Data Center
- FBI Forensics Laboratory
- FedEx Field
- Franklin Square Hospital
- Nationals Park
- Sentara Princess Anne Hospital
- Smithsonian National Museum of the American Indian
- Under Armour Innovation Laboratory
- United States Air Force Memorial
- United States Naval Academy
  King Hall Galley
- Washington Metro Extension to Dulles

We Design, Build, & Maintain:
- Power Distribution
- Critical Power Systems
- Lighting and Lighting Controls
- Voice and Data Systems
- Life Safety Systems
- Electronic Security
- Process Controls and Power

Member Partnership for Achieving Construction Excellence (PACE)
Member Federated Electrical Contractors

Reston, VA | Alexandria, VA | Richmond, VA | Baltimore, MD

1.800.TRULAND • www.truland.com
Solving for Why.

Wiss, Janney, Elstner Associates, Inc.

wje.com/careers

@wjeassociates
Over a Century of Excellence

As a leading provider of construction services, Wohlsen has partnered with building owners and design professionals throughout the Mid-Atlantic States to deliver award winning projects for over 120 years.
## 2012 SPONSORS

<table>
<thead>
<tr>
<th>Affiliated Engineers, Inc.</th>
<th>Hope Furrer Associates, Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Madison, WI</td>
<td>Towson, MD</td>
</tr>
<tr>
<td>Arup</td>
<td>James Posey Associates, Inc.</td>
</tr>
<tr>
<td>Los Angeles, CA</td>
<td>Baltimore, MD</td>
</tr>
<tr>
<td>Brownstown, PA</td>
<td>New York, NY</td>
</tr>
<tr>
<td>Bergmann Associates</td>
<td>KBR Building Group</td>
</tr>
<tr>
<td>Rochester, NY</td>
<td>Vienna, VA</td>
</tr>
<tr>
<td>BPGS Construction</td>
<td>LERA (Leslie E. Robertson Assoc., RLLP)</td>
</tr>
<tr>
<td>Wilmington, DE</td>
<td>New York, NY</td>
</tr>
<tr>
<td>Brinjac Engineering, Inc.</td>
<td>Mulhern &amp; Kulp Structural Engineering, Inc.</td>
</tr>
<tr>
<td>Harrisburg, PA</td>
<td>Ambler, PA</td>
</tr>
<tr>
<td>Burdette Koehler Murphy &amp; Associates, Inc. (BKM)</td>
<td>Nutech Group</td>
</tr>
<tr>
<td>Baltimore, MD</td>
<td>York, PA</td>
</tr>
<tr>
<td>Cates Engineering</td>
<td>Primera Engineers, Ltd.</td>
</tr>
<tr>
<td>Gainesville, VA</td>
<td>Chicago, IL</td>
</tr>
<tr>
<td>James G. Davis Construction Corp.</td>
<td>Reese Engineering, Inc.</td>
</tr>
<tr>
<td>Rockville, MD</td>
<td>State College, PA</td>
</tr>
<tr>
<td>EDiS Company</td>
<td>RTKL Associates</td>
</tr>
<tr>
<td>Wilmington, DE</td>
<td>Baltimore, MD</td>
</tr>
<tr>
<td>F.B. Harding, Inc.</td>
<td>SK&amp;A Structural Engineers</td>
</tr>
<tr>
<td>Rockville, MD</td>
<td>Potomac, MD</td>
</tr>
<tr>
<td>The Foreman Group</td>
<td>Urban Engineers, Inc.</td>
</tr>
<tr>
<td>Zelienople, PA</td>
<td>Philadelphia, PA</td>
</tr>
<tr>
<td>GHT Limited</td>
<td>Walsh Group</td>
</tr>
<tr>
<td>Arlington, VA</td>
<td>Chicago, IL</td>
</tr>
</tbody>
</table>
The Department of Architectural Engineering would like to thank Affiliated Engineers, Inc. for their participation in the 2012 AE Career Fair.
Benchmark is a leader in the construction of award-winning projects in south central Pennsylvania.

Benchmark provides diversified construction services, including Construction Management, Design-Build, and General Contracting.

We Offer:
- Tremendous Growth Potential
- Company Stability
- Exceptional Benefits
- Family-Oriented Atmosphere
- Superior Client Service

THE STANDARD BY WHICH ALL OTHERS ARE MEASURED

Bergmann
architects // engineers // planners

our people and our passion in every project

www.bergmannpc.com
28 E. Main St. | Suite 200
Rochester, NY 14614 | 585.232.5135

Unity at Ridgeway  Seabreeze Drive  CTSB / U of R
leading the design and construction industry

BPGB Construction LLC is a subsidiary of The Buccini/Pollin Group. The partnership allows for fully integrated pre-construction and construction management services. BPGB has constructed or program managed some of the most notable projects in the Mid-Atlantic region, serving the hospitality, entertainment, office, industrial, residential, parking, and retail market sectors.

bpgroup.net • 877.bp.group

Focused on Today, While Engineering the Future

Mechanical
Electrical
Plumbing
Civil
Environmental
Lighting
Telecom
Security
Fire Protection
Energy Mgmt.
Commissioning
Infrastructure
Burdette, Koehler, Murphy & Associates, Inc.
M/E/P Consulting Engineers
1423 Clarkview Road, Suite 500, Baltimore, MD 21209
call: 410.323.0600
find: www.bkma.com
follow: @bkma_enginers

Higher Education | Student Life | K-12 | Life Sciences | Healthcare | Government | Mission Critical

Cates Engineering is excited to return for the 2012 Penn State Architectural Engineering job fair. We are proud to have been a sponsor of the program over the past 15 years. The many students that Cates Engineering has hired over the years have proven to have an immediate positive impact on the engineering team that we have grown into today.

This is truly a tribute to the quality of the Architectural Engineering program at Penn State.

Cates Engineering provides structural consulting services nationwide, for a wide variety of building types and systems. Our diversified staff utilizes the latest analysis and design methods and software to provide cost-competitive designs that exceed our clients’ expectations.

Northeast Office: 10 High Street, Suite B10 | Wakefield, RI 02879 | T: 401-792-4939 | www.cateseng.com
Knowledge Isn’t Static.

At DAVIS, we know it's only possible to stay ahead of the curve through relentless curiosity, passion and continuing education.

Good to see that you feel the same way too.

davisconstruction.com

EDiS Company
One Company.
A full spectrum of building solutions.

(800) 995-EDiS
EDiSCompany.com

Construction Management • Design-Build • General Contracting • Pre-Engineered Building
[build] your career

-design
-create
-manage
-discover

The Foreman Group is a multi-disciplinary building and design service provider focused on full-service architecture, engineering and construction management services. We offer personal development initiatives, career path opportunities, competitive benefits, continuing education and training advantages, and strong community involvement. Please visit our booth to learn more.

PA, NJ, OH
1-888-727-6727
www.foremangroup.com

HOPE FURRER
Associates, Inc.

Structural Design and Consulting for Architectural Projects

501 Fairmount Avenue
Suite 205
Towson, MD 21286
p: 410.583.4874
f: 410.583.2159

700 East Beaver Avenue
Suite 3
State College, PA 16801
p: 814.234.8191
f: 814.234.7898

www.hfurrer.com
James Posey Associates
Engineering Your Vision
Mechanical & Electrical Consulting Engineers
Since 1911

3112 Lord Baltimore Drive
Baltimore, MD 21244
www.jamesposey.com

Celebrating a Century of Excellence

Government

Healthcare / Research

Higher Education

K-12 Education

Arts & Culture

• Mechanical
• Plumbing
• Fire Protection
• Sustainable Design

• Electrical
• Telecommunication
• Commissioning

LORING
CONSULTING ENGINEERS

• Rewarding Careers
• Diversified Projects
• Tremendous Opportunities
• Revit / CFD / Energy Modeling
• Great Working Environment
• Competitive Compensation and Benefits

Contact Us:
Joseph R. Loring & Associates, Inc.

New York, NY 212.563.7400
Washington, DC 202.296.6583
Princeton, NJ 609.716.6160

www.loringengineers.com
The Department of Architectural Engineering would like to thank KBR Building Group for their participation in the 2012 AE Career Fair.
Reese Engineering designs electrical, lighting, mechanical, plumbing, and telecommunications systems for projects spanning from coast to coast (left: Kroc Corps Community Center; Salem, Oregon). As colleagues and friends, we believe that the team that plays together stays together (middle: Employee Whitewater Rafting Trip). Our office here in State College provides a stimulating setting for our team to create environments for the benefit of people (right: Reese Engineering Main Corporate Office). Please come by and see us!
CHANGE THE WORLD. NOW.

Do something that matters. From your first day on the job, RTKL propels you into a team-oriented, cross-disciplined network of world-class design professionals who share the ideals of quality, collaboration and creativity. With offices in ten world-class cities and projects all over the globe, we demand the highest caliber of talent and innovation and a commitment to making the world better. So, if you're ready to make a difference and become a member of our team, we want to hear from you.

RTKL.COM

The SK&A Group
Providing superior structural consulting engineering services for 52 years.

New Building Design | Evaluation, Restoration, Renovation of Existing Structures | Structural Investigations | Construction Monitoring & Testing Services
12505 Park Potomac Avenue, Suite 200 • Potomac, MD 20854 | (301) 881-1441 1155 Connecticut Avenue, NW, Suite 600 • Washington, DC 20036 | (202) 639-2320
www.skaengineers.com
The Department of Architectural Engineering would like to thank Urban Engineers, Inc. for their participation in the 2012 AE Career Fair.
A LITTLE BIT OF INFORMATION ABOUT ALL OF OUR ATTENDEES...
AECOM (*Table Number: F-18*)
3101 Wilson Boulevard
Suite 900
Arlington, VA 22201
703.682.4900 (Tel)
703.682.4901 (Fax)
www.aecom.com

**Office Location:** North American Locations and International Locations

**Attendees:** Lee Ressler, Jason Greer, Michelle Nelson, Carl Hubben

**This company typically hires from the following options:** Mechanical, Lighting/Electrical, Structural

**Company Description:**
AECOM Design is distinguished by a holistic approach to the design, management, and development of the built environment. We are planners, architects, engineers, designers, and managers committed to creating exemplary environments within the spirit of our time — sustainable environments that are integrated with health, education, culture, infrastructure, building engineering, nature and community.

Bringing together the legacy operating companies of DMJM H&N and HSMM, AECOM Design represents decades of experience in architecture, engineering and program and construction management services. AECOM Design has a close alignment with EDAW and ERA, two AECOM companies which are renown leaders in urban planning, design, development and economics. As part of AECOM, a global provider of professional technical and management support services, our integrated delivery platform appeals to a broad range clients across all market sectors. Our clients include communities, municipalities, and governments as well as real estate developers, Fortune 500 corporations, and cultural, public and private institutions.

Over the years, leading industry publications have ranked AECOM among the world’s top firms providing services for the built environment. In 2008, Architectural Record ranked AECOM #1 in its survey of global architecture firms, and Engineering News Record ranked AECOM among the world’s top ten “green” firms as well as #1 in general building, design and transportation markets. In 2008, AECOM integrated its North American operations into five expertise-based business lines: AECOM Water, AECOM Transportation, AECOM Design, AECOM Energy and AECOM Environment. For our clients, this change means greater access to AECOM’s worldwide capabilities and professional expertise and improved delivery of a vast array of AECOM services and technologies.

AECOM (NYSE: ACM) is a global provider of professional technical and management support services to a broad range of markets, including transportation, facilities, environmental and energy. With more than 41,000 employees around the world, AECOM is a leader in all of the key markets that it serves. AECOM provides a blend of global reach, local knowledge, innovation, and technical excellence in delivering solutions that enhance and sustain the world's built, natural, and social environments. AECOM serves clients in more than 100 countries and
had revenue of $4.7 billion during the 12-month period ended June 30, 2008. More information on AECOM and its services can be found at www.aecom.com.

**Affiliated Engineers, Inc. (Table Number: E-2)**
5802 Research Park Boulevard
Madison, WI 53719
608.238.2616 (Tel)
608.238.2614 (Fax)
www.aeieng.com

**Office Location:** Rockville, MD; Chapel Hill, NC; Gainesville, FL; Tampa, FL; Houston, TX; Walnut Creek, CA; Seattle, WA; Madison, WI; Chicago, IL; Phoenix, AZ

**Attendees:** Aubree Martin

**This company typically hires from the following options:** Mechanical, Lighting/Electrical

**Company Description:**
Affiliated Engineers, Inc. has built its’ national engineering practice on the primary disciplines of mechanical, electrical, and piping/plumbing engineering. Our engineering practice originated in 1927 and the firm was officially incorporated in 1978. Since that time, the mission of Affiliated Engineers has been the focus on technically complex assignments and projects of scale, providing clients a level of service and quality that brings them back again and again. Our unique engineering solutions can be found in such diverse spaces as research laboratories, classrooms, performance halls, museums, and hospitals across the country. The depth of our client base and our strong relationships, coupled with a diverse resume of design experience, have allowed Affiliated Engineers to share its’ engineering expertise on projects large and small. In addition to our core practice of mechanical, electrical, and piping/plumbing design, our firm growth has been stimulated by the addition of logical disciplines and specialty services based on client needs: * Architectural Lighting * Commissioning * Construction Field Services * Cost Estimating * Fire Protection * Information Technology * Instrumentation and Controls * Sustainable Design * Systems Integration * Utility Master Planning. This focus on diversity in client type, services, and geographic location provides a stable, yet challenging, workplace for our employees.

**AKF Group (Table Number: E-16)**
1500 Walnut Street
Suite 1400
Philadelphia, PA 19102
215.735.7290 (Tel)
215.735.6706 (Fax)
www.akfgroup.com
Office Location: New York, NY; Stamford, CT; Boston, MA; Princeton, NJ; Philadelphia, PA; Arlington, VA; Rochester, MN; Minneapolis, MN

Attendees: Robert Gould, Lok Yoon

This company typically hires from the following options: Mechanical, Lighting/Electrical

Company Description:
AKF is a full-service consulting engineering firm specializing in mechanical, electrical, plumbing, fire/life safety systems, controls and telecommunications design services. Our project approach relies on a rich mix of talent, experience and innovativeness that allows for flexibility within a proven structure. Today's engineering environment is evolving in unpredictable ways at high velocity. Clients count on AKF to anticipate the direction of change and plan for the fast-approaching future. From up-front planning through construction, we seek pragmatic and cost-effective solutions. On projects large or small, our engineers find ingenious ways to streamline the process, improve the specifications and out-think problems before they happen.

A can-do attitude has led The AKF team to be innovative in telecommunications, systems integration and "green" engineering. Traditional building engineering services get equal attention from experienced hands who understand that creativity isn't limited to the latest technology or the newest client. Whether the project is as visible as NASDAQ's new LED electronic sign in Times Square or as low profile as a systems upgrade assignment in a basement project on Wall Street, we bring the same enthusiasm and commitment to quality. This collaborative approach backed by rigorous attention to detail and unflagging persistence has sustained our growth and evolution. Remarkably over 85% of our annual commissions are with continuing clients.

Alexander Building Construction, LLC (Table Number: W-34)
315 Vaughn Street
Harrisburg, PA 17110
717.234.7041 (Tel)
717.234.1527 (Fax)
www.alexanderbuilding.com

Office Location: Harrisburg, PA; State College, PA

Attendees: Stephen Wilt, Chris Magent, Dan Flickinger, Jeff Smith, Mike Sgriccia, Erica Sehar, Scott Miller, Tim Kay, Nick Miller, Denis Walter, Margaret McConnell (Alvin H. Butz, Inc.) and Alicia Chutko (Alvin H. Butz, Inc.)

This company typically hires from the following options: Construction

Company Description:
ABOUT THE BUTZ FAMILY OF COMPANIES: The Butz Family of Companies, Alvin H. Butz, Inc., Shoemaker Construction Co. and Alexander Building Construction Co., provides exceptional, comprehensive construction management and design/build services, led by strong
values and complete satisfaction with special attention to safety, quality and value. The firm possesses significant experience in the construction of healthcare facilities, colleges/universities, corporate office buildings, hi-tech manufacturing facilities, sports and entertainment venues, government buildings, K-12 schools and retail buildings serving Pennsylvania, New Jersey and northern Delaware.

The Butz Family of Companies has consistently ranked among the nation’s Top 400 Contractors since 1981 by ENR, McGraw-Hill’s construction industry magazine and has received numerous awards for our work including more than 15 Project of the Year awards from Construction Management Association of America (CMAA).

With more than 15 years of virtual construction experience, we have made a commitment to entrench BIM in the core values of our company by developing our in-house expertise of highly trained staff in virtual construction and progressive BIM processes. As leaders in sustainable building, we have embraced the U.S. Green Building Council’s quest to transform the way buildings are designed, built and operated, enabling an environmentally and socially responsible, healthy and prosperous environment that improves quality of life. Butz has taken a proactive position in the pursuit of Leadership in Energy and Environmental Design (LEED) training, development and implementation.

Our firm has found that the basic principles of working in a collaborative project environment as they exist in the Integrated Project Delivery approach are 100% aligned with our dedication to superior project delivery in an atmosphere of teamwork and open communication. Our long-term relationship philosophy incorporates the elements of professional construction management services and teamwork in order to deliver a product that our client and our project team will be proud.

**Architectural Engineering Institute (Table Number: W-29)**

1801 Alexander Bell Drive
Reston, VA  20191
703.295.6000 (Tel)
703.295.6371 (Fax)
www.aeinstitute.org

**Office Location:** Reston, VA

**Attendees:** Jennifer Balsley, Verna Jameson, Clarence E. Waters

**This company typically hires from the following options:** Construction, Mechanical, Lighting/Electrical, Structural

**Company Description:**
AEI is the home for all professionals in the building industry. We provide a multi-disciplinary national forum for members of but not limited to the architectural engineering, structural, mechanical, electrical, and architectural communities. Recognizing the necessity for a place to
examine issues and exchange views and information with one another, AEI was established in 1998. AEI works to facilitate the crucial communication among members of the building team, both on a technical basis and in the professional arena. In addition, we strive to be the premier organization for timely quality technical literature, professional advocacy, and educational opportunities.

AEI’s mission is to serve the building community by promoting an integrated, multi-disciplinary approach to planning, design, construction and operation of buildings and by encouraging excellence in practice, education and research of architectural engineering.

AEI’s vision is to be the global leader of choice for the development and operation of buildings.

**ARCO Design/Build - Northeast (Table Number: D-13)**
1100 E. Hector Street, Suite 419
Conshohocken, PA 19428
610.234.0070 (Tel)
610.234.0076 (Fax)
www.arcodb.com

**Office Location:** Conshohocken, PA

**Attendees:** Robert Steigerwald

**This company typically hires from the following options:** Construction

**Company Description:**
ARCO Construction Company, Inc. was founded in 1992 in St. Louis, Missouri and has continued to grow by providing clients with a complete design/build solution. The ARCO family of companies currently consists of seven construction companies with offices in Atlanta, St. Louis, Tampa, Chicago, Cincinnati, Philadelphia and Kansas City.

ARCO Design/Build, Inc. was started in Atlanta in 1996 as a separate incorporated entity. Continuing to specialize in design/build of light industrial facilities, ARCO Design/Build executes projects for clients throughout the United States.

In 2004 ARCO Design/Build, Inc. opened our 6th office located in Conshohocken, PA, a suburb of Philadelphia. This office, managed by Rob Steigerwald, focuses on the design/build construction of warehouses, manufacturing facilities and office buildings in the Northeast. With extensive experience in New Jersey, Maryland and Pennsylvania ARCO can partner with your company to provide a quality, cost-effective building, delivered on time with unparalleled customer service.
**Arup (Table Number: D-1)**

12777 West Jefferson Blvd.
Los Angeles, CA 90066
310.578.4400 (Tel)
310.577.7804 (Fax)
www.GOArup.com

**Office Location:** Boston, MA; Chicago, IL; Houston, TX; Los Angeles, CA; New Jersey; New York City, NY; San Francisco, CA; Seattle, WA; Washington, DC; Toronto, Canada; Sao Paulo, Brazil

**Attendees:** Kelley Simpson

**This company typically hires from the following options:** Mechanical, Lighting/Electrical, Structural

**Company Description:**
As a global firm of designers, engineers, planners and business consultants, we provide a diverse range of professional services to clients around the world. From the Second Avenue Subway in New York and the Air Force Memorial in Washington, to the Sydney Opera House in Australia and the Beijing National Aquatics Center in China, our innovative approach has significantly influenced the national and global built environment. We’re the creative force behind many of the world’s most innovative and sustainable designs - embracing the vision of clients, developers, or architects and making them a reality.

With more than 10,000 projects running concurrently in more than 37 countries at any one time, Arup aims to bring together the best professionals in the world to meet our clients’ needs. Our future depends on how we nurture your talents. Led by the vision of our founder, Ove Arup, we provide an environment where you can grow personally and professionally and develop as a leader in a company where you will be empowered and encouraged to contribute your ideas from day one.

**Atlantic Engineering Services (Table Number: E-15)**

650 Smithfield Street, Suite 1200
Pittsburgh, PA 15222
412.338.9000 (Tel)
412.338.0051 (Fax)
www.aespj.com

**Office Location:** Pittsburgh, PA; Jacksonville, FL

**Attendees:** Andy Verrengia, John Schneider

**This company typically hires from the following options:** Structural
**Company Description:**
Atlantic Engineering Services, with offices strategically located in Pittsburgh and Jacksonville, provides structural engineering services to the entire portion of the U.S. including Boston, Minneapolis, Philadelphia, Cleveland, Norfolk, Charlotte, Birmingham, Orlando, and Miami.

The practice is founded on the stable principals of synergy, creativity and timeliness. This successful philosophy is exemplified in more than 7,500 completed projects with a total constructed value of more than $10 billion. The projects constructed over the past 38 years have ranged up to 30 stories and a construction cost of more than $120 million.

The professionals at AES enjoy what they do and so they do it well. They are dedicated to producing buildings where people can live, work, play, and worship into the 21st century and beyond. As our logo says, we take great pride in “Bringing architectural visions to life.”

**Balfour Beatty Construction (Table Number: W-36)**
11325 Random Hills Road, Suite 500
Fairfax, VA 22030
703.273.3311 (Tel)
703.934.5524 (Fax)
www.balfourbeattyus.com

**Office Location:** Washington, DC/MD/VA Locations

**Attendees:** Rebecca Nordby, Sean Flynn, Kris Brice

**This company typically hires from the following options:** Construction

**Company Description:**
Balfour Beatty Construction (formerly Centex Construction) has been a leader in the U.S. commercial construction industry since the 1930s.

Balfour Beatty Construction provides general contracting, at risk construction management, design-build, preconstruction, public/private and turnkey services for clients nationwide. With 1,400+ professional employees, the company is a top 10 U.S. builder with regional headquarters in four of the largest and fastest growing building markets across the country: Washington, D.C., Fort Lauderdale, Charlotte and Dallas. The Washington division is based in Fairfax, Va.; the Washington Business Journal selected our organization as one of the region’s Best Places to Work in 2006.

Balfour Beatty Construction is a division of Balfour Beatty plc, a global leader in the commercial construction industry. Balfour Beatty plc is publicly traded on the London Stock Exchange and closed 2006 with over $11 billion in revenue. Through business units around the world, Balfour Beatty plc provides engineering and construction services for the building, rail, highway, and infrastructure sectors.
**Bard Rao + Athanas Consulting Engineers, LLC (Table Number: B-8)**

311 Arsenal Street  
The Arsenal on the Charles  
Watertown, MA  02472  
617.254.0016 (Tel)  
617.925.4374 (Fax)  
www.brplusa.com

**Office Location:** Boston, MA; New York, NY; Philadelphia, PA; Washington, DC; Miami, FL

**Attendees:** Jonathan Chan, Alyson Larimer

**This company typically hires from the following options:** Mechanical, Lighting/Electrical

**Company Description:**  
Founded in 1975, Bard, Rao + Athanas Consulting Engineers, LLC (BR+A) maintains a total staff of 235 employees located at our main office in Watertown, MA (Boston) and branch offices in Philadelphia, New York City, Washington, DC and Miami. BR+A provides state-of-the-art integrated and coordinated mechanical, electrical, plumbing and fire protection consulting engineering, technology systems design and building commissioning services to healthcare, biomedical research, pharmaceutical, corporate and academic clients nationwide.

We have engineered several facilities for Penn State University and the School of Medicine including the School of Forest Resources; Chemistry Building; Life Sciences Building; Smeal College of Business; the Hershey Medical Center Cancer Institute and the New Children’s Hospital.

BR+A is committed to Green Buildings and Sustainable design. We employ ASHRAE High-Performance Building Design Professionals and have over 60 LEED Accredited Professionals. Our long list of LEED projects includes LEED Gold and new projects in pursuit of Platinum. We also work with Green Globes, Green Guide for Healthcare, EnergyStar, and ASHRAE BEQ.

In addition, BR+A is committed to being a leader in the use of BIM engineering of MEP/FP systems for technical projects. We currently have more than 140 Revit licenses / work stations companywide. Our realworld experience has proven that buildings designed using Revit are constructed faster, with fewer conflicts and reduced change orders than similar “traditionally” designed projects. We presently have several million square feet of projects under design or in construction that are utilizing Autodesk Revit MEP 2013 and AutoCAD MEP 2013 for Building Information Modeling and 3D Design, as well as Autodesk Navisworks Manage 2013 for collision detection and 3D Design Review.
Barry Isett & Associates, Inc. *(Table Number: W-50)*
85 S. Route 100
Allentown, PA  18106
610.398.0904 (Tel)
610.481.9098 (Fax)
[www.barryisett.com](http://www.barryisett.com)

**Office Location:**  Allentown, PA; Hazleton, PA; Valley Forge, PA; Phillipsburg, NJ

**Attendees:**  Ross Sotak, PE, Joe Manda, PE

**This company typically hires from the following options:**  Mechanical, Lighting/Electrical, Structural

**Company Description:**
Barry Isett & Associates, Inc. (BIA) is a full-service, multi-discipline firm offering engineering and consulting services to other design professionals and clients in public and private sectors. We have offices located in or near Allentown, Valley Forge, and Hazleton PA; and Phillipsburg, NJ and serve a diverse client base throughout the Middle Atlantic States.

Our mission is to deliver outstanding quality and service to our clients. Therefore, we hire engineers, geologists, landscape architects, environmental scientists, land surveyors, CAD technicians, and construction inspectors interested in the business and technical facets of engineering and consulting who demonstrate superior communication skills.

Barton Associates, Inc. *(Table Number: W-15)*
329 Innovation Boulevard, Suite 112
State College, PA  16803
717.845.7654 (Tel)
[www.ba-inc.com](http://www.ba-inc.com)

**Office Location:**  York, PA; Harrisburg, PA; State College, PA

**Attendees:**  Roger Thies, Daniel Waltersdorff, Adam Warriner, Kyle Courtney, Mike Lucas

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical

**Company Description:**
Barton Associates, Inc. is a nationally recognized consulting engineering firm that provides mechanical, electrical, plumbing, fire protection, control systems design, commissioning and energy analysis services since 1968. With nearly 60 employees and three office locations in York, Harrisburg and State College, PA, Barton specializes in providing consulting services to
new construction, additions and renovations exclusively for education and healthcare facilities throughout the Mid Atlantic Region.

Whether we are serving as the prime professional or as a subconsultant to an architectural, engineering, contracting, construction management or other professional firm, Barton’s approach to project management provides the client with the confidence that their facility will function effectively and efficiently. We approach facility design with sensitivity for and an understanding of the aspects affecting the design. We evaluate the client’s needs and collaborate to help them achieve their goals with the applicable consideration of engineering standards and codes.

Barton’s mission statement - We Make Buildings Work - is based on five key principles. Barton is focused on providing mechanical, electrical and plumbing solutions for the education and healthcare markets exclusively. Our professionals are dedicated to knowing these markets and understanding the current design guidelines, applicable codes and latest technology associated with them. Barton tailors each design with precision to offer our clients customized choices, rather than cookie-cutter solutions. Our design solutions are practical, in that even our most elaborate designs are centered on constructability, and they provide continuous long-term benefits to the system’s end-user. We are especially proud of the longevity of the systems we design and our client relationships.

Focus. Dedication. Precision. Practicality. Longevity. These five principles inspire Barton to provide exceptional engineering solutions that make buildings work.

For more information on Barton’s services and experience, visit our Web site at www.bartonmalow.com.

**Barton Malow Company** *(Table Number: W-43)*
300 W. Pratt Street, Suite 310
Baltimore, MD 21201
443.757.1000 (Tel)
443.757.1011 (Fax)
www.bartonmalow.com

**Office Location:** Baltimore, MD; Southfield, MI; Fairfax, VA; Charlottesville, VA; Charlotte, NC

**Attendees:** Tom Horensky, Jason McFadden, Scott Mull, Dan Buchta

**This company typically hires from the following options:** Construction

**Company Description:**
Barton Malow, founded in 1924, is headquartered in Southfield, Michigan, with regional offices in Maryland, Virginia, Ohio, Illinois, North Carolina, Florida, and Georgia. Primary markets are Education, Sports, Industrial, Energy, Federal, and Healthcare. Services include Design/Build, Integrated Project Delivery, Construction Management, and General Contracting. Industry leader in the use of BIM technology. National revenues for last fiscal year were over $1.1 billion.
Recently completed local projects include Morgan State University Center for Built Environment and Infrastructure Studies “CBEIS” ($60M), Towson University West Village Commons ($31M), USNA King Hall Galley Renovation ($50M), University of Pittsburgh Medical Center East Hospital ($134M), and Fort Pickett Regional Training Institute Phase I ($23M) and Phase II Billeting ($28M). Current projects include Penn State South Halls Renovation and New Building ($82M), Coppin State University Science and Technology Center ($76M), and Penn State McCoy Natatorium Addition and Indoor Tennis Center ($52M). Instilling the corporate values of Partnership, Integrity, and Empowerment, Barton Malow is known for the quality of its projects and its people.

**Benchmark Construction Company** *(Table Number: D-8)*

4121 Oregon Pike
PO Box 806
Brownstown, PA 17508
814.753.4300 (Tel)
717.626.9315 (Fax)
www.benchmarkgc.com

**Office Location:** Brownstown, PA; State College, PA

**Attendees:** Jennifer Goldbach, Bobby Brandt, III

**This company typically hires from the following options:** Construction, Mechanical

**Company Description:**
Benchmark Construction Company, Inc. is an award-winning, full service construction firm with a focus on healthcare, senior living, and educational facilities. While specializing in commercial and institutional construction, we offer traditional general contracting services as well as preconstruction, construction management and design-build services. Since operations began in 1985 Benchmark has contracted for over $1 Billion in construction projects throughout central and southeast Pennsylvania. Today, Benchmark employs over 140 people which includes an office staff of experienced construction professionals and a field force of nearly 80 journeymen carpenters, apprentices, and laborers. Benchmark is one of the fastest growing construction firms in south central Pennsylvania. We attribute this growth, quite simply, to our people. They are intelligent, hardworking, talented, and possess a real enthusiasm for this business. Benchmark’s management philosophy centers around total teamwork- from preconstruction through estimating through construction. You’ll be working with a staff of seasoned professionals with the opportunity to build on your education.

While working at Benchmark, we’ll give you the responsibility of managing your own project from start to finish and hold you accountable for all the necessary arrangements needed to stay on schedule and ensure a quality project. Both our full-time new hires and interns receive immediate responsibilities and can feel like a contributing part of the team from the start. We are a family-oriented company with an exceptional benefits package and offer tremendous growth potential. If your goal is to join a company with a great future, where you can roll up your
sleeves, get right to work and really contribute, give us a look. We’re a hands-on contractor with excellent opportunities for graduates who are serious about a career in the construction business.

**Bergmann Associates** *(Table Number: D-9)*

28 East Main Street  
200 First Federal Plaza  
Rochester, NY 14614  
585.232.5137 x 484 (Tel)  
585.325.8399 (Fax)  
www.bergmannpc.com

**Office Location:** Philadelphia, PA; Rochester, NY; Albany, NY; Buffalo, NY; Syracuse, NY; Lansing, MI; Pittsburgh, PA; Jacksonville, FL

**Attendees:** Asima Changez

**This company typically hires from the following options:** Mechanical, Lighting/Electrical, Structural

**Company Description:**  
Bergmann Associates is an award winning architectural and engineering firm with 10 offices located throughout the Eastern and Midwestern portions of the United States.

The firm was founded in 1980 and has grown to over 280 employees with 100 licensed and registered professionals. As a multi-disciplinary firm, Bergmann Associates brings innovative concepts to our clients by offering an extensive range of engineering, architecture, planning and design services. Our clients include commercial, institutional, retail, educational and industrial leaders, as well as agencies at all levels of government.

Our fundamental driving force is to become one of the best firms for each of our business segments within the geographical area that it serves. The method is to use highly talented and inspired professionals functioning as one team.

**BPGS Construction** *(Table Number: F-9)*

322 A Street, Suite 300  
Wilmington, DE 19801  
302.691.2100 (Tel)  
866.646.5737 (Fax)  
www.bpgroup.net

**Office Location:** Wilmington, DE

**Attendees:** Michael Johnson, Matt Corace
**This company typically hires from the following options:** Construction

**Company Description:**
BPGS Construction LLC (BPGS) is a multi-disciplined construction management and general contracting affiliate of The Buccini/Pollin Group. Since 1997, the firm has provided a broad range of integrated pre-construction and construction management services for Buccini/Pollin as well as select third parties. In that time, BPGS has constructed or program managed some of the most notable projects in the Mid-Atlantic region, serving the hospitality, entertainment, office, industrial, residential, parking, and retail market sectors.

Committed to meeting the needs of customers and employees, BPGS separates itself from the industry through its core values each and every day. Integrity, dedication, leadership, and community are just some of the factors that have enabled BPGS to establish itself as a services provider that brings exceptional value, high quality, and on-time delivery; all of which translates into a level of assurance customers may count on.

**Brinjac Engineering, Inc.** *(Table Number: B-11)*
P.O. Box 1290
Harrisburg, PA 17108-1290
717.233.4502 (Tel)
717.260.1103 (Fax)
www.brinjac.com

**Office Location:** Harrisburg, PA; Philadelphia, PA; Lehigh Valley, PA; Williamsport Regional, PA; Hunt Valley, MD; Vienna, VA

**Attendees:** Benjamin D. Basom, Shawn D. Good, Michael A. Jacobs

**This company typically hires from the following options:** Mechanical, Lighting/Electrical

**Company Description:**
Brinjac Engineering, Inc. is a multi-discipline consulting engineering firm with offices in 6 locations throughout the Mid-Atlantic Region. Pennsylvania offices include Harrisburg, Philadelphia, Lehigh Valley and the Williamsport Region, as well as offices in Maryland and Virginia.

Brinjac's core disciplines of Mechanical/Electrical/Plumbing are complemented by a Civil/Environmental and Structural engineering group and specialty departments dedicated to Architectural Lighting Design, Communication Distribution, Security Systems, Fire Protection, Code Consulting and Commissioning. As a member of The U.S. Green Building Council (USGBC), Brinjac recognizes the value of green engineering practices and has numerous LEED® accredited professionals that support and guide green building designs.

Brinjac offers its employees excellent benefits and encourages on-going personal and professional growth.
Buch Construction *(Table Number: W-21)*

10945 Johns Hopkins Road  
Laurel, MD 20723  
301.369.3500 (Tel)  
301.369.3501 (Fax)  
www.buchconstruction.com

**Office Location:** Laurel, MD

**Attendees:** Carl Buch, Peter Bulcavage, Lynn Appel

**This company typically hires from the following options:** Construction

**Company Description:**
BUCH Construction is one of the region’s leading construction firms and was recently named one of the 50 fastest growing companies in Greater Washington by the Washington Business Journal. BUCH Construction was founded in 1984 by Marie and James R. Buch, Jr., a union carpenter with two decades of experience building complex construction projects in the Washington, D.C. region. Since then, the firm has been guided by our core principles and an evolving vision of success:

- We always act ethically, with integrity and respect.
- We work closely with our clients to fulfill each project’s promise, beginning with the aesthetic vision and following through to the smallest details of maintenance.
- We work as a family and a team, caring about each other and encouraging individual development, achievement and long-term career success.
- We act in a socially and environmentally responsible manner, committed to safety and to sustainable green practices that benefit our clients, our community, and future generations.

Burdette Koehler Murphy & Associates, Inc.(BKM) *(Table Number: C-9)*

1423 Clarkview Road, Suite 500  
Baltimore, MD 21209  
410.323.0600 (Tel)  
410.377.2543 (Fax)  
www.bkma.com

**Office Location:** Baltimore, MD

**Attendees:** Mark Flickinger, Brad Gaugh, Kaylee Damico
This company typically hires from the following options:

Mechanical, Lighting/Electrical

**Company Description:**
Burdette, Koehler, Murphy & Associates, Inc. (BKM) is a full service m/e/p engineering firm located in Baltimore, Maryland. We have nearly forty professional and technical staff, including thirteen registered engineers and ten LEED Accredited Professionals. Our personnel have developed a high level of expertise in several design areas such as higher education, student life, K-12, life sciences, healthcare, government and corporate.

John C. Burdette, Jr., Louis A. Koehler, Jr. and Thomas V. Murphy, Jr. founded BKM on April 1, 1968 in Baltimore, Maryland. Although the leadership has changed over the years, the company’s core values have remained the same. We work to impress—from meeting extreme requirements to exceeding clients’ expectations.

The practice was built based on the philosophy of collaborating with our clients to provide engineering solutions that are energy conscience, cost-effective, and design savvy. Today James L. Barrett, Jr., Mark A. Flickinger, and Gary E. Johnson, Jr. lead the company and its talented team of design professionals. We remain on the cutting-edge in providing creative solutions and innovative approaches to our client’s design challenges by assigning management level professionals who are actively involved in each project.

**Cannon Design** *(Table Number: W-12)*
360 Madison Ave.
11th Floor
New York, NY 10017
212.972.9800 (Tel)
212.972.9191 (Fax)
www.cannondesign.com

**Office Location:** Boston, MA; New York, NY; Grand Island (Buffalo), NY; St. Louis, MO; Phoenix, AZ; and Chicago, IL

**Attendees:** Mike Kirkpatrick, Rachel Chicchi, Mike Reilly, Haley Darst

This company typically hires from the following options: Construction, Mechanical, Lighting/Electrical, Structural

**Company Description:**
Cannon Design is an Ideas Based Practice, ranked among the leading international firms in planning and design for healthcare, science & technology, education, corporate commercial, sports & recreation and government clients. At present, the firm employs a staff of over 1,000, delivering services in 17 offices throughout North America, as well as in Shanghai, China and Mumbai, India.
Our unique 'single firm multi-office' (SFMO) practice approach enables us to focus the full resources of our staff to meet client needs through the most convenient regional center. By assembling all disciplines within our organization -- architects, engineers, planners, designers and program managers -- we offer our clients a single point of responsibility and accountability … a team working with commitment to ensure the success of each project we undertake. We strive to add value through innovation and creativity, aligning ourselves with our clients' goals, delivering services that consistently meet or exceed quality, schedule and cost objectives.

The client’s investment in building's engineering and systems infrastructure can represent as much as 50% of the project cost, consume 10% of the building area and incur significant operating expense over the life of the facility. Given the magnitude of this investment, Cannon Design is focused upon developing a continuous dialogue with our clients based upon the trust we earn through performance. By regularly conducting client meetings, we are able to explore alternatives for arriving at optimal solutions. We routinely team with our cost-estimating group and employ value engineering analysis to ensure we recommend the most cost-effective technologies. No matter how technically demanding a system's function, our goal is "sophisticated simplicity" -- to design engineered systems that both meet immediate project goals and serve our client's long-term interests.

Cates Engineering (Table Number: W-31)
7500 Iron Bar Lane, Suite 209
Gainesville, VA  20155
571.261.9280 (Tel)
571.261.9286 (Fax)
www.cateseng.com

Office Location:  Gainesville, VA (Washington, DC Area)

Attendees:  Adam Kaczmarek, Matt Pocius

This company typically hires from the following options: Structural

Company Description:
Cates Engineering, Ltd. has been serving clients across the United States with excellence since 1988, and is currently licensed in 23 States and the District of Columbia. The core mission statement of our company is, “To advance the state of structural engineering art by pursuing engineering excellence, cost efficient design, and responsive customer service for a growing client list in a supportive, professional environment.

Cates Engineering, Ltd. Provides world-class structural consulting and construction observation services for residential, commercial, industrial, and institutional projects. Having been in business for 24 years, our company has established a solid reputation in the industry. We are known for innovative, cost-competitive design, responsiveness to unique requirements and
expertise that ensures architects, developers, contractors, and owners complete buildings on time and on budget.

Our widely experienced engineers and consultants have worked on structures ranging from multilevel office and apartment buildings to mid and high rise mixed-use buildings to public facilities and custom homes. This diversity enables us to solve complex problems using state-of-the-art finite element design and analysis software. In addition, we utilize Revit and compatible structural programs for all the latest Building Information Modeling (BIM).

At Cates Engineering Ltd. We embrace a forward-thinking approach. Each design is thoroughly analyzed to ensure an efficient, straightforward structural system. We then work closely with the client and project consultants to ensure smooth coordination throughout the design phase. Once a design has been approved, we go on-site to get feedback from fabricators and contractors, seeking ways to simplify and advance the next design. By linking this refining process with ongoing industry research, we commit ourselves to the practice of constantly improving our first-class firm.

CJL Engineering (Table Number: D-6)
1555 Coraopolis Heights Road, # 4200
Moon Township, PA 15108
412.262.1220 (Tel)
412.262.2972 (Fax)
www.cjlengineering.com

Office Location: Moon Township, PA; Johnstown, PA; Youngstown, OH; St. Louis, MO

Attendees: Gif Zafred, John Delacio

This company typically hires from the following options: Mechanical, Lighting/Electrical

Company Description:
CJL Engineering is a multi-disciplined Mechanical/Electrical/Plumbing consulting engineering firm that offers a full range of services, including analysis and concept, construction budgeting, detailed construction documentation and construction administration. With offices in Pittsburgh, Johnstown, PA, Youngstown, OH, and St. Louis, MO, CJL has a combined staff of over 130 personnel. The original office was established in 1938.

CJL Engineering has substantial experience in the design, construction and commissioning of high performance and LEED certified buildings, emphasizing integrated design and operational strategies for sustainable site development, water conservation, energy efficiency, resource conservation, and indoor environmental quality.

CJL Energy Solutions supplies engineering, process and business consulting and operational services in the energy and sustainability field. Our main market segments are institutional,
government, commercial and industrial customers with deep commitment to long term sustainability.

Areas of specialization provided by CJL Engineering include: HVAC Systems (Boiler, Chiller Central Plants, Geothermal Heat Pump Systems, Life Safety Systems); Electrical Systems (Primary Power and Distribution, Cogeneration, Emergency, Standby Power); Plumbing; Fire Detection and Protection; Civil Engineering; LEED Green Building Design; Energy Solutions; Architectural Lighting and Controls; Telecommunications; Voice/Data/Audiovisual; Security; Power System/Quality Evaluations; Energy Conservation Studies; Life Cycle Analyses; Retrofit Evaluations; Building Management Systems; and Commissioning.

CJL Engineering serves a broad range of clients that include: Colleges and Universities, Schools (K-12), Healthcare (Hospitals/Medical Centers), Performing Arts Centers and Theaters, Libraries, Government and Secure Facilities, High Tech Buildings, Mission Critical Data Centers, Hotels, Resorts, Apartments, Retirement and Assisted Living Communities, Central Plants and Utilities, Green Buildings, Science, Laboratory and Research Facilities, Telecom Facilities, Office Buildings, Historic and Adaptive Retrofit, Transportation, and Master Planning and Design.

Clark Builders Group *(Table Number: W-33)*
19980 Highland Vista Drive, Suite 135
Ashburn, VA  20147
703.779.5200 (Tel)
703.779.5252 (Fax)
www.clarkbuildersgroup.com

**Office Location:** Ashburn, VA; Tampa, FL; San Diego, CA; Monterey, CA; Silver Spring, MD

**Attendees:** Barbara Fowler, Joe Justice, Clara Watson

**This company typically hires from the following options:** Construction

**Company Description:**
Clark Builders Group (CBG) is one of the country’s premier builders of multifamily apartments, military housing, and mixed-use communities. Having constructed more than 60,000 homes since its founding in 1992, CBG boasts an extensive portfolio of nationally acclaimed, award-winning projects on both coasts. CBG’s forward-thinking culture promotes five core values: teamwork, keep it simple, push boundaries, face reality, and have fun. These principles have allowed CBG to create an enthusiastic, innovative team that continually turns good ideas into great places to live.

As an affiliate of The Clark Construction Group, one of the nation’s largest private general contractors, Clark Builders Group has access to more than 100 years of construction and real estate expertise. This affiliation, along with our relationship with premier national developer Clark Realty Capital, provides CBG and its employees a range of valuable resources including
outstanding financial strength and unmatched expertise in development, construction, investment, and asset management.

Combining the resources of a large, national firm with the attitude and culture of a small entrepreneurial business, CBG provides a unique work environment that gives employees the tools and latitude to perform to their highest potential. CBG offers a three-year rotation program comprised of nine-to-twelve-month rotations in field engineering, project management, and estimating. This program affords new employees an opportunity to work in several operational areas throughout the company to enhance their understanding of the entire construction process. A comprehensive development program through the Clark Corporate University also supplements on-the-job training with educational courses and seminars. These and many more benefits offer CBG’s entry-level employees the perfect starting point to learn and grow with a nationally recognized industry leader.

Clark Construction Group, LLC (Table Number: C-7)
7500 Old Georgetown Road
Bethesda, MD  20814
301.272.8150 (Tel)
301.272.8414 (Fax)
www.clarkconstruction.com

Office Location:  Bethesda, MD;  Tampa, FL;  Las Vegas, NV;  Costa Mesa, CA;  Oakland, CA;  Chicago, IL;  San Diego, CA

Attendees:  Erika Jermusyk

This company typically hires from the following options:  Construction, Mechanical, Lighting/Electrical, Structural

Company Description:
Founded in 1906 and headquartered in Bethesda, MD, Clark Construction Group, LLC is a premiere provider of construction services. Public and private clients capitalize on Clark's extensive management, development and construction experience. From museums to power plants, and dams to laboratories, Clark's resources meet the unique challenges of a variety of project types. Consistently ranked among the top contractors in the nation, Clark's current annual revenues are approximately $4+ billion.

Clark’s professional development program is designed to assure entry level graduates or ‘Office Engineers’ explore at least two to three fundamentals of construction management in non-sequential order during their first two to three years with Clark.

- Field Engineering provides an understanding of how the building comes together from the ground up. Responsibilities include: building and site layout, reading and interpreting drawings, performing computations and coordinating subcontractor work.
- Project Management provides an understanding of both the day-to-day and long term business and financial management associated with construction projects. This rotation involves administering contracts, overseeing subcontractor activities, managing the schedule, communicating with the owner and design team and reviewing submittals, RFIs, and change orders.

- The Acquisition or ‘front end’ departments (preconstruction, estimating or purchasing), provide an understanding of how Clark develops and maintains relationships in order to acquire new opportunities. The skills associated with consulting throughout design development, preparing quantity take-offs and conceptual budgets, scoping trades and negotiating contracts are highlighted in this rotation.

**Clark Nexsen (Table Number: W-13)**

6160 Kempsville Circle, Suite 200A
Norfolk, VA 23502
757.455.5800 (Tel)
757.455.5638 (Fax)
www.clarknexsen.com

**Office Location:** Norfolk, VA; Charlotte, NC; Washington, DC; Raleigh, NC; Roanoke, VA; Richmond, VA; Macon, GA; Brunswick, GA; Lilburn, GA

**Attendees:** Steve Wilson, Jason Brognano, Jon Walker

**This company typically hires from the following options:** Mechanical, Lighting/Electrical, Structural

**Company Description:**
Clark Nexsen is an award-winning, full-service architecture, engineering, planning, landscape architecture and interior design firm headquartered in Norfolk, Virginia, with Branch offices in Richmond and Roanoke Virginia, Charlotte and Raleigh, North Carolina, Washington, D.C., and Macon, Brunswick and Atlanta, Georgia. Originally founded in 1920, today the firm has a staff of more than 550, and a list of projects spanning across the United States and 42 countries. The firm’s architecture and engineering design teams specialize in federal, municipal, and state government facilities, offices, schools, commercial, healthcare, retail, recreational, manufacturing, industrial, and college/university facilities. The firm prides themselves on their ability to adapt to the complex needs of an every-changing business world and technical environment. They realize that, beyond expertise and dedication, serving the clients’ needs requires the hands-on development of innovative and creative solutions. Notable projects include the Old Dominion University Student Success Center, Norfolk, Virginia, Ambler Johnston Residence Hall Comprehensive Renovations, Virginia Tech, Blacksburg, Virginia, Germanna Community College Science & Engineering & Information Commons Building, Fredericksburg, Virginia, Warrior Transition Unit at Walter Reed National Military Medical Center, Bethesda, Maryland, and the New Residence Hall, Penn State University, University Park, Pennsylvania (est. completion 2014).
Cline Bettridge Bertstein Lighting Design (Table Number: E-12)
116 East 27th Street, 4th Floor
New York, NY 10016
212.741.3280 (Tel)
www.cbbld.com

Office Location: New York, NY

Attendees: Alexis Arnoldi, Angelica Santana

This company typically hires from the following options: Lighting/Electrical

Company Description:
Cline Bettridge Bernstein Lighting Design (CBB) is dedicated to enhancing the grace, utility, and comfort of architectural spaces through the thoughtful and expert use of light. Francesca Bettridge and Stephen Bernstein established the firm with the late Carroll Cline in 1985. As founders and Principals, the two play active roles in every project, providing an unparalleled level of personal client service.

Under Francesca and Stephen’s direction, the 26-person New York firm has completed a wide range of award-winning work with the nation’s leading architects. Experience includes large corporate, government and health care projects, performing arts centers, schools and universities, libraries, museums, parks and landscapes, residences, hotels and restaurants, and retail complexes. This extensive body of work includes some of the world’s most highly acclaimed, iconic building developments.

Since the firm’s founding, its project work has been honored with over 90 prestigious lighting design awards and is featured in the design industry’s leading publications. Recent awards include a 2011 Architectural Lighting Magazine Outstanding Achievement Award, the highest honor awarded in the magazine’s annual lighting design competition. This award recognized CBB’s striking, imaginative night imagery lighting design solution for the new Bank of America Tower at One Bryant Park - also the world’s first LEED® Platinum-certified commercial skyscraper.

CBB’s lighting designers understand that successful project outcomes stem from a collaborative process involving the entire project team, and bring a well-honed capability to this collaboration, based on a core philosophy that professional, collegial and productive teamwork achieves the best design solutions. Mock-ups, renderings, and three-dimensional computer visualizations are used to communicate lighting design concepts to architects and clients. A comprehensive suite of IT skills including AutoCAD, 3D Studio Max, Ecotect, AGI32 and Adobe Photoshop is used to represent spaces and lighting effects, photometric calculations of artificial and natural light levels, and analyses of energy management.
Working together with architectural teams, CBB plays a key role in designing built environments which do not simply fulfill, but surpass the expectations of their owners, users and their entire communities.

CRB Consulting Engineers, Inc. *(Table Number: E-6)*
220 West Germantown Pike, Suite 130
Plymouth Meeting, PA  19462-1443
610.278.7644 (Tel)
610.278.9194 (Fax)
www.crbusa.com

**Office Location:**  Cambridge, MA; Kansas City, MO; Carlsbad, CA; Broomfield, CO; St. Louis, MO; Cary, NC; San Jose, CA; Kalamazoo, MI; San Juan, PR

**Attendees:**  Brian Peasley, Brandon Weiner

**This company typically hires from the following options:**  Construction, Mechanical, Lighting/Electrical

**Company Description:**
CRB is a global leader in providing solutions for the life sciences industry. Founded in 1984, CRB has grown to a staff of 500 in ten production offices: including Plymouth Meeting, Kansas City, St. Louis, Cambridge, San Jose, Carlsbad, San Juan and Raleigh. Our primary goal of helping clients to be more competitive through innovative manufacturing solutions has helped countless firms for over 25 years. The firm has a reputation for being a national leading solutions provider serving primarily the advanced technology industries. CRB delivers in all areas of project execution, from strategic planning and initial project programming, through conceptual and detailed design, and into construction, commissioning and validation. Assisting in scale-up and commercialization strategies, manufacturing and facilities master planning, along with traditional architecture, engineering, construction, compliance and commissioning services, allows CRB to provide clients with comprehensive solutions with a holistic perspective. Leveraging their FutureFacilityTM and FutureLab concepts, CRB helps clients make decision today that allow for ever changing business objectives.

For many years, CRB has been invited by the top private and public companies and institutional leaders in the world to join their team of specialists - to plan, program, design and construct laboratories and manufacturing facilities. With 90 percent of CRB’s projects in the biotech industry, very few consultants can match our level of dedication. While CRB offers a wide range of design, architecture, and construction services, it’s our approach to these services that distinguishes us from others. The reason is simple; we’re not interested in just getting the job done - we’re committed to getting it done to your satisfaction.
**Crestron Electronics, Inc.** *(Table Number: F-6)*
7 Volvo Drive  
Rockleigh, NJ  07647  
201.767.3400 (Tel)  
201.767.8872 (Fax)  
www.crestron.com

**Office Location:** Rockleigh, NJ (Headquarters - R&D)

**Attendees:** Angela Parrinello

**This company typically hires from the following options:** Mechanical, Lighting/Electrical

**Company Description:**  
Crestron is the world's leading manufacturer of advanced control and automation systems, innovating technology and reinventing the way people live and work. Offering integrated solutions to control audio, video, computer, IP and environmental systems, Crestron streamlines technology, improving the quality of life for people in corporate boardrooms, conference rooms, classrooms, auditoriums, and in their homes. Crestron's leadership stems from its dedicated people who are committed to providing the best products, programs and services in the industry. This culmination of loyalty, devotion and innovation is what our dealers refer to as "The Crestron Experience."

With over 40 years in business and 91 offices worldwide, Crestron Electronics is the leading provider of control and automation systems for homes, offices, schools, hospitals, hotels and more. Crestron provides the ultimate technology lifestyle. No matter where you are, or what you do, with Crestron you're always connected.

**James G. Davis Construction Corp.** *(Table Number: C-1)*
12530 Parklawn Drive  
Rockville, MD  20852  
301.881.2990 (Tel)  
301.255.6189 (Fax)  
www.davisconstruction.com

**Office Location:** Rockville, MD; McLean, VA

**Attendees:** Sarah Keene, Jonathan Dougherty, Lauren Zegowitz

**This company typically hires from the following options:** Construction

**Company Description:**  
James G. Davis Construction Corporation (DAVIS) has provided general contractor, preconstruction, construction management, and design-build services to the Washington
metropolitan area since 1966. DAVIS' goal is to be the "Client's Contractor," as much a part of
the owner's professional team as the architect, engineer and other consultants.

While client satisfaction and quality building drive our work, safety remains our highest
corporate priority. We have offices in McLean, VA and Rockville, MD. We specialize in
base buildings, renovations and interior build-outs that include the following types of
construction: broadcast facilities, educational, sustainable, headquarters, research, public sector,
historic preservation, law firms, performing arts, museums, retail and restaurants. We seek
energetic individuals with "can-do" attitudes and a desire to consistently seek creative solutions
to today's challenging construction issues.

**Dewberry** *(Table Number: E-3)*
8401 Arlington Blvd.
Fairfax, VA 22031-4666
703.849.0525 (Tel)
703.849.0185 (Fax)
www.dewberry.com

**Office Location:** Fairfax, VA

**Attendees:** Marisa Harriston, Pavel Likhonin

**This company typically hires from the following options:** Mechanical, Lighting/Electrical, Structural

**Company Description:**
Dewberry is a leading professional services firm with a proven history of providing expert
architecture, engineering, and management consulting services to a wide variety of public-and
private-sector organizations. Recognized for combining our unsurpassed commitment to client
service with deep subject matter expertise, we are dedicated to solving clients’ most complex
challenges and transforming their communities. Established in 1956, Dewberry is headquartered
in Fairfax, Virginia, with more than 40 locations and 1,800+ professionals nationwide. To learn
more, visit www.dewberry.com.

**DiClemente Siegel Design Inc.** *(Table Number: F-3)*
28105 Greenfield Road
Southfield, MI 48076
248.569.1430 (Tel)
248.569.0096 (Fax)
www.dsdonline.com

**Office Location:** Southfield, MI; Burton, MI

**Attendees:** Jonathon W. French
This company typically hires from the following options: Mechanical, Lighting/Electrical

Company Description:
DiClemente Siegel Design Inc. (DSD) is a multi-discipline engineering and architectural firm headquartered in Southfield, Michigan with a branch office in Burton, Michigan. DSD is a registered corporation within the State of Michigan and provides mechanical, electrical, architectural, and information technology design services.

At DSD, college students are provided with a hands-on learning experience giving an accurate view into the field of architectural and engineering design. The Co-op student provides architects and engineers with assistance on design projects. In return, the DSD architects and engineers will provide each student with the training and education needed for working in the architectural and engineering industry. Working at DSD allows the student to apply their classroom techniques and theories to real world architectural and engineering design projects while working with industry leading corporations such as Ford Motor Company, General Motors Corporation, and Johnson Controls.

Donohoe Construction Company (Table Number: C-14)
2101 Wisconsin Avenue, NW
Washington, DC 20007
202.333.0880 (Tel)
202.342.3924 (Fax)
www.donohoeconstruction.com

Office Location: Washington, DC

Attendees: Brian Dickel, Neil Stablow

This company typically hires from the following options: Construction

Company Description:
Donohoe Construction Company, a division of The Donohoe Companies, Inc., was established in 1955 and is one of the leading general contractors exclusively serving the Washington, DC Metro area. Since its inception, Donohoe Construction Company has reflected the exacting principles of service and commitment with which the "Donohoe" name has historically been associated.

Donohoe Construction Company has a level of skill, experience, and industry knowledge that makes us uniquely qualified to deliver on our commitment to service. Our diverse construction portfolio includes residential, multi-family, office, senior living, mixed-use, interiors, parking garages, and higher-education projects. The company has made a significant impact within the Washington, DC Metro region, serving clients in both the public and private sectors, including major academic and cultural institutions. While enjoying its expanding success, the company has
never forgotten its roots, remaining steadfastly loyal to our core mission of providing superior service with uncompromised integrity.

The Donohoe Companies, Inc., which has divisions that provide Development, Construction, Real Estate, Hotel Management, and Building Operation/Maintenance Services, was originally established in 1884 as John F. Donohoe & Sons. This successful organization has played a vital role in the Washington, DC area real estate community and has helped to shape the regional landscape.

Contact:  Neil Stablow  
Email:  neils@donohoe.com  
Tel:  (202) 625-5559  
www.donohoeconstruction.com

**Dow Building Solutions** *(Table Number: F-13)*  
1605 Joseph Drive  
200 Larkin Center  
Midland, MI  48674  
989.638.1000 (Tel)  
989.636.0231 (Fax)  
www.dow.com

**Office Location:**  Headquarters in Midland, MI and Philadelphia, PA; Sales Offices in Major Cities Around the U.S.

**Attendees:**  Nicholas Scheib, Adam McMurtrey

**This company typically hires from the following options:**  Construction, Mechanical, Structural

**Company Description:**  
Dow Building Solutions serves the global building and construction markets with an extensive line of industry-leading insulation, housewrap, sealant and adhesive products and systems. Through its strong sales support, customer service and technical expertise, DBS provides meaningful solutions for improving the energy efficiency in homes and buildings today, while also addressing the industry's emerging needs and demands.  
A recognized leader in insulation solutions, Dow is known by its strong brands, including our extensive line of STYROFOAM™ brand insulation products, THERMAX™ insulating products, and our GREAT STUFF™ line of insulating foam sealants. Dow products help curb escalating utility bills, reduce a building’s carbon footprint and provide a more comfortable indoor environment. All over the world, products and systems backed by Dow’s proud BLUE™ heritage are essential elements for today’s green designs.
DPR Construction, Inc. (Table Number: W-47)
2741 Fairview Park Dr., Suite 600
Falls Church, VA  22042
703.698.0100 (Tel)
703.698.1710 (Fax)
www.dpr.com

Office Location:  Atlanta, GA; Austin, TX; Denver, CO; Houston, TX; Newport Beach, CA; Pasadena, CA; Phoenix, AZ; Raleigh-Durham, NC; Redwood City, CA; Richmond, VA; Sacramento, CA; San Diego, CA; San Francisco, CA; San Jose, CA; Washington, DC; West Palm Beach, FL

Attorneys: Matt Hedrick, Shane Goodman

This company typically hires from the following options: Construction, Mechanical, Lighting/Electrical, Structural

Company Description:
DPR Construction is a unique technical builder that truly believes that "Who We Build is as Important as What We Build." Ranked in the top 50 general contractors in the country over the last 10 years, DPR is a national commercial contractor and construction manager that specializes in technically challenging and sustainable projects. The DPR story began in July of 1990 when Doug Woods, Peter Nosler and Ron Davidowski, the D, the P and the R, created a construction company that set out to do something different in an industry traditionally resistant to change. Having reached $1 billion mark within its first 10 years, this truly entrepreneurial organization has grown to 17 offices, just over 1,900 employees, and posted $1.4 million in volume in 2010. Fortune Magazine ranked DPR at #22 on its 2011 list of 100 Best Companies to Work For.

CULTURE - A strong entrepreneurial environment at DPR is cultivated by a well-defined purpose, "We Exist to Build Great Things," and four core values, "integrity, enjoyment, uniqueness, ever forward." DPR is a flat, titleless organization that focuses on "what is right" rather than "who is right." This culture of discipline has supported a take-charge, self-initiated, roll-up-our-sleeves attitude and management style that meets the demands of our technical and time-challenging projects. DPR’s EMR rate is among the lowest in the country at 0.50.

INNOVATION - DPR is driving quality and innovation in the design and construction industry. DPR is the 22nd largest green builder in the nation, with the highest percentage of LEED-accredited professionals on staff among general contractors. DPR’s Virtual Building Group continues to push the envelope on the limits of Building Information Modeling, providing BIM services that include 3D and 4D site logistics planning, 3D and 4D MEP coordination, and 3D virtual facilities mock-ups.
Eaton Corporation  *(Table Number: B-15)*  
1111 Superior Ave.  
Cleveland, OH 44114  
401.642.1708 (Tel)  
401.728.0698 (Fax)  
www.eaton.com/careers

**Office Location:** Multiple US locations.

**Attendees:** Tim Hronek, Mike Luffred

**This company typically hires from the following options:** Mechanical, Lighting/Electrical

**Company Description:** Eaton is a diversified, Fortune 200, power management company that has been doing business for 100 years. As a global technology leader, Eaton helps customers manage power, so buildings, airplanes, trucks, cars, machinery and entire businesses can do more while consuming less energy. Our employees are unified in our commitment to powering business worldwide.

Eaton products and solutions are critical to industries and businesses. Our technology delivers the power inside hundreds of products and places – from commercial aircraft and military jets, manufacturing plants and hospitals, airport terminals, data centers and homes to hybrid trucks, cars, theme parks and oil rigs, and even the Panama Canal. We serve customers in more than 150 countries.

At Eaton, we’re committed to “Doing Business Right” and that’s not just a slogan. It’s an unwavering commitment to the highest ethical practices and standards of behavior. It’s how we conduct ourselves in interactions with each other, our customers and our business partners. It’s how we support our communities, respect the environment, and it’s a reflection of our long-standing core values and beliefs about people.

EDiS Company  *(Table Number: D-18)*  
110 South Poplar Street, Suite 400  
Wilmington, DE 19801  
302.421.5700 (Tel)  
302.421.9888 (Fax)  
www.EDIScompany.com

**Office Location:** West Chester, PA

**Attendees:** Rob Belfiore, Andrew DiSabatino III, Andrew Hickey

**This company typically hires from the following options:** Construction
Company Description:
For 100 years and five generations of ownership, EDiS has been building community landmarks – from schools and hospitals to corporate and community centers. Throughout Delaware, Maryland, Pennsylvania and New Jersey, clients have come to count on us for smart thinking, reliable planning and cost-effective project management. Eighty-six employees work throughout our five independent divisions comprised of EDiS Development Services, EDiS Company, EDiS Building Systems, EDiS Interior Construction and Asset Management Alliance.

EwingCole (Table Number: W-8)
100 North Sixth Street
Philadelphia, PA 19106
215.923.2020 (Tel)
215.574.1370 (Fax)
www.ewingcole.com

Office Location: Philadelphia, PA; Washington, DC; Irvine, CA; New York, NY

Attendees: Brent Ellmann, Andrew Kamnik, Richard G. Garman

This company typically hires from the following options:
Mechanical, Lighting/Electrical, Structural

Company Description:
EwingCole, in practice for over 50 years, is a nationally recognized, fully integrated architecture, engineering, interior design, and planning firm of more than 300 professionals in Irvine, Philadelphia, and Washington. Our practice is built on the core values of professional excellence, design quality and collaboration. Our goal is to provide the best total solution for our clients, the community and the environment. EwingCole is a leader in the design of academic, corporate, cultural, government, healthcare, science and technology and sports and entertainment facilities. Visit www.ewingcole.com.

F.B. Harding, Inc. (Table Number: E-1)
405 East Gude Drive, Suite 12
Rockville, MD 20850
301.315.0900 (Tel)
301.315.0901 (Fax)
www.fbharding.com

Office Location: Rockville, MD

Attendees: Martha Lemondes, Scott Harding, Mike Regan

This company typically hires from the following options: Construction, Lighting/Electrical
Company Description:
F.B. Harding, Inc. has operated as a strong business organization in the field of electrical construction since 1949. The company’s success is due to a hardworking and dedicated team of people. Our objective is to maintain quality relationships with our customers, vendors and our employees. We provide design/build, design assist/build, and build only expertise to organizations throughout the Washington DC metro area. Stop by our booth to learn more about F. B. Harding.

Facility Engineering Associates (Table Number: F-8)
12701 Fair Lakes Circle, Suite 101
Fairfax, VA 22033
703.591.4855 (Tel)
703.591.4857 (Fax)
www.feapc.com

Office Location: Fairfax, VA; Dallas, TX; Denver, CO; Santa Rosa, CA

Attendees: Tom Larson, Caitlin Behm

This company typically hires from the following options: Mechanical, Structural

Company Description:
Facility Engineering Associates, P.C. (FEA) was founded in 1992 to support owners and managers of existing facilities. Since then, we have grown to over 50 employees whose education and experience match the challenges our clients face. FEA has worked from coast to coast in over 26 countries. We have worked on some very exciting projects for some very well-known clients, such as the National Park Service, Smithsonian Institution, The World Bank, Inter-American Development Bank, U.S. Department of the Treasury, and Hilton Hotels, to name only a few. FEA offers the following service lines to our clients; repair and restoration design, condition assessment, facility asset management, sustainability, energy management, instrumentation and monitoring, and environmental consulting. FEA cultivates a commitment to employee growth and opportunity. We encourage the development of your technical expertise in new areas to expand your knowledge and our service offerings. FEA recognizes that our greatest resource is our staff. We provide a career that challenges your skills, recognizes your contributions, and opens doors to new and exciting opportunities. FEA’s goal, as a company, is not to be the biggest in the industry, but to be the best at what we do. Our corporate office is located just outside Washington, D.C. with additional offices located in Dallas, TX; Denver, CO; and San Francisco, CA.
**Fisher Marantz Stone** (*Table Number: W-49*)

22 West 19th Street, 6th Floor
New York, NY 10011
212.691.3020 (Tel)
212.633.1644 (Fax)
www.fmsp.com

**Office Location:** New York, NY

**Attendees:** Michael Lombardi, Jamie Devenger

**This company typically hires from the following options:** Lighting/Electrical

**Company Description:**
Fisher Marantz Stone (FMS) is an international, award-winning lighting design firm located in the Flatiron district of New York City. We create effective, innovative and sustainable lighting solutions - and have done so for over 3500 challenging projects around the world. We opened our studio doors in 1971 and have continuously evolved throughout the years, remaining at the forefront in technological advancements and encouraging growth within the studio, forming a new generation of partners and a dynamic team of designers.

Our project portfolio ranges from concert halls to museums, corporate towers to residences, universities to airports and train stations. We provide an understanding and sensitive approach to light as an integral architectural material which supports the idea of a space and the human activities within it. We continuously explore the integration of daylight and actively pursue sustainable lighting solutions within each project design. The diverse backgrounds and talents of our studio designers combined with our continual involvement in lighting research and education, all supported by cutting edge in-house technologies, enhance our firm’s creative approach to designing architectural lighting.

Fourth and fifth year students interested in obtaining a summer internship or full time position with FMS should be proficient in graphic and quantitative skills. Students should be prepared with a complete portfolio demonstrating their talents in hand drawing, sketching, CAD and 3D renderings as well as any additional artistic reflections. All applicants should be well versed in LEED guidelines and criterion.

---

**The Foreman Group** (*Table Number: C-8*)

525 W. New Castle St.
P.O. Box 189
Zelienople, PA 16063
724.452.9690 (Tel)
724.452.3800 (Fax)
www.foremangroup.com

**Office Location:** Zelienople, PA; Manheim, PA
Attendeers: John Kamer

This company typically hires from the following options:

Construction, Mechanical, Lighting/Electrical, Structural

Company Description:
The Foreman Group companies include Foreman Architects Engineers, Foreman Program and Construction Managers, Foreman Building Commissioning and The Foreman Foundation. The Foreman Group provide provides architectural, engineering, construction management and building commissioning services for educational, commercial and healthcare clients throughout Pennsylvania, New Jersey, Maryland and Ohio. Office locations include Pittsburgh and Harrisburg, PA. Total staff of around 100 with annual design and management of approximately 250,000,000 in construction value.

Forrester Construction Company (Table Number: W-18)
12231 Parklawn Drive
Rockville, MD  20814
301.816.1700 (Tel)
877.649.6028 (Fax)
www.forresterconstruction.com

Office Location:  Rockville, MD

Attendees: Brooke Exley, Lisa Tenley, Casey Mowery

This company typically hires from the following options: Construction

Company Description:
Building Great Careers  -  Building Great Futures

Welcome to Forrester Construction Company, an ENR Top 400 General Contractor where not just another job, but your next career awaits! Forrester is a place where talent and opportunity meet and we are we are committed to meeting the needs of our Team Members through top resources and industry connections.

Here at Forrester, your professional growth has a direct influence on our company’s future. We are committed to providing training, coaching and support to develop and broaden your career within Forrester. We are a growing commercial construction firm based in Rockville, MD specializing in new construction, renovation, and tenant fit-up for market sectors such as laboratories and biotech, hospitals and healthcare, educational, high-end office interiors, and restaurant/retail facilities.
Using a philosophy of teamwork and innovation, we believe that merit is the basis for reward within a career. We pride ourselves on identifying high achieving individuals and dynamic construction projects that challenge and stimulate. Forrester Construction has openings for our entry-level Field Engineer Program and our Summer Internship program. Come join our team to use your talents to build challenging and award winning projects. Discover your career at Forrester Construction Company.

For more information on Forrester, please visit www.forresterconstruction.com and see how you can start building a great career and a great future within our company.

**GHT Limited** *(Table Number: E-9)*  
1010 North Glebe Road, Suite 200  
Arlington, VA 22201  
703.243.1200 (Tel)  
703.276.1376 (Fax)  
www.ghtltd.com  

**Office Location:** Arlington, VA  

**Attendees:** Craig Eichenlaub, Ami Kelly  

**This company typically hires from the following options:** Mechanical, Lighting/Electrical  

**Company Description:**  
GHT helps optimize building performance. We provide sustainable mechanical, electrical, and plumbing (MEP) engineering services for commercial office buildings, tenant interiors, and government properties, as well as institutional, hospitality, and mission critical environments. GHT's areas of expertise include MEP system design, commissioning, building energy services, and real estate advisory services. Based in Arlington, VA, GHT is one of the largest locally owned and headquartered MEP consultants in the Washington D.C. metro area. Since our founding in 1965, GHT has remained on the leading edge of technology to deliver sustainable MEP engineering solutions that balance comfort, efficiency, and purpose.

**Gilbane Building Company - DVRO** *(Table Number: W-9)*  
100 Penn Square East, Suite 1040  
Philadelphia, PA 19107  
267.256.4500 (Tel)  
215.568.8320 (Fax)  
www.gilbaneco.com  

**Office Location:** Cleveland, OH; Chicago, IL; New York, NY; Laurel, MD; Providence, RI; Norcross, GA; Houston, TX; Phoenix, AZ; Philadelphia, PA  

**Attendees:** Maggie Reed, Meral Kanik, Jerry Shaheen, Mary Mulligan
This company typically hires from the following options:

Construction, Mechanical, Lighting/Electrical, Structural

Company Description:
Gilbane began in 1873 as a family-run carpentry and general contracting business. The company has grown into one of the nation’s largest full-service construction firms with annual revenues of more than $4 billion. Gilbane offers clients a broad range of services including construction management, program management, design-build contracting, general contracting, development, management solutions, infrastructure management and relocation management.

The Delaware Valley Region is comprised of offices in Philadelphia, PA; Harrisburg, PA; and Wilmington, DE. Currently, the local region employs over 120 professionals. We have worked in Pennsylvania since 1958, New Jersey since 1966, and Delaware since 1970. This proven local track record has earned our firm the critical respect of clients and local contractors.

Gilbane is a full-service construction and real estate development company offering a variety of innovative facility solutions such as site selection, financing, programming and construction, and relocation management. As a leader in delivery systems, Gilbane is a major innovator of construction management, an approach that offers a wide range of services from the earliest planning stages of a project to its completion. The firm also offers program management, design-build contracting and general contracting. Gilbane serves all major public and private markets including higher education and K-12 institutions, life sciences, healthcare, corporate, mission critical, sports and recreation, criminal justice and transportation.

Gilbane’s offices are organized into 10 strategic geographic operating regions with more than 29 permanent offices across the United States and in Puerto Rico. Each office combines the benefits of full-service operations capabilities, including in-house estimating, value engineering, scheduling, procurement, accounting and construction operations with the knowledge and experience that only a local presence can provide.

Our dedication to successfully responding to the needs of our clients has led us to provide a blend of front-end driven construction management services with the delivery-driven services of a builder. Gilbane emphasizes the team approach to all our projects. We endeavor to establish a cooperative working relationship among all team members, including Client, User Groups and Architect/Engineer. This approach ensures that all parties gain a complete understanding of the project and work with common objectives.

Our understanding of the issues and ability to offer more than standard construction services help clients meet budget and schedule objectives – and more importantly, Gilbane delivers facilities that can provide maximum value well into the future. When clients select Gilbane, they benefit from:

- Reduced costs for design, construction and operations.
- Reliable estimates so owners can make informed decisions
- Long-range thinking to keep building use flexible and future-ready
- Communications and creativity to phase construction seamlessly
- Knowledge and experience specific to multiple market segments

What truly sets the company apart is that Gilbane lives the core values handed down by its founding fathers. Gilbane is focused on acting as a steadfast advocate for its customers and creating relationships grounded in trust.

**Gilbane Building Company - MARO (Table Number: W-10)**
7901 Sandy Spring Road, Suite 500
Laurel, MD 20707
301.317.6100 (Tel)
301.317.6130 (Fax)
www.gilbaneco.com

**Office Location:** Nationwide

**Attendees:** Tyler Swartzwelder, Anthony Barton, Ronza Abousaid

**This company typically hires from the following options:** Construction, Mechanical, Structural

**Company Description:**
Gilbane began in 1873 as a family-run carpentry and general contracting business. The company has grown into one of the nation’s largest full-service construction firms with annual revenues of more than $4 billion. Gilbane offers clients a broad range of services including construction management, program management, design-build contracting, general contracting, development, management solutions, infrastructure management and relocation management.

The Delaware Valley Region is comprised of offices in Philadelphia, PA; Harrisburg, PA; and Wilmington, DE. Currently, the local region employs over 120 professionals. We have worked in Pennsylvania since 1958, New Jersey since 1966, and Delaware since 1970. This proven local track record has earned our firm the critical respect of clients and local contractors.

Gilbane is a full-service construction and real estate development company offering a variety of innovative facility solutions such as site selection, financing, programming and construction, and relocation management. As a leader in delivery systems, Gilbane is a major innovator of construction management, an approach that offers a wide range of services from the earliest planning stages of a project to its completion. The firm also offers program management, design-build contracting and general contracting. Gilbane serves all major public and private markets including higher education and K-12 institutions, life sciences, healthcare, corporate, mission critical, sports and recreation, criminal justice and transportation.

Gilbane’s offices are organized into 10 strategic geographic operating regions with more than 29 permanent offices across the United States and in Puerto Rico. Each office combines the benefits
of full-service operations capabilities, including in-house estimating, value engineering, scheduling, procurement, accounting and construction operations with the knowledge and experience that only a local presence can provide.

Our dedication to successfully responding to the needs of our clients has led us to provide a blend of front-end driven construction management services with the delivery-driven services of a builder. Gilbane emphasizes the team approach to all our projects. We endeavor to establish a cooperative working relationship among all team members, including Client, User Groups and Architect/Engineer. This approach ensures that all parties gain a complete understanding of the project and work with common objectives.

Our understanding of the issues and ability to offer more than standard construction services help clients meet budget and schedule objectives – and more importantly, Gilbane delivers facilities that can provide maximum value well into the future. When clients select Gilbane, they benefit from:
- Reduced costs for design, construction and operations.
- Reliable estimates so owners can make informed decisions
- Long-range thinking to keep building use flexible and future-ready
- Communications and creativity to phase construction seamlessly
- Knowledge and experience specific to multiple market segments

What truly sets the company apart is that Gilbane lives the core values handed down by its founding fathers. Gilbane is focused on acting as a steadfast advocate for its customers and creating relationships grounded in trust.

**Girard Engineering, PC (Table Number: B-16)**
7600 Leesburg Pike
West Building, Suite 310
Falls Church, VA 22043
703.442.8787 (Tel)
703.356.0169 (Fax)
www.girard.com

**Office Location:** Falls Church, VA

**Attendees:** Jennifer Mitarotonda, Brendan Cullen

**This company typically hires from the following options:** Mechanical, Lighting/Electrical

**Company Description:**
Girard Engineering is a highly respected engineering and design firm with a commitment to client satisfaction and a dedication to innovation and efficiency. Our 45-person firm in the Washington, DC area has provided comprehensive mechanical and electrical engineering services for commercial, multi-family residential, educational, and civic projects since 1978.
Recent projects include:
- St. Elizabeths West Campus - Phase I for the Department of Homeland Security - a 1.2 Million SF build-to-suit headquarters building for US Coast Guard;
- Square 700 - (2) office buildings and a 12-story residential building located across the street from the main entrance of Nationals Stadium in Washington, DC;
- CityMarket at O Street - 1 million SF mixed use urban infill, including retail, 600+ residential units, preservation of the historical market building (built 1881), grocery store and hotels.

Girard has a history of commitment to sustainable design. We won our first award for energy efficient design in 1980, and have maintained that dedication ever since. Girard currently has 17 LEED Accredited Professionals; and we try to ensure that all of our designs incorporate efficient and sustainable solutions. Of our most recently LEED certified projects, two have achieved LEED Platinum status and have been recognized with awards by the National Capital Region of the USGBC.

Our challenging and stimulating atmosphere allows us to attract and retain motivated, professional and creative staff. We offer in-house training, and strongly encourage professional development and continuing education. As a small firm, employees are presented with frequent opportunities to advance their skills in design and project management. We encourage all employees to take on as many challenges and responsibilities as they can handle and offer the tools and support to ensure everyone meets their career goals.

For more information visit our website at www.girard.com and please stop by to visit us at the Career Fair to have any questions answered in person.

Global Engineering Solutions (Table Number: F-15)
1355 Piccard Drive, Suite 260
Rockville, MD 20850
301-216-2871 (Tel)
301-216-9671 (Fax)
www.theges.com

Office Location: Rockville, MD; Washington, DC

Attendees: Essi Najafi, Brian Keefer, Danielle Bowser

This company typically hires from the following options: Construction, Mechanical, Lighting/Electrical

Company Description:
What makes GLOBAL ENGINEERING SOLUTIONS (GES) unique? From our vision of a business centered on customer satisfaction, to our leadership in the global economy, we are committed to our vision and confident in our understanding of the design environment. We continue to create innovative solutions in order to deliver quality services and support. Innovation, integrity and a passion for design are the basis for the building blocks upon which
the foundation of Global Engineering Solutions has been created. We treat employees like family by investing in the future together.

GES is an engineering, program management and construction management firm specializing in mechanical, electrical, plumbing and fire protection (MEP & FP) engineering. As one of the premier engineering firms in the area, GES is recognized as a leader in the design of technologically complex and highly sensitive facilities for government, research, healthcare, corporate, and education clients.

With offices conveniently located in Rockville, Maryland and Washington, DC and specialties in project management, mechanical, electrical, plumbing and fire protection engineering, we are able to provide the expertise to satisfy a wide range of our clients’ needs. We are staffed by a team of highly qualified professionals who are known for their commitment to excellence and their ability to complete projects on time and within budget. By keeping strong lines of communication open with our clients, we are able to deliver effective and efficient world-class service.

Our experience covers a wide range of services, projects and delivery methods. We have provided master plans, feasibility studies, building assessments, design reviews, value engineering, code analysis, MEP & FP system designs, construction administration, program management and construction management services on new construction, renovation and historic preservation projects.

GES was recently named one of the Washington Business Journal Best places to work and recognized by Inc Magazine as the 7th fastest growing engineering firm in the country.

**Grunley Construction Co. (Table Number: E-11)**
15020 Shady Grove Rd., Suite 500
Rockville, MD 20850
240.399.2000 (Tel)
240.399.2001 (Fax)
www.grunley.com

**Office Location:** Rockville, MD

**Attendees:** Michael Funk, Bill Six, Kaitlyn Triebl

**This company typically hires from the following options:** Construction, Mechanical

**Company Description:**
Established in 1955 with these simple goals:
- To create and maintain a safe work environment at all times
- To continually deliver complex, challenging and quality projects on-time and within budget
- To always be viewed as "The Best" in the eyes of our clients, subcontractors and employees

Ranked #193 in the 2009 ENR 400.
YEAH, WE BUILT THAT!
Our projects are in the nation’s most historic, ornate and revered buildings, including: Supreme Court of the U.S.; Department of the Treasury; Library of Congress; National Archives; World War II Memorial; Washington Monument; Department of Commerce; and the Eisenhower Executive Office Building.

Young Constructors Program:
While Grunley prides itself on completing one-of-a-kind projects, we are especially proud of our program to recruit and train the future of our company—the Young Constructors.

Young Constructors experience three areas of construction:
1. Field Work – “How a building is built…”
2. Office Work – “How a company is run…”
3. Continuing Development – “To stay current we must always look ahead…”

Grunley places Young Constructors with our experienced project managers or field supervisors on large construction projects in the Washington Metro Area. Young Constructors are trained on the job to handle a variety of construction-related tasks including:

1. Plan Reading
2. Document Control
3. Subcontractor/Owner/Architect Relations
4. Project Management Software
5. Schedule Development
6. And more

What Projects will I work on?
Young Constructors work on major projects in the Metro Area. Besides your main project, Grunley conducts summer tours of our highest profile jobs. Past tours have included the Supreme Court, National Archives, and the U.S. Treasury Building.

What Training will I receive?
You will attend monthly sessions at our training facility in Rockville, Maryland. Topics include: Advanced Structural Concrete; Project Scheduling; Project Start-up; Contracts and Clauses; Site Utilization; Grunley Top 10 (Safety); AutoCAD; and Project Management Software.

Harmon, Inc. (Table Number: E-13)
7900 Xerxes Ave. S, Suite 1800
Bloomington, MN 55421
952.944.5700 (Tel)
952.944.5766 (Fax)
www.harmoninc.com
**Office Location:** Atlanta, GA; Austin, TX; Baltimore, MD; Chicago, IL; Cincinnati, OH; Cleveland, OH; Dallas, TX; Denver, CO; Miami, FL; Minneapolis, MN; Orlando, FL; Seattle, WA; Tampa, FL

**Attendees:** Jim Bald, Matt Christian

**This company typically hires from the following options:** Construction

**Company Description:**
Harmon, Inc. is the largest full-service glazing contractor in the United States. Working closely with general contractors, Harmon satisfies the commercial building teams’ enclosure needs—from new exterior curtainwall envelopes, to service and emergency repairs, to renovation of existing building stock that has been overtaken by time. Harmon strives to create a favorable first impression, increase occupant comfort through improved envelope systems, and ensure functional, longevity of the building’s exterior skin.

Harmon provides opportunities for growth and self-development through hands-on learning. Our professional development programs help employees learn the skills necessary to advance in their careers. Come advance at a pace that matches your personal goals; come build your career with Harmon.

---

**Haynes Whaley Associates, Inc.** *(Table Number: W-19)*
1881 Campus Commons Drive, Suite 103
Reston, VA 20191
703.391.0024 (Tel)
703.391.0028 (Fax)
www.hayneswhaley.com

**Office Location:** Reston, VA; Houston, TX; Austin, TX

**Attendees:** Robert Pronier, Aric Heffelfinger

**This company typically hires from the following options:** Structural

**Company Description:**
Since Haynes Whaley Associates’ founding in 1976, our practice has focused on one discipline, the structural engineering design of buildings. Our award-winning portfolio includes a broad range of commercial, public and institutional projects and is comprised of all building types, including office, healthcare, mission critical, education, hotel/resort, mixed-use, residential, and industrial facilities.

Haynes Whaley has built a staff that is deep in talent with a single focus to be the best structural engineers in the nation. Our list of repeat clients around the country who regularly engage us on their projects testifies to our success. Recognizing that our people are the reason for this success, we offer them opportunities to:
- reach their potential, professionally and personally
- experience the rewards of solving difficult challenges
- expand their knowledge about a variety of structural systems and building types
- be part of a small collaborative team with the capabilities/experience of a large firm
- gain engineering experience under the supervision of seasoned professionals
- increase preparedness for the P.E. licensure exam

Haynes Whaley has offices in Houston, Texas; Austin, Texas and Reston, Virginia. Our Reston office was established in 1986 and is ideally located 18 miles from Washington, DC. Seasoned engineering professionals manage the Reston team producing all documentation for projects in the Mid-Atlantic region. Haynes Whaley is continually looking for highly-qualified people from entry-level to senior-level engineers. Candidates should have a strong interest in a collaborative working process, good communication skills and engineering experience with building design. A Bachelor degree in Civil or Architectural Engineering specializing in structural engineering is required. We offer a comprehensive benefits package including Medical, Dental, and Vision Insurance; Flexible Spending Account; Life Insurance; 401(k) Savings Plan; Personal Time Off (PTO); Paid Holidays; and competitive compensation package commensurate with experience.

www.hayneswhaley.com

Hensel Phelps Construction Co. (*Table Number: F-12*)
Box A, Route 26
Bellefonte, PA 16823
703.828.3200 (Tel)
814.353.4646 (Fax)
www.henselphelps.com

**Office Location:** Austin, TX; Chantilly, VA; Greeley, CO; Irvine, CA; Orlando, FL; Phoenix, AZ; San Jose, CA; Bellefonte, PA

**Attendees:** Eric D'Cruz, Justin Green, Randy Westmoreland

**This company typically hires from the following options:** Construction

**Company Description:**
Founded in 1937, Hensel Phelps Construction Co (Hensel Phelps) is one of the nation’s leading construction companies constructing commercial, institutional, industrial, defense and other specialty projects. Hensel Phelps offers one of the strongest records for on-time delivery and cost effective performance in the industry.

Ranked by Engineering New-Record in 2010 as the 9th largest "General Building" contractor, Hensel Phelps Construction Co continues to expand its work in scope, size and complexity by blending innovative technology with the philosophical tents established by its found Mr. Hensel Phelps.
Ranked 4th among the Largest Green Contractors’ by Engineering News-Record, Hensel Phelps takes seriously its responsibility for helping to conserve the earth’s natural resources.

The principles of fiscal conservatism, reliability, determination and responsibility are as fundamental to performance now as they ever have been. The company has dedicated itself to training, promoting and encouraging its staff to improve each project. In doing so, Hensel Phelps further strengthens its commitment to PERFORMANCE.

Hensel Phelps’ Mid-Atlantic District office - located in Chantilly, Virginia - is within the National capital metro area. The division’s diverse construction portfolio totals over $7 billion and includes some of the most visible projects in the Mid Atlantic region such as the renovation of the Pentagon, the design-build construction of "America’s Hangar" (the National Air and Space Musuem), the renovation of the Old Patent Office Building into the new Donald W. Reynolds Center for American Art and Portraiture, among many others.

Hensel Phelps’ eight district offices are located throughout the US
- Mid-Atlantic District, Chantilly, VA
- Southeast District, Orlando, FL
- Southwest District, Austin, TX
- Plains District, Greeley, CO (corporate headquarters)
- Northern California District, San Jose, CA
- Southern California District, Irvine, CA
- Western District, Phoenix, AZ

To learn more about Hensel Phelps Construction Co., please visit our website at www.henselphelps.com

HGA Architects and Engineers (Table Number: D-4)
420 North Fifth Street, Suite 100
Minneapolis, MN  55401
612.758.4000 (Tel)
612.758.9364 (Fax)
www.hga.com

Office Location: Minneapolis, MN; Rochester, MN; Milwaukee, WI; San Francisco, CA; Los Angeles, CA; Sacramento, CA; Washington, DC

Attendees: Johanna Harris, Leighton Deer

This company typically hires from the following options: Mechanical, Lighting/Electrical, Structural

Company Description:
HGA is an integrated architecture, engineering and planning firm that helps prepare its clients for the future. With offices in Minneapolis and Rochester, Minnesota; Milwaukee, Wisconsin; Los Angeles,
San Francisco and Sacramento, California; and Washington DC, the nationally recognized firm has developed expertise in the healthcare, corporate, arts, community, higher education, and science/technology industries since 1953. HGA’s culture for interdisciplinary collaboration, knowledge sharing and design investigation enables its clients to achieve success with responsive, innovative and sustainable design. Visit www.HGA.com or follow the firm on Facebook or Twitter.

**High Construction Company** *(Table Number: W-6)*
1853 William Penn Way
Lancaster, PA  17601
717.291.2276 (Tel)
717.293.4451 (Fax)
www.highconstruction.com

**Office Location:** Lancaster, PA; Elmira, NY; Rossmoyne, PA

**Attendees:** Justin Wingenfield, Greg Spaulding

**This company typically hires from the following options:** Construction, Structural

**Company Description:**
High Construction provides design-build, construction management, general contracting, and energy consulting and reduction services for offices, manufacturing and distribution centers, hotels, educational facilities, retail centers, and health care facilities.

High Construction is one of ten businesses that make up the High® companies, a vibrant organization with over 2,000 employees. While diverse, the High companies share a vision and commitment to industry leadership, environmental stewardship, and community. Following The High Philosophy, we deliver a unique and exceptional level of service that you would expect from a family-owned business that started more than 80 years ago.

High Construction was honored as the 2011 Construction Manager of the Year and 2007-2010 General Contractor of the Year by the American Subcontractors Association of Central PA which serves 31 counties in the state. As a Green Plus™ certified business, High Construction has received the Institute for Sustainable Development’s highest level of recognition to triple-bottom-line sustainability. We are also one of only 55 Pennsylvania businesses certified as an ENERGY STAR service provider.

Based in Lancaster, PA, and with offices in Williamsport, PA and Elmira, NY, we serve customers in Pennsylvania, New York, New Jersey, Delaware, and Maryland.

Our team of estimators, project managers, field operations personnel, and energy solutions engineers invites you to start building your future with High Construction—a leader in facility construction and energy solutions.

For more information about High Construction, visit www.highconstruction.com.
**HITT Contracting, Inc. (Table Number: E-14)**

2900 Fairview Park Drive  
Falls Church, VA 22042  
703.846.9000 (Tel)  
703.846.9110 (Fax)  
www.hitt-gc.com

**Office Location:** Falls Church (HQ), VA; Baltimore, MD; Charleston, SC; Atlanta, GA; Denver, CO; Richmond, VA; Davie, FL

**Attendees:** Jacqui Jackson, Jenna Dominick

This company typically hires from the following options: Construction

**Company Description:**

Founded in 1937, HITT Contracting has grown to be ranked among today’s 100 Largest General Contractors nationwide, with offices in Washington, D.C., Atlanta, Charleston, South Florida and Baltimore. Company-wide we maintain over 700 employees, including a 325-member, skilled in-house field force available 24/7 to support our clients long after initial occupancy.

As an award-winning "turnkey" construction company, HITT performs a wide range of services from small jobs, service, and emergency work, to base building shells and complete owner/tenant fit-outs. The HITT Way for quality and excellence defines the core of our mission and how we are structured.

Personnel are organized into specialized teams based on market sectors in which the company’s track record and industry growth is strong. These teams include professionals specifically focused on base building, interiors, government, law firms, institutional, healthcare, and technology. HITT also has in-house paint and service, preconstruction and estimating, subcontractor relations, safety and training departments.

HITT continues to uphold its reputation as a leader in the A/E/C industry with an over 85% repeat client rate and more than 3,000 projects each year. HITT has a reputation in the industry for recognizing the importance of rewarding and challenging its employees. For the past seven years, HITT has been recognized by the Washington Business Journal as one of the region’s "Best Places to Work".

**Hoffman Borowski and Associates (Table Number: C-15)**

73 E. Forrest Ave., Suite 205  
Shrewsbury, PA 17361  
717.227.2320 (Tel)  
888.281.1985 (Fax)  
www.hba-eng.com
**Office Location:** Shrewsbury, PA; Timonium, MD

**Attendees:** Jason Borowski, Ruben Porter

**This company typically hires from the following options:** Mechanical, Lighting/Electrical

**Company Description:**
The team of Hoffman Borowski and Associates strives to add value through consultation, innovation and creativity. Our mission is to align ourselves with our client’s goals and needs by delivering the highest quality engineering services that meet their schedules and cost objectives.

Hoffman Borowski & Associates is a professional mechanical/electrical consulting engineering firm with offices in Maryland and Pennsylvania. Our strength lies in our understanding of the role of the consulting engineer. We recognize that our primary role in the construction process is to provide consultation to the owner and other design team members in order for informed decisions to lead the development of a successful building project.

Comprised of a core group of professionals that have worked together for the last 15 years, Hoffman Borowski & Associates has formed a team that not only strives for excellence in our work, we also enjoy working together. Providing a wide range of services associated with the built environment, our team has developed a satisfied client base in Maryland, Virginia, the District of Columbia, Pennsylvania, New York, New Jersey, and Delaware.

---

**Holbert Apple Assoc., Inc.** *(Table Number: W-41)*
3423 Olney-Laytonsville Road, Suite 6
Olney, MD 20832
301.570.1460 (Tel)
301.570.1462 (Fax)
www.holbertapple.com

**Office Location:** Olney, MD

**Attendees:** Nate Salnick, Tony Pfeufer

**This company typically hires from the following options:** Structural

**Company Description:**
Holbert Apple Associates, Inc. (HAA) is a small consulting structural engineering firm with a vibrant, diverse blend of clients, projects, and design opportunities.

Our clients include architects, government agencies, universities, contractors (both design/build partnerships and construction consulting), civil and MEP engineers, and building owners.
Our services include design of new buildings and parking structures, renovation and repair of existing structures, feasibility studies, due diligence/condition surveys, load-capacity studies, and expert witness testimony.

Our projects include hotels, office buildings, schools, labs, parking garages, apartments, healthcare facilities, retail and restaurants, among others.

Design opportunities include structural steel, mild-reinforced concrete, post-tensioned concrete, masonry, wood, and load-bearing light gage, as well as historic framing analyses for repair/renovation projects.

The majority of our projects are in the Mid-Atlantic region, but have also been in such diverse locations as Florida, Texas, California, Tennessee, Iraq, Pakistan, and Peru. Our staff holds professional licenses in 30 states.

Our diversity of clients, projects, and design types, in an open office staffed by mentors with a broad spectrum of experience levels, provides excellent exposure to all aspects of structural design. We nurture the professional growth of our engineers, provide regular opportunities for Continuing Education, encourage passage of the Professional Engineer Examination, and afford leadership and advancement opportunities within the firm.

Holbert Apple Associate, Inc. is located in Olney, MD (Metro Washington, DC market) and was founded in 2001 by David Holbert and Rich Apple, both PSU AE Alumni. David Holbert has over 30 years of experience in the Washington, DC area as well as national and international experience, and was named an outstanding PSU Engineering Alumnus in 2001. In 2011 Rich Apple retired, and Dave Smith and Tony Pfeufer were elevated to Vice President/Principal (both are PSU AE Alumni). In addition, four other PSU AE's hold various positions within the firm.

Holder Construction Company (Table Number: E-7)
3333 Riverwood Parkway, Suite 400
Atlanta, GA 30339
770.988.3000 (Tel)
770.988.3225 (Fax)
www.holderconstruction.com

Office Location: Atlanta, GA; Phoenix, AZ; Charlotte, NC; Dallas, TX; Washington, DC

Attendees: Tom Shumaker, Tim Willson, Nick Weaver

This company typically hires from the following options: Construction

Company Description:
Since 1960, Holder Construction Company's mission to provide clients with quality construction services has resulted in over 80% repeat client business. Holder is a national commercial
construction services firm respected as a leader in "team approach" project delivery. It consistently ranks as one of the Nation's top 100 contractors.

Holder's mission is to serve its customers with quality construction services, which adds value to their projects. From planning through post construction, Holder is committed to the project and the team. Holder serves its clients by evaluating alternative solutions, providing creativity, and continuously challenging ideas to find the best options.

Holder excels when working as part of a collaborative team to develop, design, and construct each project. Holder's clients participate in the process every step of the way, controlling the design, and achieving their goals for cost, schedule, and quality.

Delivering quality projects on time and within budget is the cornerstone on which Holder has built its reputation. Since 1960, Holder has operated under the founding principle "Do the kind of job that makes our clients want us to do their next project" as evidenced by a long list of successful projects and satisfied clients.

**Hope Furrer Associates, Inc.** *(Table Number: B-18)*
501 Fairmount Avenue, Suite 205
Towson, MD 21286
410.583.4874 (Tel)
814.234.7898 (Fax)
www.hfurrer.com

**Office Location:** Towson, MD; State College, PA

**Attendees:** Tom Barabas, Stephanie Slocum, Hope Furrer

**This company typically hires from the following options:** Structural

**Company Description:**
Hope Furrer Associates, Inc. is a structural design and consulting firm specializing in architectural projects. Established in 1992, the firm has offices in Towson, Maryland and State College, Pennsylvania. Hope Furrer Associates demonstrates its design expertise in the fields of corporate, commercial, and institutional developments. By employing state of the art technologies, we provide a full range of structural engineering services to architects, contractors, and developers.

Hope Furrer Associates, Inc. is committed to providing structural engineering services with sensitivity to the architectural design objective. The firm pursues complete client satisfaction through strong design talent and an understanding of the client's needs. By utilizing a personalized approach to each building type, we provide high-quality services that are designed to meet the requirements of a diversified client base.
The career of Hope H. Furrer, PE, Principal and Owner, represents over thirty years of practice in the design of structural systems for a wide variety of significant architectural projects. Her extensive experience developing and refining structural designs for individual projects provides the client with the most appropriate and cost-effective structural system. She currently maintains professional engineering registration in several states.

Hope Furrer Associates, Inc. is certified as a Minority Business Enterprise by the State of Maryland, the State of North Carolina, the Commonwealth of Pennsylvania, the State of Ohio, the Commonwealth of Virginia, the City of Baltimore, and Allegheny County of Pennsylvania.

**HLB Lighting Design** *(Table Number: D-7)*
200 Park Avenue South, Suite 1401
New York, NY 10003
212.674.5580 (Tel)
212.254.2712 (Fax)
[www.hlblighting.com](http://www.hlblighting.com)

**Office Location:** New York, NY; San Francisco, CA; Los Angeles, CA; Boston, MA

**Attendees:** Lee Brandt, Bradley Sisenwain

**This company typically hires from the following options:** Lighting/Electrical

**Company Description:**
Horton Lees Brogden Lighting Design is an internationally recognized design firm with nine principals and a staff of over 40 designers with offices in New York, Los Angeles, San Francisco and Boston who specialize in architectural lighting for all interior and exterior venues. Over the past decade, HLB has assembled an extraordinarily team of design professionals and technical experts. Our team’s design talent, together with their well-established technical skills, form the basis for the firm’s proven ability to produce outstanding, award-winning design solutions that meet our clients’ creative and pragmatic needs.

In developing this broad spectrum of project types, sizes, and locations, the firm models its services on a few basic tenets: design innovation and excellence, responsiveness to our clients’ needs, advanced technical skills, maintainable and pragmatic solutions, creativity and sensitivity to image, function and budget. Our computer capabilities are among the most extensive found in independent lighting design firms. This allows the team to act more quickly and efficiently, while permitting more options and providing greater assurance that the proposed solutions meet the owners’ needs.

The firm’s commitment to energy-efficient lighting design began three decades ago and continues today with high-quality lighting solutions based on passive design, advanced technology, and the newest light sources and systems. Our dedication to environmentally sensitive design is spearheaded by our Daylighting and Sustainable Design Studio. As a member of the U.S. Green Building Council, we have projects that are completed or currently in design within the LEED system.
HSC Builders & Construction Managers *(Table Number: D-5)*
304 New Mill Lane
Exton, PA 19341
610.280.0200 (Tel)
610.280.0204 (Fax)
www.hscbuilders.com

**Office Location:** Exton, PA

**Attendees:** Ryan Klinicki, Dan Capello

This company typically hires from the following options: Construction

**Company Description:**
HSC Builders and Construction Managers is a leading construction management firm in the Mid-Atlantic region. Since 1988 HSC has specialized in the healthcare, bio-pharma and higher education industries. This specialization and a client-centric approach bring significant value to our clients and have led to numerous long-term partnerships. The corporate office is located in Exton, PA and our work is primarily in Southeastern Pennsylvania, New Jersey and Delaware.

HSC provides Construction Management at Risk, Agency CM, Design-Build and General Construction services. We pride ourselves in delivering excellence within each of the delivery methods. Clients have come to rely on HSC’s expertise and support for conceptual planning, on through design and construction, to create a smooth project for all team members.

HSC's niches in construction are Healthcare, Pharmaceutical and Higher Education. Over 50% of our projects are healthcare projects such as clinical diagnostic space, medical office buildings, Cath Labs, ERs, ORs and highly sensitive spaces. In the pharmaceutical sector, HSC works on Research & Development labs, GMP manufacturing, warehousing facilities, and pilot plant operational spaces. Our third niche, higher education, includes student residences, science labs, classrooms, auditoriums and communal spaces.

HSC utilizes Building Information Modeling (BIM) on many projects preventing potential system clashes in the field. As an environmentally conscious company, we approach every project with sustainability in mind. HSC’s team understands how to deliver projects with LEED requirements; most of our project managers are LEED credentialed.

Our approach to client success has evolved over the years into what we term The HSC Way. Excellence in construction management is much more than on-time and within budget project delivery. At HSC, we exceed these metrics by also bringing intangible value to our clients. HSC provides this through specialization in niche industries; working expertly in sensitive, occupied facilities; and innovatively finding alternative materials or phasing solutions.
INTECH Construction, Inc. *(Table Number: F-11)*
3001 Market Street
Philadelphia, PA 19104
215.243.2000 (Tel)
215.243.4930 (Fax)
www.intechconstruction.com

**Office Location:** Philadelphia, PA

**Attendees:** Valarie Cofield, Matt Ritsko

**This company typically hires from the following options:** Construction

**Company Description:**
INTECH Construction is a 20-year-old construction management and contracting firm based in Philadelphia. Led by its two original co-owners, Will Schwartz and Craig “Sab” Sabatino, the firm has evolved from humble beginnings in a well-worn suburban garage to a razor-sharp Center City powerhouse, performing some of the most pre-eminent work in the Philadelphia region today.

With a staff of 110+ strong, INTECH’s foundational characteristics of enthusiasm, grit and hard work remain firmly rooted in its culture. This identity has culminated with a very significant imprint on the Philadelphia regional landscape, serving clients in the Cultural, Entertainment, Corporate Office/Highrise, Multi-family Residential, Healthcare, and Industrial market sectors. INTECH’s most recent project commissions include the new Episcopal Academy campus, the National Museum of American Jewish History, and Symphony House, each attesting to the company’s increasing influence in the construction industry. While enjoying this expanding success, the company has never forgotten its roots, remaining steadfastly loyal in serving the clients who fostered the company’s growth from its inception.

Integral Group *(Table Number: F-14)*
1084 Foxworthy Avenue, Suite 105
San Jose, CA 95118
408.448.6300 (Tel)
408.448.6301 (Fax)
www.integralgroup.com

**Office Location:** Oakland, CA; San Jose, CA; Seattle, WA; Los Angeles, CA; Washington, DC; New York, NY

**Attendees:** J. David Maino

**This company typically hires from the following options:** Mechanical, Lighting/Electrical
Company Description:
At Integral, we are reimagining engineering. We imagine a more sustainable world in which we can reinvent and redefine the ways our built environment can make a direct and indirect impact. We’re a team of mechanical and electrical engineers with a passion for innovation. We’re committed to expanding your possibilities in sustainable design, energy efficiency and cost effectiveness. Together, we can turn an inspired design into an outstanding development.

Performance is about delivering deep green engineering solutions and viewing buildings not as static end products of complex design processes, but as living organisms. Our focus on best practices and innovation makes us strive towards cost effective and pragmatic outcomes. We believe that whole system optimization is at the heart of every green or sustainable building.

We are aligning and leveraging our business practices with social initiatives aimed towards a greener and revitalized economy — acceleration is at hand. The value we add is realized though our methodology. Our diverse staff of engineers, simulation specialists, building scientists, and researchers offers you the widest possible range of solutions from an integrated water supply and treatment system, to campus wide district energy system, to passively performing environmentally responsive architecture, to strategies in achieving net-zero energy buildings.

It is our belief that optimal buildings contribute to human well-being while being in balance with the environment. Sustainable building practices provide direct financial returns to our clients and benefit society. When you work with us, you get an active partner who brings practical engineering, visionary thinking and solid management.

ISEC, Inc. (Table Number: W-39)
9305 Gerwig Ln, Suite M
Columbia, MD 21046
410.381.6049 (Tel)
410.381.6812 (Fax)
www.isecinc.com

Office Location: Denver, CO; Phoenix, AZ; San Diego, CA; Los Angeles, CA; San Francisco, CA; Seattle, WA; and Columbia, MD

Attendees: Brent Paden, Joni Anderson, Jim Golemboski, Joe Masters

This company typically hires from the following options: Construction

Company Description:
ISEC was founded in Colorado by three partners in 1967, led by the entrepreneurial spirit of Lewis Anderson, President. Starting in the school business, the company was named Intermountain School Equipment Company. Furniture and athletic equipment was the beginning of single source packaging. The 1970's brought expansion into the healthcare and laboratory industry, as well as opening an office in Phoenix. Federal government was booming with new Veterans Hospitals and Corps of Engineers Medical/Dental facilities. The company expanded
operations in the 1980’s to Los Angeles, San Francisco and Seattle. A stock program was started to allow the employees to gain ownership in the company. 1990 marked the change to the current company name of ISEC, with offices opening up in Baltimore and Sacramento. Airports and ballparks launched the company into mega, high profile woodwork projects. The new millennium brought a new focus on becoming a learning organization driven by our Core Values. Lewis retired in 2006 and the company is currently owned by over (300) stockholders and over a thousand dedicated and talented employees who are always looking Beyond Boundaries to reach new heights.

For over four decades, ISEC, Inc. have been providing innovative solutions as a prime trades contractor for general trades, architectural woodwork, ornamental metals, doors, frames & hardware, specialties, laboratory furniture, and medical equipment. Our core values: commitment to customer, integrity, respect, safety, and teamwork are the cornerstone of our business. With offices nationwide and over 1,000 professionals, we have the financial stability, craftsmanship and commitment to complete the most complex trade packages.

**Jacobs** *(Table Number: D-17)*
777 Main St.
Fort Worth, TX  76102
817.347.5386 (Tel)
817.735.7003 (Fax)
www.jacobs.com


**Attendees:** Brian Mitarotonda, Matthew Buda, Kristen Lechner, Carmen Brutico, Jason Liszewski

**This company typically hires from the following options:** Construction, Mechanical, Lighting/Electrical, Structural

**Company Description:**
Our success comes from our people. As an industry leader with approximately 54,000 employees worldwide and revenues over $12 billion, we have a solid position in the market that reflects our strength and our heritage.

Jacobs serves as one of the world’s largest and most diverse providers of professional technical services, providing full-spectrum support to industrial, commercial and government clients. With a global network of more than 160 offices in over 26 countries, Jacobs is positioned for growth, offering career opportunities worldwide from planning to design to construction to operation.
Our emphasis on safety, growth, and exceeding client expectations starts with solid employee relationships. It all starts with you.

James Posey Associates, Inc. (Table Number: C-2)
3112 Lord Baltimore Drive
Baltimore, MD  21244
410.265.6100 (Tel)
410.298.9820 (Fax)
www.jamesposey.com

Office Location:  Baltimore, MD

Attendees:  Tom Clippinger, Jeff Caldwell, Patrick Marquez

This company typically hires from the following options:  Mechanical, Lighting/Electrical

Company Description:
JAMES POSEY ASSOCIATES is a 62-member mechanical-electrical engineering firm headquartered in Baltimore, Maryland. There are 16 graduates of the Penn State AE program on staff, including Principals and Associate Principals. Established by engineer James Posey in 1911, the firm works in the public and institutional sectors on facilities for education, government, healthcare, medical research, historic preservation, and the arts. The staff has been with the firm an average of 12 years and is led by only its fourth president. They consistently rank in the Engineering-News Record Top 500, Consulting Specifying Engineer Giants 100, and Building Design + Construction Giants 300. Their clients include 10 of the country’s top 50 architecture firms ranked by Architect Magazine in 2011. Their portfolio of 15 LEED certified projects features Maryland’s first LEED Gold hospital and first LEED Gold school. They do work for the Architect of the Capitol, Department of Defense, Johns Hopkins Medical Institutions, Johns Hopkins University, National Institutes of Health, General Services Administration, Smithsonian Institution, and University System of Maryland. Some of JPA’s notable projects are the U.S. Capitol Visitor Center, Dirksen U.S. Senate Office Building modernization, Bancroft Hall historic renovation at the U.S. Naval Academy, Johns Hopkins Bloomberg School of Public Health, Decker Quadrangle Development at Johns Hopkins University, Fairfax County (VA) Public Safety and Transportation Operations Center, and the Visitor and Education Centers at Mount Vernon. Learn more at www.jamesposey.com.
**JBA Consulting Engineers** (*Table Number: W-46*)

5155 W. Patrick Lane, Suite 100  
Las Vegas, NV  89118  
702.362.9200 (Tel)  
702.362.9862 (Fax)  
www.jbace.com

**Office Location:** Las Vegas, NV; Orange County, CA; Macau, China; New Orleans, LA; Shanghai, China; Hong Kong, China; Ho Chi Minh City, Vietnam

**Attendees:** Stephen Haines, Jason Witterman

**This company typically hires from the following options:** Mechanical, Lighting/Electrical

**Company Description:**
Beginning over 45 years ago, JBA Consulting Engineers set out to become the leading consulting engineering firm in Nevada and California. Today, with offices spanning the globe, JBA has evolved to serve as a Trusted Advisor fulfilling requirements of an ever evolving clientele including mastering and leading the progression of BIM Technology. JBA has leveraged this experience to deliver projects that included mega resort and gaming complexes, healthcare facilities, large scale performance venues, mixed uses developments, shopping malls, central plants and campus wide power distribution systems. Tomorrow, JBA will expand our position as a global leader in design, consulting, technology and continually seek best of class individuals to help fulfill our mission, serving our clients and further our team member’s personal growth. If you aspire to be one of the best, join the best, JBA.

---

**Johnson, Mirmiran & Thompson (JMT)** (*Table Number: F-16*)

72 Lovetown Circle  
Sparks, MD  21152  
410.329.3100 (Tel)  
410.472.0732 (Fax)  
www.jmt.com

**Office Location:** Baltimore, MD; Charleston, WV; Herndon, VA; Lake Mary, FL; New York, NY; Newark, DE; Newark, NJ; Philadelphia, PA; Pittsburgh, PA; Richmond, VA; Sparks, MD; Trenton, NJ; Virginia Beach, VA; Washington, DC; York, PA; Allentown, PA

**Attendees:** Jonathan Ryan, Stephanie Kunkel, Wade Myers

**This company typically hires from the following options:** Construction, Mechanical, Lighting/Electrical, Structural

**Company Description:**
Engineering A Brighter Future has been Johnson, Mirmiran & Thompson's mission since our founding in 1971. Johnson, Mirmiran & Thompson (JMT) is a dynamic, employee-owned
consulting engineering firm that is currently ranked #105 on Engineering News-Record's list of Top 500 Design Firms. We have offices located throughout the Eastern United States, including our corporate headquarters located near Baltimore, Maryland. JMT has nearly forty years of planning, design and construction management experience providing a broad range of capabilities and services to our valued clients.

JMT’s mission is to provide the highest quality professional services, exceeding client expectations by utilizing sound engineering and business practices.

*Founded in 1971

*Full Service Professional Services Company with Planning, Engineering, Information Technology and GIS, Environmental and Construction Management

*Over 750 employees including engineers, planners, landscape architects, environmental specialists, program and construction managers, surveyors and information technology professionals

*Seventeen Strategically Located Offices in the Eastern United States: Two in Sparks, MD (including Corporate Headquarters); York, PA; Pittsburgh, PA; Philadelphia, PA; Washington, DC; Richmond, Herndon and Virginia Beach, VA; Charleston WV; New York, NY; Newark, DE; Trenton and Newark, NJ; Allentown, PA; and Lake Mary and Palm Beach Gardens, FL.

*Over 500 Clients and over 4000 Completed Projects in Maryland, Virginia, Pennsylvania, Delaware, New Jersey, New York, North Carolina, Florida, West Virginia and Washington, DC

*Long history of profitable growth

*100% ESOP owned

Joseph R. Loring & Associates, Inc. (Table Number: W-30)
21 Penn Plaza, 14th Floor
New York, NY 10001-2727
212.563.7400 (Tel)
212.563.7382 (Fax)
www.loringengineers.com

Office Location: New York, NY

Attendees: Damian Payne

This company typically hires from the following options: Mechanical, Lighting/Electrical
Company Description:
Celebrating our 50th Anniversary, Joseph R. Loring & Associates, Inc. (LORING) was founded in 1956 and has offices located in New York City, Princeton, NJ and Washington D.C with a total staff of 110 people. LORING is a full-service consulting engineering firm responsible for the design and specification of Heating, Ventilating and Air Conditioning (HVAC), Plumbing, Fire Protection, Electrical, and Telecommunication Systems for a wide variety of Commercial, Institutional, Industrial and Utility projects. Our organizational structure consists of multi-disciplinary groups specializing in Commercial Facilities, Financial Services, Interiors Fit Out, Utilities Infrastructure, and Telecommunications. We offer challenging and rewarding career opportunities with competitive salaries and benefits for students seeking employment in the building design profession. We are interested in students seeking full-time or summer/intern positions in the fields of HVAC and electrical power distribution.

JVP Engineers, PC *(Table Number: D-3)*
5101 Wisconsin Avenue, NW
Washington, DC  20016
202.362.3001 x201 (Tel)
202.362.5541 (Fax)
www.jvpengineers.com

Office Location:  DC Area

Attendees: Vincent J. Pedraza

This company typically hires from the following options: Mechanical, Lighting/Electrical

Company Description:
Established in 1992, JVP Engineers, P.C. is an award winning, nationally recognized mechanical and electrical engineering design firm. The firm began as an independent, small, professional corporation located in Washington D.C. and has grown into a competitive enterprise with a reputation within the engineering community for engineering professionalism. JVP Engineers specializes in engineering designs ranging from office buildings, airports, embassies, chanceries, and computer facilities; to hotels, hospitals, laboratory and research facilities, museums, schools, educational facilities, and military command centers. The firm has designed systems for buildings within the Washington Metropolitan Area, across the United States and internationally, including some of our country’s most beloved historical structures.

With a nationally recognized team from diverse backgrounds, JVP Engineers offers personalized service provided by experienced personnel, specializing in a broad range of engineering disciplines. JVP also creates a work environment that fosters open communication and personal development. Employees are encouraged to enhance their knowledge and continue their education; several Engineers have earned their accreditation while employed at JVP. This advancement is recognized and rewarded as part of JVP Engineers’ continuous growth process.
KBR Building Group *(Table Number: C-10)*
8000 Towers Crescent Drive, Suite 650
Vienna, VA  22182
703.761.4910 (Tel)
703.761.4877 (Fax)
[www.kbrbuildinggroup.com](http://www.kbrbuildinggroup.com)

**Office Location:**  Vienna, VA (Washington, DC regional office); Atlanta, GA; Charlotte, NC; Greenville, SC; Nashville, TN; Orlando, FL; Raleigh, NC; Houston, TX

**Attendees:**  Jessie Delgado, Jeff Clements, Eric Dierks

**This company typically hires from the following options:**  Construction

**Company Description:**
BE&K Building Group is a diversified construction services company servicing commercial, healthcare, industrial, and institutional clients in the Mid-Atlantic, Southeast and South Central regions.

---

Leach Wallace Associates, Inc *(Table Number: W-37)*
6522 Meadowridge Road
Elkridge, MD  21075
410.579.8100 (Tel)
410.540.9041 (Fax)
[www.leachwallace.com](http://www.leachwallace.com)

**Office Location:**  Elkridge, MD; York, PA; and Charlotte, NC

**Attendees:**  Rob Banas, Chris Nicolais

**This company typically hires from the following options:**  Mechanical, Lighting/Electrical

**Company Description:**
Leach Wallace Associates, Inc., is a consulting engineering firm headquartered in Elkridge, Maryland, located between Baltimore and Washington, DC, Maryland, with branch offices in York, Pennsylvania and Charlotte, North Carolina. The firm was established in 1990 with the purpose of providing comprehensive mechanical, electrical, and energy systems engineering design services for healthcare, institutional, commercial, industrial and governmental clients. Leach Wallace’s focus and expertise for mechanical and electrical system design includes heating, ventilation, air conditioning, plumbing, fire protection, electrical power distribution, lighting and communications systems.

In addition to an expertise in healthcare systems design, Leach Wallace is experienced in facility master planning, utility infrastructure and the design and evaluation of central heating, cooling and power generation plants for such project types as educational, healthcare, office buildings,
and industrial facilities. Leach Wallace’s present staff of 110 includes 40 registered Professional Engineers and 26 Penn State graduates.

Opportunities are available for graduating seniors, as well as internships for summer employment at all of our offices. Call today.

**H.F. Lenz Company** *(Table Number: W-16)*
1407 Scalp Avenue
Johnstown, PA  15904
814.269.9300 (Tel)
814.269.9400 (Fax)
www.hflenz.com

**Office Location:** Johnstown, PA; Pittsburgh, PA; Conneaut, OH

**Attendees:** Robert Ford, Dave Miller, Scott Mack, Robert McIver

**This company typically hires from the following options:** Mechanical, Lighting/Electrical

**Company Description:**
H.F. Lenz Company has been a nationally recognized leader in sustainable design for over three decades. In fact, our firm was again ranked in the "Top 100 Green Design Firms" in the Country, by Engineering News Record (ENR) Magazine (July 2011 edition). We have been a member of the United States Green Building Council since 2000 and currently have 19 LEED™ Accredited Professionals on staff. H.F. Lenz Company's projects have attained various levels of LEED™ Certification, and we are currently involved in 40+ projects pending LEED™ Certification, totalling over 9 million sq.ft. of facilities. In 2008, we became an Energy Star®Partner Firm, and have completed numerous projects that have attained an Energy Star® Rating.

As a Pennsylvania-based firm headquartered in Johnstown, with branch offices in both Pittsburgh, Pennsylvania and Conneaut, Ohio, H.F. Lenz Company has been providing a full range of engineering services for building systems, infrastructure, and industry for over 65 years. Utilizing state-of-the-art software, our teams of multi-discipline engineers collaborate to design award-winning projects for numerous Fortune 500 companies and high-profile clients throughout the United States. With 175 employees, including 44 Professional Engineers licensed in a total of 50 state and DC, we offer design services in the areas of healthcare facilities, educational facilities, national, state, and municipal government facilities, high-rise office buildings, mission-critical facilities, financial institution projects and historic renovation projects.

**Why H.F. Lenz Company?**
Our Engineers have vast potential for professional development with opportunities for success in a variety of areas. They enjoy a career with very competitive pay and benefits, including quality health care insurance, 401k Plan with company match, bonus/incentive pay and relocation assistance.
**LERA (Leslie E. Robertson Associates, R.L.L.P.) (Table Number: B-10)**
40 Wall Street, 23rd Floor
New York, NY 10005
212.750.9000 (Tel)
212.750.9002 (Fax)
www.lera.com

**Office Location:** New York, NY; Mumbai, India; Shanghai, China

**Attendees:** Tom Sabol

**This company typically hires from the following options:** Structural

**Company Description:**
Leslie E. Robertson Associates, R.L.L.P. (LERA) is a 100 person consulting engineering firm that was established in 1923. Today, we have offices in New York, Mumbai and Shanghai.

LERA provides structural engineering design services for architects, developers, contractors and owners. We have designed numerous landmark projects, both nationally and internationally. Our long tradition of innovative design has brought us to the forefront of the structural engineering profession.

With a reputation for design excellence, we work closely with all members of the design and construction team throughout the design and building process. Our project portfolio includes hotels, residential towers, mixed-use developments, office buildings, performing arts facilities and government buildings. The firm has accomplished unique, award-winning designs in concrete, steel and wood. We have provided designs for new buildings and for additions to renovations to existing structures.

**The Lighting Quotient (Table Number: F-17)**
114 Boston Post Road
West Haven, CT 06516
203.931.4455 (Tel)
203.931.4464 (Fax)
www.thelightingquotient.com

**Office Location:** West Haven, CT

**Attendees:** Zach Zaharewicz

**This company typically hires from the following options:** Lighting/Electrical

**Company Description:**
Founded in 1977, The Lighting Quotient descends from the former lighting design firm of Sylvan R. Shemitz Associates. The company is based in West Haven, CT, occupying a restored
1903 textile mill listed on the National Register of Historic Places. It manufactures all of its products in the USA and is certified by the Women’s Business Enterprise and the DOD’s Woman-Owned Small Business Program.

The company’s three divisions - elliptipar®, tambi® and fraqtir™ - use precise engineering to create design-forward, energy-sensible solutions that balance optical performance with artistic elegance. From simple utilitarian structures to grand architectural masterpieces, The Lighting Quotient provides solutions for asymmetric and task ambient lighting.

Elliptipar® is the iconic asymmetric luminaire developed to produce an even wash of light across an architectural plane, creating a luminous surface from a minimal setback. The unique combination of one elliptical and two parabolic reflector segments achieves more uniform coverage with fewer fixtures – providing effective lighting solutions for retail spaces, museums, libraries, hospitals, historic landmarks, houses of worship, building facades and a variety of other architectural applications.

Tambi® represents a paradigm shift in lighting design, redefining the balance and quantity of energy required to illuminate a productive work environment. By lighting the entire horizontal task plane and simultaneously providing ambient illumination from one light source positioned near desk level, it virtually eliminates the need for overhead lighting. Balanced luminance ratios, reduced clutter and the ability to integrate intelligent building controls results in comfortable workspaces that yield maximum productivity. And, tambient operates at wattages significantly below today’s mandates - anticipating increasingly stringent targets in the future.

With its newest product family, fraqtir™, The Lighting Quotient applies principles of refraction and total internal reflection to achieve asymmetric performance with LED technology. Keeping pace with rapidly changing needs for better architectural lighting, fraqtir provides a next-generation solution that transitions The Lighting Quotient into its next era of innovation.

**Lutron Electronics Co. (Table Number: D-11)**

7200 Suter Road  
Coopersburg, PA 18036  
610.282.3800 (Tel)  
610.282.6266 (Fax)  
www.lutron.com

**Office Location:** Coopersburg, PA

**Attendees:** Danielle Dempsey, Erin Bednarek

**This company typically hires from the following options:** Construction, Mechanical, Lighting/Electrical
Company Description:
Lutron Electronics Co., Inc. is the world's leading designer and manufacturer of lighting controls, architectural lighting control systems and automated window treatments for residential and commercial applications.

Founded in 1961, our focus has consistently been on product innovations, technology, quality and customer service.

Lutron products can be found in the world’s most exclusive homes and prestigious commercial properties, but you can also find a large selection of our products in many do-it-yourself home stores, electrical distributors and lighting showrooms.

Massaro Corporation (Table Number: W-23)
120 Delta Drive
Pittsburgh, PA 15238
412.963.2800 x 305 (Tel)
412.599.0039 (Fax)
www.massarocorporation.com

Office Location: Pittsburgh, PA

Attendees: Tim Jones, Katey Andaloro, Demeshia Seals

This company typically hires from the following options: Construction, Structural

Company Description:
MASSARO CORPORATION has been providing general construction services throughout the Pittsburgh region since 1967. Based on over 40 years of success we have established a strong foundation and reputation for integrity, commitment and teamwork. Today, we offer services in general contracting as well as construction management, real estate and restoration.

We believe in a TEAM APPROACH to construction. Massaro’s experienced staff of estimators, project managers and field personnel work closely with our customers to deliver the highest quality buildings, on schedule, for the fewest dollars.

Customer satisfaction is a core value and one of our highest priorities. Massaro provides the following construction delivery methods to effectively meet the needs of our clients.

- Construction Management at Risk
- Lump-sum General Contracting
- Design/Build

Massaro’s GREEN TEAM
Massaro recognizes the demand for sustainable, high-performance buildings and the need for experienced builders to implement green practices. In an effort to meet these demands, we employ nine LEED accredited professionals.

MASSARO PROPERTIES, LLC, offers our clients a single source to buy, sell, lease or develop commercial real estate.

We provide a comprehensive real estate approach with services including building owner representation, tenant representation, space planning, property management, finance, estimating, leasing, and construction and development. As a property owner and landlord coupled with our many years of brokerage expertise, we understand and address the high demands of today’s business owners.

Massaro Restoration Services, LLC offers unmatched, 24/7 emergency response service by experienced professionals who can restore commercial or residential properties damaged by fire, water, wind or smoke.

Our extensive staff, combined with our ongoing commitment to excellence as a general contractor, provides our customers with the highest level of expertise and service in a timely manor with competitive prices. From residential to commercial, minor damages to extensive damage, we are available 24-hours a day, every day.

Massaro Construction Management, LLC was designed to represent and to advise building owners through the entire building process. We provide owners with a wide range of preconstruction and construction phase services. Our team has the unique ability to view construction management projects through the eyes of a general contractor.

MBP (Table Number: C-13)
3040 Williams Drive, Suite 300
Fairfax, VA 22031
703.641.9088 (Tel)
703.245.5993 (Fax)
www.mbpce.com

Office Location: Columbia, MD; Fairfax, VA; Roanoke, VA; Williamsburg, VA; Raleigh, NC; Atlanta, GA; Richmond, VA; New York City, NY; Philadelphia, PA; Tampa, FL; Chesapeake, VA

Attendees: Bryn Bernstein, James Peck, Ralph Kreider

This company typically hires from the following options: Construction, Mechanical, Lighting/Electrical, Structural

Company Description: MBP is a multi-disciplined construction consulting firm experienced in assisting clients in managing the construction process from initial budget, through design and construction, to
successful project closeout. Established in 1989, MBP is consistently recognized by Engineering News-Record as a national Top 100 construction management firm and Top 40 program management firm.

Based on the in-depth experience of the firm’s professionals, in both the engineering and the performance aspects of construction, MBP provides cost-effective services in both construction management and the resolution of disputes. Construction management includes services such as cost estimating, value engineering, constructibility review, CPM scheduling, and inspection. Dispute resolution services include claims consulting, delay, impact and damages analysis, expert testimony, and litigation support.

We serve private and governmental owners, designers, contractors, developers, and attorneys on a wide range of transportation, building, plant, environmental, and utilities projects. The firm regularly exceeds client expectations and is dedicated to providing the highest quality of service, innovative solutions, and the corporate depth and diversity to fully respond to the construction needs of an expanding client base.

**McClure Company** *(Table Number: W-38)*
4101 N. 6th Street
Harrisburg, PA  17048
717.232.9743 (Tel)
717.236.5329 (Fax)
www.mcclureco.com

**Office Location:**  Harrisburg, PA

**Attendees:**  Alyssa Wingenfield, Dan Kerr, Matt Tressler

**This company typically hires from the following options:**  Construction, Mechanical

**Company Description:**
McClure Company is a mechanical contracting, engineering and service organization headquartered in Harrisburg, PA. McClure Company has award winning in-house mechanical and energy engineering capabilities whose goal is to provide our customers with the most focused, cost effective and responsive energy solutions utilizing our team of Professional Engineers, LEED Accredited Professionals, and Certified Energy Managers.

**McHenry & Associates** *(Table Number: W-22)*
25001 Emery Road, Suite 200
Warrensville Hts., OH  44128
216.292.4696 (Tel)
216.292.5874 (Fax)
www.mchenryassociates.com
Office Location: Cleveland, OH

Attendees: Christian Todd, Mark Biro

This company typically hires from the following options:

Mechanical, Lighting/Electrical

Company Description:
A consulting engineering firm in Cleveland, Ohio, McHenry & Associates, Inc. provides professional mechanical and electrical engineering consulting services for a wide range of facilities within the construction industry, new ground-up and renovation projects. Our experience includes commercial, office, retail, recreational and industrial facilities, as well as sustainable design services for LEED projects.

McHenry & Associates also provides code analysis, feasibility studies, construction cost estimates and energy utilization studies related to building mechanical and electrical systems. Our firm's broad background of experience enables us to provide innovative designs to satisfy a particular project's requirements.

We are attentive of the importance of communication with our clients, as well as internal coordination within our own mechanical and electrical departments. Our staff has the education, training and experience necessary for completion of a successful design within the parameter appropriate for a particular project.

McKamish, Inc. (Table Number: B-12)
50 55th Street
Pittsburgh, PA 15201
412.781.6262 (Tel)
412.781.2007 (Fax)
www.mckamish.com

Office Location: Pittsburgh, PA

Attendees: Dave Wingertsahn, Gary Haefely

This company typically hires from the following options: Construction, Mechanical

Company Description:
When it comes to specialty mechanical contracting, McKamish sets the bar. We have over 35 years of experience and four focus groups, Commercial Construction, Power & Industrial, Service, and Metal Fabrication.

The Commercial Construction Group at McKamish is the heart of our business. We serve customers big and small in virtually all market segments, meeting their Mechanical Contracting,
Plumbing and HVAC needs. The McKamish Commercial Construction Group has extensive resources, cutting-edge technology and a team approach to customer satisfaction. Projects include, CONSOL Energy Center, Children’s Hospital of Pittsburgh, Western Maryland Health System, and Mt. Lebanon High School.

Recognizing the needs of our current and future customers, McKamish has increased its focus on the Power & Industrial markets with new talent and expanded customer engagements.

We ensure excellence in installation by fabricating, coordinating and packaging complete piping systems and supports in our dedicated fabrication shop.

The McKamish Service Group thrives to optimize customer investment in new and existing building systems. A dedicated team of professional technicians operating a fleet of service vehicles provide McKamish Service customers with around-the-clock support.

We pride ourselves on our long-standing customer relationships and industry-leading customer satisfaction levels. In fact, in a recent customer survey, 100% of respondents said they would recommend McKamish.

The McKamish Metal Fabrication Group is a team of talented problem solvers and quality craftsmen who are adept at working with a variety of metals, across many industries.

Founded as a sheet metal contractor in 1975, McKamish has built its business on its metal shop’s superior craftsmanship. Today, McKamish continues to specialize in fabrication, forming/rolling, and hypertherm burning of sheet and plate. With a 115,000-square-foot production facility, McKamish regularly manufactures, stages and ships large and complex sheet, plate and structural projects for its customers.

EEO M/F/V/D - Please visit our new website, www.mckamish.com

**Walter P. Moore** *(Table Number: E-18)*  
1301 McKinney, Ste. 1100  
Houston, TX  77010  
713.630.7300 (Tel)  
866.836.0689 (Fax)  
www.walterpmoore.com

**Office Location:** Atlanta, GA; Austin, TX; Dallas, TX; El Paso, TX; Houston, TX; Kansas City, MO; Las Vegas, NV; Los Angeles, CA; Orlando, FL; San Francisco, CA; Tampa, FL; Tulsa, OK; Washington, DC

**Attendees:** Mike Drerup, Tom Yost

**This company typically hires from the following options:** Structural
Company Description:
Walter P Moore, a premier national firm that is continually voted a “best place to work” in the nation, provides a broad range of engineering and consulting services to public and private sector clients from an extensive network of thirteen offices nation-wide. Consistently recognized for engineering excellence, we offer an industry leading career and staff development program, competitive compensation and a wide range of comprehensive benefits.

We are a consulting engineering business. Our primary clients are top national architects, developers, municipalities and other large organizations. We provide civil engineering services in the following areas:

- structural design
- secure design
- structural diagnostics or forensics
- parking consulting
- land/site development design
- hydrology and hydraulics
- traffic engineering and analysis
- ITS
- design of highways and roadways.

Walter P Moore’s forensic and restoration practice is represented by the Structural Diagnostics Services Group. Their focus is developing solutions for the built environment. Complex restoration, rehabilitation and forensic engineering challenges need structural diagnostics experts to uncover plausible causes of distress. Walter P Moore’s solutions extend a structure’s useful life, often improving on the original design.

Our firm’s goal is to support the lifelong learning of our employees. We invest over 2% of net revenues in training and development—compared to an industry average of 1.1%.

Exciting and life changing career opportunities are waiting for you in our network of nation-wide offices.

For more information or to apply for one of our open positions, go to www.walterpmoore.com.

Mortenson Construction (Table Number: B-9)
1621 18th Street, Suite 400
Denver, CO 80202
763.522.2100 (Tel)
720.259.4835 (Fax)
www.mortenson.com

Office Location: Denver, CO; Chicago, IL; Colorado Springs, CO; Madison, WI; Milwaukee, WI; Minneapolis, MN; Phoenix, AZ; Seattle, WA; Washington, DC; Shanghai, China; Toronto, Canada
Attendees: Gene Hodge, Heidi Brown, Alex Brown

This company typically hires from the following options: Construction, Mechanical, Lighting/Electrical

Company Description:
Mortenson Construction is a family-owned, privately-held corporation that began in Minneapolis, Minnesota in 1954. Today the company operates as a diversified construction organization, offering services in construction, design-build, development, diverse workforce planning, facility operations, preconstruction, and program management.

Mortenson helps all customers achieve their goals - anywhere in the world. Mortenson maintains its company headquarters in Minneapolis, and supports offices in Chicago, Denver, Milwaukee, Phoenix, Seattle, and Shanghai, China. Smaller offices are staffed as needed around the world in order to serve the unique needs of our customers. We also have teams that specialize in certain types of markets, such as federal work, renewable energies, sports arenas, and mission critical facilities.

Our business philosophy is dedicated to trusting relationships, excellence in performing services, and advanced technology in building. We have built a reputation for being a solid and progressive company that is trustworthy, responsible, and a leader in our industry and in the communities in which we live and work.

Mueller Associates, Inc. (Table Number: W-44)
1401 South Edgewood Street
Baltimore, MD  21227
410.646.4500 (Tel)
410.646.4738 (Fax)
www.muellerassoc.com

Office Location: Baltimore, MD

Attendees: Adam Fry, Karen Schulte

This company typically hires from the following options: Mechanical, Lighting/Electrical

Company Description:
Mueller Associates is an engineering firm based in Baltimore, Maryland that specializes in mechanical, electrical, lighting, plumbing, and fire protection design. Mueller has been working with prominent museums, historical institutions, colleges and universities, healthcare organizations, and research and development clients throughout the East Coast for more than 40 years. Our work includes the design of state-of-the-art controlled environments, complex restorations, sustainable systems that meet stringent LEED® standards, and a host of diverse projects with unique technical challenges.
We offer a collaborative and collegial environment that embraces the latest in advanced software and engineering practices, including BIM. Our culture values ingenuity and problem-solving, and, as a result, our portfolio includes repeat work for many of the most respected architects in the U.S., as well as such notable clients as the Smithsonian Institution, the Kennedy Center, Johns Hopkins University, Duke University, The Thomas Jefferson Foundation, and many others.

Mueller has an experienced staff of 45 professionals, including 35 graduate engineers, 19 of whom are registered professional engineers, and 18 of whom are LEED® Accredited Professionals. Since 1985, Mueller has consistently and proudly supported the Penn State Architectural Engineering program. Fourteen of our engineers are Penn State graduates, including four stockholders. As a mid-sized firm with a diverse practice, we offer stability and significant opportunities for professional development and career advancement. If you are interested in a position that will involve challenging projects, innovative work processes, cutting-edge technology, and a host of renowned clients, Mueller Associates may be an ideal step forward in your career. If you’d like to learn more about us, visit www.muellerassoc.com.

Mulhern & Kulp Structural Engineering, Inc. (Table Number: C-17)
20 S. Maple Street, Suite 150
Ambler, PA 19002
215.646.8001 (Tel)
215.646.8310 (Fax)
www.mulhernkulp.com

Office Location: Ambler, PA

Attendees: Joe Kulp, Jamie Friling

This company typically hires from the following options: Structural

Company Description:
Mulhern & Kulp was recently ranked 5th in the 2012 Structural Engineer Magazine - Top Structural Engineering Firms to Work For - competition. Our work environment is youthful & energetic with regularly scheduled company sponsored events/activities.

We are a full-service, residential & commercial structural engineering consulting firm that provides building design, analysis, & inspection services for Architects, General Contractors, & Developers. While many of our larger scale projects are built with concrete & steel, we have a unique specialty in wood frame design.

Consistent growth, even in a poor economy, has been the byproduct of our commitment to excellence, which creates opportunities for top-quality employees to progress quickly up the ladder. We offer fully paid health, dental, vision, & prescription insurance coverage and 401k retirement savings plan with company match program.
We have active projects in almost every state in the east coast & mid-west regions - with all of our services performed from our headquarters just north of Philadelphia in Ambler, PA. Project types include: single family homes, historical renovations, low & mid rise condominium buildings, urban infill & redevelopment, mixed use buildings, office buildings, and commercial retail.

We invite you to stop by our booth to get to know us and see why we are such a great place to work at.

**Nutec Group (Table Number: D-2)**
3687 Concord Road
York, PA  17402
717.751.0300 (Tel)
717.755.9007 (Fax)
www.ntda.com

**Office Location:**  Hunt Valley, MD; York, PA

**Attendees:**  Loretta Hoover, Tim Warren, Dave Atkins

**This company typically hires from the following options:**  Construction, Mechanical, Lighting/Electrical, Structural

**Company Description:**
Nutec Group is an integrated provider of planning, architecture, interior design, engineering, facilities management, and construction services. With offices in Pennsylvania and Maryland, Nutec’s professional staff has a diverse project portfolio including industrial, corporate, institutional, and governmental facilities. Our client-driven solutions are provided under direction of an experienced team of project managers that guide our clients from the initial stages of planning through design, construction, and occupancy. Nutec provides advanced capabilities in architecture, HVAC, electrical, plumbing, fire protection, technology, structural, civil, geo-environmental, landscape, and sustainable design.

Nutec provides comprehensive, integrated solutions to several core markets, including Food and Beverage, Manufacturing/Distribution, Federal Government, Biosciences, and Higher Education. The firm has extensive experience and a resume of thousands of projects completed in more than 25 states and several countries. Over 30 licensed architects and engineers, and a staff of more than 60, allows Nutec to offer our clients a breadth of disciplines and depth of resources.

Nutec Group comprises three affiliate companies: NuTec Design Associates, Inc., JDB Engineering, Inc., and Nutec Facilities Corp. JDB Engineering is the oldest of the companies and was founded in 1981.
Because of the breadth and depth of our operation, Nutec offers multiple paths for career growth. Cross-training between disciplines is a key component of our professional development program, which emphasizes both intra-discipline and inter-discipline training.

With a flexible work schedule and professional casual atmosphere, Nutec offers a relaxed environment coupled with mentoring programs, tuition assistance, professional organization memberships, paid holidays, 15 days of leave to start, and health, life, and disability insurance among other benefits. Nutec is committed to providing our employees with a competitive compensation and benefits package that helps maintain a well-balanced lifestyle both at work and at home.

**Office for Visual Interaction, Inc. (Table Number: C-3)**

40 Worth Street, Suite 602  
New York, NY 10013  
212.206.8660 (Tel)  
212.206.8661 (Fax)  
www.oviinc.com

**Office Location:** New York, NY

**Attendees:** Dragana Dima

**This company typically hires from the following options:** Lighting/Electrical

**Company Description:**

Office for Visual Interaction, Inc. (OVI) is a New York City-based firm specialized in lighting design for signature architecture. Experienced in all phases and scales of lighting, OVI has provided custom solutions for award-winning projects spanning the globe.

OVI approaches lighting as an integral part of architectural design. We work in constant dialogue with design teams, tailoring lighting to complement each project’s unique architectural language. Our firm has successfully illuminated projects of all styles and scales: from Renzo Piano’s New York Times skyscraper to Zaha Hadid’s Austrian ski jump, from a prototype LED streetlight for New York City to the lighting design and masterplan for the Scottish Parliament complex.

Research and development are an integral part of OVI’s work. Our office has a solid basis of specialized engineering knowledge and stays current with advances in lighting technology. This expertise allows us to select the highest performance light sources and instruments for each project, drawing from a vast range of state-of-the-art solutions. We frequently collaborate with industry to develop custom fixtures, incorporating specialized finishes, innovative manufacturing techniques, and emerging light sources.

To ensure the long-term durability of lighting, we plan for its successful execution, performance, and maintenance. A clear understanding of construction sequencing and trade package coordination informs our design of integrated, installation-friendly solutions. We test our work
through detailed lighting calculations, 3D models, and scale prototypes. Our pioneering cost-tracking system establishes lighting hardware costs and defends against contractor substitutions – protecting client budgets and design integrity.

As a member of the US Green Building Council, OVI takes a multi-disciplinary approach to sustainability. Our principals recognize and promote conceptual architectural opportunities to incorporate daylight. We specify low-energy light sources that do not compromise aesthetics, and design-engineer layouts to maximize their efficiency. Our solutions use quality materials and prioritize ease of maintenance, ensuring they will endure over time.

Active in the broader professional sphere, OVI principals Jean Sundin and Enrique Peiniger take leading roles in Global and North American lighting organizations, and have taught advanced lighting studios at Parsons School of Design.

**Office of Physical Plant (OPP) - Penn State** *(Table Number: B-6)*
101K Physical Plant Building
University Park, PA   16802
814.865.7079 (Tel)
814.865.1692 (Fax)
www.opp.psu.edu

**Office Location:** University Park, PA

**Attendees:** Lisa Berkey, Ed Gannon, Judy Larkin, John Bechtel

**This company typically hires from the following options:** Construction, Mechanical, Lighting/Electrical, Structural

**Company Description:**
The Office of Physical Plant (OPP) is the administrative organization of the Pennsylvania State University, which is responsible for the stewardship of the University's physical assets. OPP cares for the daily operations and maintenance of over 700 buildings and the infrastructure on the University Park campus, as well as administering real estate and overseeing the planning, design, and construction of capital facilities for the entire University and the Commonwealth Campus system. There are currently 1,642 buildings throughout the Penn State system.

OPP provides quality and cost-effective facilities services at University Park, such as heat, water, electricity, design, construction, maintenance, landscaping, and janitorial services. Physical Plant personnel prepare long range plans for efficient use of facilities, administer the University's real estate, see that new facilities are built properly and renovate older facilities. They also maintain roads, treat sewerage, cut the grass, monitor building energy usage, clear the snow in the winter, and paint the end zones for home football games. OPP handles 48,000 work assignments every year to keep facilities maintained. Work is carried out 24 hours-a-day, 365 days-a-year by over 900 employees.
Physical Plant is organized into seven major Divisions: Administrative and Financial Services, Design and Construction, Facilities Resources and Planning, Commonwealth Services, Operations, Environmental Health and Safety, and Campus Planning and Design. The combined efforts of these Divisions to plan, build, and maintain the physical infrastructure of Penn State, allow the University to carry out its mission of teaching, research, and public service.

**Pennsylvania Housing Research Center (PHRC) - Penn State** *(Table Number: W-48)*

219 Sackett Building  
University Park, PA  16802  
814.865.2341 (Tel)  
814.863.7304 (Fax)  
[www.engr.psu.edu/phrc](http://www.engr.psu.edu/phrc)

**Office Location:** University Park, PA

**Attendees:** Ali Memari, Rhonda Decker, Tracy Dorman

**Company Description:**
The Pennsylvania Housing Resource/Research Center (PHRC) serves the home building and remodeling industries and the citizens of Pennsylvania by improving the quality and affordability of housing. The PHRC conducts applied research, fosters the development and commercialization of innovative technologies, and transfers appropriate technologies to the housing community.

The goals are:
- To be a recognized center of competence for housing-related training, technology transfer, education, research, development, and demonstration.
- To be a valued resource for the Commonwealth of Pennsylvania as well as the building industry and design professionals in Pennsylvania.
- To focus on all technical aspects of housing, with emphasis on: residential land use, site development and subdivision design; the building enclosure (walls, roofs, windows, etc.); structural systems; service systems (heating, ventilation, air conditioning, etc.); construction materials and methods; the overall delivery process; componentization and industrialization; and computer-related developments.
- To promote the following building and construction attributes: quality; affordability; energy efficiency; accessibility; sustainability; and durability.
**Pennsylvania Maryland Trane** *(Table Number: D-16)*
10947 Golden West Drive, Suite 100  
Hunt Valley, MD  21031  
410.403.2200 (Tel)  
410.403.2225 (Fax)  
www.trane.com

**Office Location:**  National (Every City)

**Attendees:**  Connor Blood, Marc Randell

**This company typically hires from the following options:**  Mechanical

**Company Description:**  
Trane is a business of Ingersoll Rand, a $14 billion global company with 52,000 employees that is uniquely qualified to create and sustain safe, comfortable and efficient environments. Our people and our market leading brands, including Club Car®, Ingersoll Rand®, Schlage®, Thermo King®, and Trane®, work together to inspire progress for our customers. Trane is committed to providing heating, ventilation and air conditioning (HVAC) systems and services to enhance the performance of buildings around the globe. Many of the world’s largest and most famous commercial buildings rely on Trane for custom designed, energy efficient systems.

Trane’s early talent Sales Engineering program offers candidates an opportunity to attend the industry's best and most comprehensive training program. It is a five-month technical learning program in La Crosse, Wisconsin, followed by a six month on-the-job, mentor training program in your pre-assigned sales district. This training covers HVAC fundamentals, product and systems solutions information, sales and marketing strategies and professional leadership development.

As a sales engineer you will work with engineers, architects, contractors and owners/developers in the design, application and sale of HVAC systems, controls, parts and services for commercial, industrial and institutional buildings. Trane is recognized as a leader in the industry by providing on-site optimization of energy solutions and green building technologies, including the world’s most complete line of HVAC equipment and building management controls.

Qualified candidates will have a BS in Engineering, be a team player and have exceptional communication skills. They must be aggressive, competitive, goal oriented and possess a strong desire to sell. They must be legally eligible to work full-time in the USA without sponsorship and hold a valid Driver’s License with proof of insurance. All candidates will also be required to pass a background check and drug screening at the time of offer.
Performance Contracting Group *(Table Number: C-16)*

16400 College Blvd.
Lenexa, KS 66219
913.888.8600 (Tel)
913.905.0308 (Fax)
www.pcg.com

**Office Location:** Nationwide

**Attendees:** Ronnie Kennedy

**This company typically hires from the following options:** Construction

**Company Description:**
Performance Contracting Group (PCG) is one of the leading specialty contractors in the United States. Our family of companies provides a wide range of quality services and products to the industrial, commercial, and non-residential markets.

PCG was formed in February 1987 when it was purchased from Owens Corning Fiberglass by several existing employees in the 40-year-old division. Since then, PCG's reputation for "providing value that exceeds customers’ expectations" has warranted our significant growth. PCG is employee-owned and now has 50+ offices throughout the United States.

PCG is the parent company of Performance Contracting, Inc (PCI). PCI is our largest subsidiary and has two main divisions, Interior Services, and Insulation & Specialty Services. This allows us to offer our customers diverse but related services, making PCI a true "single-source" contractor for many customers.

We are proud to say that our selective hiring process and active recruiting methods have produced an incredible team of overachievers. We now employ more than 800 salaried individuals and 6,000 skilled craft workers across the U.S.

**Location:** Offices Nationwide  
**Type of Contractor:** Specialty Subcontractor: Interior & insulation  
**Interviewing For:** Full-time & Internship  
**Positions Available:** Associate Project Engineers

Performance Contracting Group
16400 College Blvd.
Lenexa, KS 66219
Phone: (913) 888-8600
www.pcg.com
**Pierce Associates, Inc.** *(Table Number: W-35)*

4216 Wheeler Avenue
Alexandria, VA  22304
703.751.2400 (Tel)
703.751.2479 (Fax)
www.pai.us

**Office Location:** Alexandria, VA

**Attendees:** Keith Knarr, Michael Smearman

**This company typically hires from the following options:** Construction, Mechanical, Structural

**Company Description:**
Pierce Associates has been successfully providing mechanical construction services to the greater metropolitan Washington, DC area since 1961. Known as one of the most prominent mechanical construction firms in the area, our annual volume of work has often resulted in a national ranking among the top mechanical contractors by ENR (Engineering News Record).

Unlike most others in the industry, Pierce Associates performs the full range of mechanical construction functions with our own forces including sheet metal, steam fitting, plumbing, air & water balancing and commissioning for HVAC and plumbing systems.

As a result, we offer both Owners and General Contractors one source for comprehensive performance of mechanical work. This significant advantage results in a smoothly run project and a more carefully coordinated final product.

Pierce Associates maintains a highly trained work force entirely comprised of skilled union tradesmen, insuring a workforce consisting of the highest quality craftsmen. In addition, we have an experienced management team which includes several licensed professional engineers.

Located just outside the Nations Capitol in Alexandria, Virginia, Pierce Associates has performed mechanical construction for virtually every type of project: from basic office buildings to the most complex hospitals, laboratories and semiconductor facilities; from condominiums and hotels to the White House; from subway stations to one of the largest office buildings in the world (over 3 million square feet). Over five hundred projects since 1961... each posing a unique challenge and each successfully completed. These projects have earned Pierce Associates the highest reputation for quality, integrity and reliable performance.
PositivEnergy Practice *(Table Number: C-4)*
115 S. LaSalle Street, Suite 2800
Chicago, IL  60603
312.374.9200 (Tel)
312.269.5867 (Fax)
www.pepractice.com

**Office Location:**  Chicago, IL

**Attendees:**  Kevin D. Cahill, Craig C. Burton

**This company typically hires from the following options:**  Mechanical, Lighting/Electrical

**Company Description:**
PositivEnergy Practice (PEP) is a high-performance consulting engineering firm providing professional services and sustainability planning for a broad community of private and public sector building owners, universities, corporations, healthcare facilities, cities, states, regions and countries. Our practice is dedicated to realizing strategies that help create sustainable features and developments.

PEP’s vision for a sustainable future includes three primary steps:
1. Make existing buildings better
2. Deliver responsible new buildings
3. Decarbonize existing urban infrastructure

PEP’s services include mechanical, electrical, plumbing, fire protection and automation systems design for new buildings; new carbonization and energy master plans; greening strategies and systems for existing buildings; sustainable planning for open space, infrastructure and natural assets; funding strategies; and working with providers to develop clean and renewable energy.

Founded in 2010, PEP is led by highly skilled engineering team leaders who bring expertise in best practices for a broad range of engineering challenges in the U.S. and overseas. From supertall buildings and expansion master plans to laboratory renovations and building systems analyses, PEP’s collective portfolio illustrates our team’s versatility and professional leadership.

Precis Engineering, Inc. *(Table Number: D-14)*
20 S. Maple Street
Suite 200
Ambler, PA  19002
215.540.9800 (Tel)
215.540.9818 (Fax)
www.precisengineering.com

**Office Location:**  Ambler, PA
Attendees: Kari Donovan, Murry Sterling

This company typically hires from the following options: Mechanical, Lighting/Electrical

Company Description:
Precis Engineering, Inc. was founded in 2005 to provide strategically sensitive and technically complex engineering services with an emphasis on project leadership. Our staff of 30 engineers offers a range of diverse and highly complex skills: mechanical, electrical, HVAC, plumbing, fire, life safety and process automation engineering; commissioning services; CFD and arc flash calculations; and energy audits for technically-demanding clients in the pharmaceutical, biotech, university, utility and R&D markets. Our portfolio includes LEED certified projects. Our emphasis is on process- and mission-critical systems and utilities where functionality within specific parameters isn’t just a guideline - it’s a requirement.

Precis has built its business on exceptional client service. Our clients recognize the level of expertise and commitment that each member of our staff brings to every project. Our reputation is the cornerstone of our organization, and the reason we get to work on a variety of challenging and exciting projects. We are proud of our steady and continued growth.

We offer opportunities for career development, professional growth, and continuing education. Our vision is a work environment where the best engineers make a difference on spectacular projects, professionalism matters, daily work is fun and rewarding, and enthusiasm for our work, our clients, and each other remains consistent.

About You:
You are a motivated, hard-working team player willing to ask questions and seek answers. You are a recent engineering graduate or will soon earn your degree. An EIT certification is ideal. You are an AutoCAD wizard. You’ve worked with BIM software or REVIT and can wow us with your creativity and computer proficiency. You are familiar with building systems and utilities and have experience working with construction documents. You are willing to challenge yourself, learn from your colleagues, get involved in professional organizations, and become a leader within and outside the office.

Www.precisengineering.com
careers@precisengineering.com

Primera Engineers, Ltd. (Table Number: B-17)
100 S. Wacker Drive, Suite 700
Chicago, IL 60606
312.606.0910 (Tel)
312.606.0415 (Fax)
www.primerachicago.com

Office Location: Chicago, IL; Lisle, IL
Attendees: Lindsey Fimek, Rebecca Allen

This company typically hires from the following options: Construction, Mechanical, Lighting/Electrical

Company Description:
Primera Engineers, Ltd. (Primera) is a growing and diversified engineering and design firm dedicated to sustainable design and the pursuit of excellence using the latest technologies. Primera is a certified Minority Business Enterprise (MBE) offering a wide range of professional services in the disciplines of architecture, mechanical, electrical, plumbing (M/E/P), telecommunications, structural, civil, transportation, commissioning, and construction management.

Since Primera’s inception in 1987, we have built an exceptional record of successful projects. This success has come on both single and multidiscipline projects. Primera’s design team is comprised of dedicated professionals including Professional Engineers, Structural Engineers, Licensed Architects, LEED Accredited Professionals, Certified Energy Managers, Certified Energy Procurement Professionals, and Registered Communications Distribution Designers.

Primera was founded with two distinct goals in mind:

- Create and maintain a company that quality-driven professionals are proud to be a part of.
- Create and maintain a culture in which the entire existence of the company is based on earning clients’ satisfaction at every opportunity.

Primera operates today with these two goals still in place. Our passion for satisfying clients has resulted in the establishment of one of the premier Quality Management Systems in the industry today, which is ISO 9001:2000 certified. We also recognize, however, that the pursuit of quality is exactly that - a pursuit. That is why we continue to invest in programs, activities and people that will help Primera maintain its position as a top quality provider of professional services.

Providence Engineering Corp. (Table Number: B-7)
10 Eisenhower Blvd.
Lancaster, PA 17603
717.509.7000 (Tel)
717.509.7810 (Fax)
www.proveng.com

Office Location: Lancaster, PA

Attendees: David Bernhardt, Dan Fichtner, Chris Fiene

This company typically hires from the following options: Structural
Company Description:
Providence Engineering Corporation (PEC) is a consulting Structural Engineering firm, located in Lancaster, PA. We offer structural engineering services to Architects, Contractors and Owners. Our scope of services includes new construction, additions and renovations and we maintain registrations in 30 states.

We currently have 24 employees who together contribute over 160 years of combined experience. Engineers at PEC have the opportunity to work on projects from all aspects of the building industry using a uniquely vast array of available building materials for a multitude of construction projects. This exposure to a wide variety of structures, and the acceptable level of autonomy they are provided by their supervising professional engineers, gives them plenty of resources to explore their interests and develop their engineering skills.

In addition to typical structural engineering activities, engineers at PEC are more involved than engineers in some offices, in that we work directly with contractors and architects in resolving not only design but also remedial, renovation and construction compliance issues. This early exposure to constructability issues provides young engineers with a diverse foundation for their development as structural engineers and future registration as Professionals.

PEC continues to enjoy a strong relationship with the Architectural Engineering program at Penn State. At the 2008 Career fair we are once again glad to be supporting the department as a Corporate Partner and look forward to meeting many of you at the career fair.

R.G. Vanderweil Engineers, LLP (Table Number: W-17)
274 Summer Street
Boston, MA 02210
617.423.7423 (Tel)
617.956.4477 (Fax)
www.vanderweil.com

Office Location: Boston, MA; New York, NY; Princeton, NJ; Alexandria, VA; Philadelphia, PA; Las Vegas, NV; Syracuse, NY; Los Angeles, CA

Attendees: Michael Kennedy, Patrick Murphy, Sarah Forrest

This company typically hires from the following options:

Mechanical, Lighting/Electrical

Company Description:
Vanderweil Engineers is a 375-person mechanical, electrical, plumbing/fire protection, and technology services engineering firm dedicated to providing value-added engineering services to our clients. Our commitment to developing customized and innovative solutions and solid working partnerships has earned us a 90% repeat business ratio.
Founded in 1950, Vanderweil is a company which values its clients, its employees and the environment - and we have built our practice accordingly. To enable us to provide the personalized services that our clients deserve, our firm is organized around a series of specialty teams, each focused on a particular area of expertise. This structure allows us to create an experienced and responsive engineering team for each of our projects. We try to involve young engineers in each of our projects, working hand in glove with our senior engineers; the combination of which provides energy, enthusiasm, and experience. We do projects of all types and sizes.

We seek opportunities to reduce the carbon footprints of all our projects, and use energy modeling to inform design decisions. Some of the sustainable engineering systems that we’ve designed include reclaimed water, solar thermal hot water heating, ground source heat pump heating and cooling, displacement ventilation, and photovoltaics systems. More than 75 of our projects have been LEED® Certified and many of our other projects are actively pursuing certification.

Using Revit MEP 2013/Navisworks as our BIM platform, Vanderweil has developed an extensive library of 3D/Smart “families,” along with a proven workflow, in the process of designing millions of sf of building designs using Revit over the past several years.

Reese Engineering, Inc. (Table Number: C-18)
2021 Pine Hall Road
State College, PA 16801
814.234.2548 (Tel)
814.234.2549 (Fax)
www.reeseinc.com

Office Location:  State College, PA; Denver, CO; Camp Hill, PA

Attendees: Lisa Goss, John Reese, Michael Lee, Julie Good, Jim Hackman, Jennifer Harrington, Mike Leakey, Sam Snyder, Jarod Stanton

This company typically hires from the following options: Mechanical, Lighting/Electrical

Company Description:
Reese Engineering is a consulting engineering firm specializing in the design of electrical, lighting, mechanical, plumbing, low voltage, and telecommunications systems. We have completed projects spanning from Washington to Florida, including universities, schools, retirement communities, recreation centers, multi-family and residential dwellings, and office buildings. Reese Engineering has utilized sustainable design practices on many of these projects, as environmentally responsible design is paramount in today’s marketplace. For this reason, over half of our staff is LEED Accredited (we currently have eighteen LEED Accredited Professionals). We are also proud to be members of both the U.S. Green Building Council (USGBC) and its Central Pennsylvania Chapter.
Founded in Denver, CO in 1995, Reese Engineering moved its main office to State College, PA in 2001. The Principals-in-Charge of the State College office - John Reese, Michael Lee, and Jim Hackman - are all graduates of Penn State University’s Architectural Engineering program. We currently employ twenty-nine people in State College, with additional employees in Denver, CO and Camp Hill, PA. The entire staff consists of five registered electrical engineers, six registered mechanical engineers, one registered architect, four electrical designers, three mechanical designers, one plumbing designer, two communications engineers, two construction administrators, two CAD/Revit technicians, and seven administrative personnel. Reese Engineering is a progressive group of people dedicated to excellence, integrity, and hard work, and we maintain the philosophy that a strong team knows both how to work together and how to have fun together.

Reynolds Construction Management, Inc. *(Table Number: B-13)*

3300 North Third Street
Harrisburg, PA  17110
717.238.5737 (Tel)
717.238.9410 (Fax)
www.reynoldsconstruction.com

Office Location:  Harrisburg, PA; Wayne, PA

Attendees: Jeffrey Merritt, David Angle

**This company typically hires from the following options:** Construction, Mechanical

**Company Description:**

Since 1994, Reynolds has grown from a small construction management firm that focused on public school projects to become one of the largest and most successful construction firms in Pennsylvania. Throughout the course of the last 14 years Reynolds Construction Management, we have matured into a multi-faceted organization that annually manages or constructs over $350 million worth of construction-related projects, and has become renowned throughout the region as a market leader in construction management, general construction and building commissioning. In addition to our flagship division, Reynolds Construction Management, the Reynolds family of construction service companies also includes: R.T. Reynolds (general construction), Reynolds Consulting Engineers (building commissioning and mechanical, electrical and plumbing design), Reynolds Energy Services (energy consulting) and Reynolds Restoration Services (fire, water and wind damage insurance restoration).

As Reynolds has grown and expanded, so have the markets we now serve. Today, in addition to the public construction market, Reynolds now serves clients in a wide variety of sectors, including healthcare, universities, corrections, government, industrial, hospitality and transportation. The Reynolds’ companies have put into place over $4 billion worth of construction, restoration, building commissioning and engineering work in the last 14 years.
In searching for ways to continually better serve our clients, Reynolds Construction Management opened an office in King of Prussia, PA. We undertook this expansion to provide more prompt and focused service to our clients in Eastern Pennsylvania.

All of Reynolds’ companies remain firmly dedicated to the mission of providing the highest quality service to our clients.

**RTKL Associates** *(Table Number: E-8)*

901 S. Bond Street  
Baltimore, MD  21231  
410.537.6000 (Tel)  
410.276.2136 (Fax)  
www.rtkl.com

**Office Location:** Washington, DC; Baltimore, MD

**Attendees:** Abe Warfel

**This company typically hires from the following options:** Mechanical, Lighting/Electrical, Structural

**Company Description:**  
With 10 offices, more than 1100 professionals worldwide, and projects in more than 50 countries, RTKL is an internationally recognized and award-winning architecture and engineering firm. From our offices in such locations as Madrid, Spain to our picturesque waterfront headquarters in historic Fells Point, Maryland, our diverse portfolio spans the commercial, healthcare, applied technology, and public sectors. We work on a variety of projects in a dynamic work environment, boasting a range of in-house services from MEP and structural engineering to environmental graphic design.

We value professional growth and offer exceptional mentorship of our numerous young and talented engineers, architects, and designers. We work closely together from project conception to completion, and the impressive results of this collaborative effort are made evident in the quality of our design. Since our start in 1946, our firm has designed numerous buildings, environments and systems. Recent projects of note include the U.S. Capitol Visitor's Center, the Highmark Data Center, the master plan for the 2008 Beijing Olympics, and the redesign of the Pentagon after September 11.
**Ruby + Associates, Inc.** *(Table Number: W-11)*
30445 Northwestern Highway, Suite 310
Farmington Hills, MI  48334
248.865.8855 (Tel)
248.865.9449 (Fax)
www.rubyusa.com

**Office Location:**  Farmington Hills, MI; Grand Rapids, MI

**Attendees:**  Andy Kauffman, Allison Shenberger, Dave Walenga

**This company typically hires from the following options:**  Structural

**Company Description:**
Ruby+Associates is a constructability-focused structural engineering firm. Our team designs and engineers great solutions to the world’s most challenging structural engineering projects. We do more than just design the buildings you know and recognize, we make them possible.

Our formula is simple:
The best people, plus constructible solutions, equals the most extraordinary results.
Great People + Great Solutions = Great Work

Ruby+Associates is looking for extraordinarily talented structural engineers who share our passion for problem solving and our devotion to constructability. The right candidate loves a good challenge, appreciates variety, and doesn’t mind doing things they don’t know how to do - every day.

In return, we offer the opportunity to work directly with clients from day 1, the chance to be a key player in some of the most prominent structural engineering projects across the globe, and an open door to some of the best minds in the business.

**Scheeser Buckley Mayfield LLC** *(Table Number: F-2)*
1540 Corporate Woods Parkway
Uniontown, OH  44685
330.896.4664 (Tel)
330.896.9180 (Fax)
www.sbmce.com

**Office Location:**  Akron, OH; Columbus, OH

**Attendees:**  Chris Schoonover, Brian Ault

**This company typically hires from the following options:**  Mechanical, Lighting/Electrical
Company Description:
Scheeser Buckley Mayfield, LLC (SBM) is a nationally recognized mechanical, electrical, and civil engineering firm celebrating over 50 years of operation. The firm has grown to approximately 40 employees (including 6 Penn State AE graduates) at our Akron and Columbus Ohio offices.

We are known for designing hospital and healthcare facilities. We also perform a large number of projects for universities, government agencies, and private industry. Our geographic range includes Ohio, Pennsylvania, West Virginia, Kentucky, and Florida as we continue to expand our territory. SBM offers flexible work schedules, competitive salary and benefits packages, and a pleasant work environment. Our Akron home office is within two hours of Pittsburgh, Columbus, and Cleveland; the Akron area provides a mix of suburban and rural living locations.

SBM is seeking highly motivated, team-oriented mechanical and electrical engineering students and graduates interested in helping our firm to provide first-rate service to our valued clients. We are also seeking students interested in co-op and internship experience.

Schuler Shook, Inc. *(Table Number: D-15)*
750 North Orleans, Suite 400
Chicago, IL  60654
312 944.8230 (Tel)
312 944.8297 (Fax)
www.schulershook.com

Office Location:  Chicago, IL; Minneapolis, MN; Dallas, TX

Attendees:  Kanis Glaewketgarn, James Baney

This company typically hires from the following options: Lighting/Electrical

Company Description:
Schuler Shook is an internationally recognized architectural lighting design firm founded in 1986 with offices in Chicago, Minneapolis, and Dallas.

Schuler Shook crafts lighting designs uniquely tailored to enhance the architectural integrity of the spaces we illuminate. We create using our innate understanding of light: its color, form, and dramatic potential to enhance the built environment. Our design team is drawn from a diverse background, including theatrical lighting and architectural engineering. With a commitment to collaboration, artistry, innovation, practicality, and technically astute solutions, we ensure harmonious integration with the vision of the architect.

We work with architects, engineers, owners, and facility operators to design spaces that balance artistry with efficiency. With a unique understanding of the dramatic potential of lighting to reveal emotion, our architectural lighting design subtly - yet dramatically - reinforces architectural intent.
Schuler Shook's designers have extensive experience creating lighting solutions that artistically integrate lighting with architectural style. We meticulously consider many practical issues in our designs, including maintenance, constructability, codes, energy efficiency, controls, schedule, and budget. We utilize the latest software for preparing lighting calculations, renderings, and drawings, and we have an extensive lighting lab for testing lighting concepts during the design process.

Our work covers a wide range of project types and includes projects in the following areas: hospitality, retail, restaurants, offices, houses of worship, museums, libraries, zoos, building exteriors, site lighting, transportation, and special events.

We consider every assignment an opportunity to collaborate and develop lighting concepts that are compelling, innovative, and sensitive to the specific needs of the project. We take great care in developing detailed, thorough documentation that ensures the successful integration, installation, and long-term maintenance of the lighting design. Our approach has resulted in numerous award-winning projects that have been recognized by the AIA, IALD, IESNA, and other organizations.

Sebesta Blomberg & Associates, Inc. (*Table Number: E-5*)
2231 Crystal Drive, Suite 400
Arlington, VA  22202-3721
703.522.3800 (Tel)
703.522.8070 (Fax)
www.sebesta.com

**Office Location:**  Boston, MA; Minneapolis, MN; Dallas, TX; Houston, TX; Chicago, IL; West Palm Beach, FL; Austin, TX; Atlanta, GA; Philadelphia, PA

**Attendees:**  Steve Halsted, Darren Bruce

**This company typically hires from the following options:**  Mechanical, Lighting/Electrical

**Company Description:**
Established in 1994, Sebesta Blomberg is a nationally-recognized provider of full-service engineering and design services. As a company, we promote collaborative and sustainable solutions that are designed to promote occupant comfort, improve efficiency, reduce operational costs, and ultimately enhance client effectiveness. We create exceptional built environments that meet the most complex of challenges. Sebesta Blomberg’s professional staff is linked across a nationwide network of offices throughout the country, including Atlanta, Austin, Boston, Chicago, Dallas, Houston, Minneapolis-St. Paul and Washington, DC.
Severud Associates Consulting Engineers, P.C. *(Table Number: E-4)*
469 Seventh Avenue, Suite 900
New York, NY  10018
212.986.3700 (Tel)
212.687.6467 (Fax)
www.severud.com

**Office Location:** New York, NY

**Attendees:** Steve Reichwein, Jesse Cooper

**This company typically hires from the following options:** Structural

**Company Description:**
Severud Associates is a prestigious and innovative consulting firm in New York City specializing in the structural design of commercial and institutional buildings for renowned architects. We have maintained a leading position in this field since 1928 and completed more than 10,000 projects in the United States and abroad such as the Museum of Modern Art, the Denver International Airport, and the Bank of Turkey Headquarters. Current projects include the Bank of America Tower, Moynihan Station, Madison Square Garden, and the American Airlines Terminal at JFK.

Our dedicated staff of 80, including 60 engineering professionals, offers a full range of structural engineering services including analysis and design, construction document preparation, construction related services, condition surveys, consultations and reports.

We offer career opportunities and broad experience for entry-level engineers. A Bachelor of Science is required, but a Master’s degree in Architectural or Civil Engineering is preferred. Email to Positions@Severud.com

Simpson Gumpertz & Heger, Inc. *(Table Number: F-1)*
41 Seyon Street, Building 1, Suite 500
Waltham, MA  02453
781.907.9000 (Tel)
781.907.9193 (Fax)
www.sgh.com

**Office Location:** Waltham, MA; San Francisco, CA; Los Angeles, CA; New York, NY; Washington, DC

**Attendees:** Amy Graver, Nick Piteo

**This company typically hires from the following options:** Mechanical, Structural
**Company Description:**
Simpson Gumpertz & Heger (SGH) designs, investigates, and rehabilitates structures and building enclosures. Our goals are simple: earn the lasting trust of our clients, gain the respect of our most capable peers, and further the standards of practice in all areas of our profession.

SGH’s design, investigation, and rehabilitation services are supported by dozens of technical capabilities including: Building Envelope Engineering, Structural Engineering, Engineering Mechanics, Building Science, Concrete Technology, Construction Engineering, Field & Laboratory Testing, Materials Science & Engineering, and Preservation Technology. These capabilities allow us to work on projects spanning various categories, which include buildings, transportation, water & wastewater, and science & defense.

Our national engineering practice includes engineers, architects, scientists, and many other technical professionals. Most importantly, our highly qualified staff members are led by principals and project managers who average 20 years of employment with SGH. These leaders provide quality of service and team continuity to support our long term client relationships.

**SK&A Structural Engineers (Table Number: E-10)**
12505 Park Potomac Ave., Suite 200
Potomac, MD 20854
301.881.1441 (Tel)
301.881.8664 (Fax)
[www.skaengineers.com](http://www.skaengineers.com)

**Office Location:** Potomac, MD; Washington, DC

**Attendees:** Marcia Camarda, Justin Long, Seth Rogge

**This company typically hires from the following options:** Construction, Structural

**Company Description:**
The SK&A Group offers structural engineering services, with offices in Potomac, Maryland and Washington, DC. SK&A provides a full spectrum of services for public and private sector clients including analysis and design of new buildings, renovation and repair of existing structures, and specialized services such as dynamic analysis for wind and seismic design as well as security and force protection issues.

Our firm’s extensive award-winning portfolio is comprised of projects within urban environments ranging from multi-story commercial, office and mixed-use buildings to residential, academic, retail, healthcare, and government facilities. Over SK&A’s 52-year history, our organization has met the demands of large and complex projects through the use of the most qualified personnel, appropriate staffing, and utilization of the latest technologies, including Building Information Modeling (BIM). Working within a collegiate, open-space atmosphere, our key staff members include working principals, associates, project engineers, highly trained structural designers, and carefully selected support personnel trained to attend to
every detail. By closely collaborating with other key team members—owner/owner’s rep, architect and MEP consultants—we deliver sound, innovative, and cost-effective design solutions. We distinguish ourselves by our reputation for long-term client relationships, built on an understanding of and total commitment to achieving our clients’ goals.

**Skanska** *(Table Number: B3-B4)*  
700 King Farm Blvd  
Rockville, MD  20850  
301.795.3100 (tele)  
866.632.8980 (Fax)  
www.skanska.com

**Office Location:** Atlanta, GA; Boston, MA; Detroit, MI; Houston, TX; Jacksonville, FL; Nashville, TN; New Haven, CT; New York, NY; Oakland, CA; Orlando, FL; Philadelphia, PA; Portland, OR; Puerto Rico; Raleigh, NC; Rockville, MA; Seattle, WA; Tampa, FL

**Attendees:** Liz Kearney, Gary Warren, Mike Abbondante, Dave Coleman, Tom Strawbridge, Craig Hamilton, Mike Walter, Mike Cassese, Maura Fox, Larry Wagner

**This company typically hires from the following options:** Construction, Structural

**Company Description:**  
Skanska USA is one of the largest, most financially sound construction and development networks in the country, serving a broad range of industries including healthcare, education, sports, data centers, government, aviation, transportation, power, energy, water/wastewater and commercial. Headquartered in New York with 39 offices across the country, Skanska USA employs approximately 9,400 employees committed to sustainable construction and development and an injury-free workplace. Skanska USA Building, which specializes in building construction, and Skanska USA Civil, which focuses on civil infrastructure, generated $4.9 billion in revenue in 2011, representing 28 percent of Skanska’s global construction revenues. Development units Skanska USA Commercial Development, which invests in and develops office and multi-family projects in select U.S. markets, and Skanska Infrastructure Development Americas, which develops public-private partnerships, are both leaders in their selected markets. Global revenue of parent company Skanska AB, headquartered in Stockholm and listed on the Stockholm Stock Exchange, totaled $18.9 billion in 2011.
**SmithGroupJJR (Table Number: W-40)**

901 K St. NW, Suite 400
Washington, DC  20001
202.842.2100 (Tel)
734.780.8625 (Fax)
www.smithgroupjjr.com

**Office Location:**  Ann Arbor, MI; Chicago, IL; Dallas, TX; Detroit, MI; Durham, NC; Los Angeles, CA; Madison, WI; Phoenix, AZ; San Francisco, CA; and Washington, DC.

**Attendees:** John Harriman, Christie Shreve, Luke Renwick, Matt Alleman, Michael Weingartz, Dan Myers

**This company typically hires from the following options:** Mechanical, Lighting/Electrical, Structural

**Company Description:**
SmithGroupJJR is one of the largest architecture, engineering and planning firms in the U.S. With a staff of 800, we specialize in the healthcare, workplace, higher education, and science & technology sectors. Our integrated practice offers depth in all disciplines serving the built and natural environment, including architecture, engineering (civil, structural, mechanical, electrical and plumbing), landscape architecture, urban design and environmental science.

SmithGroupJJR project teams deliver high performance, environmentally responsible places and buildings that are designed to the highest standards. Our design solutions are recognized for their innovation, close attention to owner objectives, and sensitivity to project context. We work closely with our clients to transform their vision and mission into built form.

Founded in 1853, we know the meaning of longevity, integrity and adaptability. Today, as a multidisciplinary design firm, we continue to grow in the U.S. and internationally. SmithGroupJJR clients benefit from the technical expertise, creativity, and high level of quality that our integrated practice brings.

As one of the nation’s leading sustainable design firms, SmithGroupJJR has long been in the forefront with innovative strategies for resource efficiency. In fact, sustainable design has always been central to our corporate culture and sense of professional responsibility. Given our dedication to environmental stewardship, we incorporate sustainable design solutions into all our projects and have adopted the rigorous energy targets of the Architecture 2030 Challenge.

We provide expertise in best practices for a host of sustainable design strategies. These include adaptive re-use, energy recovery and green roofs, as well as sustainable site development, ecological restoration, and stormwater management, just to name a few. Our portfolio touts numerous firsts in LEED certified buildings. We designed the world’s first Platinum-rated building, Chesapeake Bay Foundation Headquarters, Annapolis, Maryland; the first Platinum-rated Federal Building, National Renewable Energy Laboratory’s Science & Technology
Facility, Golden, Colorado; and the first triple Platinum-rated project, Christman Company headquarters, Lansing, Michigan.

SmithGroupJJR offices are located across the U.S. in Ann Arbor, MI; Chicago, IL; Dallas, TX; Detroit, MI; Durham, NC; Los Angeles, CA; Madison, WI; Phoenix, AZ; San Francisco, CA; and Washington, DC.

**Southland Industries** *(Table Number: B1-B2)*
22340 Dresden St., Suite 177
Dulles, VA  20166
703.834.5570 (Tel)
703.834.5572 (Fax)
www.southlandind.com

**Office Location:**  Dulles, VA; Garden Grove, CA; Las Vegas, NV; Union City, CA

**Attendees:**  Andrew Rhodes, Andrew Paxton, Jason Calcagno

**This company typically hires from the following options:**  Construction, Mechanical

**Company Description:**
Founded in 1949, Southland Industries is one of the nation’s largest design-build mechanical contractors. Advocating an integrated design-build-maintain model, Southland utilizes in-house engineering and design capabilities as well as self-performed HVAC, process piping, plumbing, fire protection, automation and controls and construction services to successfully provide customers a single-source solution. Through this delivery method, Southland aims to improve the way buildings are designed, built, and maintained.

As a company that has always prided itself on innovation and collaboration, Southland continues to pave the way as an industry leader in lean construction, sustainability, and efficiency through both building design and construction. Serving a wide variety of markets through our passionate team of industry experts, Southland’s extensive experience ranges from the sectors of healthcare, hospitality, and education to government/public service, life sciences, and data centers.

Southland offers unparalleled opportunities in places like Southern California, Las Vegas, Northern California, and Washington, D.C. Looking to exceed expectations and push limits in an ever-exciting atmosphere? Stop by and see us.
SSM Group, Inc. *(Table Number: C-6)*
1047 North Park Road
P.O. Box 6307
Reading, PA 19610-0307
610.621.2000 (Tel)
610.621.2002 (Fax)
www.ssmgroup.com

**Office Location:** Reading, PA; Lehigh Valley, PA; Harrisburg, PA

**Attendees:** Christin Kelley, Patrick McCoy

**This company typically hires from the following options:** Mechanical, Structural

**Company Description:**
SSM Group, Inc. is an engineering and consulting firm serving government, education, healthcare, industrial, and commercial clients in Pennsylvania (from Philadelphia to Pittsburgh), across the United States and in the Caribbean. Our services include civil engineering, water and wastewater, facilities engineering, municipal engineering, planning, sustainable design, site engineering and infrastructure, Marcellus Shale consulting, and environmental, health, and safety.

Stantec Consulting Services, Inc. *(Table Number: F-7)*
1500 Lake Shore Drive, Suite 100
Columbus, OH 43204
614.486.4383 (Tel)
614.485.9089 (Fax)
www.stantec.com

**Office Location:** 160 Offices in North America

**Attendees:** Belinda Bacho-Hanratty, Paul Pohlod

**This company typically hires from the following options:**
Construction, Mechanical, Structural

**Company Description:**
Stantec provides professional consulting services in planning, engineering, architecture, interior design, landscape architecture, surveying, environmental sciences, project management, and project economics for infrastructure and facilities projects. We support public and private sector clients in a diverse range of markets in the infrastructure and facilities sector at every state, from initial concept and financial feasibility to project completion and beyond. Our services are offered through approximately 10,500 employees operating out of more than 160 offices in North America. Stantec trades on the TSX and the NYSE under the symbol STN.
Structura, Inc. *(Table Number: W-42)*
401 N. Washington Street, Suite 900
Rockville, MD  20850
301.987.9234 (Tel)
240.499.0155 (Fax)
www.structura-inc.com

**Office Location:**  Rockville, MD

**Attendees:**  D. Kipp Gaynor, P.E., Hiruy T. Dafla, P.E., Caitlin Mueller, P.E., Sadia Fatemi

**This company typically hires from the following options:**  Structural

**Company Description:**
Structura is a full-service consulting structural engineering firm specializing in all facets of building investigation, design, and repair. Structura is a collaborative of three groups each focusing on a specialty related to buildings. Structural Design Group (SDG) provides building design services for new and existing projects, and combines its' diverse experience with the latest technologies in structural analysis and design software to provide our clients with innovative and efficient engineering solutions. Our ability to incorporate Building Information Modeling (BIM) and sustainability criteria into our design processes allows SDG to serve clients across various market sectors.

Business Sectors include: Commercial, Institutional, Educational, Healthcare, Residential, Entertainment and Federal

Services include:
- Building Structure  (Base Buildings, Renovations, Specialty Structures and Feasibility Studies)
- Building Performance  (Forensic Engineering , Due-Diligence Surveys and Peer Reviews)
- Construction Support (Shop Drawings, Shoring Design, Analysis, & Review, Inspections and Temporary Building Support & Stabilization)

Structura continues to seek growth as a firm, and recruitment at Penn State has always played a pivotal role in that effort. We are located in the northern Washington D.C. suburbs of Montgomery County, Maryland and are now in our new offices in downtown Rockville, MD, which is accessible by Metro. We offer benefits that include health, vacation and personal leave, 401K and company outings (paintball, picnic and golf) throughout the year.

**STRUCTURAL REHABILITATION GROUP, LLC (SRG) is a full-service consulting structural engineering firm specializing in structural repair and rehabilitation of existing structures; providing consulting services throughout the Mid-Atlantic Region. Our firm is one of the fastest growing repair and rehabilitation firms in the Washington, D.C. Metropolitan area.**

We specialize in the repair and rehabilitation of various structures and building systems such as parking structures, building facades, plazas / balconies, roofing / waterproofing, retaining walls,
foundation / settlement issues, as well as historic repair. We are also on occasion called in to provide emergency evaluations of structures damaged by nature (i.e., wind, lightning) and vehicular impact. SRG typically provides these services to building owners, portfolio and property managers, as well as contractors.

SRG provides holistic services that encompass the entire rehabilitation process from diagnoses of a problem through completion of repairs to address that problem. SRG works closely with our clients on every phase of the evaluation and repair process to provide them with single source consulting services. These services include: investigation / evaluation, preparation of a repair design package, bidding of the project, contract preparation, and construction observation / administration of the actual work.

We are a growing firm looking for individuals who are naturally inquisitive and would like to work in a fun and rewarding environment with a mix of office and fieldwork. We are located in the northern Washington D.C. suburbs of Montgomery County, Maryland and are now in our new offices in downtown Rockville, MD, which is accessible by Metro (subway). We offer benefits that include health, vacation, 401K and company outings (paintball, picnic and golf) throughout the year.

Please stop by our booth to learn more about Structural Rehabilitation Group, LLC an affiliated company of STRUCTURA, Inc. and what we can offer you!

**Structural Group** *(Table Number: F-10)*
7455-T New Ridge Rd.
Hanover, MD 21076
410.850.7000 (Tel)
410.850.4111 (Fax)
www.structural.net

**Office Location:** Multiple Locations Nationwide, Including Baltimore, MD, Hawthorne, NJ & Florida Locations

**Attendees:**

**This company typically hires from the following options:** Construction

**Company Description:**
Structural Group delivers services, products, systems, and technologies that build, repair, protect, strengthen, and reinforce concrete, steel, masonry, wood, and soils. Our commitment to the delivery of field-proven techniques and technology-driven solutions, along with our visionary leadership, has enabled us to enter new markets and create strategic alliances and partnerships that benefit the marketplace and our clients.

Structural Group is comprised of four dynamic and diversified companies:
Structural Preservation Systems is the nation's largest specialty contractor focusing on structural repair, maintenance, waterproofing, geotechnical construction, and strengthening services.

VSL is the technical leader in design, manufacturing, and installation of post-tensioning and specialty reinforcement systems.

Pullman Power leads the industry in chimney, silo, and stack design, construction, maintenance, and repair.

Electro Tech CP is a unique technology-oriented leader in the design and installation of engineered Cathodic Protection systems and other corrosion control systems within the commercial, industrial, power, and transportation markets.

Together, Structural Group companies have completed more than 13,000 repair projects; 26,000 post-tensioning projects; and 10,000 chimney, stack and silo projects through the efforts of more than 1,800 people working together from our 24 operating centers across the United States.

Structural Group is a team-managed company offering a highly progressive, innovative and challenging work environment. Through our Project Engineer Program, we offer tremendous career opportunities to energetic, enthusiastic team players who thrive in a dynamic, fast-paced, positive work environment.

**Suffolk Construction (Table Number: W-32)**

65 Allerton Street  
Boston, MA  02119  
617.445.3500 (Tel)  
617.541.2104 (Fax)  
www.suffolkconstruction.com

**Office Location:** Boston, MA; Falls Church, VA; Baltimore, MD; West Palm Beach, FL; Miami, FL; Irvine, CA; San Diego, CA; Palm Desert, CA

**Attendees:** Michael Costello, Nick Nisco, Sami Boulos

**This company typically hires from the following options:** Construction, Mechanical

**Company Description:**
Suffolk Construction is one of the most successful privately held building contractors in the country, providing preconstruction, construction management, design-build, and general contracting services to clients in the healthcare, science and technology, education, federal government, and commercial sectors. Suffolk is based in Boston, Massachusetts and has a strong national presence with main offices throughout the Northeast, Mid-Atlantic, Southeast, and West Coast. Suffolk is committed to delivering its “build smart” approach to construction management on every project. The company’s project teams provide clients comprehensive planning services, innovative solutions and technologies, and proven processes, such as Building Information Modeling (BIM), to deliver the
most complex building construction projects on schedule and on budget, with minimal risk. Suffolk is a community-conscious organization dedicated to environmentally friendly and sustainable business practices, and is committed to making a positive impact in its local communities through grassroots volunteer work, employee fundraising, and corporate giving. For more information, visit www.suffolkconstruction.com and/or follow Suffolk Northeast on Facebook.

**THORSON BAKER & Associates, Inc.** *(Table Number: F-5)*

3030 W. Streetsboro Rd.
Richfield, OH  44286
330.659.6688 (Tel)
330.659.6675 (Fax)
www.thorsonbaker.com

**Office Location:** Richfield, OH; Columbus, OH; Cincinnati, OH

**Attendees:** Jeff Zunt, Jeff Miterko

**This company typically hires from the following options:**  Mechanical, Lighting/Electrical, Structural

**Company Description:**
THORSON BAKER & Associates, Inc. (TBA) consists of a staff of 115 and provides Structural, Mechanical, Commissioning, Electrical, Technology and Civil Engineering and Landscape Architecture services for the building construction industry. TBA has a variety of project experience ranging from Academic, Health Care, Hospitality, Office buildings and retail spaces nationwide. The firm has 3 Ohio offices: Richfield, Columbus & Cincinnati and is an industry leader in LEED and Building Information Modeling (BIM).

The Richfield office is located in a rural setting in a Class A office building on 12 acres midway between Cleveland and Akron, minutes from major highways with easy access to surrounding communities and suburbs. TBA offers a comprehensive benefits package.

We are seeking Electrical, Mechanical and Structural engineering majors with a B.S. for full-time employment.

**Tillotson Design Associates** *(Table Number: B-14)*

40 Worth Street
Suite 703
New York, NY  10013
212.675.7760 (Tel)
212.675.7826 (Fax)
www.tillotsondesign.com

**Office Location:** New York, NY
Attendees:
Erin DeVries, Mitul Parekh

This company typically hires from the following options: Lighting/Electrical

Company Description:
Tillotson Design Associates, founded in 2004, is a WBE lighting design consultancy based in New York City. A diverse staff with backgrounds in architecture, interior design, and theater, including several LEED accredited professionals, combine talents to create exemplary work. Together, our four principals provide over 85 years of lighting expertise in the following specialty areas: custom luminaire design, exterior building and site lighting, daylighting, LEED certification and energy compliance, restoration, renovation and computer calculations and simulations. The launch of Tillotson Design Associates came just after Ms. Tillotson completed lighting designs for the Seattle Central Public Library and Prada Beverly Hills with the Office for Metropolitan Architecture.

Our passion for design excellence, meticulous attention to detail, and heavy principal involvement from concept to final focusing contributes to our success. We have no preconceived notions about what works. We welcome new challenges and enjoy the exploration and research of unique materials and ideas. We offer solutions, but encourage collective decision making by the entire design team.

Our architecturally diverse and prestigious clients include: Allan Greenberg; Architecture Research Office; Diller Scofidio + Renfro; Foster + Partners; FX Fowle; Gabellini Sheppard Associates; Gensler; James Carpenter Design Associates, Inc.; Kallmann, McKinnell and Wood; Kliment Halsband Architects; Kohn Pedersen Fox Associates; Kuwabara Payne McKenna Blumberg Architects; Michielli & Wytzner; Office for Metropolitan Architecture; REX; Rogers Marvel Architects; SHoP Architects; and Work AC.

Our diverse portfolio includes interior and exterior lighting for corporate headquarters, universities, hotels, libraries, museums, parks, performance halls, residences, restaurants, and retail establishments. Our recent projects include: Cornell University Milstein Hall in Ithaca, NY; Clyde Frazier’s Wine & Dine Restaurant in New York, NY; East River Waterfront in New York, NY, Israel Museum in Jerusalem, Israel; Lincoln Center North and South Plazas in New York, NY and Lotte Tower and Retail Podium in Seoul, South Korea.

Truland Systems Corporation (Table Number: W-14)
1900 Oracle Way, Suite 700
Reston, VA 20190
800-TRULAND (Tel)
888.219.7012 (Fax)
www.truland.com

Office Location: Reston, VA; Alexandria, VA; Lanham, MD; Baltimore, MD; Richmond, VA; Rockville, MD; Colonial Heights, VA; and Virginia Beach, VA
Attendees:
Keith Bush, Nancy Russick, Matt Orosz, Chuck Tomasco

This company typically hires from the following options: Construction, Mechanical, Lighting/Electrical

Company Description:
Truland Group of Companies is a leader in electrical and electronic systems for government, institutional, and commercial facilities and infrastructures worldwide. Established in 1913, Truland has been the provider of choice for the design, construction and maintenance of primary and critical power, voice and data, life safety and security, lighting and special systems. Truland’s project resume features numerous prominent facilities including:

- Washington Nationals Baseball Stadium
- U.S. Census Bureau Headquarters
- Gaylord National Resort & Conference Center
- National Institute of Health Clinical Research Center
- U.S. Army Logistics University at Fort Lee
- WMATA Orange and Blue Line Rehabilitation Project
- Norfolk Light Rail
- Franklin Square Hospital New Patient Tower
- Under Armour Headquarters (Tenant Fit Out)
- Gannett/USA Today Headquarters
- FedEx Field Solar Panels Project
- Kennedy Center Modernization
- Arena Stage
- Strathmore Concert Hall
- Shady Grove Adventist Hospital
- Capital One Data Center

Dedicated to the mastery of the latest technology. A spirit of innovation. The philosophy of servant leadership. These are core principles upon which Truland was founded and have been the source of nearly a century of ongoing market leadership.

**Turner Construction Co.** *(Table Number: W-7)*
1835 Market Street, 21st Floor
Philadelphia, PA 19103
215.496.8800 (Tel)
215.496.8811 (Fax)
www.turnerconstruction.com

Office Location: Nationwide
Attendees: Shawn Bell, Shane Boyer, Mike Gallagher, Holly Green, Kevin Novobilski, Kristine Retetagos

This company typically hires from the following options: Construction, Mechanical, Lighting/Electrical, Structural

Company Description:
Turner Construction Company, a subsidiary of the Turner Corporation, was founded by Henry C. Turner and incorporated in the State of New York in 1902. We have been in business under the same name since our founding 103 years ago.

Turner operates 46 full-service offices in the continental United States and has international offices in Europe and Asia. Each office operates as its own "local" construction company serving the construction needs of the area they serve. The Corporate Office coordinates personnel and employee benefits for our national staff of professionals and advises the local offices of national construction trends.

Turner services include: Construction Management, General Construction, Design/Build, Commissioning, and Construction Consulting.

Turner Construction Company provides an unequaled level of construction management expertise. Proven construction experience coupled with extensive knowledge of the Pennsylvania market produces facilities that exceed our customers’ expectations. We have extensive local experience with a variety of building types such as: Manufacturing, Industrial, Education, Sports, Commercial, Justice, Healthcare, Public, Retail, Interiors, Research and Development, Multi-unit Residential, Entertainment, Historical Renovation, Hotel, Restoration, and Aviation/Transportation.

Turner Construction Company is the largest General Contractor/Construction Management firm in the country as ranked by Building Design & Construction with an average annual volume of work in place of nearly $7.6 billion during each of the last three years. Turner's Pennsylvania offices enjoy the benefits of being part of the nation's largest building construction company, as well as the advantage of operating independently in order to closely tailor our services to the needs of our clients.

Urban Engineers, Inc. (Table Number: C-11)
530 Walnut Street
14th Floor
Philadelphia, PA 19106
215.922.8080 (Tel)
215.629.4954 (Fax)
www.urbanengineers.com
Office Location: Baltimore, MD; Buffalo, NY; Cherry Hill, NJ; Dallas, TX; Erie, PA; Mechanicsburg, PA; New Castle, DE; New York, NY; Hartford, CT; Philadelphia, PA; Warrendale, PA

Attendees: John DiValentino, Dave Steele

This company typically hires from the following options: Construction, Mechanical, Lighting/Electrical, Structural

Company Description:
Urban has a proud and significant history of turning challenges into reality. Urban has emerged as an engineering, management, and scientific leader since its inception in 1960 in the City of Philadelphia. The vision of our founders, shared and enhanced by a new generation of ownership, carries us to great accomplishments and allows us to achieve, and often exceed, the goals of our assignments and the expectations of our clients.

Commitment
The Urban Organization is proud of its history of effectively responding to the dynamic needs of our clients and is committed to executing all assignments in a professional manner, pursuing excellence in all endeavors, and functioning as a financially healthy organization. It is also our aim to foster a work environment that affords all members of the organization the opportunity to achieve their professional and personal goals. The firm recognizes that its employees, in combination with the leadership and systems we have developed, will continue to elevate the performance and reputation of the Urban Organization in the coming years. We are committed to providing the resources of our organization beyond traditional expectations to achieve the goals of the assignments we are privileged to pursue on our clients' behalf.

Mission
We will strive to be our clients' first choice through planning, engineering and management excellence.

Culture
Urban Engineers is a growing organization, committed to being the first choice of its clients. By providing innovation, technical excellence, and on-time performance, we create value for a proud Urban Engineers' family.

Sustainability
Urban is a strong supporter of sustainable design and management efforts to create a harmonious built environment by reducing the use of non-renewable resources and minimizing environmental impact. We employ many LEED® AP credentialed professionals, offer in-house LEED training, and encourage environmental consciousness through such efforts as paper recycling, car share programs, and pretax deductions for transit fares.
**Walsh Group** *(Table Number: D-10)*

929 W. Adams Street  
Chicago, IL  60607  
312.563.5400 (Tel)  
302.678.3593 (Fax)  
www.walshgroup.com

**Office Location:** Chicago, IL; Atlanta, GA; Arlington, TX; Boston, MA; Detroit, MI; Jacksonville, FL; LaPorte, IN; Phoenix, AZ; Pittsburgh, PA; Raleigh, NC; Richmond, VA; and San Diego, CA

**Attendees:**  
J.R. Russell, Dino Persichetti, Mark Hallinan

**This company typically hires from the following options:** Construction

**Company Description:**  
Nation’s 15th Largest Contractor in ENR’s Top 400 (2012 Rankings)

The Walsh Group, founded in 1898, is a family owned and operated company. As one of the nation’s largest contractors, The Walsh Group provides construction management, design-build and self-performed services through the operations of three subsidiaries: Walsh Construction, Archer Western Contractors, and R&L Brosamer. Major attributes to The Walsh Group’s success is their commitment to the highest standards for quality and safety. The Walsh Group regularly employs over 5,000 engineers, managers, and skilled trades’ workers and boasts one of the nation’s largest equipment fleets. Walsh strives to be the employer of choice for employees and the builder of choice for customers.

**Warfel Construction Company** *(Table Number: C-5)*

1110 Enterprise Road  
East Petersburg, PA  17520  
717.299.4500 (Tel)  
717.299.4628 (Fax)  
www.warfelcc.com

**Office Location:** Lancaster, PA

**Attendees:** Beverly Wise, Brett Calabretta, Guy Kingree

**This company typically hires from the following options:** Construction, Mechanical, Lighting/Electrical, Structural

**Company Description:**  
Established in 1911, Warfel Construction Company is one of Central Pennsylvania's oldest and largest providers of construction management, design/build and general contracting services.
Warfel specializes in building and renovating for institutional, commercial and industrial clients. Over the past nine decades, Warfel has gained a reputation for successfully managing long-term, complicated and multi-phased projects. Warfel's main office is located in Lancaster, Pennsylvania. Warfel has a formal summer intern program and often looks to employ 1 to 3 interns each summer. Warfel also often offers opportunities for Penn State AE grads looking to begin their project management career at a mid size construction firm. Thirty Seven percent of Warfel's professional staff are Penn State Graduates.

**WB Engineers - Consultants** *(Table Number: C-12)*

1101 Wootton Parkway, Suite 1050
Rockville, MD  20852
301.279.6300 (Tel)
301.279.6319 (Fax)
www.wbengineering.com

**Office Location:** Rockville, MD; Boston, MA; New York, NY

**Attendees:** Thomas Doherty, Richelle Holland

**This company typically hires from the following options:** Mechanical, Lighting/Electrical

**Company Description:**

WB Engineers | Consultants is a uniquely integrated consulting engineering firm with offices in New York City, Boston and Washington, DC. Since 1999, our expertise, creativity and dedication have attracted clients both small and large across a wide variety of market sectors. We specialize in Mechanical / Electrical / Plumbing / Fire Protection Engineering, Information Technology Consulting, Strategic Services, Commissioning, Sustainable / LEED & Mission Critical Design, Energy Consulting, Program Development & Project Management.

WB offers a multi-discipline environment with 80 team-members who represent a diverse collection of skilled engineers and industry certified professionals - all with different backgrounds and experience in architecture, corporate real estate, project management, operations, consulting and commissioning. The team shares a collective drive to continually improve the way things are done and a strong commitment to technical excellence, quality design and open communication.

WB operates under a business model that sets it apart, combining engineering and strategic capabilities to confront industry inefficiencies in planning, design and execution with a collaborative and comprehensive approach. Our innovative project teams are able to successfully plan, develop and execute integrated project solutions for complex corporate real estate challenges, meeting and exceeding clients’ expectations by simplifying the complex and prioritizing communication.
It’s an exciting time to be at WB. New opportunities have helped to create an entrepreneurial culture in which we operate as a team but also place a high value on the individual. A young, fast-paced and progressive firm, WB has a long road of possibility ahead.

**Weigand Associates, Inc.** *(Table Number: E-17)*
20270 Goldenrod Lane  
Germantown, MD  20876  
301.540.9060 (Tel)  
301.540.9061 (Fax)  
www.wainet.net

**Office Location:** Germantown, MD; Harrisburg, PA

**Attendees:** Jason Kramer, Michael Weigand

**This company typically hires from the following options:** Mechanical, Lighting/Electrical

**Company Description:**
In the past 20 years, Weigand Associates, Inc. (WAI) has made its mark on the Architectural/Engineering industry by establishing itself as a premier mechanical, plumbing, and electrical engineering design firm. WAI, a Woman Owned Small Business, has developed a strong niche for: governmental, educational, medical, religious, commercial and high-end residential projects.

**The Whiting-Turner Contracting Co.** *(Table Number: F-4)*
300 East Joppa Road  
Towson, MD  21286  
410.821.1100 (Tel)  
410.337.5700 (Fax)  
www.whiting.turner.com

**Office Location:** Baltimore, MD; Bethesda, MD; Allentown, PA; Newark, DE; Bridgewater, NJ; 24 Offices Nationwide

**Attendees:** Ted Border

**This company typically hires from the following options:** Construction

**Company Description:**
The Whiting-Turner Contracting Company is one of the nations leading construction managers and general contractors. We construct all types of commercial and industrial projects from $5 million to $200 million with an annual revenue of approx $3 billion companywide. Whiting.Turner is consistently ranked among the top companies in ENR’s Top 400 Contractors. Although Whiting.Turner is a large company, we operate in small entrepreneurial groups and
close-knit project teams. As a career oriented company, we promote from within, offer travel opportunities and excellent benefits. We offer full time employment, co.ops and internships. Students and graduates that have a strong desire to plan, manage and control construction projects, are highly motivated and have good leadership skills are encouraged to apply.

**Whitman, Requardt and Associates, LLP** (*Table Number: D-12*)
801 South Caroline Street
Baltimore, MD  21231
410.235.3450 (Tel)
443.224.1875 (Fax)
www.wrallp.com

**Office Location:**  Baltimore, MD; Georgetown, DE; Wilmington, DE; Philadelphia, PA; Pittsburgh, PA; York, PA; Blacksburg, VA; Fairfax, VA; Fredericksburg, VA; Lynchburg, VA; Newport News, VA; Houston, TX; Richmond, VA; Virginia Beach, VA; Ellsworth, ME

**Attendees:**  Il Kim, Susan Raab, Tyler Graybill

**This company typically hires from the following options:**  Mechanical, Lighting/Electrical, Structural

**Company Description:**
Founded in 1915 on the principles of quality and design excellence, Whitman, Requardt & Associates, LLP is a full service engineering, architectural, and planning firm. We offer innovative, client-oriented solutions in planning, design, and construction management. Today, WR&A remains well positioned to provide progressive design services to its municipal, federal, state, and private sector clients.


**Wiss, Janney, Elstner Associates, Inc.** (*Table Number: W-45*)
330 Pfingsten Road
Northbrook, IL  60062
847.272.7400 (Tel)
847.498.0345 (Fax)
www.wje.com
**Wiss, Janney, Elstner Associates, Inc. (WJE)**

**Office Location:** Atlanta, GA; Austin, TX; Boston, MA; Chicago, IL; Cleveland, OH; Dallas, TX; Denver, CO; Detroit, MI; Honolulu, HI; Houston, TX; Los Angeles, CA; Minneapolis, MN; New Haven, CT; New York, NY; Northbrook, IL (Headquarters); Princeton, NJ; San Francisco, CA; Seattle, WA; Fairfax, VA

**Attendees:** Jim Triano, Erik Sohn

**This company typically hires from the following options:** Structural

**Company Description:**
Wiss, Janney, Elstner Associates, Inc. (WJE), is an interdisciplinary firm of architects, structural engineers, and materials scientists that specializes in the investigation, analysis, testing, and design of repairs for historic and contemporary structures. Since the firm's founding more than fifty years ago, WJE has focused on delivering practical, innovative, and technically sound solutions across all areas of new and existing construction. Our specialists bring the collective experience gained from conducting more than seventy-five thousand investigations worldwide to every construction challenge. WJE combines state-of-the-art laboratory and testing facilities, nationwide offices, and knowledge sharing systems to provide solutions for the built world. For more information, please visit wje.com.

---

**Wohlsen Construction Company** *(Table Number: W-20)*

548 Steel Way  
P.O. Box 7066  
Lancaster, PA 17604-7066  
717.299.2500 (Tel)  
717.291.7163 (Fax)  
www.wohlsen.com

**Office Location:** Lancaster, PA; Harrisburg, PA; Reading, PA; New Castle, DE; Johnstown, PA

**Attendees:** Dave Thornton, Brian Laub, Tim Myers

**This company typically hires from the following options:** Construction, Mechanical

**Company Description:**
Founded in 1890, Wohlsen Construction Company offers General Contracting, Construction Management, Design/Build, and Facilities Services. Projects range from senior living facilities to hospitals, from warehouses to manufacturing plants, from high rise offices to high sociality buildings. Today, Wohlsen operates with approximately 225 employees in Pennsylvania, Delaware, Maryland, and New Jersey. Wohlsen is consistently ranked among the top general contractors in Central Pennsylvania, and still embodies the strong work ethic and skilled craftsmanship for which Lancaster County is famous.
From our Lancaster Corporate office, Wohlsen operates with offices located in Central Pennsylvania and Delaware, plus a specialized unit for Public Works. In-house specialists serve most major building categories, including senior living, health care, corporate, commercial, industrial, and education.
THANK YOU FOR JOINING US FOR THE 2012 PENN STATE ARCHITECTURAL ENGINEERING CAREER FAIR.