**AE Works** *(Table Number: F-4)*

6587 Hamilton Avenue  
Pittsburgh, PA  15206  
412.287.7333 (Tel)  
412.287.7334 (Fax)  
www.ae-works.com

**Office Location:** Pittsburgh, PA

**Attendees:** Chris Champagne, Jason Decheck, Patrick Rakzsawski

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical, Structural

**Company Description:**

Want normal? You won’t find it here. AE Works - not your typical A/E firm. An idea-oriented full-service architectural and engineering firm, AE Works is collaborating on exciting healthcare, research, technology and energy projects throughout the Mid-Atlantic region. Recognized as a 2013 Best Places to Work and Pittsburgh 100 firm, AE Works is one of the fastest-growing companies in western Pennsylvania.

Want to be a part of a growing, dynamic team that offers opportunities for professional growth and challenging, exciting work? Ask the 10 other Penn State Alums that help make up the AE Works team - you’re in for a challenge and a work experience that is anything but normal. Interested? Submit your resume today at http://www.ae-works.com/careers/!

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**AECOM** *(Table Number: W-17)*

3101 Wilson Boulevard, Suite 900  
Arlington, VA  22201  
703.682.4900 (Tel)  
703.682.4901 (Fax)  
www.aecom.com

**Office Location:** North American Locations and International Locations

**Attendees:** Jason Greer, Michelle Nelson, Kevin Wigton, Stephanie Cheng

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical, Structural

**Company Description:**

AECOM Design is distinguished by a holistic approach to the design, management, and development of the built environment. We are planners, architects, engineers, designers, and
managers committed to creating exemplary environments within the spirit of our time – sustainable environments that are integrated with health, education, culture, infrastructure, building engineering, nature and community.

Bringing together the legacy operating companies of DMJM H&N and HSMM, AECOM Design represents decades of experience in architecture, engineering and program and construction management services. AECOM Design has a close alignment with EDAW and ERA, two AECOM companies which are renown leaders in urban planning, design, development and economics. As part of AECOM, a global provider of professional technical and management support services, our integrated delivery platform appeals to a broad range clients across all market sectors. Our clients include communities, municipalities, and governments as well as real estate developers, Fortune 500 corporations, and cultural, public and private institutions.

Over the years, leading industry publications have ranked AECOM among the world’s top firms providing services for the built environment. In 2008, Architectural Record ranked AECOM #1 in its survey of global architecture firms, and Engineering News Record ranked AECOM among the world’s top ten “green” firms as well as #1 in general building, design and transportation markets. In 2008, AECOM integrated its North American operations into five expertise-based business lines: AECOM Water, AECOM Transportation, AECOM Design, AECOM Energy and AECOM Environment. For our clients, this change means greater access to AECOM’s worldwide capabilities and professional expertise and improved delivery of a vast array of AECOM services and technologies.

AECOM (NYSE: ACM) is a global provider of professional technical and management support services to a broad range of markets, including transportation, facilities, environmental and energy. With more than 41,000 employees around the world, AECOM is a leader in all of the key markets that it serves. AECOM provides a blend of global reach, local knowledge, innovation, and technical excellence in delivering solutions that enhance and sustain the world's built, natural, and social environments. AECOM serves clients in more than 100 countries and had revenue of $4.7 billion during the 12-month period ended June 30, 2008. More information on AECOM and its services can be found at www.aecom.com.

**Affiliated Engineers, Inc. (Table Number: W-35)**

5802 Research Park Boulevard,
Madison, WI  53719
608.238.2616 (Tel)
608.238.2614 (Fax)
www.aeieng.com

**Office Location:** Rockville, MD; Chapel Hill, NC; Gainesville, FL; Tampa, FL; Houston, TX; Seattle, WA; Madison, WI; Chicago, IL; Phoenix, AZ; San Francisco, CA; Baltimore, MD

**Attendees:** Aubree Martin, Brendon Burley,
This company typically hires from the following options:

Mechanical, Lighting/Electrical

Company Description:
AEI is a multi-discipline technical consulting firm providing innovative solutions for complex and large scale projects worldwide, supporting the excellence of a diverse clientele.

Organized in twelve offices, AEI is known for leadership, collaboration, and coordination in a collection of affiliated disciplines integrated in comprehensive support of our clients’ goals. We characterize our continuing growth as organic, not an objective but the outcome of successful practice. Just as our project solutions are driven by client vision, our growth reflects the needs of our client base.

AEI is an industry leader in project team optimization and project delivery efficiency. Projects are integrated laterally across offices, bringing the best talent to the table for any given project, regardless of location. AEI’s leadership in the development of project delivery technologies allows immediacy in the field while enhancing productivity in the office.

Recognizing the significant impact of our work on society and the global environment, AEI brings a fundamental commitment to ensuring that our work reflects the highest standards in sustainable design practices. By supporting the sustainability-focused career development of our people, we support our clients with ongoing innovation in sustainable design.

AHA Consulting Engineers (Table Number: E-14)
3000 Wilson Blvd., #210
Arlington, VA 22201
571.451.1940 (Tel)
www.aha-engineers.com

Office Location: Lexington, MA; Cambridge, MA; Roswell, GA; Arlington, VA

Attendees: Jennifer Mitarotonda, Rob Courson

This company typically hires from the following options:

Mechanical, Lighting/Electrical

Company Description:
AHA Consulting Engineers (AHA) has offices in Washington DC, Atlanta, Lexington and Cambridge, MA. We serve exciting clients with complex buildings like eBay and Vertex Pharmaceuticals. Our primary value lies in our hands-on approach to each and every project. From Principal to Modeler, our team loves designing interesting buildings. As a result, our clients’ objectives are transformed into innovative, responsive, quality solutions to meet
aesthetic, budgetary and schedule objectives. AHA is committed to the creation of environments of enduring quality and value.

AHA, now 130+ professionals, has been serving our clients for over 20 years. We are thought leaders and are highly respected for the expertise we provide in mechanical, electrical, plumbing, and fire protection design, LEED administration, commissioning and energy modeling. Our approach and expertise has enabled us to support efforts in several markets - Data Centers/Mission Critical, Biotechnology/Biopharmaceutical Laboratories, Corporate Office and Real Estate, Healthcare, Higher Education/Student Housing, Hospitality, Research and Development, Residential/Mixed Use, Senior Living/CCRC, Industrial/Manufacturing.

AHA’s extensive portfolio is a testament to our capabilities and flexibility with project design and client demands. We are experienced in working under several contracting models including conventional design bid approach, integrated project delivery, construction management, and design/build. While AHA’s projects vary in scope, size, complexity and design solution, our commitment to excellence is the common denominator that unifies our work.

AKF Group LLC (Table Number: D-14)
1501 Broadway, Suite 700
New York, NY 10036
212.354.5656 (Tel)
212.500.0424 (Fax)
www.akfgroup.com

Office Location: Arlington, VA; New York, NY; Philadelphia, PA; Princeton, NJ; Stamford, CT; Mexico City, Mexico; Boston, MA

Attendees: Robert Gould, Lok Yoon,

This company typically hires from the following options:

Mechanical, Lighting/Electrical

Company Description:
AKF is a full-service consulting engineering firm specializing in mechanical, electrical, plumbing, fire/life safety systems, controls and telecommunications design services.

Our project approach relies on a rich mix of talent, experience and innovativeness that allows for flexibility within a proven structure. Today's engineering environment is evolving in unpredictable ways at high velocity. Clients count on AKF to anticipate the direction of change and plan for the fast-approaching future. From up-front planning through construction, we seek pragmatic and cost-effective solutions. On projects large or small, our engineers find ingenious ways to streamline the process, improve the specifications and out.think problems before they happen.
A can.do attitude has led The AKF team to be innovative in telecommunications, systems integration and "green" engineering. Traditional building engineering services get equal attention from experienced hands who understand that creativity isn't limited to the latest technology or the newest client. Whether the project is as visible as NASDAQ's new LED electronic sign in Times Square or as low profile as a systems upgrade assignment in a basement project on Wall Street, we bring the same enthusiasm and commitment to quality.

This collaborative approach backed by rigorous attention to detail and unflagging persistence has sustained our growth and evolution. Remarkably over 85% of our annual commissions are with continuing clients.

Alexander Building Construction, LLC *(Table Number: W-14)*
315 Vaughn Street,
Harrisburg, PA 17110
717.234.7041 (Tel)
717.234.1527 (Fax)
www.alexanderbuilding.com

**Office Location:** Harrisburg, PA; State College, PA

**Attendees:** Stephen Wilt, Chris Magent, Dan Flickinger, Jeff Smith, Mike Sgriccia, Tim Kay, Erica Sehar, Scott Miller

**This company typically hires from the following options:**

- Construction
- Mechanical
- Lighting/Electrical
- Structural

**Company Description:**
ABOUT THE BUTZ FAMILY OF COMPANIES: The Butz Family of Companies, Alvin H. Butz, Inc., Shoemaker Construction Co. and Alexander Building Construction Co., provides exceptional, comprehensive construction management and design/build services, led by strong values and complete satisfaction with special attention to safety, quality and value. The firm possesses significant experience in the construction of healthcare facilities, colleges/universities, corporate office buildings, hi-tech manufacturing facilities, sports and entertainment venues, government buildings, K-12 schools and retail buildings serving Pennsylvania, New Jersey and northern Delaware.

The Butz Family of Companies has consistently ranked among the nation’s Top 400 Contractors since 1981 by ENR, McGraw-Hill’s construction industry magazine and has received numerous awards for our work including more than 15 Project of the Year awards from Construction Management Association of America (CMAA).

With more than 15 years of virtual construction experience, we have made a commitment to entrench BIM in the core values of our company by developing our in-house expertise of highly trained staff in virtual construction and progressive BIM processes. As leaders in sustainable
building, we have embraced the U.S. Green Building Council’s quest to transform the way buildings are designed, built and operated, enabling an environmentally and socially responsible, healthy and prosperous environment that improves quality of life. Butz has taken a proactive position in the pursuit of Leadership in Energy and Environmental Design (LEED) training, development and implementation.

Our firm has found that the basic principles of working in a collaborative project environment as they exist in the Integrated Project Delivery approach are 100% aligned with our dedication to superior project delivery in an atmosphere of teamwork and open communication. Our long-term relationship philosophy incorporates the elements of professional construction management services and teamwork in order to deliver a product that our client and our project team will be proud.

Alliance Engineers (Table Number: E-9)
12355 Sunrise Valley Dr., Suite 220
Reston, VA 20191
703.749.7941 (Tel)
703.749.7942 (Fax)
www.allianceengineers.com

Office Location: Reston, VA

Attendees: Tim Kowalcyk, Keith Leadbetter,

This company typically hires from the following options:

Mechanical, Lighting/Electrical, Structural

Company Description:
Excellence in Structural & MEP Engineering: Engineering integrity has been the focus of construction since man first conceived to create shelter for himself. Over the eons, various techniques developed and allowed for greater, stronger and more permanent structures designed for housing, commercial and public use. Today, within a continually advancing technical environment, Alliance Engineers Inc. is in the forefront of modern applications of structural and MEPF systems.

Experience Counts: From large multi-family to mixed-use multi-building complexes, our engineers demonstrate skill in producing cost effective and efficient structural and MEPF design – both on time and on budget. Our impressive list of completed projects encompass all types of building sizes, systems, and materials including wood frame, structural steel, cast-in-place concrete (both conventionally reinforced and post tensioned), light gauge metal and masonry as well as combinations of these materials. Several of these projects are highlighted within this brochure. Be sure to visit our website at www.allianceengineers.com to see a wide variety of projects we have worked on through the years.
Outstanding Service: Of course, deciding on which material and/or system to incorporate into a structure is only the beginning of the engineering process. Alliance’s comprehensive services are designed to bring the building process smoothly from concept to completed structure.

**Architectural Engineering Institute of ASCE** *(Table Number: W-39)*

1801 Alexander Bell Drive,  
Reston, VA 20191  
703.295.6000 (Tel)  
703.295.6371 (Fax)  
www.asce.org/aei

**Office Location:** Reston, VA

**Attendees:** Carol Kurlancheek, PE, LEED AP, Verna Jameson,

**This company typically hires from the following options:**

Construction, Mechanical, Lighting/Electrical, Structural

**Company Description:**
AEI is the home for all professionals in the building industry. We provide a multi-disciplinary national forum for members of but not limited to the architectural engineering, structural, mechanical, electrical, and architectural communities. Recognizing the necessity for a place to examine issues and exchange views and information with one another, AEI was established in 1998. AEI works to facilitate the crucial communication among members of the building team, both on a technical basis and in the professional arena. In addition, we strive to be the premier organization for timely quality technical literature, professional advocacy, and educational opportunities.

AEI’s mission is to serve the building community by promoting an integrated, multi-disciplinary approach to planning, design, construction and operation of buildings and by encouraging excellence in practice, education and research of architectural engineering.

AEI's vision is to be the global leader of choice for the development and operation of buildings.

**ARCO Design/Build - Northeast** *(Table Number: F-18)*

1100 E. Hector Street, Suite 419  
Conshohocken, PA 19428  
610.234.0070 (Tel)  
610.234.0076 (Fax)  
www.arco$dbne.com

**Office Location:** Conshohocken, PA
Attendees: Rob Steigerwald, Dan Zieders,

This company typically hires from the following options:

Construction

Company Description:
ARCO Construction Company, Inc. was founded in 1992 in St. Louis, Missouri and has continued to grow by providing clients with a complete design/build solution. The ARCO family of companies currently has offices in Atlanta, St. Louis, Tampa, Chicago, Dallas, Indianapolis, Cincinnati, Philadelphia and Kansas City.

ARCO Design/Build, Inc. was started in Atlanta in 1996 as a separate incorporated entity. Continuing to specialize in design/build of light industrial facilities, ARCO Design/Build executes projects for clients throughout the United States.

In 2004, ARCO Design/Build, Inc. opened our office located in Conshohoken, PA. This office, managed by Rob Steigerwald, focuses on the design/build construction of warehouses, manufacturing facilities and office buildings in the Northeast. With extensive experience in New Jersey, Maryland and Pennsylvania, ARCO can partners with companies to provide a quality, cost-effective building, delivered on time with unparalleled customer service.

Arup (Table Number: C-9)
77 Water Street,
New York, NY 10005
212.896.3000 (Tel)
212.229.1056 (Fax)
www.arup.com

Office Location: Boston, MA; Chicago, IL; Edison, NJ; Houston, TX; Los Angeles, CA; New York, NY; San Francisco, CA; Seattle, WA; Toronto, Canada; Washington, DC

Attendees: Allison Sobin, Chris Rush,

This company typically hires from the following options:

Mechanical, Lighting/Electrical, Structural

Company Description:
As a global firm of designers, engineers, planners and business consultants, we provide a diverse range of professional services to clients around the world. From the Second Avenue Subway in New York and the Air Force Memorial in Washington, to the Sydney Opera House in Australia and the Beijing National Aquatics Center in China, our innovative approach has significantly influenced the national and global built environment. We’re the creative force behind many of
the world’s most innovative and sustainable designs - embracing the vision of clients, developers, or architects and making them a reality.

With more than 10,000 projects running concurrently in more than 37 countries at any one time, Arup aims to bring together the best professionals in the world to meet our clients’ needs. Our future depends on how we nurture your talents. Led by the vision of our founder, Ove Arup, we provide an environment where you can grow personally and professionally and develop as a leader in a company where you will be empowered and encouraged to contribute your ideas from day one.

**Astorino (Table Number: F-16)**
227 Fort Pitt Blvd.,
Pittsburgh., PA 15222
412.765.1700 (Tel)
412.471.5726 (Fax)
www.astorino.com

**Office Location:** Pittsburgh, PA

**Attendees:** Brad Palmisiano, Casey Leman,

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical, Structural

**Company Description:**
At Astorino, we believe that great design meets the deepest needs of the people who live, learn, heal, work and play in the environments we create. It’s that simple. For over 40 years, Astorino has been at the forefront of where people and design intersect. A full-service company, Astorino combines architectural, engineering and construction solutions with unprecedented human-centered research to provide one seamless delivery process. We leverage our creative foundation, interdisciplinary expertise and strong collaborative approach to impact the greater good…to design for the future…and to re-imagine landscapes.

**Atlantic Engineering Services (Table Number: C-2)**
650 Smithfield Street, Suite 1200
Pittsburgh, PA 15222
412.338.9000 (Tel)
412.338.0051 (Fax)
www.aespj.com

**Office Location:** Pittsburgh, PA; Jacksonville, FL

**Attendees:** Andy Verrengia, John Schneider,
This company typically hires from the following options:

Structural

Company Description:
Atlantic Engineering Services, with offices strategically located in Pittsburgh and Jacksonville, provides structural engineering services to the entire portion of the U.S. including Boston, Minneapolis, Philadelphia, Cleveland, Norfolk, Charlotte, Birmingham, Orlando, and Miami.

The practice is founded on the stable principals of synergy, creativity and timeliness. This successful philosophy is exemplified in more than 7,500 completed projects with a total constructed value of more than $10 billion. The projects constructed over the past 38 years have ranged up to 30 stories and a construction cost of more than $120 million.

The professionals at AES enjoy what they do and so they do it well. They are dedicated to producing buildings where people can live, work, play, and worship into the 21st century and beyond. As our logo says, we take great pride in “Bringing architectural visions to life.”

Balfour Beatty Construction (Table Number: W-21)
11325 Random Hills Road, Suite 500
Fairfax, VA 22030
703.273.3311 (Tel)
703.934.5524 (Fax)
www.balfourbeattyus.com

Office Location: Washington, DC/MD/VA Locations

Attendees: Rebecca Nordby, John Garvey, Alex Ward

This company typically hires from the following options:

Construction

Company Description:
Balfour Beatty Construction (formerly Centex Construction) has been a leader in the U.S. commercial construction industry since the 1930s.

Balfour Beatty Construction provides general contracting, at-risk construction management, design-build, preconstruction, public/private and turnkey services for clients nationwide. With 1,400+ professional employees, the company is a top 10 U.S. builder with regional headquarters in four of the largest and fastest growing building markets across the country: Washington, D.C., Fort Lauderdale, Charlotte and Dallas. The Washington division is based in Fairfax, Va.; the Washington Business Journal selected our organization as one of the region’s Best Places to Work in 2006.
Balfour Beatty Construction is a division of Balfour Beatty plc, a global leader in the commercial construction industry. Balfour Beatty plc is publicly traded on the London Stock Exchange and closed 2006 with over $11 billion in revenue. Through business units around the world, Balfour Beatty plc provides engineering and construction services for the building, rail, highway, and infrastructure sectors.

Bard Rao + Athanas Consulting Engineers, LLC *(Table Number: W-8)*  
311 Arsenal Street, The Arsenal on the Charles  
Watertown, MA 02472  
617.254.0016 (Tel)  
617.925.4374 (Fax)  
www.brplusa.com  

**Office Location:** Boston, MA; New York, NY; Philadelphia, PA; Washington, DC; Miami, FL; Chicago, IL; St. Louis, MO

**Attendees:** Alyson Larimer, Bryan Donovan,

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical

**Company Description:**  
Founded in 1975, Bard, Rao + Athanas Consulting Engineers, LLC (BR+A) maintains a total staff of 235 employees located at our main office in Watertown, MA (Boston) and branch offices in Philadelphia, New York City, Washington, DC and Miami. BR+A provides state-of-the-art integrated and coordinated mechanical, electrical, plumbing and fire protection consulting engineering, technology systems design and building commissioning services to healthcare, biomedical research, pharmaceutical, corporate and academic clients nationwide.

We have engineered several facilities for Penn State University and the School of Medicine including the School of Forest Resources; Chemistry Building; Life Sciences Building; Smeal College of Business; the Hershey Medical Center Cancer Institute and the New Children’s Hospital.

BR+A is committed to Green Buildings and Sustainable design. We employ ASHRAE High-Performance Building Design Professionals and have over 60 LEED Accredited Professionals. Our long list of LEED projects includes LEED Gold and new projects in pursuit of Platinum. We also work with Green Globes, Green Guide for Healthcare, EnergyStar, and ASHRAE BEQ.

In addition, BR+A is committed to being a leader in the use of BIM engineering of MEP/FP systems for technical projects. We currently have more than 140 Revit licenses / work stations companywide. Our realworld experience has proven that buildings designed using Revit are
constructed faster, with fewer conflicts and reduced change orders than similar “traditionally” designed projects. We presently have several million square feet of projects under design or in construction that are utilizing Autodesk Revit MEP 2013 and AutoCAD MEP 2013 for Building Information Modeling and 3D Design, as well as Autodesk Navisworks Manage 2013 for collision detection and 3D Design Review.

**Barry Isett & Associates, Inc. (Table Number: D-3)**

85 S. Route 100,
Allentown, PA 18106
610.398.0904 (Tel)
610.481.9098 (Fax)
www.barryisett.com

**Office Location:** Allentown, PA; Hazleton, PA; Valley Forge, PA; Phillipsburg, NJ

**Attendees:** Ross Sotak, PE

**Company Description:**
Barry Isett & Associates, Inc. (BIA) is a full-service, multi-discipline firm offering engineering and consulting services to other design professionals and clients in public and private sectors. We have offices located in or near Allentown, Valley Forge, and Hazleton PA; and Phillipsburg, NJ and serve a diverse client base throughout the Middle Atlantic States.

Our mission is to deliver outstanding quality and service to our clients. Therefore, we hire engineers, geologists, landscape architects, environmental scientists, land surveyors, CAD technicians, and construction inspectors interested in the business and technical facets of engineering and consulting who demonstrate superior communication skills.

**Barton Associates, Inc. (Table Number: W-45)**

329 Innovation Boulevard, Suite 112
State College, PA 16803
717.845.7654 (Tel)
814.309.8628 (Fax)
www.ba-inc.com

**Office Location:** State College, PA; York, PA

**Attendees:** Roger Thies, Dan Waltersdorff, Adam Warriner
This company typically hires from the following options:

Mechanical, Lighting/Electrical

Company Description:
Barton Associates, Inc. provides quality engineering solutions to clients throughout the Mid-Atlantic Region with office locations in York and State College, PA. Our history of working with many repeat clients since our inception in 1968 is a testament to our commitment to technical accuracy and customer service.

Our team of more than 50 registered professional engineers, designers, CADD technicians and support staff do more than just design MEP systems. We offer a holistic approach to any new construction, addition or renovation project and services that include energy studies and facility master planning, systems design, commissioning and sustainable design. Barton Associates helps facility owners and operators achieve their goals for safety, comfort and efficiency.

Barton Education and Barton Healthcare - divisions of Barton Associates - concentrate exclusively on the firm’s two strongest markets - education and healthcare. Barton Education has worked with more than 50 higher education clients and 100 public k-12 school districts and Barton Healthcare has worked for more than 60 hospitals, ambulatory surgical center and medical office buildings.

Barton’s mission statement - We Make Buildings Work - is based on five principals. Our professionals are dedicated to knowing these markets and understanding the current design guidelines, applicable codes and latest technology associated with them. Barton tailors each design with precision to offer clients customized choices, rather than cookie-cutter solutions. Our design solutions are practical, in that even our most elaborate designs are centered on constructability, and they provide continuous long-term benefits to the system’s end-user. We are especially proud of the longevity of the systems we design and our client relationships.

Focus. Dedication. Precision. Practicality. Longevity. These five principals inspire Barton to provide exceptional engineering solutions that make buildings work.

For more information on Barton’s services and experience, visit our Web site at www.ba-inc.com.

Barton Malow Company (Table Number: W-47)
300 W. Pratt Street, Suite 310
Baltimore, MD 21201
443.757.1000 (Tel)
443.757.1011 (Fax)
www.bartonmalow.com

Office Location: Atlanta, GA; Baltimore, MD; Southfield, MI; Charlottesville, VA; Charlotte, NC; Richmond, VA; Chicago, IL; Columbus, OH; Orlando, FL
Attendees: Dan Buchta, Scott Mull, Jason McFadden, Nick Umosella, Drew Wippich, Sandy Douglass

This company typically hires from the following options:

Construction

**Company Description:**
Barton Malow, founded in 1924, is headquartered in Southfield, Michigan, with regional offices in Maryland, Virginia, Ohio, Illinois, North Carolina, Florida, and Georgia. Primary markets are Education, Sports, Industrial, Energy, Federal, and Healthcare. Services include Design-Build, Integrated Project Delivery, Construction Management, and General Contracting. We are an industry leader in the use of BIM technology. National revenues for the last fiscal year were over $1.1 billion. Recently completed local projects include Morgan State University Center for Built Environment and Infrastructure Studies “CBEIS” ($60M), Towson University West Village Commons ($31M), USNA King Hall Galley Renovation ($50M), University of Pittsburgh Medical Center East Hospital ($134M), and GM Electric Motor Facility Expansion ($25M). Current projects include Penn State South Halls ($87M), University of Maryland Health Sciences Facility Phase III ($218M), Coppin State University Science and Technology Center ($76M), Penn State South Frear / Mueller / Whitmore Renovations ($50M), and University of Maryland Medical Center NICU ($12M). Instilling the corporate values of Partnership, Integrity, and Empowerment, Barton Malow is known for the quality of its projects and its people.

Baskervill *(Table Number: F-3)*
P.O. Box 400,
Richmond, VA 23218
804.343.1010 (Tel)
804.343.0909 (Fax)
www.baskervill.com

**Office Location:** Richmond, VA

Attendees: Bob Clark, Pam D'Arcy,

This company typically hires from the following options:

Mechanical, Lighting/Electrical

**Company Description:**
Baskervill, an international, award-winning, full-service architectural, engineering, and interior design firm delivers world-class services to a diverse client base. Founded in 1897 and headquartered in Richmond, Virginia, Baskervill offers a rich history of ingenuity, integrity, and technical expertise that has made them a premiere service provider across the country. With the
marriage of client-centric value and technical skill, Baskervill consistently delivers successful projects that foster long-term relationships. Baskervill’s proven record of success with innovative, efficient, sustainable design make Baskervill the firm of choice.

**Benchmark Construction Company** *(Table Number: F-10)*
4121 Oregon Pike, PO Box 806
Brownstown, PA 17508
717.626.9559 (Tel)
717.626.9315 (Fax)
www.benchmarkgc.com

**Office Location:** Brownstown, PA

**Attendees:** Steve Lee, Devin Learn, Chris Flynn

**This company typically hires from the following options:**

Construction

**Company Description:**
Benchmark Construction Company, Inc. is an award-winning, full service commercial and institutional construction firm with a focus on healthcare, senior living, and educational facilities. We offer traditional general contracting, construction management and design-build services. Since operations began in 1985, Benchmark has contracted for over $1 Billion in construction projects throughout central and southeast Pennsylvania. Today, Benchmark employs over 140 people which includes an office staff of experienced construction professionals and a field force of nearly 80 journeymen carpenters, apprentices, and laborers. Benchmark is one of the fastest growing construction firms in south central Pennsylvania. We attribute this growth, quite simply, to our people. They are intelligent, hardworking, and talented and possess a real enthusiasm for this business. Benchmark’s management philosophy centers on total teamwork from preconstruction through construction. You’ll be working with a staff of seasoned professionals with the opportunity to build on your education.

While working at Benchmark, you will be given the responsibility of managing your own project from start to finish and will be held accountable for all the necessary arrangements needed to stay on schedule and ensure a quality project. Both our full-time new hires and interns receive immediate responsibilities and can feel like a contributing part of the team from the start. We are a family-oriented company with an exceptional benefits package and offer tremendous growth potential. If your goal is to join a company with a great future, where you can roll up your sleeves, get right to work and really contribute, Benchmark is the place for you. We’re a hands-on contractor with excellent opportunities for graduates who are serious about a career in the construction business.

“Since my first day at Benchmark, I’ve been involved in almost every aspect of construction management. From large-scale, phased projects to small restaurant renovations, my exposure to
different businesses and trades through my interaction with clients and other contractors has provided me with a wealth of valuable experience in the commercial construction industry.”

Zach Houseal, Intern Summer 2013. The College of William and Mary; Temple University.

**Bergmann Associates** (*Table Number: F-1*)

28 East Main Street, 200 First Federal Plaza
Rochester, NY 14614
585.232.5137 x 484 (Tel)
585.325.8399 (Fax)
www.bergmannpc.com

**Office Location:** Philadelphia, PA; Rochester, NY; Albany, NY; Buffalo, NY; Syracuse, NY; Pittsburgh, PA; Jacksonville, FL; Elmira, NY; Canton, OH; Charlotte, NC; Lansing, MI

**Attendees:**

This company typically hires from the following options:

Mechanical, Lighting/Electrical, Structural

**Company Description:**

Bergmann Associates is an award winning architectural and engineering firm with 10 offices located throughout the Eastern and Midwestern portions of the United States.

The firm was founded in 1980 and has grown to over 280 employees with 100 licensed and registered professionals. As a multi-disciplinary firm, Bergmann Associates brings innovative concepts to our clients by offering an extensive range of engineering, architecture, planning and design services. Our clients include commercial, institutional, retail, educational and industrial leaders, as well as agencies at all levels of government.

Our fundamental driving force is to become one of the best firms for each of our business segments within the geographical area that it serves. The method is to use highly talented and inspired professionals functioning as one team.

**Brinjac Engineering, Inc.** (*Table Number: D-9*)

P.O. Box 1290,
Harrisburg, PA 17108-1290
717.233.4502 (Tel)
717.260.1103 (Fax)
www.brinjac.com

**Office Location:** Harrisburg, PA; Philadelphia, PA; Lehigh Valley, PA; Williamsport Regional, PA; Hunt Valley, MD; Vienna, VA
Attendees: Shawn D. Good, PE, LC, LEED, Mitchell E. Peters, EIT,

This company typically hires from the following options:

Mechanical, Lighting/Electrical

Company Description:
Brinjac Engineering, Inc. is a multi-discipline consulting engineering firm with offices in 6 locations throughout the Mid-Atlantic Region. Pennsylvania offices include Harrisburg, Philadelphia, Lehigh Valley and the Williamsport Region, as well as offices in Maryland and Virginia.

Brinjac’s core disciplines of Mechanical/Electrical/Plumbing are complemented by a Civil/Environmental and Structural engineering group and specialty departments dedicated to Architectural Lighting Design, Communication Distribution, Security Systems, Fire Protection, Code Consulting and Commissioning. As a member of The U.S. Green Building Council (USGBC), Brinjac recognizes the value of green engineering practices and has numerous LEED® accredited professionals that support and guide green building designs.

Brinjac offers its employees excellent benefits and encourages on-going personal and professional growth.

Buccini/Pollin Group - BPGS Construction, LLC *(Table Number: E-16)*
322 A Street, Suite 300
Wilmington, DE 19801
302.691.2100 (Tel)
866.239.2168 (Fax)
www.bpgroup.net

Office Location: Wilmington, DE

Attendees: John Groth, Matt Corace,

This company typically hires from the following options:

Construction, Structural

Company Description:
The Buccini Pollin Group is a privately held, full service real estate acquisition, development and management company with offices in Washington DC, Wilmington Delaware, Conshohocken Pennsylvania, and New York City. Formed in 1993, Buccini/Pollin has developed and acquired hotel, office, multi-family, townhouse, industrial, retail, and parking properties in the Mid-Atlantic and Northeastern regions of the United States.
BPGS Construction, LLC (BPGS) is a full service construction management subsidiary of Buccini/Pollin. The company provides a broad range of integrated pre-construction and construction management services for Buccini/Pollin as well as select third parties. BPGS has completed or is currently involved with over $300 million in capital improvement related projects that include hotels, office, residential, retail and parking.

BPGS strives to have a company with qualified personnel, who are committed to excellence with consistent systems, policies, and procedures. These factors have enabled BPGS to establish itself as a services provider that brings exceptional value, high quality, and on-time delivery; all of which translates into a level of assurance our investors may count on.

**Buch Construction** (*Table Number: W-11*)

10945 Johns Hopkins Road,  
Laurel, MD  20723  
301.369.3500 (Tel)  
301.369.3501 (Fax)  
www.buchconstruction.com

**Office Location:** Laurel, MD

**Attendees:** Lynn Appel, Peter Bulcavage, Carl Buch, Mike Buch

This company typically hires from the following options:

Construction

**Company Description:**

BUCH Construction is one of the region’s leading construction firms and was recently named one of the 50 fastest growing companies in Greater Washington by the Washington Business Journal. BUCH Construction was founded in 1984 by Marie and James R. Buch, Jr., a union carpenter with two decades of experience building complex construction projects in the Washington, D.C. region. Since then, the firm has been guided by our core principles and an evolving vision of success:

We always act ethically, with integrity and respect.

We work closely with our clients to fulfill each project’s promise, beginning with the aesthetic vision and following through to the smallest details of maintenance.

We work as a family and a team, caring about each other and encouraging individual development, achievement and long-term career success.

We act in a socially and environmentally responsible manner, committed to safety and to sustainable green practices that benefit our clients, our community, and future generations.
Burdette Koehler Murphy & Associates, Inc.(BKM) (*Table Number: W-16*)
1423 Clarkview Road, Suite 500
Baltimore, MD  21209
410.323.0600 (Tel)
410.377.2543 (Fax)
www.bkma.com

Office Location:  Baltimore, MD

Attendees:  Mark A. Flickinger, James Barrett, Kaylee Haupt

This company typically hires from the following options:

Mechanical,  Lighting/Electrical

Company Description:
Burdette, Koehler, Murphy & Associates, Inc. (BKM) is a full-service m/e/p engineering firm located in Baltimore, Maryland. We have 40 professional and technical staff, including 16 registered engineers and 14 LEED Accredited Professionals. Our personnel have developed a high-level of expertise in several design areas such as higher education, student life, K-12, life sciences, healthcare, government and corporate.

John C. Burdette, Jr., Louis A. Koehler, Jr. and Thomas V. Murphy, Jr. founded BKM on April 1, 1968 in Baltimore, Maryland. Although the leadership has changed over the years, the company’s core values have remained the same. We work to impress—from meeting extreme requirements to exceeding clients’ expectations.

The practice was built based on the philosophy of collaborating with our clients to provide engineering solutions that are energy conscience, cost-effective, and design savvy.

Today James L. Barrett, Jr., Mark A. Flickinger, and Gary E. Johnson, Jr. lead the company and its talented team of design professionals. We remain on the cutting-edge in providing creative solutions and innovative approaches to our client’s design challenges by assigning management level professionals who are actively involved in each project.

Carrier Corporation (*Table Number: W-30*)
7310 W. Morris Street,
Indianapolis, IN  46231
317.381.7078 (Tel)

www.carrier.com

Office Location:  Global

Attendees:  Tim Green, Rachel Smith, Mike Solan
This company typically hires from the following options:

Mechanical, Structural

Company Description:
Built on Willis Carrier’s invention of modern air conditioning in 1902, Carrier is the world leader in heating, air-conditioning and refrigeration solutions. We constantly build upon our history of proven innovation with new products and services that improve global comfort and efficiency.

CFR Engineering (Table Number: W-49)
20251 Century Blvd., Suite 120
Germantown, MD  20874
301.760.0099 (Tel)
301.560.6336 (Fax)
www.cfrengineering.com

Office Location:  Germantown, MD

Attendees: Jeff Ford, Jesse Fisher, Jason Sambolt

This company typically hires from the following options:

Mechanical, Lighting/Electrical

Company Description:
CFR provides comprehensive mechanical and electrical consulting services throughout the building industry. In addition to being Leed Certified, our professional engineers are registered in Maryland, Virginia, Pennsylvania, Rhode Island and the District of Columbia. Our 50 years of combined experience in mechanical, electrical, and plumbing system design encompasses the following market sectors:
• Commercial Offices and Interior
• Retail and Food Service
• Laboratory and Biotechnology
• Pharmaceutical
• Datacenters/telecom Facilities
• Educational
• Multi-family residential
• Hotels/Hospitality

Included among our clients are NIH, NIST, Sharp Electronics, Bethesda Naval Hospital, Marriott Courtyard, Fordham Foundation, US Patent and Trade Office, Fidelity Bank, Ventera, Kellogg Brown and Root
CJL Engineering (Table Number: E-12)
1555 Coraopolis Heights Road, Suite 4200
Moon Township, PA  15108
412.262.1220 (Tel)
412.262.2972 (Fax)
www.cjlengineering.com

Office Location:  Moon Township, PA; Johnstown, PA; Youngstown, OH

Attendees:  Tim Bertolino, Gif Zafred,

This company typically hires from the following options:
Mechanical, Lighting/Electrical

Company Description:
CJL Engineering is a multi-disciplined Mechanical/Electrical/Plumbing consulting engineering firm that offers a full range of services, including analysis and concept, construction budgeting, detailed construction documentation and construction administration.  With offices in Pittsburgh, Johnstown, PA, Youngstown, OH, and St. Louis, MO, CJL has a combined staff of over 130 personnel. The original office was established in 1938.

CJL Engineering has substantial experience in the design, construction and commissioning of high performance and LEED certified buildings, emphasizing integrated design and operational strategies for sustainable site development, water conservation, energy efficiency, resource conservation, and indoor environmental quality.

CJL Energy Solutions supplies engineering, process and business consulting and operational services in the energy and sustainability field.  Our main market segments are institutional, government, commercial and industrial customers with deep commitment to long term sustainability.

Areas of specialization provided by CJL Engineering include:  HVAC Systems (Boiler, Chiller Central Plants, Geothermal Heat Pump Systems, Life Safety Systems); Electrical Systems (Primary Power and Distribution, Cogeneration, Emergency, Standby Power); Plumbing; Fire Detection and Protection; Civil Engineering; LEED Green Building Design; Energy Solutions; Architectural Lighting and Controls; Telecommunications; Voice/Data/Audiovisual; Security; Power System/Quality Evaluations; Energy Conservation Studies; Life Cycle Analyses; Retrofit Evaluations; Building Management Systems; and Commissioning.

CJL Engineering serves a broad range of clients that include: Colleges and Universities, Schools (K-12), Healthcare (Hospitals/Medical Centers), Performing Arts Centers and Theaters, Libraries, Government and Secure Facilities, High Tech Buildings, Mission Critical Data Centers, Hotels, Resorts, Apartments, Retirement and Assisted Living Communities, Central Plants and Utilities, Green Buildings, Science, Laboratory and Research Facilities, Telecom
Facilities, Office Buildings, Historic and Adaptive Retrofit, Transportation, and Master Planning and Design.

**Clark Builders Group (Table Number: W-15)**
19980 Highland Vista Drive, Suite 135
Ashburn, VA 20147
703.779.5200 (Tel)
703.779.5252 (Fax)
www.clarkbuildersgroup.com

**Office Location:** Ashburn, VA; Tampa, FL; San Diego, CA; Monterey, CA; Silver Spring, MD

**Attendees:** Barbara Fowler, Clara Watson, Joe Justice, Dustin Kinney

**This company typically hires from the following options:**

**Construction**

**Company Description:**
Clark Builders Group (CBG) is one of the country’s premier builders of multifamily apartments, mixed-use communities, and military housing. Since our start in 1992 we’ve built an extensive portfolio of more than 60,000 nationally acclaimed, award-winning homes from coast to coast while staying true to our five core values – promoting teamwork, keeping it simple, pushing boundaries, facing reality, and having fun. Our forward-thinking culture both in the office and on the jobsite means that not only are we always pursuing new technologies that place our construction practices and finished products at the forefront of the market, but we are continually looking for creative ideas – and enthusiastic people – to join our innovative team.

And, as an affiliate of Clark Construction Group, the nation’s largest private general contractor, CBG has access to more than 100 years of construction and real estate expertise. Along with our relationship with premier national developer Clark Realty Capital, this affiliation provides our team a range of valuable resources including outstanding financial strength and unmatched expertise in development, construction, investment, and asset management.

We combine these resources with the attitude and advantages of a small entrepreneurial business to provide a unique work environment that gives you the freedom to perform to your highest potential. As a CBG employee you’ll also have access to a comprehensive development program through Clark Corporate University, which supplements on-the-job training with educational courses and seminars.

By choosing to start your career at CBG, you’re not just accepting a job – you’re accepting the perfect career starting point to grow with a nationally recognized industry leader.
Clark Construction Group, LLC *(Table Number: W-34)*
7500 Old Georgetown Road,  
Bethesda, MD  20814  
301.272.8100 (Tel)  
301.272.8414 (Fax)  
www.clarkconstruction.com

**Office Location:**  Bethesda, MD; Tampa, FL; Las Vegas, NV; Costa Mesa, CA; Oakland, CA; Chicago, IL; San Diego, CA

**Attendees:**

**This company typically hires from the following options:**
Construction, Mechanical, Lighting/Electrical, Structural

**Company Description:**
Founded in 1906 and headquartered in Bethesda, MD, Clark Construction Group, LLC is a premiere provider of construction services. Public and private clients capitalize on Clark's extensive management, development and construction experience. From museums to power plants, and dams to laboratories, Clark's resources meet the unique challenges of a variety of project types. Consistently ranked among the top contractors in the nation, Clark's current annual revenues are approximately $4+ billion.

Clark’s professional development program is designed to assure entry level graduates or ‘Office Engineers’ explore at least two to three fundamentals of construction management in non-sequential order during their first two to three years with Clark.

- Field Engineering provides an understanding of how the building comes together from the ground up. Responsibilities include: building and site layout, reading and interpreting drawings, performing computations and coordinating subcontractor work.

- Project Management provides an understanding of both the day-to-day and long term business and financial management associated with construction projects. This rotation involves administering contracts, overseeing subcontractor activities, managing the schedule, communicating with the owner and design team and reviewing submittals, RFIs, and change orders.

- The Acquisition or ‘front end’ departments (preconstruction, estimating or purchasing), provide an understanding of how Clark develops and maintains relationships in order to acquire new opportunities. The skills associated with consulting throughout design development, preparing quantity take-offs and conceptual budgets, scoping trades and negotiating contracts are highlighted in this rotation.
**Clark Nexsen (Table Number: W-19)**

6160 Kempsville Circle, Suite 200A
Norfolk, VA 23502
757.455.5800 (Tel)
757.455.5638 (Fax)
www.clarknexsen.com

**Office Location:** Norfolk, VA; Charlotte, NC; Washington, DC; Raleigh, NC; Roanoke, VA; Richmond, VA; Macon, GA; Brunswick, GA; Lilburn, GA; Asheville, NC

**Attendees:** Steve Wilson, Jason Brognano, Jonathan Walker, Tracy Randazzo

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical, Structural

**Company Description:**

Clark Nexsen is an award-winning, full-service architecture, engineering, planning, landscape architecture and interior design firm headquartered in Norfolk, Virginia, with Branch offices in Richmond and Roanoke Virginia, Asheville, Charlotte and Raleigh, North Carolina, Washington, D.C., and Macon, Brunswick and Atlanta, Georgia. Originally founded in 1920, today the firm has a staff of more than 475, and a list of projects spanning across the United States and 42 countries. The firm’s architecture and engineering design teams specialize in federal, municipal, and state government facilities, offices, schools, commercial, healthcare, retail, recreational, manufacturing, industrial, and college/university facilities. The firm prides themselves on their ability to adapt to the complex needs of an every-changing business world and technical environment. They realize that, beyond expertise and dedication, serving the clients’ needs requires the hands-on development of innovative and creative solutions. Notable projects include the Old Dominion University Student Success Center, Norfolk, Virginia, Ambler Johnston Residence Hall Comprehensive Renovations, Virginia Tech, Blacksburg, Virginia, Germanna Community College Science & Engineering & Information Commons Building, Fredericksburg, Virginia, Warrior Transition Unit at Walter Reed National Military Medical Center, Bethesda, Maryland, and the New Residence Hall, Penn State University, University Park, Pennsylvania (est. completion 2014).

**Cline Bettridge Bertstein Lighting Design (Table Number: D-7)**

116 East 27th Street, 4th Floor
New York, NY 10016
212.741.3280 (Tel)
212.741.3112 (Fax)
www.cbbld.com

**Office Location:** New York, NY

**Attendees:** Alexis Arnoldi, Lindsay Arensberg,
This company typically hires from the following options:

Lighting/Electrical

Company Description:
Cline Bettridge Bernstein Lighting Design is dedicated to sustainable lighting designs that enhance the grace, utility, and comfort of architectural spaces. Francesca Bettridge and Stephen Bernstein established the firm with the late Carroll Cline in 1985. The two play active roles in every project, providing an exceptional level of personal service. Our goal is to combine technical knowledge with an artistic sensibility, producing the best possible design for each project.

Our 26-person New York firm is an industry leader in sustainable, energy efficient lighting design. CBB pioneered LED usage in architectural lighting when this technology was in its earliest stages of development, and continues to research and implement leading-edge advancements in our field. CBB is a corporate member of the U.S. Green Building Council, and to date we have designed over thirty LEED specified projects including a number of firsts: the first high-rise tower to obtain Platinum Level Certification, and the first law firm to seek LEED certification.

CBBLD has created a broad range of award-winning work with the nation’s leading architectural firms. Our experience includes large corporate, government and institutional projects, schools, libraries, parks, residences, and entertainment and hospitality venues.

Our design team facilitates communication with architects and clients through the use of mock-ups, hand renderings, and three-dimensional computerized visualizations. We use the latest software to represent spaces and lighting effects, photometric calculations of artificial and natural light levels, and energy management analysis. These programs include Revit, AutoCAD, 3D Studio Max, Adobe Creative Suite and AGI32.

Our designs highlight the architecture and materials of each project, as well as considering the human element: the way people look and feel within a space. We balance our attention to the aesthetics and experience of the space with an advanced understanding of important practical considerations – energy efficiency, long-life, ease of maintenance and cost-effectiveness.

CBBLD designers are adept at anticipating and fulfilling the goals of owners, architects, and interior designers while satisfying the needs of users and facilities staff. By meeting design challenges with creative, energy-conscious solutions, CBBLD has built a reputation for versatility, reliability and innovation.
Conn Shaffer Consulting Engineers *(Table Number: D-13)*
52 Pennsylvania Ave.,
Malvern, PA 19355
610.450.6588 (Tel)

www.connshaffer.com

**Office Location:** Malvern, PA

**Attendees:** Blake Werley, Christopher Shaffer, PE,

**This company typically hires from the following options:**

**Structural**

**Company Description:**
Conn Shaffer Consulting Engineers is a young growing progressive structural consulting firm located just outside Philadelphia. Adjacent to the Malvern train station, we are located near both public transportation and major highways for quick travel to our clients throughout PA, NY, NJ, DE, and MD. Our firm prides ourselves on innovative and creative design. We push the envelope while maintaining financial viability on each project.

Founded in 2010, Conn Shaffer Consulting Engineers have designed a wide variety of building structural systems, which include Structural Steel, Cast-in-Place Concrete, Filigree, Precast Concrete, Post-Tensioned Concrete, Masonry, and Wood. Our firm works on numerous building types consisting of Hospitality, Casinos, High Rise Residential, Office buildings, Higher Education and K-12, Industrial, Pharmaceutical, Cultural, and Historical Renovation. Our firm’s goal is to train every engineer in a highly technical manor and provide them with a wide variety of experience.

At Conn Shaffer Consulting Engineers, we are motivated by and continually seek new challenges and industry advancement. We strive to work with clients willing to push the envelope of design and optimize the balance between form and function.

Corle Building Systems *(Table Number: E-4)*
114 Rosemont Lane,
Imler, PA 16655
814.276.9611 (Tel)
814.276.0240 (Fax)
www.corle.com

**Office Location:** Imler, PA

**Attendees:** Nathan Claycomb, Kevin Ziance,
This company typically hires from the following options:

Structural

Company Description:
Located in the Central Pennsylvania community of Imler, Corle Building Systems is one of the country’s leading manufacturers of custom-designed, pre-engineered metal buildings.

The company’s roots date back to 1972, when John Corle established Corle Construction. Over the next two decades, the business grew to the point where Corle was able to buy the company that manufactured his buildings, putting him in the unique position of being a metal building contractor and manufacturer.

Since then, Corle’s modern, environmentally-friendly production facility has shipped well over a thousand building projects to its growing network of 250+ authorized builders throughout the United States and Canada. The projects include manufacturing and industrial plants, retail stores, warehouses, schools, churches, recreation facilities, aircraft hangars, self-storage facilities and more. No project is too big or too small for Corle.

Corle’s commitment to quality is evident, earning both IAS AC-472 accreditation (USA) and CSA A660 certification (Canada). These rigorous evaluations are conducted annually by independent auditing companies -- IAS (International Accreditation Services) and SCC (Standards Council of Canada), and symbolize the dedication to excellence on the part of every employee.

Technology plays an important role throughout the company. Each year, Corle makes substantial investments to keep its technical infrastructure current, as well as developing and implementing proprietary solutions that improve product quality, build and grow sales, and ensure outstanding customer service.

Despite challenging economic times, Corle has set sales and production records in each of the last three years. The company currently employs over one hundred highly skilled and dedicated craftspeople, including engineers, drafters, welders, machine operators, IT, sales and office staff, and plans to hire more in the months ahead.

With its modern manufacturing facility, efficient production process, highly trained staff and outstanding customer service, Corle will continue making the strongest, most efficient, and most contractor-friendly metal buildings on the market for years to come.

James G. Davis Construction Corp. (Table Number: C-1)
12530 Parklawn Drive, Rockville, MD 20852
301.881.2990 (Tel)
www.davisconstruction.com
Office Location: Rockville, MD

Attendees: Lauren Zegowitz, Melissa Sollid, Jonathan Dougherty, Will Cox

This company typically hires from the following options:

Construction, Mechanical, Structural

Company Description:
James G. Davis Construction (DAVIS) provides award winning construction services in Washington, DC, Virginia, and Maryland. In 1966, James G. Davis Sr. started the company known today as DAVIS. Building on the same principles of hard work and innovation, he grew the company by establishing a culture and business philosophy that resonates with clients and employees more than four decades later. Since 1990 his son Jim Davis, along with Dennis Cotter and Bill Moyer, continue to enhance this legacy, incorporating the latest technologies and modern management techniques.


From our unrivaled expertise in sustainability to our unique virtual design capabilities, we’re employing the most creative and innovative thinkers – and the latest technologies – to define our industry’s future. Our holistic, progressive approach is something we call the DAVIS 360°. We look at every aspect of every project to ensure a seamless, fully integrated experience. This process is the hallmark of the DAVIS experience.

Our commitment to lasting local relationships continues to qualify us as one of the nation’s top-ranked general contractors. The concepts of trust and honesty govern not only our client and subcontractor relationships, but our entire corporate structure. We are guided by a commitment to fairness – to every client, employee, and partner.

As our founder, James G. Davis Sr. often said, “Be more concerned about your character than your reputation.”
**Dow Building Solutions** *(Table Number: C-12)*

5 Fox Hollow Dr.,
Cherry Hill, NJ 08003
989.638.1000 (Tel)
989.636.0231 (Fax)
www.dow.com

**Office Location:** Headquarters in Midland, MI and Philadelphia, PA; Sales Offices in Major Cities Around the U.S.

**Attendees:** Nick Scheib, Michael Palmer, Victoria Interval

**This company typically hires from the following options:**

Construction, Mechanical, Structural

**Company Description:**

Dow Building Solutions serves the global building and construction markets with an extensive line of industry-leading insulation, housewrap, sealant and adhesive products and systems. Through its strong sales support, customer service and technical expertise, DBS provides meaningful solutions for improving the energy efficiency in homes and buildings today, while also addressing the industry’s emerging needs and demands. A recognized leader in insulation solutions, Dow is known by its strong brands, including our extensive line of STYROFOAM™ brand insulation products, THERMAX™ insulating products, and our GREAT STUFF™ line of insulating foam sealants. Dow products help curb escalating utility bills, reduce a building’s carbon footprint and provide a more comfortable indoor environment. All over the world, products and systems backed by Dow’s proud BLUE™ heritage are essential elements for today’s green designs.

**DPR Construction, Inc.** *(Table Number: F-17)*

2741 Fairview Park Dr., Suite 600
Falls Church, VA 22042
703.698.0100 (Tel)
703.698.1710 (Fax)
www.dpr.com

**Office Location:** Atlanta, GA; Austin, TX; Denver, CO; Houston, TX; Newport Beach, CA; Pasadena, CA; Phoenix, AZ; Raleigh-Durham, NC; Redwood City, CA; Richmond, VA; Sacramento, CA; San Diego, CA; San Francisco, CA; San Jose, CA; Washington, DC; West Palm Beach, FL

**Attendees:** Shane Goodman, Matt Hedrick, Tim Conroy
This company typically hires from the following options:

Construction, Mechanical

Company Description:
DPR Construction is a unique technical builder that truly believes that "Who We Build is as Important as What We Build." Ranked in the top 50 general contractors in the country over the last 10 years, DPR is a national commercial contractor and construction manager that specializes in technically challenging and sustainable projects. The DPR story began in July of 1990 when Doug Woods, Peter Nosler and Ron Davidowski, the D, the P and the R, created a construction company that set out to do something different in an industry traditionally resistant to change. Having reached $1 billion mark within its first 10 years, this truly entrepreneurial organization has grown to 17 offices, just over 1,900 employees, and posted $1.4 million in volume in 2010. Fortune Magazine ranked DPR at #22 on its 2011 list of 100 Best Companies to Work For.

CULTURE - A strong entrepreneurial environment at DPR is cultivated by a well-defined purpose, "We Exist to Build Great Things," and four core values, "integrity, enjoyment, uniqueness, ever forward." DPR is a flat, titleless organization that focuses on "what is right" rather than "who is right." This culture of discipline has supported a take-charge, self-initiated, roll-up-our-sleeves attitude and management style that meets the demands of our technical and time-challenging projects. DPR’s EMR rate is among the lowest in the country at 0.50.

INNOVATION - DPR is driving quality and innovation in the design and construction industry. DPR is the 22nd largest green builder in the nation, with the highest percentage of LEED-accredited professionals on staff among general contractors. DPR’s Virtual Building Group continues to push the envelope on the limits of Building Information Modeling, providing BIM services that include 3D and 4D site logistics planning, 3D and 4D MEP coordination, and 3D virtual facilities mock-ups.

EDiS Company (Table Number: W-31)
110 South Poplar Street, Suite 400
Wilmington, DE 19801
302.421.5700 (Tel)
302.421.9888 (Fax)
www.EDIScompany.com

Office Location: West Chester, PA; Wilmington, DE; Lewes, DE

Attendees: Rob Belfiore, Andrew DiSabatino III, Andrew Hickey

This company typically hires from the following options:

Construction
Company Description:
For 100 years and five generations of ownership, EDiS has been building community landmarks – from schools and hospitals to corporate and community centers. Throughout Delaware, Maryland, Pennsylvania and New Jersey, clients have come to count on us for smart thinking, reliable planning and cost-effective project management. Eighty-six employees work throughout our five independent divisions comprised of EDiS Development Services, EDiS Company, EDiS Building Systems, EDiS Interior Construction and Asset Management Alliance.

Ellinwood + Machado, LLC (Table Number: D-6)
4245 N Fairfax Dr, Suite 850
Arlington, VA 22203
703.835.9989 (Tel)
(Fax)
www.emstructural.com

Office Location: Arlington, VA; Atlanta, GA

Attendees: Carl Hubben, Brad Ellinwood, Tim Park

This company typically hires from the following options:

Structural

Company Description:
Ellinwood + Machado, LLC (EM) is a growing structural engineering firm which provides services to architects, building owners, developers and contractors. With 16 employees between our two offices in Atlanta and D.C., we are a medium sized firm with extensive project experience ranging from high-rise towers to small renovations. By leveraging our technical ability and diverse experience, we strive to provide solutions that exceed our client’s expectations.

EM engineers are licensed in 30 states, use the latest design software and stay ahead of the industry standard for building codes and best practices. Our experience includes; seismic engineering, wind engineering, high-rise design, feasibility studies, value engineering, building renovations, post-tensioned concrete, vibration engineering, peer reviews, long span steel design, existing conditions assessments, and construction sequence analysis. Through our technical skills and knowledge, we work on nearly every type of building facility. These include; hotel/housing, healthcare, education, institutional, justice (Federal and State), Industrial, commercial, defense, parking decks, retail, sports and recreation, and embassy. Diverse clients and project types have given EM employees project delivery experience in design-bid-build, design/build, negotiated contracts, and integrated project delivery. Our experience with varying types of analysis, clients and deliveries allow us to compete for exciting and challenging projects.
EM is looking for summer interns and recent graduates who want to be part of a small business centered on exceptional work and client service. As an employee of EM you will be exposed to all aspects of the building industry from marketing and project proposals to drawing delivery and construction administration. Ellinwood + Machado is an expanding team who rely on each other to produce top of the line work more efficiently than the competition.

**Engenium Group** *(Table Number: B-14)*

1618 11th Street NW, Suite 302  
Washington, DC 20001  
202.505.3646 (Tel)  
(Fax)  
www.engeniumgroup.com

**Office Location:** Washington, DC

**Attendees:** Brandon Harwick, Caitlin Hanzel,

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical

**Company Description:**

Engenium Group is small and dynamic MEP firm located in Washington DC which specializes in sophisticated / challenging design solutions. Our practical, yet innovative, full-cycle design approach helps us to develop insightful solutions tailored to our client’s specific goals.

We have an extensive project portfolio. The engineering and sustainable design projects that we current have on the boards include athletic facilities, data centers, office buildings, judicial projects, government, laboratories, health care, master planning, engineering assessments, energy audits, etc.

We are proud to hire Penn State University graduates. In fact 100% of our full time engineering staff are distinguished PSU graduates. This year we are looking to add one more electrical and one more mechanical graduate engineer to our staff.

We value education and achievement. Our engineers grow faster and experience more because of our focus on mentorship and technical development. Our employees are encouraged to think and find better solutions to today’s engineering challenges.

We believe that there is a better way. A better way to approach design, a better communicate ideas, and a better way to meet the clients goals. Engenium Group is not your traditional engineering company – we do things differently, and are proud of it.
EwingCole (Table Number: W-41)
100 North Sixth Street,
Philadelphia, PA 19106
215.923.2020 (Tel)
215.574.1370 (Fax)
www.ewingcole.com

Office Location: Philadelphia, PA; Washington, DC; Irvine, CA; New York, NY

Attendees: Richard Garman, Heather Dreisbach, Brent Ellmann

This company typically hires from the following options:

Mechanical, Lighting/Electrical, Structural

Company Description:
EwingCole, in practice for over 50 years, is a nationally recognized, fully integrated architecture, engineering, interior design, and planning firm of more than 300 professionals in Irvine, Philadelphia, and Washington. Our practice is built on the core values of professional excellence, design quality and collaboration. Our goal is to provide the best total solution for our clients, the community and the environment. EwingCole is a leader in the design of academic, corporate, cultural, government, healthcare, science and technology and sports and entertainment facilities. Visit www.ewingcole.com.

exp Global, Inc. (Table Number: W-48)
205 N. Michigan Ave., Suite 3600
Chicago, IL 60601
312.616.7381 (Tel)
312.616.3030 (Fax)
www.exp.com

Office Location: Glendale, CA; San Diego, CA; Milwaukee, WI; Orlando, FL; Chicago, IL; Boston, MA; Las Vegas, NV; Atlanta, GA; Detroit, MI; Columbus, OH; St. Louis, MO

Attendees: Walter Brennan Jr., PE, Kate Peterson, LEED AP, Nate Gonner, EIT

This company typically hires from the following options:

Mechanical, Lighting/Electrical, Structural

Company Description:
With a mission to Understand, Innovate, Partner and Deliver, we provide professional, technical, and strategic advisory services to the world’s built and natural environments. We offer a challenging and rewarding work environment to employees, and value to clients.
We’re an integrated, motivated team working together with all types of clients, on projects big and small: locally, regionally, nationally, globally. With more than 3,500 employees, exp operates out of more than 100 offices in North America. With local knowledge and registrations in strategic locations around the world, we’ve got it covered.

Services:
- Commissioning
- Electrical
- Energy Modeling
- Fire + Life Safety
- LEED Consulting
- Lighting Design
- Mechanical
- Plumbing
- Structural
- Sustainable Development
- Technology Design

Our vision is to create vibrant, sustainable communities. With a commitment to our employees, we will leverage our experience and expertise, create trusting and enduring relationships, ensure effective operations and financial strength, and act in a socially responsible manner.

We’re passionate about having a healthy planet and helping people in the places where we live and work. We promote community stewardship by encouraging involvement, both individually and corporately, through our Sustainability program and other philanthropic activities.

Sustainable design is a core value of exp. Besides just being “the right thing to do”, our strategies help create positive outcomes for owners in many ways: reducing operating costs; enhance asset value; improve productivity; maintain better occupant health; reduce liability; increase profits.

We find the right balance between innovation and practicality in order to create vibrant, sustainable communities and partner with our clients to make it happen. We want the journey to be a two-way street – appreciating the effort, the expertise that each brings to the table, and then celebrating the exact moment when a project comes together. And whether that happens to be just around the corner or halfway around the world, from start to finish, we offer clients exponential possibilities.

Facility Engineering Associates (Table Number: F-11)
12701 Fair Lakes Circle, Suite 101
Fairfax, VA  22033
703.591.4855 (Tel)
703.591.4857 (Fax)
www.feapc.com
Office Location: Washington, DC; Dallas, TX; Denver, CO; San Francisco, CA

Attendees: Tom Larson, Caitlin Behm,

This company typically hires from the following options:

Mechanical, Structural

Company Description:
Facility Engineering Associates, P.C. (FEA) was founded in 1992 to support owners and managers of existing facilities. Since then, we have grown to over 50 employees whose education and experience match the challenges our clients face. FEA has worked from coast to coast in over 26 countries. We have worked on some very exciting projects for some very well-known clients, such as the National Park Service, Smithsonian Institution, The World Bank, Inter-American Development Bank, U.S. Department of the Treasury, and Hilton Hotels, to name only a few. FEA offers the following service lines to our clients; repair and restoration design, condition assessment, facility asset management, sustainability, energy management, instrumentation and monitoring, and environmental consulting. FEA cultivates a commitment to employee growth and opportunity. We encourage the development of your technical expertise in new areas to expand your knowledge and our service offerings. FEA recognizes that our greatest resource is our staff. We provide a career that challenges your skills, recognizes your contributions, and opens doors to new and exciting opportunities. FEA's goal, as a company, is not to be the biggest in the industry, but to be the best at what we do. Our corporate office is located just outside Washington, D.C. with additional offices located in Dallas, TX; Denver, CO; and San Francisco, CA.

Fisher Marantz Stone (Table Number: F-15)
22 West 19th Street, 6th Floor
New York, NY 10011
212.691.3020 (Tel)
212.691.1644 (Fax)
www.fmsp.com

Office Location: New York, NY

Attendees: Yena Han, Michael Lombardi,

This company typically hires from the following options:

Lighting/Electrical

Company Description:
Fisher Marantz Stone (FMS) creates effective, innovative and sustainable lighting solutions - and we have done so for over 3500 challenging projects around the world since 1970. We’re still going strong with a new generation of partners and a dynamic young studio. Our projects range
from concert halls to museums, corporate towers to residences, universities to airports and train stations. We provide an understanding and sensitive approach to light as an integral architectural material which supports the idea of a space and the human activities within it. The diverse backgrounds and talents of our studio designers combined with our continual involvement in lighting research and education, all supported by cutting edge in-house technologies, enhance our firm’s creative approach to designing architectural lighting. We actively pursue sustainable lighting solutions and the integration of daylight within each project design as part of our commitment to and involvement in sustainability.

Fourth and fifth year students interested in obtaining a summer internship or full time position with FMS should be proficient in graphic and quantitative skills. Students should be prepared with a complete portfolio demonstrating skills such as hand drawing, sketching, CAD and 3D renderings.

**Foreman Group** *(Table Number: D-2)*
525 W. New Castle St., P.O. Box 189
Zelienople, PA  16063
724.452.9690 (Tel)
724.452.3800 (Fax)
www.fore mangroup.com

**Office Location:**  Zelienople, PA; Manheim, PA

**Attendees:**  John Kamer

**This company typically hires from the following options:**

Construction, Mechanical, Lighting/Electrical

**Company Description:**
The Foreman Group companies include Foreman Architects Engineers, Foreman Program and Construction Managers, Foreman Building Commissioning and The Foreman Foundation. The Foreman Group provide provides architectural, engineering, construction management and building commissioning services for educational, commercial and healthcare clients throughout Pennsylvania, New Jersey, Maryland and Ohio. Office locations include Pittsburgh and Harrisburg, PA. Total staff of around 100 with annual design and management of approximately 250,000,000 in construction value.
Forrester Construction Company *(Table Number: B-16)*

12231 Parklawn Drive,
Rockville, MD  20852
301.816.1700 (Tel)
(Fax)
www.forresterconstruction.com

**Office Location:**  Rockville, MD

**Attendees:** Lisa Tenley, Casey Dreher,

**This company typically hires from the following options:**

Construction

**Company Description:**
Building Great Careers - Building Great Futures

Welcome to Forrester Construction Company, an ENR Top 400 General Contractor where not just another job, but your next career awaits! Forrester is a place where talent and opportunity meet and we are we are committed to meeting the needs of our Team Members through top resources and industry connections.

Here at Forrester, your professional growth has a direct influence on our company’s future. We are committed to providing training, coaching and support to develop and broaden your career within Forrester. We are a growing commercial construction firm based in Rockville, MD specializing in new construction, renovation, and tenant fit-up for market sectors such as laboratories and biotech, hospitals and healthcare, educational, high-end office interiors, and restaurant/retail facilities.

Using a philosophy of teamwork and innovation, we believe that merit is the basis for reward within a career. We pride ourselves on identifying high achieving individuals and dynamic construction projects that challenge and stimulate. Forrester Construction has openings for our entry-level Field Engineer Program and our Summer Internship program. Come join our team to use your talents to build challenging and award winning projects. Discover your career at Forrester Construction Company.

For more information on Forrester, please visit www.forresterconstruction.com and see how you can start building a great career and a great future within our company.
**GHT Limited** (*Table Number: D-10*)

1010 North Glebe Road, Suite 200
Arlington, VA 22201
703.243.1200 (Tel)
703.276.1376 (Fax)
www.ghtltd.com

**Office Location:** Arlington, VA

**Attendees:** Doug Boswell, Craig Eichenlaub,

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical

**Company Description:**
GHT helps optimize building performance. We provide sustainable mechanical, electrical, and plumbing (MEP) engineering services for commercial office buildings, tenant interiors, and government properties, as well as institutional, hospitality, and mission critical environments. GHT's areas of expertise include MEP system design, commissioning, building energy services, and real estate advisory services. Based in Arlington, VA, GHT is one of the largest locally owned and headquartered MEP consultants in the Washington D.C. metro area. Since our founding in 1965, GHT has remained on the leading edge of technology to deliver sustainable MEP engineering solutions that balance comfort, efficiency, and purpose.

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**Gilbane Building Company - DVRO** (*Table Number: W-43*)

100 Penn Square East, Suite 1040
Philadelphia, PA 19107
267.256.4500 (Tel)
215.568.8329 (Fax)
www.gilbaneco.com

**Office Location:** Cleveland, OH; Chicago, IL; New York, NY; Laurel, MD; Providence, RI; Norcross, GA; Houston, TX; Phoenix, AZ; Philadelphia, PA

**Attendees:** Maggie Reed, Meral Kanik, David Maser

**This company typically hires from the following options:**

Construction, Mechanical, Lighting/Electrical, Structural

**Company Description:**
Gilbane began in 1873 as a family-run carpentry and general contracting business. The company has grown into one of the nation’s largest full-service construction firms with annual revenues of more than $4 billion. Gilbane offers clients a broad range of services including construction
management, program management, design-build contracting, general contracting, development, management solutions, infrastructure management and relocation management.

The Delaware Valley Region is comprised of offices in Philadelphia, PA; Harrisburg, PA; and Wilmington, DE. Currently, the local region employs over 120 professionals. We have worked in Pennsylvania since 1958, New Jersey since 1966, and Delaware since 1970. This proven local track record has earned our firm the critical respect of clients and local contractors.

Gilbane is a full-service construction and real estate development company offering a variety of innovative facility solutions such as site selection, financing, programming and construction, and relocation management. As a leader in delivery systems, Gilbane is a major innovator of construction management, an approach that offers a wide range of services from the earliest planning stages of a project to its completion. The firm also offers program management, design-build contracting and general contracting. Gilbane serves all major public and private markets including higher education and K-12 institutions, life sciences, healthcare, corporate, mission critical, sports and recreation, criminal justice and transportation.

Gilbane’s offices are organized into 10 strategic geographic operating regions with more than 29 permanent offices across the United States and in Puerto Rico. Each office combines the benefits of full-service operations capabilities, including in-house estimating, value engineering, scheduling, procurement, accounting and construction operations with the knowledge and experience that only a local presence can provide.

Our dedication to successfully responding to the needs of our clients has led us to provide a blend of front-end driven construction management services with the delivery-driven services of a builder. Gilbane emphasizes the team approach to all our projects. We endeavor to establish a cooperative working relationship among all team members, including Client, User Groups and Architect/Engineer. This approach ensures that all parties gain a complete understanding of the project and work with common objectives.

Our understanding of the issues and ability to offer more than standard construction services help clients meet budget and schedule objectives – and more importantly, Gilbane delivers facilities that can provide maximum value well into the future. When clients select Gilbane, they benefit from:

- Reduced costs for design, construction and operations.
- Reliable estimates so owners can make informed decisions
- Long-range thinking to keep building use flexible and future-ready
- Communications and creativity to phase construction seamlessly
- Knowledge and experience specific to multiple market segments

What truly sets the company apart is that Gilbane lives the core values handed down by its founding fathers. Gilbane is focused on acting as a steadfast advocate for its customers and creating relationships grounded in trust.
Gilbane Building Company - MARO *(Table Number: W-42)*

7901 Sandy Spring Road, Suite 500
Laurel, MD  20707
301.317.6100 (Tel)
301.317.6130 (Fax)
www.gilbaneco.com

**Office Location:**  Laurel, MD; Richmond, VA; Arlington, VA

**Attendees:**  Tyler Swartzwelder, Anthony Barton, Kendall Slivka

**This company typically hires from the following options:**

Construction, Mechanical, Structural

**Company Description:**

Gilbane began in 1873 as a family-run carpentry and general contracting business. The company has grown into one of the nation’s largest full-service construction firms with annual revenues of more than $4 billion. Gilbane offers clients a broad range of services including construction management, program management, design-build contracting, general contracting, development, management solutions, infrastructure management and relocation management.

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- Long-range thinking to keep building use flexible and future-ready
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- Knowledge and experience specific to multiple market segments

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Girard Engineering, PC *(Table Number: E-2)*
7600 Leesburg Pike, West Building, Suite 310
Falls Church, VA 22043
703.442.8787 (Tel)
703.356.0169 (Fax)
www.girard.com

*Office Location:* Falls Church, VA

*Attendees:* Brendan Cullen

*This company typically hires from the following options:*

Mechanical, Lighting/Electrical

*Company Description:*
Girard Engineering is a highly respected engineering and design firm with a commitment to client satisfaction and a dedication to innovation and efficiency. Our 45-person firm in the Washington, DC area has provided comprehensive mechanical and electrical engineering services for commercial, multi-family residential, educational, and civic projects since 1978.

Recent projects include:
- St. Elizabeths West Campus – Phase I for the Department of Homeland Security – a 1.2 Million SF build-to-suit headquarters building for US Coast Guard;
- 700 6th Street, NW – 300,000 SF, 12 story LEED Platinum trophy class office building in Washington, DC;
- Richmond CenterStage – Historical renovation and revitalization of the 1928 Carpenter Center in Richmond, VA, including a 1,850-seat theater and a 200-seat studio theater;
CityMarket at O Street—1 million SF mixed use urban infill, including retail, 600+ residential units, preservation of the historical market building (built 1881), grocery store and hotels.

Girard has a history of commitment to sustainable design. We won our first award for energy efficient design in 1980, and have maintained that dedication ever since. Girard currently has 17 LEED Accredited Professionals; and we try to ensure that all of our designs incorporate efficient and sustainable solutions. Of our most recently LEED certified projects, two have achieved LEED Platinum status and have been recognized with awards by the National Capital Region of the USGBC.

Our challenging and stimulating atmosphere allows us to attract and retain motivated, professional and creative staff. We offer in-house training, and strongly encourage professional development and continuing education. As a small firm, employees are presented with frequent opportunities to advance their skills in design and project management. We encourage all employees to take on as many challenges and responsibilities as they can handle and offer the tools and support to ensure everyone meets their career goals.

For more information visit our website at www.girard.com and please stop by to visit us at the Career Fair to have any questions answered in person.

**Grunley Construction Co. (Table Number: C-13)**
15020 Shady Grove Rd., Suite 500
Rockville, MD  20850
240.399.2000 (Tel)
240.399.2001 (Fax)
www.grunley.com

**Office Location:** Rockville, MD

**Attendees:** Michael Funk, Bill Six, Kaitlyn Triebl

**This company typically hires from the following options:**

Construction, Mechanical

**Company Description:**
Established in 1955 with these simple goals:
- To create and maintain a safe work environment at all times
- To continually deliver complex, challenging and quality projects on-time and within budget
- To always be viewed as "The Best" in the eyes of our clients, subcontractors and employees

Ranked # 193 in the 2009 ENR 400.
YEAH, WE BUILT THAT!
Our projects are in the nation’s most historic, ornate and revered buildings, including:
Supreme Court of the U.S.; Department of the Treasury; Library of Congress; National Archives;
World War II Memorial; Washington Monument; Department of Commerce; and the
Eisenhower Executive Office Building.

Young Constructors Program:
While Grunley prides itself on completing one-of-a-kind projects, we are especially proud of our
program to recruit and train the future of our company—the Young Constructors.

Young Constructors experience three areas of construction:
1. Field Work – “How a building is built…”
2. Office Work – “How a company is run…”
3. Continuing Development – “To stay current we must always look ahead…”

Grunley places Young Constructors with our experienced project managers or field supervisors
on large construction projects in the Washington Metro Area. Young Constructors are trained on
the job to handle a variety of construction-related tasks including:

1. Plan Reading
2. Document Control
3. Subcontractor/Owner/Architect Relations
4. Project Management Software
5. Schedule Development
6. And more

What Projects will I work on?
Young Constructors work on major projects in the Metro Area. Besides your main project,
Grunley conducts summer tours of our highest profile jobs. Past tours have included the Supreme
Court, National Archives, and the U.S. Treasury Building.

What Training will I receive?
You will attend monthly sessions at our training facility in Rockville, Maryland. Topics include:
Advanced Structural Concrete; Project Scheduling; Project Start-Up; Contracts and Clauses; Site
Utilization; Grunley Top 10 (Safety); AutoCAD; and Project Management Software.

Harmon, Inc. (Table Number: D-15)
7900 Xerxes Ave. S, Suite 1800
Bloomington, MN 55431
952.944.5700 (Tel)
952.944.5766 (Fax)
www.harmoninc.com
**Office Location:** Atlanta, GA; Austin, TX; Baltimore, MD; Bolingbrook, IL; Cincinnati, OH; Dallas, TX; Denver, CO; Boynton Beach, FL; Minneapolis, MN; Houston, TX; Orlando, FL; Seattle, WA

**Attendees:** Jim Bald, Matt Christian,

**This company typically hires from the following options:**

**Construction**

**Company Description:**
Harmon, Inc. is the largest full-service glazing contractor in the United States. Working closely with general contractors, Harmon satisfies the commercial building teams’ enclosure needs – from new exterior curtainwall envelopes, to service and emergency repairs, to renovation of existing building stock that has been overtaken by time. Harmon strives to create a favorable first impression, increase occupant comfort through improved envelope systems, and ensure functional, longevity of the building’s exterior skin.

Harmon provides opportunities for growth and self-development through hands-on learning. Our professional development programs help employees learn the skills necessary to advance in their careers. Come advance at a pace that matches your personal goals; come build your career with Harmon.

**Havtech** *(Table Number: E-10)*
9505 Berger Road,  
Columbia, MD  21046  
301.206.9225 (Tel)  
410.381.1902 (Fax)  
www.havtech.com

**Office Location:** Columbia, MD

**Attendees:** Paula Levine, Paul Miller, Panda Aumpansub

**This company typically hires from the following options:**

**Mechanical**

**Company Description:**
Since 1984, Havtech (www.havtech.com) has been providing innovative heating, ventilating and air conditioning (HVAC) solutions to building owners and contractors. Today, Havtech is the Mid-Atlantic’s leading independent commercial HVAC equipment supplier. Focused on delivering exceptional service and innovative solutions, Havtech brings together equipment for new installations and replacements, startup, training, preventative maintenance, repair services, building automation, energy services, and a full line of parts for all of the brands we represent.
Havtech represents over 30 of the most innovative HVAC equipment and building automation system manufacturers, serving both the comfort and process needs of the commercial, institutional and industrial markets. This depth, combined with expertise in energy efficient HVAC system design and green building methods, allows Havtech to offer cost-effective solutions that provide both a low environmental impact and a high return on investment for customers. Havtech is dedicated to providing every customer with an exceptional experience through a commitment to providing solutions designed to meet their specific needs in a way that is accurate, timely and reliable.

Havtech’s office in Columbia, Maryland, a LEED Silver building, houses sales, support and service associates as well as a state-of-the-art training center. The hands-on training lab provides a comprehensive view of the HVAC systems and products that the company represents. Visitors can also learn about the Daikin VRV systems that cool and heat the 110,000-square-foot facility.

Havtech is a fast-paced and growing company looking for talented, innovative professionals who want to be part of a future focused team that provides high quality solutions that make sense to its customers and communities, both financially and environmentally. If you are bright, driven, and customer oriented, then you belong at Havtech.

Haynes Whaley Associates, Inc. (Table Number: W-12)
1881 Campus Commons Drive, Suite 103
Reston, VA 20191
703.391.0024 (Tel)
703.391.0028 (Fax)
www.hayneswhaley.com

Office Location: Reston, VA; Houston, TX; Austin, TX

Attendees: Robert Pronier, Aric Heffelfinger

This company typically hires from the following options:

Structural

Company Description:
Since Haynes Whaley Associates’ founding in 1976, our practice has focused on one discipline, the structural engineering design of buildings. Our award-winning portfolio includes a broad range of commercial, public and institutional projects and is comprised of all building types, including office, healthcare, mission critical, education, hotel/resort, mixed-use, residential, and industrial facilities.

Haynes Whaley has built a staff that is deep in talent with a single focus to be the best structural engineers in the nation. Our list of repeat clients around the country who regularly engage us on
their projects testifies to our success. Recognizing that our people are the reason for this success, we offer them opportunities to:

- reach their potential, professionally and personally
- experience the rewards of solving difficult challenges
- expand their knowledge about a variety of structural systems and building types
- be part of a small collaborative team with the capabilities/experience of a large firm
- gain engineering experience under the supervision of seasoned professionals
- increase preparedness for the P.E. licensure exam

Haynes Whaley has offices in Houston, Texas; Austin, Texas and Reston, Virginia. Our Reston office was established in 1986 and is ideally located 18 miles from Washington, DC. Seasoned engineering professionals manage the Reston team producing all documentation for projects in the Mid-Atlantic region. Haynes Whaley is continually looking for highly-qualified people from entry-level to senior-level engineers. Candidates should have a strong interest in a collaborative working process, good communication skills and engineering experience with building design. A Bachelor degree in Civil or Architectural Engineering specializing in structural engineering is required. We offer a comprehensive benefits package including Medical, Dental, and Vision Insurance; Flexible Spending Account; Life Insurance; 401(k) Savings Plan; Personal Time Off (PTO); Paid Holidays; and competitive compensation package commensurate with experience. 

Www.hayneswhaley.com

Hensel Phelps Construction Co. (Table Number: W-25)
14215 Clarksville Pike,
Highland, MD  20777
703.828.3200 (Tel)
814.353.4646 (Fax)
www.henselphelps.com

Office Location:  Austin, TX; Chantilly, VA; Greeley, CO; Irvine, CA; Orlando, FL; Phoenix, AZ; San Jose, CA; Bellefonte, PA

Attendees: Jeff Sandeen, Justin Green, Rodney Westmoreland

This company typically hires from the following options:

Construction

Company Description:
Founded in 1937, Hensel Phelps Construction Co (Hensel Phelps) is one of the nation’s leading construction companies constructing commercial, institutional, industrial, defense and other specialty projects. Hensel Phelps offers one of the strongest records for on-time delivery and cost effective performance in the industry.
Ranked by Engineering New-Record in 2010 as the 9th largest "General Building" contractor, Hensel Phelps Construction Co continues to expand its work in scope, size and complexity by blending innovative technology with the philosophical tents established by its found Mr. Hensel Phelps.

Ranked 4th among the Largest Green Contractors’ by Engineering News-Record, Hensel Phelps takes seriously its responsibility for helping to conserve the earth’s natural resources.

The principles of fiscal conservatism, reliability, determination and responsibility are as fundamental to performance now as they ever have been. The company has dedicated itself to training, promoting and encouraging its staff to improve each project. In doing so, Hensel Phelps further strengthens its commitment to PERFORMANCE.

Hensel Phelps’ Mid-Atlantic District office - located in Chantilly, Virginia - is within the National capital metro area. The division’s diverse construction portfolio totals over $7 billion and includes some of the most visible projects projects in the Mid Atlantic region such as the renovation of the Pentagon, the design-build construction of "America’s Hangar" (the National Air and Space Museum), the renovation of the Old Patent Office Building into the new Donald W. Reynolds Center for American Art and Portraiture, among many others.

Hensel Phelps’ eight district offices are located throughout the US
- Mid-Atlantic District, Chantilly, VA
- Southeast District, Orlando, FL
- Southwest District, Austin, TX
- Plains District, Greeley, CO (corporate headquarters)
- Northern California District, San Jose, CA
- Southern California District, Irvine, CA
- Western District, Phoenix, AZ

To learn more about Hensel Phelps Construction Co., please visit our website at www.henselphelps.com

HGA Architects and Engineers (Table Number: C-8)
420 5th Street North, Suite 100
Minneapolis, MN  55401
612.758.4000 (Tel)
612.758.9364 (Fax)
www.hga.com

Office Location: Minneapolis, MN; Rochester, MN; Milwaukee, WI; San Francisco, CA; Los Angeles, CA; Sacramento, CA; Washington, DC (Architecture only)

Attendees: Johanna Harris, Leighton Deer, Robin Lang
This company typically hires from the following options:

Mechanical, Lighting/Electrical, Structural

Company Description:
HGA is an integrated architecture, engineering and planning firm that helps prepare its clients for the future. With offices in Minneapolis and Rochester, Minnesota; Milwaukee, Wisconsin; Los Angeles, San Francisco and Sacramento, California; and Washington DC, the nationally recognized firm has developed expertise in the healthcare, corporate, arts, community, higher education, and science/technology industries since 1953. HGA’s culture for interdisciplinary collaboration, knowledge sharing and design investigation enables its clients to achieve success with responsive, innovative and sustainable design. Visit www.HGA.com or follow the firm on Facebook or Twitter.

High Construction Company (Table Number: E-3)
1853 William Penn Way,
Lancaster, PA 17601
717.291.2276 (Tel)
717.293.4451 (Fax)
www.highconstruction.com

Office Location: Lancaster, PA; Elmira, NY

Attendees: Justin Wingenfield, Greg Spaulding, Daniel Patton

This company typically hires from the following options:

Construction, Structural

Company Description:
High Construction provides design-build, construction management, general contracting, and energy consulting and reduction services for offices, manufacturing and distribution centers, hotels, educational facilities, retail centers, and health care facilities.

High Construction is one of ten businesses that make up the High® companies, a vibrant organization with over 2,000 employees. While diverse, the High companies share a vision and commitment to industry leadership, environmental stewardship, and community. Following The High Philosophy, we deliver a unique and exceptional level of service that you would expect from a family-owned business that started more than 80 years ago.

High Construction was honored as the 2011 Construction Manager of the Year and 2007-2010 General Contractor of the Year by the American Subcontractors Association of Central PA which serves 31 counties in the state. As a Green Plus™ certified business, High Construction has received the Institute for Sustainable Development’s highest level of recognition to triple-
bottom-line sustainability. We are also one of only 55 Pennsylvania businesses certified as an ENERGY STAR service provider.

Based in Lancaster, PA, and with offices in Williamsport, PA and Elmira, NY, we serve customers in Pennsylvania, New York, New Jersey, Delaware, and Maryland.

Our team of estimators, project managers, field operations personnel, and energy solutions engineers invites you to start building your future with High Construction—a leader in facility construction and energy solutions.

For more information about High Construction, visit www.highconstruction.com.

**Hill International, Inc.** (*Table Number: F-14*)

303 Lippincott Centre, Marlton, NJ 08053
856.810.6200 (Tel)
202.408.3058 (Fax)
www.hillintl.com

**Office Location:** Marlton, NJ; New York, NY; Philadelphia, PA; Washington, DC; Phoenix, AZ; Irvine, CA; Atlanta, GA

**Attendees:** Suzanne Borger, Steve DiBartolo, Vincent D’Ambrosio

**This company typically hires from the following options:**

**Construction**

**Company Description:**
Hill International is proud to be one of the top construction management companies in the world. With 3,200 employees in 100 offices worldwide, Hill provides program management, project management, construction management, and construction claims services. Hill is the largest independent CM firm (for fee only) in the country and ENR recently ranked Hill as the 8th largest CM firm (for fee only) in the US.

It is Hill’s mission to be the very best professional services firm in the world, helping our clients minimize the risks inherent to the construction process. We accomplish this mission by hiring the best construction professionals in the business and provide them with an exceptional workplace experience.

**Locations:** NY; Philadelphia; Ohio; Wash, DC; Phoenix, AZ; Irvine, CA

**Type of Contractor:** Construction Management & Claims Consulting

**Interviewing For:** Internships & Full Time

**Position(s) available:** Intern & Entry Level
**Hoffman Borowski and Associates** *(Table Number: C-14)*
2205 York Road, Suite 200
Timonium, MD 21093
410.505.8143 (Tel)
888.281.1985 (Fax)
www.hba-eng.com

**Office Location:** Timonium, MD; York, PA; Sarasota, FL

**Attendees:** Jason Borowski, Matthew Steiner,

This company typically hires from the following options:

Mechanical, Lighting/Electrical

**Company Description:**
The team of Hoffman Borowski and Associates strives to add value through consultation, innovation and creativity. Our mission is to align ourselves with our client’s goals and needs by delivering the highest quality engineering services that meet their schedules and cost objectives.

Hoffman Borowski & Associates is a professional mechanical/electrical consulting engineering firm with offices in Maryland and Pennsylvania. Our strength lies in our understanding of the role of the consulting engineer. We recognize that our primary role in the construction process is to provide consultation to the owner and other design team members in order for informed decisions to lead the development of a successful building project.

Comprised of a core group of professionals that have worked together for the last 15 years, Hoffman Borowski & Associates has formed a team that not only strives for excellence in our work, we also enjoy working together. Providing a wide range of services associated with the built environment, our team has developed a satisfied client base in Maryland, Virginia, the District of Columbia, Pennsylvania, New York, New Jersey, Delaware, and Florida.

**Holbert Apple Assoc., Inc.** *(Table Number: B-9)*
3423 Olney-Laytonsville Road, Suite 6
Olney, MD 20832
301.570.1460 (Tel)
301.570.1462 (Fax)
www.holbertapple.com

**Office Location:** Olney, MD

**Attendees:** Tony Pfeufer, Nate Salnick,

This company typically hires from the following options:

Structural
**Company Description:**
Holbert Apple Associates, Inc. (HAA) is a medium-size consulting structural engineering firm with a vibrant, diverse blend of clients, projects and design opportunities.

Clients include architects, government agencies, foreign embassies, universities, hospitals, contractors (both design/build partnership and construction consulting), civil and MEP engineers and private building owners.

Services include design of new buildings and parking structures, renovation and repair of existing structures, feasibility studies, due diligence/condition surveys, load-capacity studies and expert witness testimony.

Projects include hotels, office buildings, schools, labs, parking garages, apartments, healthcare facilities, retail and restaurants, among others.

Design opportunities include structural steel, mild-reinforced concrete, post-tensioned concrete, masonry, wood and load-bearing light gauge as well as historic framing analyses for repair/renovation projects.

The majority of projects are in the Mid-Atlantic region, but have also been in such diverse locations as Florida, Texas, California, Colorado, Iraq, Yemen, Pakistan and Peru. The staff holds professional licenses in 31 states.

The diversity of clients, projects and design types, in an open office staffed by mentors with a broad spectrum of experience levels, provides excellent exposure to all aspects of structural design. We nurture the professional growth of our engineers, provide regular opportunities for continuing education, encourage passage of the Professional Structural Engineer Examination and afford leadership and advancement opportunities within the firm.

Holbert Apple Associates, Inc. is located in Olney, Maryland (Metro Washington, D.C. market) and was founded in 2001 by David Holbert (’75 AE) and the now retired Rich Apple (’79 AE). David Holbert has over 35 years of experience in the Washington, D.C. area as well as national and international experience and was named an outstanding PSU Engineering Alumnus in 2001. The other engineering owners are Tony Pfeufer (’97 AE), David Smith (’98 AE) and Nate Salnick (’03 AE). In addition, four other PSU AE’s hold various positions within the firm.

**Holder Construction Company** *(Table Number: W-24)*
2355 Dulles Conner Blvd., 501
Herndon, VA  20171
703.796.4400 (Tel)
888.376.4320 (Fax)
www.holderconstruction.com
Office Location: Altanta, GA; Phoenix, AZ; Charlotte, NC; Dallas, TX; Washington, DC; Dallas, TX; San Jose, CA

Attendees: Tim Willson, Jason Bell, Brooks Eden

This company typically hires from the following options:

Construction, Mechanical, Lighting/Electrical

Company Description:
Since 1960, Holder Construction Company's mission to provide clients with quality construction services has resulted in over 80% repeat client business. Holder is a national commercial construction services firm respected as a leader in "team approach" project delivery. It consistently ranks as one of the Nation's top 100 contractors.

Holder's mission is to serve its customers with quality construction services, which adds value to their projects. From planning through post construction, Holder is committed to the project and the team. Holder serves its clients by evaluating alternative solutions, providing creativity, and continuously challenging ideas to find the best options.

Holder excels when working as part of a collaborative team to develop, design, and construct each project. Holder's clients participate in the process every step of the way, controlling the design, and achieving their goals for cost, schedule, and quality.

Delivering quality projects on time and within budget is the cornerstone on which Holder has built its reputation. Since 1960, Holder has operated under the founding principle "Do the kind of job that makes our clients want us to do their next project" as evidenced by a long list of successful projects and satisfied clients.

HLB Lighting Design (Table Number: B-12)
200 Park Avenue South, Suite 1401
New York, NY 10003
212.674.5580 (Tel)
212.254.2712 (Fax)
www.hlblighting.com

Office Location: New York, NY; San Francisco, CA; Los Angeles, CA; Boston, MA

Attendees: Lee Brandt, Simi Veit,

This company typically hires from the following options:

Lighting/Electrical

Company Description:
Horton Lees Brogden Lighting Design is an internationally recognized design firm with nine principals and a staff of over 50 designers with offices in New York, San Francisco, Los Angeles, and Boston. HLB is focused on architectural lighting for both interior and exterior environments. We are inspired by the artistry of light and its impact on the natural and architectural environment. We infuse our core values of artistry, legacy, curiosity, balance, and integrity into every project. We thrive with intriguing projects that engage us conceptually and challenge us technically. We seek to enhance our clients’ experiences and create a legacy of design that respects its environment and promotes a better future. Our services are customized to provide the best lighted environments to meet our clients’ needs.

HLB is a collaborative firm, filled with dynamic people whose enthusiasm for what we do infuses both our professional and personal lives. We are driven by an experienced team that is rewarded for its originality, commitment, and leadership. Our Principals are engaged in every project from concept to commissioning to ensure the clients’ needs are realized at every step. Our design and technical experts hail from many parts of the world and form the basis for HLB’s proven ability to produce outstanding, award-winning designs.

As designers, we promote a positive vision of the future, based upon the belief that many of the environmental problems we face are design challenges. We believe a successful project starts with a collaborative mind-set in support of a common goal: to achieve energy-effective, high-quality environments for owners through intelligent lighting design, design that holistically integrates daylight with supplemental light and controls. Our designers work closely with owners and architectural teams to optimize lighting for energy-effective designs of the highest excellence.

**HSC Builders & Construction Managers** *(Table Number: W-6)*

304 New Mill Lane,
Exton, PA 19341
610.280.0200 (Tel)
610.280.0204 (Fax)
www.hscbuilders.com

**Office Location:** Exton, PA

**Attendees:** Ryan Klinicki

**This company typically hires from the following options:**

Construction, Mechanical

**Company Description:**

HSC Builders and Construction Managers is a leading construction management firm in the Mid-Atlantic region. Since 1988 HSC has specialized in the healthcare, bio-pharma and higher education industries. This specialization and a client-centric approach bring significant value to
our clients and have led to numerous long-term partnerships. The corporate office is located in Exton, PA and our work is primarily in Southeastern Pennsylvania, New Jersey and Delaware.

HSC provides Construction Management at Risk, Agency CM, Design-Build and General Construction services. We pride ourselves in delivering excellence within each of the delivery methods. Clients have come to rely on HSC’s expertise and support for conceptual planning, on through design and construction, to create a smooth project for all team members.

HSC's niches in construction are Healthcare, Pharmaceutical and Higher Education. Over 50% of our projects are healthcare projects such as clinical diagnostic space, medical office buildings, Cath Labs, ERs, ORs and highly sensitive spaces. In the pharmaceutical sector, HSC works on Research & Development labs, GMP manufacturing, warehousing facilities, and pilot plant operational spaces. Our third niche, higher education, includes student residences, science labs, classrooms, auditoriums and communal spaces.

HSC utilizes Building Information Modeling (BIM) on many projects preventing potential system clashes in the field. As an environmentally conscious company, we approach every project with sustainability in mind. HSC’s team understands how to deliver projects with LEED requirements; most of our project managers are LEED credentialed.

Our approach to client success has evolved over the years into what we term The HSC Way. Excellence in construction management is much more than on-time and within budget project delivery. At HSC, we exceed these metrics by also bringing intangible value to our clients. HSC provides this through specialization in niche industries; working expertly in sensitive, occupied facilities; and innovatively finding alternative materials or phasing solutions.

**Integral Group** *(Table Number: D-12)*
1084 Foxworthy Avenue, Suite 105
San Jose, CA 95118
408.448.6300 (Tel)
408.448.6301 (Fax)
www.integralgroup.com

**Office Location:** Oakland, CA; San Jose, CA; Seattle, WA; Los Angeles, CA; Washington, DC; New York, NY; Richmond, VA; Vancouver, BC Canada; Toronto, ON Canada; London, UK

**Attendees:** David Kaneda

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical
**Company Description:**
At Integral, we are reimagining engineering. We imagine a more sustainable world in which we can reinvent and redefine the ways our built environment can make a direct and indirect impact. We’re a team of mechanical and electrical engineers with a passion for innovation. We’re committed to expanding your possibilities in sustainable design, energy efficiency and cost effectiveness. Together, we can turn an inspired design into an outstanding development.

Performance is about delivering deep green engineering solutions and viewing buildings not as static endproducts of complex design processes, but as living organisms. Our focus on best practices and innovation makes us strive towards cost effective and pragmatic outcomes. We believe that whole system optimization is at the heart of every green or sustainable building.

We are aligning and leveraging our business practices with social initiatives aimed towards a greener and revitalized economy — acceleration is at hand. The value we add is realized though our methodology. Our diverse staff of engineers, simulation specialists, building scientists, and researchers offers you the widest possible range of solutions from an integrated water supply and treatment system, to campus wide district energy system, to passively performing environmentally responsive architecture, to strategies in achieving net-zero energy buildings.

It is our belief that optimal buildings contribute to human well-being while being in balance with the environment. Sustainable building practices provide direct financial returns to our clients and benefit society. When you work with us, you get an active partner who brings practical engineering, visionary thinking and solid management.

**Interface Engineering Inc. (Table Number: F-6)**
700 12th Street, NW, Suite 700
Washington, DC  20005
503.382.2266 (Tel)
503.382.2262 (Fax)
www.interfaceeng.com

**Office Location:**  Portland, OR; San Francisco, CA; Washington, DC; Honolulu, HI; Seattle, WA; Abu Dhabi, UAE

**Attendees:** Kevin Cahill, Jim Good,

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical

**Company Description:**
INTERFACE ENGINEERING is a conduit to a better built environment. We are a seasoned consulting engineering practice made of people who are passionate, creative, and progressive. As strategic partners to our clients, our aim is to provide creative design solutions that result in
high performance projects and decision making tools that achieve more with less. Together, we can build a better world.

INTERFACE ENGINEERING is a multidiscipline mechanical and electrical engineering firm known for innovative resource use, visionary sustainable design and breakthrough engineering solutions for new and existing buildings. Our work demonstrates how integrated design and creative collaboration can produce outstanding results – for our clients, our community and our environment.

Interface Engineering has grown into a nationally recognized consultancy with over 180 design professional in five offices. We focus on high-performance pragmatic design, and to date have completed 113 LEED Certified projects (13 Platinum, 66 Gold, 23 Silver, 11 Certified) and 14 Net-Zero buildings. Our diverse market sector activity has allowed us to grow and we are consistently ranked high in industry surveys. Today we are at the forefront of an evolving industry, transforming the concept of what the built environment can be.

ISEC, Inc. (Table Number: W-13)
11840 West Market Place, Suite P
Fulton, MD 20759
410.381.6049 (Tel)
410.381.6812 (Fax)
www.isecinc.com

Office Location: Denver, CO; Phoenix, AZ; San Diego, CA; Los Angeles, CA; San Francisco, CA; Seattle, WA; and Columbia, MD

Attendees: Joni Anderson, Jim Golemboski, Joe Masters, Brent Paden

This company typically hires from the following options:

Construction

Company Description:
Established in 1967, ISEC, Inc. has become a leading national prime trades contractor and subcontractor for specialty building interiors and equipment. A $250 million a year business, we are an employee-owned company with over 1,000 construction professionals and craftsmen located in our offices nationwide. We are your single source interior trades contractor, with full-service capabilities to manage every phase, from design, engineering, estimating, purchasing and manufacturing, to contract administration and installation. We provide construction services specializing in architectural woodwork, ornamental metals, building specialties, doors, frames and hardware, laboratory casework and equipment, and general trades.
Jacobs  *(Table Number: E-8)*
777 Main St.,
Fort Worth, TX  76102
817.347.5386 (Tel)
817.735.7003 (Fax)
www.jacobs.com


**Attendees:**

**This company typically hires from the following options:**

Construction, Mechanical, Lighting/Electrical, Structural

**Company Description:**

Our success comes from our people. As an industry leader with approximately 54,000 employees worldwide and revenues over $12 billion, we have a solid position in the market that reflects our strength and our heritage.

Jacobs serves as one of the world’s largest and most diverse providers of professional technical services, providing full-spectrum support to industrial, commercial and government clients. With a global network of more than 160 offices in over 26 countries, Jacobs is positioned for growth, offering career opportunities worldwide from planning to design to construction to operation.

Our emphasis on safety, growth, and exceeding client expectations starts with solid employee relationships. It all starts with you.

James Posey Associates, Inc. *(Table Number: C-4)*
3112 Lord Baltimore Drive,
Baltimore, MD  21244
410.265.6100 (Tel)
410.298.9820 (Fax)
www.jamesposey.com

**Office Location:** Baltimore, MD

**Attendees:** Justin Bem, PE, Mike Sherren, PE, Tom Clippinger, PE
This company typically hires from the following options:

Mechanical, Lighting/Electrical

Company Description:
JAMES POSEY ASSOCIATES is a 62-member mechanical-electrical engineering firm headquartered in Baltimore, Maryland. There are 16 graduates of the Penn State AE program on staff, including Principals and Associate Principals. Established by engineer James Posey in 1911, the firm works in the public and institutional sectors on facilities for education, government, healthcare, medical research, historic preservation, and the arts. The staff has been with the firm an average of 12 years and is led by only its fourth president. They consistently rank in the Engineering-News Record Top 500, Consulting Specifying Engineer Giants 100, and Building Design + Construction Giants 300. Their clients include 10 of the country’s top 50 architecture firms ranked by Architect Magazine in 2011. Their portfolio of 15 LEED certified projects features Maryland’s first LEED Gold hospital and first LEED Gold school. They do work for the Architect of the Capitol, Department of Defense, Johns Hopkins Medical Institutions, Johns Hopkins University, National Institutes of Health, General Services Administration, Smithsonian Institution, and University System of Maryland. Some of JPA’s notable projects are the U.S. Capitol Visitor Center, Dirksen U.S. Senate Office Building modernization, Bancroft Hall historic renovation at the U.S. Naval Academy, Johns Hopkins Bloomberg School of Public Health, Decker Quadrangle Development at Johns Hopkins University, Fairfax County (VA) Public Safety and Transportation Operations Center, and the Visitor and Education Centers at Mount Vernon. Learn more at www.jamesposey.com.

Jaros, Baum & Bolles (JB&B) (Table Number: C-15)
80 Pine St., 12th Floor
New York, NY 10005
212.530.9457 (Tel)
212.269.5894 (Fax)
www.jbb.com

Office Location: New York, NY

Attendees: Chris Colasanti

This company typically hires from the following options:

Mechanical, Lighting/Electrical

Company Description:
Jaros, Baum & Bolles (JB&B) is a full service consulting engineering firm based in New York City, specializing in the design of HVAC, electrical, plumbing, fire protection, lighting, telecommunications and vertical transportation for commercial and institutional buildings located throughout the world. JB&B is also experienced with sustainable building design. Recent
projects include: WTC Freedom Tower (New York, NY); Rohm & Haas Science Facility (Shanghai, China); One Bryant Park (New York, NY); Cira Centre (Philadelphia, PA).

**JBA Consulting Engineers** *(Table Number: W-10)*
5155 W. Patrick Lane, Suite 100
Las Vegas, NV  89118
702.362.9200 (Tel)
702.362.9862 (Fax)
www.jbace.com

**Office Location:** Las Vegas, NV; Phoenix, AZ; Orange County, CA; New Orleans, LA; Hong Kong, China; Macau, China; Ho Chi Minh, Vietnam

**Attendees:** Adam Bernardo, Jason Witterman,

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical

**Company Description:**
At JBA Consulting Engineering, we like to say "We bring buildings to life™"; In fact, we've been doing it for almost fifty years. Our roots as Trusted Advisors™ trace back to our humble beginnings as a fledgling Las Vegas engineering firm founded by industry visionary Ralph Joeckel in 1966. Today, we are proud to be recognized around the globe as the gold standard of consulting engineering firms. Our Trusted Advisors™ have the opportunity to fulfill our mission to improve and protect the human environment while continuing their personal and professional growth. Our commitment to providing unsurpassed client service with the highest standard of engineering counsel to our clients around the world is the same today as it was in the beginning. If this is the type of company you’re looking for JBA invites you to join our advisors around the globe to bring buildings to life™

**Joseph R. Loring & Associates, Inc.** *(Table Number: W-33)*
21 Penn Plaza, 14th Floor
New York, NY  10001-2727
212.563.7400 (Tel)
212.563.7382 (Fax)
www.loringengineers.com

**Office Location:** New York, NY

**Attendees:** Damian Payne, Joseph L. Charity,
This company typically hires from the following options:

Mechanical,  Lighting/Electrical

Company Description:
Celebrating our 50th Anniversary, Joseph R. Loring & Associates, Inc. (LORING) was founded in 1956 and has offices located in New York City, Princeton, NJ and Washington D.C with a total staff of 110 people.  LORING is a full.service consulting engineering firm responsible for the design and specification of Heating, Ventilating and Air Conditioning (HVAC), Plumbing, Fire Protection, Electrical, and Telecommunication Systems for a wide variety of Commercial, Institutional, Industrial and Utility projects. Our organizational structure consists of multi-disciplinary groups specializing in Commercial Facilities, Financial Services, Interiors Fit,Out, Utilities Infrastructure, and Telecommunications. We offer challenging and rewarding career opportunities with competitive salaries and benefits for students seeking employment in the building design profession. We are interested in students seeking full-time or summer/intern positions in the fields of HVAC and electrical power distribution.

JVP Engineers, PC (Table Number: D-18)
5101 Wisconsin Avenue, NW, #400
Washington, DC  20016
202.362.3001 (Tel)
202.362.5541 (Fax)
www.jvpengineers.com

Office Location:  DC Area

Attendees:  Vincent J. Pedraza, Michael A. Tellep,

This company typically hires from the following options:

Mechanical,  Lighting/Electrical

Company Description:
Established in 1992, JVP Engineers, P.C. is an award winning, nationally recognized mechanical and electrical engineering design firm. The firm began as an independent, small, professional corporation located in Washington D.C. and has grown into a competitive enterprise with a reputation within the engineering community for engineering professionalism. JVP Engineers specializes in engineering designs ranging from office buildings, airports, embassies, chanceries, and computer facilities; to hotels, hospitals, laboratory and research facilities, museums, schools, educational facilities, and military command centers. The firm has designed systems for buildings within the Washington Metropolitan Area, across the United States and internationally, including some of our country’s most beloved historical structures.

With a nationally recognized team from diverse backgrounds, JVP Engineers offers personalized service provided by experienced personnel, specializing in a broad range of engineering
disciplines. JVP also creates a work environment that fosters open communication and personal development. Employees are encouraged to enhance their knowledge and continue their education; several Engineers have earned their accreditation while employed at JVP. This advancement is recognized and rewarded as part of JVP Engineers’ continuous growth process.

**KBR Building Group** *(Table Number: C-10)*
8000 Towers Crescent Drive, Suite 650
Vienna, VA  22182
703.761.4910 (Tel)
703.761.4877 (Fax)
www.kbrbuildinggroup.com

**Office Location:** Vienna, VA (Washington, DC regional office); Atlanta, GA; Charlotte, NC; Greenville, SC; Nashville, TN; Orlando, FL; Raleigh, NC; Dallas, TX; Birmingham, AL

**Attendees:** Jeff Clements, Christina Kazmierski, Robert Pearce

**This company typically hires from the following options:**

Construction

**Company Description:**
KBR Building Group is a diversified construction services company serving commercial/mixed-use, advanced manufacturing, healthcare and institutional clients. Geographically, the company is focused on the Mid-Atlantic, Southeast and Southwest regions of the United States, but is strategically positioned to operate in other areas to accommodate our clients’ building programs. Each of our offices has strong management and is responsible for local relationships with regulatory authorities, subcontractors, vendors and design firms. The company is consistently ranked as a Top 10 Contractor and Top 5 Green Builder by Engineering News-Record and the McGraw-Hill Construction family of regional publications. KBR Building Group’s client list includes a number of well-known organizations, such as DuPont, Duke Medicine and The Boeing Company.

A long-term member of the ABC organization, KBR Building Group is the recipient of the STEP Diamond Award (2013) for our outstanding safety program. We are also an ABC Accredited Quality Contractor (AQC) in good standing and one of a select few ABC Certified Green Contractors nationwide. KBR Building Group has a rich history when it comes to recognition for excellence in construction— at national, regional and local levels. Our award-winning projects represent an array of industries and facility types.

KBR Building Group’s locations include Atlanta, Birmingham, Charlotte (Headquarters), Dallas, Greenville (SC), Houston, Nashville, Orlando, Research Triangle Park and Washington, D.C. KBR Building Group is the exclusive commercial construction arm of KBR, a leading U.S.-based engineering, construction and services company.
Leach Wallace Associates, Inc. *(Table Number: W-38)*
6522 Meadowridge Road, 
Elkridge, MD  21075
410.579.8100 (Tel)
410.540.9041 (Fax)
www.leachwallace.com

**Office Location:**  Elkridge, MD; York, PA; and Charlotte, NC

**Attendees:** Rob Banas, Jim Gleba, 

This company typically hires from the following options:

Mechanical, Lighting/Electrical

**Company Description:**
Leach Wallace Associates, Inc., is a consulting engineering firm headquartered in Elkridge, Maryland, located between Baltimore and Washington, DC, Maryland, with branch offices in York, Pennsylvania and Charlotte, North Carolina. The firm was established in 1990 with the purpose of providing comprehensive mechanical, electrical, and energy systems engineering design services for healthcare, institutional, commercial, industrial and governmental clients. Leach Wallace’s focus and expertise for mechanical and electrical system design includes heating, ventilation, air conditioning, plumbing, fire protection, electrical power distribution, lighting and communications systems.

In addition to an expertise in healthcare systems design, Leach Wallace is experienced in facility master planning, utility infrastructure and the design and evaluation of central heating, cooling and power generation plants for such project types as educational, healthcare, office buildings, and industrial facilities.  Leach Wallace’s present staff of 110 includes 40 registered Professional Engineers and 26 Penn State graduates.

Opportunities are available for graduating seniors, as well as internships for summer employment at all of our offices.  Call today.

H.F. Lenz Company *(Table Number: B-8)*
1407 Scalp Avenue, 
Johnstown, PA  15904
814.269.9300 (Tel)
814.269.9400 (Fax)
www.hflenz.com

**Office Location:**  Johnstown, PA; Pittsburgh, PA; Conneaut, OH

**Attendees:** Robert R. McIver, Kaitlyn Stoltz, Dave Miller, Paul Petrilli, Amanda Schmidt
This company typically hires from the following options:

Mechanical, Lighting/Electrical

Company Description:
H.F. Lenz Company has been a nationally recognized leader in sustainable design for over three decades. In fact, our firm was again ranked in the "Top 100 Green Design Firms" in the Country, by Engineering News Record (ENR) Magazine (July 2012 edition). We have been a member of the United States Green Building Council since 2000 and currently have 20 LEED™ Accredited Professionals on staff. H.F. Lenz Company has over 60 projects that have attained various levels of LEED™ Certification, and we are currently involved in 40+ projects pending LEED™ Certification, totalling over 10 million sq.ft. of facilities. In 2008, we became an Energy Star®Partner Firm, and have completed validation services for numerous projects that have attained an Energy Star® Building Lavel.

As a Pennsylvania-based firm headquartered in Johnstown, with branch offices in both Pittsburgh, Pennsylvania and Conneaut, Ohio, H.F. Lenz Company has been providing a full range of engineering services for building systems, infrastructure, and industry for over 67 years. Utilizing state-of-the-art software, our teams of multi-discipline engineers collaborate to design award-winning projects for numerous Fortune 500 companies and high-profile clients throughout the United States. With 175 employees, including 48 Professional Engineers licensed in a total of 50 state and DC, we offer design services in the areas of healthcare facilities, educational facilities, national, state, and municipal government facilities, high-rise office buildings, mission-critical facilities, financial institution projects and historic renovation projects.

Why H.F. Lenz Company?
Our Engineers have vast potential for professional development with opportunities for success in a variety of areas. They enjoy a career with very competitive pay and benefits, including quality health care insurance, 401k Plan with company match, bonus/incentive pay and relocation assistance.

LERA (Leslie E.Robertson Associates, R.L.L.P.) (Table Number: W-7)
40 Wall Street, 23rd Floor
New York, NY 10005
212.750.9000 (Tel)
212.750.9002 (Fax)
www.lera.com

Office Location: New York, NY; Mumbai, India; Shanghai, China

Attendees: Megan Sesil, Michael Hopper,

This company typically hires from the following options:

Structural
Company Description:
Leslie E. Robertson Associates, R.L.L.P. (LERA) is a 100 person consulting engineering firm that was established in 1923. Today, we have offices in New York, Mumbai and Shanghai.

LERA provides structural engineering design services for architects, developers, contractors and owners. We have designed numerous landmark projects, both nationally and internationally. Our long tradition of innovative design has brought us to the forefront of the structural engineering profession.

With a reputation for design excellence, we work closely with all members of the design and construction team throughout the design and building process. Our project portfolio includes hotels, residential towers, mixed-use developments, office buildings, performing arts facilities and government buildings. The firm has accomplished unique, award-winning designs in concrete, steel and wood. We have provided designs for new buildings and for additions to renovations to existing structures.

Limbach Facility Service - Mid Atlantic Branch (Table Number: E-18)
13261 Mid Atlantic Blvd,
Laurel, MD  20708
301.623.4800 (Tel)
301.623.4743 (Fax)
www.limbachinc.com

Office Location:  Warrington, PA; South Brunswick, NJ; Ann Arbor, MI; Pontiac, MI; Plymouth, MI; Laurel, MD; Woburn, MA; Columbus, OH; Sanford, FL; Garden Grove, CA; Tampa, FL; Pittsburgh, PA

Attendees:  Deshawn Alexander, Natalie Forella, Ben Shade

This company typically hires from the following options:

Construction,  Mechanical

Company Description:
With over a century of operating experience, Limbach has grown into one of the nation’s premier mechanical contractors, consistently ranked in the Top 10 of ENR’s Top Specialty Contractors since 1964. Headquartered in Pittsburgh, PA, Limbach maintains 11 strategically stationed Branches throughout the US, and is active in 24 markets.

Limbach is an industry-leading provider of sustainable building solutions, focused on innovative and cost- effective MEP management. As an Energy Solutions Provider, Limbach offers building owners a broad range of comprehensive energy-saving options, to help them identify and implement key ways to reduce operational expenses. The Company’s engineers remain at the
forefront of green building technologies and practices, enabling a rapid commercialization of these techniques for the benefit of its customers.

Among the first to employ such model-based technology as BIM, the company offers unparalleled levels of flexibility and foresight to ensure an optimized outcome for every project. Limbach delivers a recognized reputation and a network of strong relationships developed by consistently performing superior work.

**Lutron Electronics Co.** *(Table Number: D-8)*
7200 Suter Road,  
Coopersburg, PA  18031  
610.282.3800 (Tel)  
610.282.7477 (Fax)  
www.lutron.com

**Office Location:** Coopersburg, PA; Boston, MA; Boynton Beach, FL

**Attendees:** Danielle Dempsey, Brent Protzman,

**This company typically hires from the following options:**

Construction, Lighting/Electrical

**Company Description:**
Lutron Electronics, headquartered in Coopersburg, Pennsylvania, designs and manufactures energy-saving light controls, automated window treatments and appliance modules for both residential and commercial applications. Its innovative, intuitive products can be used to control everything from a single light, to every light, shade and even stand-by power in a home or commercial building. Lutron products make any space more versatile, while enhancing ambiance, comfort and productivity. They also save energy and make light bulbs last longer, making them an eco-friendly addition to the home and workplace. Founded in 1961, Lutron estimates that the installed base of its products saves the nation nearly 10 billion kWh of electricity, or approximately $1 billion in utility costs per year. Lutron manufactures more than 16,000 energy-saving products, sold in more than 100 countries around the world.

**Mascaro Construction Compnay, LP** *(Table Number: B-11)*
1720 Metropolitan Street,  
Pittsburgh, PA  15233  
(Tel)  
412.321.4922 (Fax)  
www.mascaroconstruction.com

**Office Location:** Pittsburgh, PA
**Attendees:** Alec Hanley, Christi Saunders,

**This company typically hires from the following options:**

Construction

**Company Description:**
Mascaro Construction Company, L.P. provides General Contracting, Construction Management and Design-Build services to the commercial, institutional, power, industrial and highway markets. Founded in 1988 with a firm commitment to client satisfaction, Mascaro has grown to be one of the largest regional contractors today. The people employed by Mascaro make this achievement possible. Quality people provide quality projects. From senior management to field personnel, we firmly believe that when you build with Mascaro, you build with the best. Do you have what it takes to BUILD WITH THE BEST?

**MBP (Table Number: E-7)**
3040 Williams Drive, Suite 300
Fairfax, VA 22031
703.641.9088 (Tel)
703.245.5993 (Fax)
www.mbpce.com

**Office Location:** Columbia, MD; Fairfax, VA; Roanoke, VA; Williamsburg, VA; Raleigh, NC; Atlanta, GA; Richmond, VA; New York City, NY; Philadelphia, PA; Tampa, FL; Chesapeake, VA

**Attendees:** Bryn Bernstein, James Peck, Ralph Kreider

**This company typically hires from the following options:**

Construction, Mechanical, Lighting/Electrical, Structural

**Company Description:**
MBP is a multi-disciplined construction consulting firm experienced in assisting clients in managing the construction process from initial budget, through design and construction, to successful project closeout. Established in 1989, MBP is consistently recognized by Engineering News-Record as a national Top 100 construction management firm and Top 40 program management firm.

Based on the in-depth experience of the firm’s professionals, in both the engineering and the performance aspects of construction, MBP provides cost-effective services in both construction management and the resolution of disputes. Construction management includes services such as cost estimating, value engineering, constructibility review, CPM scheduling, and inspection. Dispute resolution services include claims consulting, delay, impact and damages analysis, expert testimony, and litigation support.
We serve private and governmental owners, designers, contractors, developers, and attorneys on a wide range of transportation, building, plant, environmental, and utilities projects. The firm regularly exceeds client expectations and is dedicated to providing the highest quality of service, innovative solutions, and the corporate depth and diversity to fully respond to the construction needs of an expanding client base.

**McClure Company** *(Table Number: E-1)*
4101 N. 6th Street, Harrisburg, PA 17110
717.232.9743 (Tel)
717.236.5329 (Fax)
www.mcclureco.com

**Office Location:** Harrisburg, PA

**Attendees:** Alyssa Wingenfield, Shayne Homan, Lynn DeSantis

**This company typically hires from the following options:**

Construction, Mechanical

**Company Description:**
McClure Company is a mechanical contracting, engineering and service organization headquartered in Harrisburg, PA. McClure Company has award winning in-house mechanical and energy engineering capabilities whose goal is to provide our customers with the most focused, cost effective and responsive energy solutions utilizing our team of Professional Engineers, LEED Accredited Professionals, and Certified Energy Managers.

**McHenry & Associates** *(Table Number: W-29)*
25001 Emery Road, Suite 200
Warrensville Hts., OH 44128
216.292.4696 (Tel)
216.292.5874 (Fax)
www.mchenryassociates.com

**Office Location:** Cleveland, OH

**Attendees:** Christian Todd

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical
**Company Description:**
A consulting engineering firm in Cleveland, Ohio, McHenry & Associates, Inc. provides professional mechanical and electrical engineering consulting services for a wide range of facilities within the construction industry, new ground-up and renovation projects. Our experience includes commercial, office, retail, recreational and industrial facilities, as well as sustainable design services for LEED projects.

McHenry & Associates also provides code analysis, feasibility studies, construction cost estimates and energy utilization studies related to building mechanical and electrical systems. Our firm's broad background of experience enables us to provide innovative designs to satisfy a particular project's requirements.

We are attentive of the importance of communication with our clients, as well as internal coordination within our own mechanical and electrical departments. Our staff has the education, training and experience necessary for completion of a successful design within the parameter appropriate for a particular project.

**McKamish, Inc. (Table Number: C-11)**
50 55th Street,
Pittsburgh, PA 15201
412.781.6262 (Tel)
412.781.2007 (Fax)
www.mckamish.com

**Office Location:** Pittsburgh, PA

**Attendees:** Dave Wingertsahn, Gary Haffely,

**This company typically hires from the following options:**

Construction, Mechanical

**Company Description:**
When it comes to specialty mechanical contracting, McKamish sets the bar. We have over 35 years of experience and four focus groups, Commercial Construction, Power & Industrial, Service, and Metal Fabrication.

The Commercial Construction Group at McKamish is the heart of our business. We serve customers big and small in virtually all market segments, meeting their Mechanical Contracting, Plumbing and HVAC needs. The McKamish Commercial Construction Group has extensive resources, cutting-edge technology and a team approach to customer satisfaction. Projects include, CONSOL Energy Center, Children’s Hospital of Pittsburgh, Western Maryland Health System, and Mt. Lebanon High School.
Recognizing the needs of our current and future customers, McKamish has increased its focus on the Power & Industrial markets with new talent and expanded customer engagements.

We ensure excellence in installation by fabricating, coordinating and packaging complete piping systems and supports in our dedicated fabrication shop.

The McKamish Service Group thrives to optimize customer investment in new and existing building systems. A dedicated team of professional technicians operating a fleet of service vehicles provide McKamish Service customers with around-the-clock support.

We pride ourselves on our long-standing customer relationships and industry-leading customer satisfaction levels. In fact, in a recent customer survey, 100% of respondents said they would recommend McKamish.

The McKamish Metal Fabrication Group is a team of talented problem solvers and quality craftsmen who are adept at working with a variety of metals, across many industries.

Founded as a sheet metal contractor in 1975, McKamish has built its business on its metal shop’s superior craftsmanship. Today, McKamish continues to specialize in fabrication, forming/rolling, and hypertherm burning of sheet and plate. With a 115,000-square-foot production facility, McKamish regularly manufactures, stages and ships large and complex sheet, plate and structural projects for its customers.

EEO M/F/V/D

Please visit our new website, www.mckamish.com

**Mortenson Construction** *(Table Number: W-9)*
700 Meadow Lane North, 2nd Floor North Bldg.
Minneapolis, MN 55422
763.522.2100 (Tel)
763.287.5430 (Fax)
www.mortenson.com

**Office Location:** Denver, CO; Chicago, IL; Colorado Springs, CO; Madison, WI; Milwaukee, WI; Minneapolis, MN; Phoenix, AZ; Seattle, WA; Washington, DC; Shanghai, China; Toronto, Canada

**Attendees:** Kendall Nielsen, Brian Nahas,

**This company typically hires from the following options:**

Construction
**Company Description:**
Mortenson Construction is a family-owned, privately-held corporation that began in Minneapolis, Minnesota in 1954. Today the company operates as a diversified construction organization, offering services in construction, design-build, development, diverse workforce planning, facility operations, preconstruction, and program management.

Mortenson helps all customers achieve their goals - anywhere in the world. Mortenson maintains its company headquarters in Minneapolis, and supports offices in Chicago, Denver, Milwaukee, Phoenix, Seattle, and Shanghai, China. Smaller offices are staffed as needed around the world in order to serve the unique needs of our customers. We also have teams that specialize in certain types of markets, such as federal work, renewable energies, sports arenas, and mission critical facilities.

Our business philosophy is dedicated to trusting relationships, excellence in performing services, and advanced technology in building. We have built a reputation for being a solid and progressive company that is trustworthy, responsible, and a leader in our industry and in the communities in which we live and work.

**Mueller Associates, Inc. (Table Number: B-7)**
1401 South Edgewood Street,
Baltimore, MD  21227
410.646.4500 (Tel)
410.646.4738 (Fax)
www.muellerassoc.com

**Office Location:**  Baltimore, MD

**Attendees:**  Adam Fry, Karen Schutte,

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical

**Company Description:**
Mueller Associates is an engineering firm based in Baltimore, Maryland that specializes in mechanical, electrical, lighting, plumbing, and fire protection design. Mueller has been working with prominent museums, historical institutions, colleges and universities, healthcare organizations, and research and development clients throughout the East Coast for more than 40 years. Our work includes the design of state-of-the-art controlled environments, complex restorations, sustainable systems that meet stringent LEED® standards, and a host of diverse projects with unique technical challenges.

We offer a collaborative and collegial environment that embraces the latest in advanced software and engineering practices, including BIM. Our culture values ingenuity and problem-solving, and, as a result, our portfolio includes repeat work for many of the most respected architects in
the U.S., as well as such notable clients as the Smithsonian Institution, the Kennedy Center, Johns Hopkins University, Duke University, The Thomas Jefferson Foundation, and many others.

Mueller has an experienced staff of 45 professionals, including 35 graduate engineers, 19 of whom are registered professional engineers, and 18 of whom are LEED® Accredited Professionals. Since 1985, Mueller has consistently and proudly supported the Penn State Architectural Engineering program. Fourteen of our engineers are Penn State graduates, including four stockholders. As a mid-sized firm with a diverse practice, we offer stability and significant opportunities for professional development and career advancement. If you are interested in a position that will involve challenging projects, innovative work processes, cutting-edge technology, and a host of renowned clients, Mueller Associates may be an ideal step forward in your career. If you’d like to learn more about us, visit www.muellerassoc.com.

Mulhern & Kulp Structural Engineering, Inc. (Table Number: B-10)
20 South Maple Street, Suite 150
Ambler, PA 19002
215.646.8001 (Tel)
215.646.8310 (Fax)
www.mulhernkulp.com

Office Location: Ambler, PA

Attendees: Jamie Friling, Joe Kulp,

This company typically hires from the following options:

Structural

Company Description:
Mulhern & Kulp was recently ranked 10th in the 2013 Structural Engineer Magazine - Top Structural Engineering Firms to Work For - competition. Our work environment is youthful & energetic with regularly scheduled company sponsored events/activities.

We are a full-service, residential & commercial structural engineering consulting firm that provides building design, analysis, & inspection services for Architects, General Contractors, & Developers. While many of our larger scale projects are built with concrete & steel, we have a unique specialty in wood frame design.

Consistent growth has been the byproduct of our commitment to excellence, which creates opportunities for top-quality employees to progress quickly up the ladder. We offer fully paid health, dental, vision, & prescription insurance coverage, 401k retirement savings plan with company match program, and profit sharing bonuses.
We have active projects in almost every state in the east coast & mid-west regions - with all of our services performed from our headquarters just north of Philadelphia in Ambler, PA. Project types include: single family homes, historical renovations, low & mid rise apartment & condominium buildings, urban infill & redevelopment, mixed use buildings, office buildings, and commercial retail.

If you want to love where you work, we invite you to stop by our booth to get to know us.

Nitterhouse Concrete Products, Inc. (Table Number: C-17)
PO Box 2013, Chambersburg, PA 17201
717.267.4505 (Tel)
717.267.4518 (Fax)
www.nitterhouse.com

Office Location: Chambersburg, PA

Attendees: Jonathan Kirk

This company typically hires from the following options:

Structural

Company Description:
Headquartered in Chambersburg, PA, Nitterhouse Concrete Products, Inc. produces a full range of prestressed and reinforced precast concrete products. We also design and construct complete precast building systems, including architectural and structural precast components such as double tees, columns, beams, stairs, insulated wall panels, and hollow core slabs. These components are used in office buildings, parking structures, warehouses, hotels, dormitories, and educational facilities.

Nitterhouse has achieved continuous certification year-after-year by the Precast/Prestressed Concrete Institute (PCI), and employs its own in-house staff of certified, professional engineers. We are looking for highly motivated students with a desire to design and manage successful projects with one-on-one coaching and on-the-job training. Nitterhouse offers full time employment and summer internships to those interested in performing structural design. Students will also have the benefit of viewing the actual production of the components they design.

Nitterhouse has been producing quality concrete products for more than 85 years.
**Nutec Group** *(Table Number: E-6)*
3687 Concord Road,
York, PA  17402
717.751.0300 (Tel)
717.755.9007 (Fax)
www.ntda.com

**Office Location:**  Hunt Valley, MD; York, PA

**Attendees:**  Tim Warren, Dan Hanley, Dave Atkins, Kim McKitish

**This company typically hires from the following options:**

Construction, Mechanical, Lighting/Electrical, Structural

**Company Description:**
Nutec Group is an integrated provider of planning, architecture, interior design, engineering, facilities management, and construction services. With offices in Pennsylvania and Maryland, Nutec’s professional staff has a diverse project portfolio including industrial, corporate, institutional, and governmental facilities. Our client-driven solutions are provided under direction of an experienced team of project managers that guide our clients from the initial stages of planning through design, construction, and occupancy. Nutec provides advanced capabilities in architecture, HVAC, electrical, plumbing, fire protection, technology, structural, civil, geo-environmental, landscape, and sustainable design.

Nutec provides comprehensive, integrated solutions to several core markets, including Food and Beverage, Manufacturing/Distribution, Federal Government, Biosciences, and Higher Education. The firm has extensive experience and a resume of thousands of projects completed in more than 25 states and several countries. Over 30 licensed architects and engineers, and a staff of more than 60, allows Nutec to offer our clients a breadth of disciplines and depth of resources.

Nutec Group comprises three affiliate companies: NuTec Design Associates, Inc., JDB Engineering, Inc., and Nutec Facilities Corp. JDB Engineering is the oldest of the companies and was founded in 1981.

Because of the breadth and depth of our operation, Nutec offers multiple paths for career growth. Cross-training between disciplines is a key component of our professional development program, which emphasizes both intra-discipline and inter-discipline training.

With a flexible work schedule and professional casual atmosphere, Nutec offers a relaxed environment coupled with mentoring programs, tuition assistance, professional organization memberships, paid holidays, 15 days of leave to start, and health, life, and disability insurance among other benefits. Nutec is committed to providing our employees with a competitive compensation and benefits package that helps maintain a well-balanced lifestyle both at work and at home.
Office for Visual Interaction, Inc. (*Table Number: D-5*)

40 Worth Street, Suite 602  
New York, NY 10013  
212.206.8660 (Tel)  
212.206.8661 (Fax)  
www.oviinc.com

**Office Location:** New York, NY

**Attendees:** Dragana Dima

This company typically hires from the following options:

**Lighting/Electrical**

**Company Description:**  
Office for Visual Interaction, Inc. (OVI) is a New York City-based firm specialized in lighting design for signature architecture. Experienced in all phases and scales of lighting, OVI has provided custom solutions for award-winning projects spanning the globe.

OVI approaches lighting as an integral part of architectural design. We work in constant dialogue with design teams, tailoring lighting to complement each project’s unique architectural language. Our firm has successfully illuminated projects of all styles and scales: from Renzo Piano’s New York Times skyscraper to Zaha Hadid’s Austrian ski jump, from a prototype LED streetlight for New York City to the lighting design and masterplan for the Scottish Parliament complex.

Research and development are an integral part of OVI’s work. Our office has a solid basis of specialized engineering knowledge and stays current with advances in lighting technology. This expertise allows us to select the highest performance light sources and instruments for each project, drawing from a vast range of state-of-the-art solutions. We frequently collaborate with industry to develop custom fixtures, incorporating specialized finishes, innovative manufacturing techniques, and emerging light sources.

To ensure the long-term durability of lighting, we plan for its successful execution, performance, and maintenance. A clear understanding of construction sequencing and trade package coordination informs our design of integrated, installation-friendly solutions. We test our work through detailed lighting calculations, 3D models, and scale prototypes. Our pioneering cost-tracking system establishes lighting hardware costs and defends against contractor substitutions – protecting client budgets and design integrity.

As a member of the US Green Building Council, OVI takes a multi-disciplinary approach to sustainability. Our principals recognize and promote conceptual architectural opportunities to incorporate daylight. We specify low-energy light sources that do not compromise aesthetics, and design-engineer layouts to maximize their efficiency. Our solutions use quality materials and prioritize ease of maintenance, ensuring they will endure over time.
Active in the broader professional sphere, OVI principals Jean Sundin and Enrique Peiniger take leading roles in Global and North American lighting organizations, and have taught advanced lighting studios at Parsons School of Design.

**Office of Physical Plant (OPP) - Penn State** (*Table Number: B-5*)

101K Physical Plant Building,
University Park, PA 16802
814.865.7079 (Tel)
814.865.1692 (Fax)
www.opp.psu.edu

**Office Location:** University Park, PA

**Attendees:** Ed Gannon, Lisa Berkey, Mike Prinkey

**This company typically hires from the following options:**

Construction, Mechanical, Lighting/Electrical, Structural

**Company Description:**

The Office of Physical Plant (OPP) is the administrative organization of the Pennsylvania State University, which is responsible for the stewardship of the University's physical assets. OPP cares for the daily operations and maintenance of over 700 buildings and the infrastructure on the University Park campus, as well as administering real estate and overseeing the planning, design, and construction of capital facilities for the entire University and the Commonwealth Campus system. There are currently 1,642 buildings throughout the Penn State system.

OPP provides quality and cost-effective facilities services at University Park, such as heat, water, electricity, design, construction, maintenance, landscaping, and janitorial services. Physical Plant personnel prepare long range plans for efficient use of facilities, administer the University's real estate, see that new facilities are built properly and renovate older facilities. They also maintain roads, treat sewerage, cut the grass, monitor building energy usage, clear the snow in the winter, and paint the end zones for home football games. OPP handles 48,000 work assignments every year to keep facilities maintained. Work is carried out 24 hours-a-day, 365 days-a-year by over 900 employees.

Physical Plant is organized into seven major Divisions: Administrative and Financial Services, Design and Construction, Facilities Resources and Planning, Commonwealth Services, Operations, Environmental Health and Safety, and Campus Planning and Design. The combined efforts of these Divisions to plan, build, and maintain the physical infrastructure of Penn State, allow the University to carry out it's mission of teaching, research, and public service.
P. J. Dick Incorporated & Trumbull Corporation (Table Number: D-1)
225 North Shore Drive,
Pittsburgh, PA 15212
412.807.2000 (Tel)
412.807.2008 (Fax)
www.pjdick.com

Office Location: Pittsburgh, PA; Columbia, MD; St. Albans, WV

Attendees: Jennifer Howe, Courtney Glaub, Brianne Kyle

This company typically hires from the following options:

Construction, Lighting/Electrical

Company Description:
P.J. Dick Incorporated has established a leading position in the construction industry. We have consistently ranked among the nation’s Top 400 General Contractors and Construction Managers by The Engineering News Record’s annual ranking reports. We have managed over $5 billion in commercial, industrial, federal, and specialty projects since 1979.

In addition to general contracting, P.J. Dick also provides construction management, design.build, program management, and turnkey management services. Our expertise spans a multitude of targeted market sectors including corporate, health care, education, government, and retail.

We operate out of our main office in Pittsburgh, Pennsylvania and our Mid. Atlantic regional office in Columbia, Maryland.

Pennsylvania Housing Research Center (PHRC) - Penn State (Table Number: W-46)
219 Sackett Building,
University Park, PA 16802
814.865.2341 (Tel)
814.863.7304 (Fax)
www.engr.psu.edu/phrc

Office Location: University Park, PA

Attendees: Rhonda Decker, Tracy Dorman, Brian Wolfgang

Company Description:
The Pennsylvania Housing Research Center (PHRC) serves the home building industry and the residents of Pennsylvania by improving the quality and affordability of housing. The PHRC
conducts applied research, fosters the development and commercialization of innovative technologies, and transfers appropriate technologies to the housing community.

The goals are:

- To be a recognized leader in housing-related research.
- To be a recognized center of excellence for housing-related training, technology transfer, education, research, development, and demonstration.
- To be a valued resource for the Commonwealth of Pennsylvania, as well as the building industry and design professionals in Pennsylvania.
- To focus on all technical aspects of housing, with emphasis on: residential land use, site development process; componentization and industrialization; and computer-related developments.
- To promote the following building and construction attributes: quality; affordability; energy efficiency; accessibility; sustainability; and durability.

**Precis Engineering, Inc. (Table Number: C-6)**

20 S. Maple Street, Suite 200  
Ambler, PA 19002  
215.540.9800 (Tel)  
215.540.9818 (Fax)  
www.precisengineering.com

**Office Location:** Ambler, PA

**Attendees:** Kari Donovan, Murray Sterling, Peter Clarke

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical

**Company Description:**

Precis Engineering, Inc. was founded in 2005 to provide strategically sensitive and technically complex engineering services with an emphasis on project leadership. Our staff of 30 engineers offers a range of diverse and highly complex skills: mechanical, electrical, HVAC, plumbing, fire, life safety and process automation engineering; commissioning services; CFD and arc flash calculations; and energy audits for technically-demanding clients in the pharmaceutical, biotech, university, utility and R&D markets. Our portfolio includes LEED certified projects. Our emphasis is on process- and mission-critical systems and utilities where functionality within specific parameters isn’t just a guideline - it’s a requirement.

Precis has built its business on exceptional client service. Our clients recognize the level of expertise and commitment that each member of our staff brings to every project. Our reputation is the cornerstone of our organization, and the reason we get to work on a variety of challenging and exciting projects. We are proud of our steady and continued growth.
We offer opportunities for career development, professional growth, and continuing education. Our vision is a work environment where the best engineers make a difference on spectacular projects, professionalism matters, daily work is fun and rewarding, and enthusiasm for our work, our clients, and each other remains consistent.

About You:
You are a motivated, hard-working team player willing to ask questions and seek answers. You are a recent engineering graduate or will soon earn your degree. An EIT certification is ideal. You are an AutoCAD wizard. You’ve worked with BIM software or REVIT and can wow us with your creativity and computer proficiency. You are familiar with building systems and utilities and have experience working with construction documents. You are willing to challenge yourself, learn from your colleagues, get involved in professional organizations, and become a leader within and outside the office.

Www.precisengineering.com
careers@precisengineering.com

Primera Engineers Ltd *(Table Number: E-17)*
100 S. Wacker Drive, Suite 700
Chicago, IL  60606
312.606.0910 (Tel)
312.606.0415 (Fax)
www.primeraengineers.com

**Office Location:** Chicago, IL; Lisle, IL

**Attendees:** Margaret McNamara, Rebecca Allen Delaney,

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical

**Company Description:**
Primera Engineers, Ltd. (Primera) is a growing and diversified engineering and design firm dedicated to sustainable design and the pursuit of excellence using the latest technologies. Primera is a certified Minority Business Enterprise (MBE) offering a wide range of professional services in the disciplines of architecture, mechanical, electrical, plumbing (M/E/P), telecommunications, structural, civil, transportation, commissioning, and construction management.

Since Primera’s inception in 1987, we have built an exceptional record of successful projects. This success has come on both single and multidiscipline projects. Primera’s design team is comprised of dedicated professionals including Professional Engineers, Structural Engineers,

Primera was founded with two distinct goals in mind:

- Create and maintain a company that quality-driven professionals are proud to be a part of.
- Create and maintain a culture in which the entire existence of the company is based on earning clients’ satisfaction at every opportunity.

Primera operates today with these two goals still in place. Our passion for satisfying clients has resulted in the establishment of one of the premier Quality Management Systems in the industry today, which is ISO 9001:2000 certified. We also recognize, however, that the pursuit of quality is exactly that - a pursuit. That is why we continue to invest in programs, activities and people that will help Primera maintain its position as a top quality provider of professional services.

**Providence Engineering Corp.** *(Table Number: B-4)*

10 Eisenhower Blvd.,
Lancaster, PA 17603
717.509.7000 (Tel)
717.509.7810 (Fax)
www.proveng.com

**Office Location:** Lancaster, PA; Muncy, PA; State College, PA

**Attendees:** David Bernhardt, Jason Slobozien, Jason Kukorlo, Lou Geschwindner

**This company typically hires from the following options:**

Structural

**Company Description:**
Providence Engineering Corporation (PEC) is a consulting Structural Engineering firm with office locations in Lancaster, State College and Muncy, PA. We offer structural engineering services to Architects, Contractors and Owners. Our scope of services includes new construction, additions and renovations; and we maintain registrations in 47 states. We currently have 31 employees who together contribute over 275 years of collective experience.

Employees at PEC can expect the following:

1. to be given a high level of autonomy.
2. to work directly with architects and contractors.
3. to be involved in design, remedial work, renovation and construction compliance issues.
4. to have direct communication between EITs, Engineers, Drafting personnel and Administration.
5. to be a part of an encouraging team that sincerely values each individual employee.
We believe these opportunities set PEC apart from other firms and give our employees unique opportunities to pursue their interests, develop their engineering skills and form a diverse foundation of knowledge as engineers. Please check out our website at proveng.com for more details on our mission and team.

PEC continues to enjoy a strong relationship with the Architectural Engineering program at Penn State. At the 2013 Career Fair, we are once again glad to be supporting the department as a Corporate Partner and look forward to meeting many of you at the career fair.

**R.G. Vanderweil Engineers, LLP (Table Number: W-18)**
274 Summer Street,
Boston, MA 02210
617.423.7423 (Tel)
617.956.4477 (Fax)
www.vanderweil.com

**Office Location:** Boston, MA; New York, NY; Princeton, NJ; Alexandria, VA; Philadelphia, PA; Las Vegas, NV; Syracuse, NY; Los Angeles, CA

**Attendees:** Michael Kennedy, Patrick Murphy,

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical

**Company Description:**
Vanderweil Engineers is a mechanical, electrical, plumbing/fire protection, and technology services engineering firm dedicated to providing value-added engineering services to our clients. Our staff of over 400 offers diverse expertise and a commitment to developing customized and innovative solutions. Our solid working partnerships have earned us a 90% repeat business ratio.

Founded in 1950, Vanderweil is a company that values its clients, its employees and the environment - and we have built our practice accordingly. To enable us to provide the personalized services that our clients deserve, our firm is organized around a series of specialty teams, each focused on a particular area of expertise. This structure allows us to create an experienced and responsive engineering team for each project. We try to involve young engineers in all of our projects, working closely with our senior engineers - a combination that provides energy, enthusiasm, and experience. Our portfolio includes projects of all types and sizes.

We seek opportunities to reduce the carbon footprints of all our projects, and use energy modeling to inform design decisions. Some of the sustainable engineering systems that we’ve designed include reclaimed water, solar thermal hot water heating, ground source heat pump heating and cooling, displacement ventilation, and photovoltaics systems. More than 90 of our
projects have been LEED® Certified and many of our other projects are actively pursuing certification. Vanderweil is a committed firm of the 2030 Challenge and AIA 2030 Commitment.

Using Revit MEP 2013/Navisworks as our BIM platform, Vanderweil has developed an extensive library of 3D/Smart “families,” along with a proven workflow, through the process of designing millions of square feet of building space using Revit over the past several years.

**Rathgeber/Goss Associates** *(Table Number: F-2)*

15871 Crabbs Branch Way, Rockville, MD 20855
301.590.0071 (Tel)
301.590.0073 (Fax)
www.rath-goss.com

**Office Location:** Rockville, MD

**Attendees:** Justin Domire, Michael Goss, Jen Vogel

**This company typically hires from the following options:**

Structural

**Company Description:**

Rathgeber/Goss Associates, PC has provided structural engineering services to the building industry since 1991. Located in Rockville, Maryland we enjoy the benefits of Washington, DC while maintaining our suburban surroundings. Our wide range of projects ([visit www.rath-goss.com](http://www.rath-goss.com)) reflects our diverse client base that includes architects, owners, developers, and contractors.

Design engineers will be involved in all phases of any given project while working directly with the firm’s principals and project managers. Since, many (past and present) of the engineers at RGA are Penn State AE graduates, we are very familiar with new engineer’s qualifications which allows for immediate involvement as a design team member. Our office maintains nationally recognized structural software to aid the design process and to enrich the engineer’s experience.

We support the AE program by donating 5th year thesis buildings and contributing to the Geschwindner Endowment Scholarship while our president, Eric Rathgeber, has been a part of the thesis judging committee.
Reynolds Construction Management, Inc. *(Table Number: B-18)*
3300 North Third Street,
Harrisburg, PA  17110
717.238.5737 (Tel)
717.238.9410 (Fax)
www.reynoldsconstruction.com

**Office Location:**  Harrisburg, PA; Wayne, PA

**Attendees:** Jeffrey Merritt, David Angle,

**This company typically hires from the following options:**

Construction, Mechanical

**Company Description:**
Since 1994, Reynolds has grown from a small construction management firm that focused on public school projects to become one of the largest and most successful construction firms in Pennsylvania. Throughout the course of the last 14 years Reynolds Construction Management, we have matured into a multi-faceted organization that annually manages or constructs over $350 million worth of construction-related projects, and has become renowned throughout the region as a market leader in construction management, general construction and building commissioning. In addition to our flagship division, Reynolds Construction Management, the Reynolds family of construction service companies also includes: R.T. Reynolds (general construction), Reynolds Consulting Engineers (building commissioning and mechanical, electrical and plumbing design), Reynolds Energy Services (energy consulting) and Reynolds Restoration Services (fire, water and wind damage insurance restoration).

As Reynolds has grown and expanded, so have the markets we now serve. Today, in addition to the public construction market, Reynolds now serves clients in a wide variety of sectors, including healthcare, universities, corrections, government, industrial, hospitality and transportation. The Reynolds’ companies have put into place over $4 billion worth of construction, restoration, building commissioning and engineering work in the last 14 years.

In searching for ways to continually better serve our clients, Reynolds Construction Management opened an office in King of Prussia, PA. We undertook this expansion to provide more prompt and focused service to our clients in Eastern Pennsylvania.

All of Reynolds’ companies remain firmly dedicated to the mission of providing the highest quality service to our clients.
Ruby + Associates, Inc. *(Table Number: W-23)*
30445 Northwestern Highway, Suite 310
Farmington Hills, MI  48334
248.865.8855 (Tel)
248.865.9449 (Fax)
www.rubyusa.com

**Office Location:**  Farmington Hills, MI; Grand Rapids, MI

**Attendees:** Dave Walenga, Allison Shenberger, Sarah Bednarcik

**This company typically hires from the following options:**

Structural

**Company Description:**
Ruby + Associates is a constructability-focused structural engineering firm that delivers extraordinary value for each and every one of our clients. Who are our clients? We work for those who share our passion for steel construction – the nation’s top builders, construction managers, steel erectors and fabricators. We are committed to designing better structures, developing better engineers and creating a collaborative work environment that supports both.

Each member of our team - from founding member to newest recruit - shares an unparalleled passion for achieving our clients' goals. We seek out the best and brightest recruits from the nation's top programs, and hand-pick the ones that share our love for problem solving and a good challenge. As a team, we constantly strive to grow, innovate and expand our expertise.

Sauer Incorporated *(Table Number: C-16)*
11223 Phillips Parkway Drive East,
Jacksonville, FL  32256
904.262.6444 (Tel)
904.268.6156 (Fax)
www.sauer-inc.com

**Office Location:**  Newport News, VA; Jacksonville, FL; Washington, DC; Denver, CO; Atlanta, GA

**Attendees:** Greg Zechman, Adam Houck,

**This company typically hires from the following options:**

Construction,  Mechanical, Structural
Company Description:
Sauer is interested in PSU’s best! Graduates ready to build a career in construction with one of the nation’s most successful, highly regarded and innovative industry leaders. For over a century, Sauer has been committed to providing construction services that deliver superior performance and value, becoming a premier Contractor with annual revenues exceeding $300 million. With the expertise and resources to offer our customers the personnel, technology and strength of a national firm coupled with the flexibility, fast response and decision-making of a regional enterprise, our office located in Jacksonville, Florida has an active project roster involving complex Design/Build, Department of Defense and Aerospace projects located in some of the nation’s most desirable geographic areas. The strength and variety of opportunities at Sauer are uniquely suited to meet the challenging demands of PSU Engineers.

Our Mission Statement says it all:
“Since 1876, providing professional construction services which exceed our customers’ expectations.”

Please consider Sauer now for your future.

Scheeser Buckley Mayfield LLC (Table Number: D-11)
1540 Corporate Woods Parkway,
Uniontown, OH  44685
330.896.4664 (Tel)
330.896.9180 (Fax)
www.sbmce.com

Office Location:  Akron, OH; Columbus, OH

Attendees: Chris Schoonover, Vince Feidler, Jake Copley

This company typically hires from the following options:

Mechanical,  Lighting/Electrical

Company Description:
Scheeser Buckley Mayfield, LLC (SBM) is a nationally recognized mechanical, electrical, civil, and telecommunication consulting engineering firm in northeastern Ohio, and has been in business over 50 years. The firm has had a steady growth to approximately 45 employees in our Green, Ohio office (just minutes south of Akron).

SBM is an architectural engineering firm that designs electrical, mechanical and telecommunications systems for buildings. These systems including lighting, power distribution, nurse call, ductwork, plumbing and piping. The drawings and specifications that we prepare are coordinated with the work of architectural firms to create new and renovated buildings. Our work includes projects located in all parts of Ohio and several surrounding states. Our broad
range of services is utilized by a diversity of clients including hospitals, universities, colleges, K-12 education, office buildings, data centers, recreational facilities, research facilities, etc.

SBM offers a flexible work schedule, an attractive benefits package and a pleasant work environment at a location convenient to Akron, Canton and Cleveland.

You will have the opportunity to be involved with all aspects of projects including conception, design, bid phase and construction phase.

SBM is seeking highly motivated, team oriented, mechanical and electrical engineering students and graduates interested in helping our firm provide excellent service to our valued clients. Co-op positions will be considered.

Stop by our table at the Engineering Career Fair to see the projects we have worked on at The University of Akron, Aultman Hospital, Kent State University and Marshall University.

**Schuler Shook, Inc. (Table Number: D-17)**  
750 North Orleans, Suite 400  
Chicago, IL  60654  
312 944.8230 (Tel)  
312 944.8297 (Fax)  
www.schulershook.com

**Office Location:** Chicago, IL; Minneapolis, MN; Dallas, TX

**Attendees:** Grant Kightlinger, Jim Baney,

**This company typically hires from the following options:**

Lighting/Electrical

**Company Description:**
Schuler Shook is an internationally recognized architectural lighting design firm founded in 1986 with offices in Chicago, Minneapolis, and Dallas.

Since 1986, Schuler Shook has crafted lighting designs uniquely tailored to enhance the architectural integrity of the spaces we illuminate. We are committed to achieving the highest level of design and integration possible. We are open and creative design collaborators. We strive to understand the goals of the architect and the client, and we develop lighting design solutions that support both function and design at the highest level.

We are experienced in virtually every project type, including restaurants, hotels, casinos, offices, healthcare, museums, theatres, places of worship, parks, transportation and exterior landscaping and facades.
We work with architects, engineers, owners, and facility operators to design spaces that balance artistry with efficiency. We are experts in providing sustainable lighting solutions that do not compromise design creativity or lighting quality. We give strong consideration to maintenance, constructability, and budget. We maintain a sophisticated lighting lab to test potential solutions with full size mock-ups during the design process.

We consider every assignment a unique opportunity to collaborate and develop lighting concepts that are compelling, innovative, and sensitive to the specific needs of the project. We take great care in developing detailed, thorough documentation that ensures the successful integration, installation, and long-term maintenance of the lighting design. Our approach has resulted in numerous award-winning projects that have been recognized by the AIA, IALD, IESNA, and other organizations.

Our work takes us to nearly every continent, and our projects range from intimate to epic. We enjoy challenges, we work hard, and we laugh a lot. We take pride in our work, and we value the relationships that we build as we create.

Sebesta Blomberg & Associates, Inc. (Table Number: D-16)
2231 Crystal Drive, Suite 400
Arlington, VA 22202-3721
703.522.3800 (Tel)
703.522.8070 (Fax)
www.sebesta.com

Office Location: Boston, MA; Minneapolis, MN; Dallas, TX; Houston, TX; Chicago, IL; West Palm Beach, FL; Austin, TX; Atlanta, GA; Philadelphia, PA

Attendees: Pete Dahl, Kevin Barnett

This company typically hires from the following options:

Mechanical, Lighting/Electrical

Company Description:
Established in 1994, Sebesta Blomberg is a nationally-recognized provider of full-service consulting engineering firm. We provide design, commissioning, retro-commissioning, energy performance, power delivery, utilities and sustainability services. We create collaborative and sustainable solutions that are designed to ensure occupant comfort, improve efficiency and reduce operational costs for education, healthcare, government, industrial, commercial and transportation clients. Our staff include engineers, project managers, certified energy managers, commissioning professionals, test, adjust and balance technicians, architects, LEED accredited professionals, certified facility managers and facility O&M professionals. Sebesta Blomberg’s professionals operate as an integrated workforce to create multi-disciplinary teams across a national network of offices located in Austin, Boston, Cedar Rapids, Chicago, Dallas, Madison, Minneapolis-St. Paul, Philadelphia, Raleigh and Washington, DC.
Severud Associates Consulting Engineers, P.C. *(Table Number: E-11)*
469 Seventh Avenue, 9th Floor
New York, NY  10018
212.986.3700 (Tel)
212.687.6467 (Fax)
www.severud.com

**Office Location:**  New York, NY; London, UK; Paris, France

**Attendees:**  Matt Peitz, P.E., Jesse Cooper, Steve Reichwein, P.E.

**This company typically hires from the following options:**

Structural

**Company Description:**
Severud Associates is a prestigious and innovative consulting firm in New York City specializing in the structural design of commercial and institutional buildings for renowned architects. We have maintained a leading position in this field since 1928 and completed more than 10,000 projects in the United States and abroad such as the Museum of Modern Art, the Denver International Airport, and the Bank of Turkey Headquarters. Current projects include the Bank of America Tower, Moynihan Station, Madison Square Garden, and the American Airlines Terminal at JFK.

Our dedicated staff of 80, including 60 engineering professionals, offers a full range of structural engineering services including analysis and design, construction document preparation, construction related services, condition surveys, consultations and reports.

We offer career opportunities and broad experience for entry-level engineers. A Bachelor of Science is required, but a Master’s degree in Architectural or Civil Engineering is preferred. Email to Positions@Severud.com

Simpson Gumpertz & Heger, Inc. *(Table Number: W-40)*
41 Seyon Street, Building 1, Suite 500
Waltham, MA  02453
781.907.9000 (Tel)
781.907.9193 (Fax)
www.sgh.com

**Office Location:**  Waltham, MA; San Francisco, CA; Los Angeles, CA; New York, NY; Washington, DC
Attendees: Emily O'Keefe, Phillip Frederick, Jonathan Hill

This company typically hires from the following options:

Mechanical, Structural

Company Description:
Simpson Gumpertz & Heger (SGH) designs, investigates, and rehabilitates structures and building enclosures. Our goals are simple: earn the lasting trust of our clients, gain the respect of our most capable peers, and further the standards of practice in all areas of our profession.

SGH’s design, investigation, and rehabilitation services are supported by dozens of technical capabilities including: Building Envelope Engineering, Structural Engineering, Engineering Mechanics, Building Science, Concrete Technology, Construction Engineering, Field & Laboratory Testing, Materials Science & Engineering, and Preservation Technology. These capabilities allow us to work on projects spanning various categories, which include buildings, transportation, water & wastewater, and science & defense.

Our national engineering practice includes engineers, architects, scientists, and many other technical professionals. Most importantly, our highly qualified staff members are led by principals and project managers who average 20 years of employment with SGH. These leaders provide quality of service and team continuity to support our long term client relationships.

SK&A Structural Engineers (Table Number: W-32)
12505 Park Potomac Ave., Suite 200
Potomac, MD  20854
301.881.1441 (Tel)
301.881.8664 (Fax)
www.skaengineers.com

Office Location: Potomac, MD; Washington, DC

Attendees: Marcia Camarda, Seth Rogge, Justin Long

This company typically hires from the following options:

Structural

Company Description:
The SK&A Group offers structural engineering services, with offices in Potomac, Maryland and Washington, DC. SK&A provides a full spectrum of services for public and private sector clients including analysis and design of new buildings, renovation and repair of existing structures, and specialized services such as dynamic analysis for wind and seismic design as well as security and force protection issues.
Our firm’s extensive award-winning portfolio is comprised of projects within urban environments ranging from multi-story commercial, office and mixed-use buildings to residential, academic, retail, healthcare, and government facilities. Over SK&A’s 52-year history, our organization has met the demands of large and complex projects through the use of the most qualified personnel, appropriate staffing, and utilization of the latest technologies, including Building Information Modeling (BIM). Working within a collegiate, open-space atmosphere, our key staff members include working principals, associates, project engineers, highly trained structural designers, and carefully selected support personnel trained to attend to every detail. By closely collaborating with other key team members—owner/owner’s rep, architect and MEP consultants—we deliver sound, innovative, and cost-effective design solutions. We distinguish ourselves by our reputation for long-term client relationships, built on an understanding of and total commitment to achieving our clients’ goals.

SmithGroupJJR (Table Number: W-36)
901 K St. NW, Suite 400
Washington, DC 20001
202.842.2100 (Tel)
734.780.2371 (Fax)
www.smithgroupjjr.com

Office Location: Ann Arbor, MI; Chicago, IL; Dallas, TX; Detroit, MI; Durham, NC; Los Angeles, CA; Madison, WI; Phoenix, AZ; San Francisco, CA; and Washington, DC.

Attendees: Michael Weingartz, Christie Shreve, Leland Curtis, Dan Meyers

This company typically hires from the following options:

Mechanical, Lighting/Electrical, Structural

Company Description:
SmithGroupJJR is one of the largest architecture, engineering and planning firms in the U.S. With a staff of 800, we specialize in the healthcare, workplace, higher education, and science & technology sectors. Our integrated practice offers depth in all disciplines serving the built and natural environment, including architecture, engineering (civil, structural, mechanical, electrical and plumbing), landscape architecture, urban design and environmental science.

SmithGroupJJR project teams deliver high performance, environmentally responsible places and buildings that are designed to the highest standards. Our design solutions are recognized for their innovation, close attention to owner objectives, and sensitivity to project context. We work closely with our clients to transform their vision and mission into built form.

Founded in 1853, we know the meaning of longevity, integrity and adaptability. Today, as a multidisciplinary design firm, we continue to grow in the U.S. and internationally. SmithGroupJJR clients benefit from the technical expertise, creativity, and high level of quality that our integrated practice brings.
As one of the nation’s leading sustainable design firms, SmithGroupJJR has long been in the forefront with innovative strategies for resource efficiency. In fact, sustainable design has always been central to our corporate culture and sense of professional responsibility. Given our dedication to environmental stewardship, we incorporate sustainable design solutions into all our projects and have adopted the rigorous energy targets of the Architecture 2030 Challenge.

We provide expertise in best practices for a host of sustainable design strategies. These include adaptive re-use, energy recovery and green roofs, as well as sustainable site development, ecological restoration, and stormwater management, just to name a few. Our portfolio touts numerous firsts in LEED certified buildings. We designed the world’s first Platinum-rated building, Chesapeake Bay Foundation Headquarters, Annapolis, Maryland; the first Platinum-rated Federal Building, National Renewable Energy Laboratory’s Science & Technology Facility, Golden, Colorado; and the first triple Platinum-rated project, Christman Company headquarters, Lansing, Michigan.

SmithGroupJJR offices are located across the U.S. in Ann Arbor, MI; Chicago, IL; Dallas, TX; Detroit, MI; Durham, NC; Los Angeles, CA; Madison, WI; Phoenix, AZ; San Francisco, CA; and Washington, DC.

**SmithGroupJJR (Table Number: W-37)**
901 K St. NW, Suite 400
Washington, DC 20001
202.842.2100 (Tel)
734.780.2371 (Fax)
www.smithgroupjjr.com

**Office Location:** Ann Arbor, MI; Chicago, IL; Dallas, TX; Detroit, MI; Durham, NC; Los Angeles, CA; Madison, WI; Phoenix, AZ; San Francisco, CA; and Washington, DC.

**Attendees:** John Harriman, Luke Renwick, Brittany Notor, Dan McGee

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical, Structural

**Company Description:**
SmithGroupJJR is one of the largest architecture, engineering and planning firms in the U.S. With a staff of 800, we specialize in the healthcare, workplace, higher education, and science & technology sectors. Our integrated practice offers depth in all disciplines serving the built and natural environment, including architecture, engineering (civil, structural, mechanical, electrical and plumbing), landscape architecture, urban design and environmental science.

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SmithGroupJJR offices are located across the U.S. in Ann Arbor, MI; Chicago, IL; Dallas, TX; Detroit, MI; Durham, NC; Los Angeles, CA; Madison, WI; Phoenix, AZ; San Francisco, CA; and Washington, DC.

**Southland Industries** *(Table Number: B1-B2)*
22340 Dresden St., Suite 177
Dulles, VA 20166
703.834.5570 (Tel)
703.834.5572 (Fax)
www.southlandind.com

**Office Location:** Dulles, VA; Garden Grove, CA; Las Vegas, NV; Union City, CA

**Attendees:** Andrew Rhodes, Andrew Paxton, Kerri Souilliard, Drew Thomas

**This company typically hires from the following options:**

Construction, Mechanical

**Company Description:**
Founded in 1949, Southland Industries is one of the nation’s largest design-build mechanical contractors. Advocating an integrated design-build-maintain model, Southland utilizes in-house...
engineering and design capabilities as well as self-performed HVAC, process piping, plumbing, fire protection, automation and controls and construction services to successfully provide customers a single-source solution. Through this delivery method, Southland aims to improve the way buildings are designed, built, and maintained.

As a company that has always prided itself on innovation and collaboration, Southland continues to pave the way as an industry leader in lean construction, sustainability, and efficiency through both building design and construction. Serving a wide variety of markets through our passionate team of industry experts, Southland’s extensive experience ranges from the sectors of healthcare, hospitality, and education to government/public service, life sciences, and data centers.

Southland offers unparalleled opportunities in places like Southern California, Las Vegas, Northern California, and Washington, D.C. Looking to exceed expectations and push limits in an ever-exciting atmosphere? Stop by and see us.

SSM Group, Inc. (Table Number: F-8)
1047 North Park Road, P.O. Box 6307
Reading, PA  19610-0307
610.621.2000 (Tel)
610.621.2002 (Fax)
www.ssmgroup.com

Office Location:  Reading, PA; Bethlehem, PA

Attendees:  Christin Kelley, Andrew Shambach, Patrick McCoy

This company typically hires from the following options:

Mechanical, Lighting/Electrical, Structural

Company Description:
SSM Group, Inc. is an engineering and consulting firm serving government, education, healthcare, industrial, and commercial clients in Pennsylvania (from Philadelphia to Pittsburgh), across the United States and in the Caribbean. Our services include civil engineering, water and wastewater, facilities engineering, municipal engineering, planning, sustainable design, site engineering and infrastructure, Marcellus Shale consulting, and environmental, health, and safety.
Stantec Consulting Services, Inc. *(Table Number: B-13)*

400 Morgan Center, 101 East Diamond Street
Butler, PA 16001
614.486.4383 (Tel)
614.485.5016 (Fax)
www.stantec.com

**Office Location:** Butler, PA; Pittsburgh, PA; Philadelphia, PA; and 197 Other Locations in North America

**Attendees:** Paul Pohlod, Belinda Bacho-Hanratty, Bryan Hoover

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical, Structural

**Company Description:**
Stantec provides professional consulting services in planning, engineering, architecture, interior design, landscape architecture, surveying, environmental sciences, project management, and project economics for infrastructure and facilities projects. We support public and private sector clients in a diverse range of markets at every stage, from initial conceptualization and financial feasibility study to project completion and beyond. Our services are provided on projects around the world through approximately 12,000 employees operating out of more than 200 locations in North America and 4 locations internationally. Stantec trades on the TSX and NYSE under the symbol STN.

Stantec is One Team providing Integrated Solutions.

**Structura** *(Table Number: W-20)*

401 North Washington Street, Suite 900
Rockville, MD 20850
301.987.9234 (Tel)
301.987.9237 (Fax)
www.structura-inc.com

**Office Location:** Rockville, MD

**Attendees:** Caitlin Mueller, Sadia Fatemi,

**This company typically hires from the following options:**

Structural
**Company Description:**
Since 1988, Structura has been working with developers, architects, property managers and contractors in the Baltimore-Washington metro area to assist in solving their building design, investigation and rehabilitation challenges. Structura performs a wide variety of structural-related services across various market sectors, including multi-family housing, mixed-use, education, commercial, hospitality, government, adaptive reuse and performing arts. Over the past 25 years, Structura has evolved but our priority has remained the same: to leave every person on a project team wanting to work with us again.

Structura utilizes the most current, integrated, and sophisticated engineering design tools available including finite element design software and dynamic modeling programs. All of our design projects are modeled using Autodesk REVIT to deliver the most coordinated and cost effective design solutions for our clients.

Structura’s strength lies in the breadth and depth of experience in the DC and Baltimore Metro areas for both public and private entities. The diversity of experience with systems employed, coupled with talented staff and technical expertise, allows Structura to leverage a vast range of tools to benefit our clients and projects.

**Syska Hennessy Group** *(Table Number: F-12)*
1515 Broadway,
New York, NY 10036
212.921.2300 (Tel)
212.556.3274 (Fax)
www.syska.com

**Office Location:** New York, NY (Corporate HQ); Atlanta, GA; Los Angeles, CA; Washington, DC; Chicago, IL; San Francisco, CA; Charlotte, NC; Boston, MA; San Diego, CA; Dallas, TX; Princeton, NJ

**Attendees:** Assadollah Tabatabaie, Richard Pedone, Mary Ann Hay

**This company typically hires from the following options:**
Mechanical, Lighting/Electrical

**Company Description:**
Syska Hennessy Group is a national leader in consulting, engineering and commissioning services. We specialize in highly technical buildings and the systems that bring them to life. We are a global firm with an amazing history and a wide range of services. We are committed to being the best, to advancing engineering design practice, and to supporting our clients with integrity. To make all of that happen, we rely on the talent, drive, enthusiasm and the total job satisfaction of the great people who work here. We are headquartered in New York City with a staff of nearly 550 nationwide with offices in 14 locations throughout the U.S. and projects around the world.
Every year, Syska Hennessy charges our senior engineers with the responsibility of mentoring, training and coaching our young engineers through a formal scheduled program, called Engineering Development Training. Participation within the program allows new employees to work beside some of the best and brightest individuals in the field. For more information visit our website at www.syska.com.

**Thorson Baker & Associates, Inc.** *(Table Number: E-5)*
3030 W. Streetsboro Rd.,
Richfield, OH  44286
330.659.6688 (Tel)
330.659.6675 (Fax)
www.thorsonbaker.com

**Office Location:** Richfield, OH; Columbus, OH; Cincinnati, OH

**Attendees:** Jeff Zunt, Jeff Miterko,

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical, Structural

**Company Description:**
Thorson Baker + Associates, Inc. (TBA) consists of 130 staff and provides Structural, Mechanical, Electrical, Technology, Commissioning, Civil, and Landscape Architecture services for the building construction industry. TBA has a variety of project experience ranging from Academic, Health Care, Hospitality, Office buildings and retail spaces nationwide. The firm has 3 Ohio offices: Richfield, Columbus, and Cincinnati and is an industry leader in LEED and Building Information Modeling (BIM).

The Richfield office is located in a rural setting in a Class A office building on 12 acres midway between Cleveland and Akron, minutes from major highways with easy access to surrounding communities and suburbs. TBA offers a comprehensive benefits package.

We are seeking Electrical, Mechanical, and Structural majors with a B.S. for full-time employment. Those students looking for a Co-op or Internship are also encouraged to apply.

**Tillotson Design Associates** *(Table Number: F-5)*
40 Worth Street, Suite 703
New York, NY  10013
212.675.7760 (Tel)
212.675.7786 (Fax)
www.tillotsondesign.com

**Office Location:** New York, NY
Attendees: Yuduo Zhao, Lindsay Serrano,

This company typically hires from the following options:

Lighting/Electrical

Company Description:
Tillotson Design Associates, founded in 2004, is a WBE lighting design consultancy based in New York City. A diverse staff with backgrounds in architecture, interior design, and theater, including several LEED accredited professionals, combine talents to create exemplary work. Together, our four principals provide over 85 years of lighting expertise in the following specialty areas: custom luminaire design, exterior building and site lighting, daylighting, LEED certification and energy compliance, restoration, renovation and computer calculations and simulations. The launch of Tillotson Design Associates came just after Ms. Tillotson completed lighting designs for the Seattle Central Public Library and Prada Beverly Hills with the Office for Metropolitan Architecture.

Our passion for design excellence, meticulous attention to detail, and heavy principal involvement from concept to final focusing contributes to our success. We have no preconceived notions about what works. We welcome new challenges and enjoy the exploration and research of unique materials and ideas. We offer solutions, but encourage collective decision making by the entire design team.

Our architecturally diverse and prestigious clients include: Allan Greenberg; Architecture Research Office; Diller Scofidio + Renfro; Foster + Partners; FX Fowle; Gabellini Sheppard Associates; Gensler; James Carpenter Design Associates, Inc.; Kallmann, McKinnell and Wood; Kliment Halsband Architects; Kohn Pedersen Fox Associates; Kuwabara Payne McKenna Blumm Architects; Michielli & Wyetzner; Office for Metropolitan Architecture; REX; Rogers Marvel Architects; SHoP Architects; and Work AC.

Our diverse portfolio includes interior and exterior lighting for corporate headquarters, universities, hotels, libraries, museums, parks, performance halls, residences, restaurants, and retail establishments. Our recent projects include: Cornell University Milstein Hall in Ithaca, NY; Clyde Frazier’s Wine & Dine Restaurant in New York, NY; East River Waterfront in New York, NY, Israel Museum in Jerusalem, Israel; Lincoln Center North and South Plazas in New York, NY and Lotte Tower and Retail Podium in Seoul, South Korea.

Timothy Haahs & Associates, Inc. (Table Number: C-18)
550 Township Line Rd., Suite 100
Blue Bell, PA  19422
484.342.0200 (Tel)
484.342.0222 (Fax)
www.timhaahs.com
**Office Location:** Blue Bell (Philadelphia), PA; Miami, FL; Atlanta, GA; New Brunswick, NJ

**Attendees:** Ashley McHugh, Kevin Carrigan, Chris Gray

**This company typically hires from the following options:**

**Structural**

**Company Description:**
Timothy Haahs & Associates, Inc. (TimHaahs) provides comprehensive planning, design, and engineering services for mixed-use and parking related projects. Our extensive in-house expertise gives our clients a single source of responsibility to meet their design and planning needs from the conceptual stages of a project, through construction administration, and beyond.

We seek to distinguish ourselves and our services by exceeding expectations, not only in the area of parking-related planning and design services, but by contributing to the communities around us, and to people in need. We feel this should not only be done through financial means, but particularly through time and service as well.

To reach these goals, we strive to build our expertise, and achieve success in the parking design industry. By helping our clients realize their vision, and providing new ideas and innovative design, we will achieve our corporate goals. Not only will we be able to grow as a firm, but we will also be able to provide more meaningful help and resources to the communities we serve.

We are committed to our mission – “We exist to help those in need.” We are seeking highly motivated individuals in the areas of Structural Engineering, Architectural Design and Master Planning who not only have a passion for what they do, but who will embrace our core values and mission, and apply them in our day to day work.

We have a unique, family-oriented working environment, in which employees receive the support and encouragement to grow not only professionally, but personally. In recent years we have been blessed to receive a number of awards which reflect our commitment to providing a great place to work.

These awards include:

- Top 100 Fastest-Growing Companies in Greater Philadelphia
- Best Firms to Work For, Structural Engineer Magazine
- Best Firms to Work for in Philadelphia
- Best Firms to Work for in the State of Pennsylvania

Please visit us at www.timhaahs.com for more information.
Toll Brothers, Inc. *(Table Number: F-9)*

250 Gibraltar Road,  
Horsham, PA 19044  
215.938.8112 (Tel)  
215.938.3060 (Fax)  
www.tollbrothers.com


**Attendees:** Valerie Steinke, Jay Lehman, Rob Parahus, Mike Patschke

**This company typically hires from the following options:**

Construction, Structural

**Company Description:**

At Toll Brothers, we build more than homes; we build communities. Trusted since 1967, we've been building communities in picturesque settings where luxury meets convenience, and where neighbors become lifelong friends.

When you choose Toll Brothers, you choose our unwavering commitment to quality and customer service. We are a FORTUNE 1000 Company and ranked #1 in 2011 and 2010 in Financial Soundness, Long-Term Investment, and Quality of Products/Services in FORTUNE magazine's annual World's Most Admired Companies survey in the home building category.* We are also honored to have won the three most coveted awards in the home building industry: America's Best Builder, National Builder of the Year, and the National Housing Quality Award. But our greatest reward comes from the recognition we receive from our homeowners.

We are seeking the best and the brightest college graduates for future opportunities to join our company’s most intensive training program – our Assistant Project Management (APM) Training Program. APM training is the starting point for most project managers at Toll Brothers, where trainees are immersed in 12-16 months of training, gaining hands-on experience in all facets of real estate development: Project Management, Finance / Profit and Loss, Construction Management, Land Acquisition and Development, Quality Control, Land Approval and Entitlements, Sales and Marketing, Personnel Management and Leadership. Successful graduates of this program go on to manage multimillion-dollar projects.

APM trainees can look forward to tremendous opportunities for growth – most of our senior managers were promoted from within, and most started as Assistant Project Managers.

Toll Brothers is the nation’s premier builder of luxury homes and is a publicly owned company whose stock is listed on the New York Stock Exchange (NYSE:TOL).

*From the May 2013, March 2011, and March 2010 issues of FORTUNE magazine.*
Truland Systems Corporation (Table Number: W-44)
1900 Oracle Way, Suite 700
Reston, VA  20190
800-TRULAND (Tel)
888.219.7012 (Fax)
www.truland.com

Office Location:  Reston, VA; Alexandria, VA; Baltimore, MD; Richmond, VA

Attendees:  Nancy Russick, Keith Bush, Chuck Tomasco

This company typically hires from the following options:

Construction, Lighting/Electrical

Company Description:
Truland Group of Companies is a leader in electrical and electronic systems for government, institutional, and commercial facilities and infrastructures worldwide. Established in 1913, Truland has been the provider of choice for the design, construction and maintenance of primary and critical power, voice and data, life safety and security, lighting and special systems. Truland’s project resume features numerous prominent facilities including:

- Washington Nationals Baseball Stadium
- U.S. Census Bureau Headquarters
- Gaylord National Resort & Conference Center
- National Institute of Health Clinical Research Center
- U.S. Army Logistics University at Fort Lee
- WMATA Orange and Blue Line Rehabilitation Project
- Norfolk Light Rail
- Franklin Square Hospital New Patient Tower
- Under Armour Headquarters (Tenant Fit Out)
- Gannett/USA Today Headquarters
- FedEx Field Solar Panels Project
- Kennedy Center Modernization
- Arena Stage
- Strathmore Concert Hall
- Shady Grove Adventist Hospital
- Capital One Data Center

Dedicated to the mastery of the latest technology. A spirit of innovation. The philosophy of servant leadership. These are core principles upon which Truland was founded and have been the source of nearly a century of ongoing market leadership.
**Turner Construction Company** *(Table Number: B-17)*
1835 Market Street,
Philadelphia, PA  19103
215.496.8800 (Tel)
215.496.8811 (Fax)
www.turnerconstruction.com

**Office Location:**  Over 40 offices throughout the U.S.

**Attendees:**  Shane Boyer, Chris Renshaw, Sandra DiRupo, Megan Corrie, Mike Gallagher

This company typically hires from the following options:

Construction, Mechanical, Lighting/Electrical, Structural

**Company Description:**
Turner Construction Company was founded in 1902 by Henry C. Turner. Throughout his career, Henry C. Turner referred to his clients as "respected friends." The company quickly built a reputation for integrity, teamwork, and commitment. These values remain true today and are the foundation for our success.

Turner is recognized as a leader in the construction industry. Our position and strength enables the company to provide additional value to our clients and opportunities for our employees. Together, we are Building the Future.

Turner operates more than 40 full-service offices in the continental United States, while Turner International offers professional building services in Africa, Asia, Europe, Latin America, and The Middle East. Each office operates as its own "local" construction company serving the needs of the area they serve. The Corporate Office coordinates personnel and employee benefits for our national staff of professionals and advises the local offices of national construction trends.

**Vertex Solutions** *(Table Number: E-15)*
111 North Main Street,
Elmira, NY  14901
607.734.0701 (Tel)
(Fax)
www.vertex-ny.com

**Office Location:**  Albany, NY; Buffalo, NY; Elmira, NY; Rochester, NY; Syracuse, NY

**Attendees:**  Benjamin Hagan, Robert Sierk,
This company typically hires from the following options:

Lighting/Electrical

Company Description:
Vertex Innovative Solutions, Inc. is a privately owned, independent manufacturer's sales representative agency serving all of Upstate New York. Vertex provides unparalleled service to our customers through our headquarters in Syracuse and regional offices in Albany, Buffalo, Elmira and Rochester. Our mission is to be a highly professional organization that is respected throughout the communities in which we live and the industry that we serve for competency, ethics and integrity. We give our customers access to an enormous selection of luminaires, lighting controls and electrical supply products from a complimentary lineup of manufacturers ranging from global industry leaders to small independent innovators. We succeed by developing strong relationships with our diverse customer base. We strive to continue these successful relationships with our customers and our manufacturers by providing value-added service with a positive attitude.

Our responsibilities include engaging with architects, engineers, designers, electrical distributors, electrical contractors, and end-users for training on new products. We also assist in lighting and control system design, performing computerized interior and exterior lighting layouts, creating specifications, and finally providing quotations for our products to work toward closing the sale.

Vertex desires to continually improve performance through the hiring of fresh, qualified, energetic individuals who show a desire to learn and promote our product offering through the relationships we’ve already developed, and through new relationships that have yet to be created. Our field is highly competitive, but with the breadth of products that Vertex has acquired, along with employing a highly skilled, trained, and enthusiastic sales force, we have positioned ourselves to be the best in Upstate New York. To reach our mission, it is necessary that we continue to hire motivated, professional, self-starting individuals to continue our path of unprecedented growth.

Walsh Group (Table Number: B-15)
307 S. Sanganon,
Chicago, IL 60607
312.492.1552 (Tel)
(Fax)
www.walshgroup.com

Office Location: Chicago, IL; Atlanta, GA; Arlington, TX; Boston, MA; Detroit, MI; Jacksonville, FL; LaPorte, IN; Phoenix, AZ; Pittsburgh, PA; Raleigh, NC; Richmond, VA; and San Diego, CA

Attendees: J.R. Russell, Thomas MacDonald, Ken Santos, Ram Holgado
This company typically hires from the following options:

Construction, Structural

Company Description:
The Walsh Group, founded in 1898, is a family owned and operated company. As one of the largest National Contractors, Walsh provides construction management, design-build and self-performed services through the operations of two subsidiaries: Walsh Construction and Archer Western Contractors. Major attributes to The Walsh Group’s success is our commitment to the highest standards for quality and safety. The Walsh Group regularly employs over 5,000 engineers, managers, and skilled trades’ workers and boasts one of the nations largest equipment fleets. Walsh strives to be the employer of choice for employees and the builder of choice for customers.

Warfel Construction Company (Table Number: C-5)
1110 Enterprise Road,
East Petersburg, PA 17520
717.299.4500 (Tel)
717.299.4628 (Fax)
www.warfelcc.com

Office Location: Lancaster, PA

Attendees: Guy Kingree, Rusty Hoffman, Sean Cotter, Alex Byard

This company typically hires from the following options:

Construction, Mechanical, Lighting/Electrical, Structural

Company Description:
Established in 1911, Warfel Construction Company is one of Central Pennsylvania's oldest and largest providers of construction management, design/build and general contracting services. Warfel specializes in building and renovating for institutional, commercial and industrial clients. Over the past nine decades, Warfel has gained a reputation for successfully managing long-term, complicated and multi-phased projects. Warfel's main office is located in Lancaster, Pennsylvania. Warfel has a formal summer intern program and often looks to employ 1 to 3 interns each summer. Warfel also often offers opportunities for Penn State AE grads looking to begin their project management career at a mid size construction firm. Thirty Seven percent of Warfel's professional staff are Penn State Graduates.
**WB Engineers - Consultants** *(Table Number: E-13)*

1101 Wootton Parkway, Suite 1050  
Rockville, MD  20852  
301.279.6300 (Tel)  
301.279.6319 (Fax)  
www.wbengineering.com

**Office Location:**  New York, NY; Boston, MA; Washington, DC

**Attendees:** Jordan Seahill, Jonathan Burke,

**This company typically hires from the following options:**

Mechanical,  Lighting/Electrical

**Company Description:**

Communicator. Client advocate. Business person’s engineer. These aren’t typical descriptions for engineers, but they are all great ways to describe WB Engineers+Consultants. Since our first day of business in October 1999, and on the thousands of projects that we’ve completed, we help our clients make good business decisions about their systems and spaces. We take complex MEP/FP engineering information and make it easy to understand – so that they in turn can make smart decisions.

Who are we? We’re mechanical, electrical, plumbing and fire protection engineers. We’re technology consultants. And we’re marketers, accounting and administrative professionals. We’re business savvy. And we’re creative. We’re knowledge seekers and knowledge sharers. We’re fans of tech gadgets, all sports, company parties and casual Fridays. We’re not afraid of change and we’re always looking for ways to improve the way things are done. And, of course, we’re a team.

We have a talented team of over 100 professionals, well educated in their respective disciplines and many with great credentials behind their names. Beyond that, our mission of Improving the Way Things are DoneTM is important to who we are as a company. We are always thinking about ways to use technology more effectively, design more efficiently, and communicate better.

Our offices are in New York, Boston and Washington, DC.

**Weigand Associates, Inc.** *(Table Number: F-13)*

20270 Goldenrod Lane,  
Germantown, MD  20876  
301.540.9060 (Tel)  
301.540.9061 (Fax)  
www.wainet.net

**Office Location:**  Germantown, MD; Harrisburg, PA
Attendees: Michael A. Weigand, Jason Kramer,

This company typically hires from the following options:

Mechanical, Lighting/Electrical

Company Description:
In the past 21 years, Wegiand Associates, Inc. (WAI) has made its mark on the Architectural/Engineering Industry by establishing itself as a premier mechanical, electrical and plumbing engineering design firm. WAI, a Woman Owned Small Business, has developed a strong niche for: governmental, educational, medical, religious, commercial and high-end residential projects.

Welliver (Table Number: C-7)
250 N. Genesee Street,
Montour Falls, NY 14865
607.535.5400 (Tel)
607.535.9254 (Fax)
www.buildwelliver.com

Office Location: Montour Falls, NY

Attendees: Krista Matia, Steve Welliver,

This company typically hires from the following options:

Construction, Mechanical

Company Description:
Welliver offers construction management, design/build and general construction services throughout New York and Pennsylvania in the higher education, Pre-K-12, sci-tech, healthcare, manufacturing, and commercial markets. As a fourth and fifth generation-owned company that has been in business for over 115 years, we deliver the best talent, experience, value and resources for every stage of the building process, resulting in a true partnership with our clients and team members.

The Whiting-Turner Contracting Company (Table Number: F-7)
300 East Joppa Road,
Baltimore, MD 21286
410.821.1100 (Tel)
410.337.5807 (Fax)
www.whiting.turner.com
Office Location: Nationwide

Attendees: Ted Border, Chris Barron,

This company typically hires from the following options:

Construction, Mechanical

Company Description:
The Whiting-Turner Contracting Company is one of the nation's leading construction managers and general contractors. We construct all types of commercial and industrial projects from $5 million to over $200 million. Whiting-Turner is consistently ranked among the top companies in ENR's Top 400 Contractors.

Whiting-Turner operates in small entrepreneurial groups and close-knit project teams. As a career oriented company, we promote from within, offer travel opportunities and excellent benefits. Students and graduates that have a strong desire to plan, manage and control construction projects, are highly motivated and have good leadership skills are encouraged to apply.

Entry-Level Job Opportunities

As a project or field engineer, we will train you and you will be responsible for engineering disciplines, estimating, scheduling, purchasing, cost accounting, legal, labor relations, field supervision, project administration and management as related to construction. These positions report directly to a project manager or superintendent. A project engineer or field engineer must be willing and able to travel to job site locations.

Whitman, Requardt and Associates, LLP (Table Number: C-3)
801 South Caroline Street,
Baltimore, MD 21231
410.235.3450 (Tel)
410.243.5716 (Fax)
www.wrallp.com

Office Location: Baltimore, MD; Georgetown, DE; Wilmington, DE; Philadelphia, PA; Pittsburgh, PA; York, PA; Blacksburg, VA; Fairfax, VA; Fredericksburg, VA; Lynchburg, VA; Newport News, VA; Houston, TX; Richmond, VA; Virginia Beach, VA; Ellsworth, ME

Attendees: Susan Raab, Tyler Graybill, Il Kim

This company typically hires from the following options:

Construction, Mechanical, Lighting/Electrical, Structural
**Company Description:**
Founded in 1915 on the principles of quality and design excellence, Whitman, Requardt & Associates, LLP is a full service engineering, architectural, and planning firm. We offer innovative, client-oriented solutions in planning, design, and construction management. Today, WR&A remains well positioned to provide progressive design services to its municipal, federal, state, and private sector clients.


**Wiss, Janney, Elstner Associates, Inc. (Table Number: B-6)**
330 Pfingsten Road, Northbrook, IL  60062
847.272.7400 (Tel)
847.498.0345 (Fax)
www.wje.com

**Office Location:** Atlanta, GA; Austin, TX; Boston, MA; Chicago, IL; Cleveland, OH; Dallas, TX; Denver, CO; Detroit, MI; Fairfax, VA; Honolulu, HI; Houston, TX; Los Angeles, CA; Minneapolis, MN; New Haven, CT; New York, NY; Northbrook, IL (Headquarters); Princeton, NJ; San Francisco, CA; Seattle, WA

**Attendees:**

**This company typically hires from the following options:**

Structural

**Company Description:**
Wiss, Janney, Elstner Associates, Inc. (WJE), is an interdisciplinary firm of architects, structural engineers, and materials scientists that specializes in the investigation, analysis, testing, and design of repairs for historic and contemporary structures. Since the firm's founding more than fifty years ago, WJE has focused on delivering practical, innovative, and technically sound solutions across all areas of new and existing construction. Our specialists bring the collective experience gained from conducting more than seventy-five thousand investigations worldwide to every construction challenge. WJE combines state-of-the-art laboratory and testing facilities, nationwide offices, and knowledge sharing systems to provide solutions for the built world. For more information, please visit wje.com.
Wohlsen Construction Company *(Table Number: W-22)*
548 Steel Way, P.O. Box 7066
Lancaster, PA  17601
717.299.2500 (Tel)
717.291.7163 (Fax)
www.wohlsen.com

**Office Location:**  Lancaster, PA; Harrisburg, PA; Reading, PA; New Castle, DE

**Attendees:**  David Thornton, Steve Davis, Greg Roscoe

**This company typically hires from the following options:**

Construction, Mechanical

**Company Description:**
Founded in 1890, Wohlsen Construction Company offers General Contracting, Construction Management, Design/Build, and Facilities Services. Projects range from senior living facilities to hospitals, from warehouses to manufacturing plants, from high rise offices to high sociality buildings. Today, Wohlsen operates with approximately 225 employees in Pennsylvania, Delaware, Maryland, and New Jersey. Wohlsen is consistently ranked among the top general contractors in Central Pennsylvania, and still embodies the strong work ethic and skilled craftsmanship for which Lancaster County is famous.

From our Lancaster Corporate office, Wohlsen operates with offices located in Central Pennsylvania and Delaware, plus a specialized unit for Public Works. In-house specialists serve most major building categories, including senior living, health care, corporate, commercial, industrial, and education.

Zumtobel Lighting *(Table Number: D-4)*
3300 Rt. 9W,
Highland, NY  12528
845.691.6262 (Tel)
(Fax)
www.zumtobel.us

**Office Location:**  Highland, NY (US HQ)

**Attendees:**  Ujjaini Dasgupta, Michael Baudo,

**This company typically hires from the following options:**

Mechanical, Lighting/Electrical
**Company Description:**
Zumtobel, with its Headquarter in Dornbirn, Austria is one of the few global players in the lighting industry, with a workforce currently numbering more than 7,800 employees (Zumtobel Group), 12 production plants on four continents as well as sales companies and representatives in over 70 countries. Zumtobel has its US Headquarters in Highland, NY.

The Zumtobel Group pursues a multi-brand strategy, addressing different business sectors and target groups in the lighting market through the internationally renowned Thorn, Zumtobel and Tridonic brands and the recently established Ledon brand.

We offer a full range of professional indoor and outdoor lighting, lighting management systems, lighting modules, as well as innovative LED technology.

The Zumtobel Group pursues a multi-brand strategy, addressing different business sectors and target groups in the lighting market through the internationally renowned Thorn, Zumtobel and Tridonic brands and the recently established Ledon brand.

A is designed to entertain visitors and convey messages. Light is used in order to arouse emotions and create brand identities. Lighting effects and coloured light give people cause to pause for a moment. Light creates added value.

If energy efficiency and light quality are in balance, lighting solutions for presentation, brand identity and sustainability will be created. More and more consumers are taking the manner in which companies discharge their duty to think and act sustainably into account when judging quality. For Zumtobel the need to make sure that its own business activities, products and manufacturing use resources sparingly and are energy efficient is therefore self-evident.

The sustainability of a lighting solution starts with the efficiency of the luminaires and light sources. An optimized lighting concept that directs light onto merchandise in a targeted manner and scatters less light into the room makes a valuable contribution in this respect and creates a staging effect for the entire store. Energy efficiency is a crucial plus point in favour of professional lighting.